



# STATE OF COLORADO CONTRACT MODIFICATION

## CONTRACT AMENDMENT #3

**State Agency**

Colorado Department of Early Childhood  
710 South Ash Street, Building C  
Glendale, CO 80246

**Contractor**

Foothills Gateway, Inc.  
301 West Skyway Drive  
Fort Collins, CO 80525

**Original Contract Number**

CT QAAA 2025-945  
25 QAAA 191898

**Amendment Contract Number**

CT QAAA 2026-1042 A3

**Contract Performance Beginning Date**

July 1, 2024

**Current Contract Expiration Date**

June 30, 2026

**Current Contract Maximum Amount**

Initial Term

State Fiscal Year 2025                    \$1,242,335.00  
CT QAAA 2025-945  
GAE QAAA 2025-183

\*And \$29,741,384 pooled General Accounting Encumbrance (GAE) shared amongst various contractors as described in Contract, see Exhibit C Section 11.

Extension Terms

State Fiscal Year 2026                    \$3,335,945.00  
CT QAAA 2026-1042  
GAE QAAA 2026-249

\*And \$4,000,000 pooled General Accounting Encumbrance (GAE) shared amongst various contractors as described in Contract, see Exhibit C Section 11.

**Total for All State Fiscal Years        \$4,578,280.00**

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**SIGNATURE PAGE**

THE PARTIES HERETO HAVE EXECUTED THIS AMENDMENT

Each person signing this Amendment represents and warrants that he or she is duly authorized to execute this Amendment and to bind the Party authorizing his or her signature.

**CONTRACTOR**  
Foothills Gateway, Inc.

**STATE OF COLORADO**  
Jared S. Polis, Governor  
Lisa Roy, Ed.D., Executive Director  
Colorado Department of Early Childhood

DocuSigned by:  
*Erin Eulenfeld* CEO

DocuSigned by:  
*Stephanie Beasley* Deputy Executive Director

By: Erin Eulenfeld, Chief Executive Officer

By: Stephanie Beasley, Deputy Executive Director

Date: 2/5/2026

Date: 2/9/2026

**STATE CONTROLLER**  
**Robert Jaros, CPA, MBA, JD**

Signed by:  
*Cameron Burke* Acting Controller

By:

Amendment Effective Date: 2/11/2026

In accordance with §24-30-202, C.R.S., this Amendment is not valid until signed and dated above by the State Controller or an authorized delegate.



**1. PARTIES**

This Amendment (the “Amendment”) to the Original Contract shown on the Signature and Cover Page for this Amendment (the “Contract”) is entered into by and between the Contractor and the State.

**2. TERMINOLOGY**

Except as specifically modified by this Amendment, all terms used in this Amendment that are defined in the Contract shall be construed and interpreted in accordance with the Contract.

**3. AMENDMENT EFFECTIVE DATE AND TERM**

**A. Amendment Effective Date**

This Amendment shall not be valid or enforceable until the Amendment Effective Date shown on the Signature and Cover Page for this Amendment. The State shall not be bound by any provision of this Amendment before that Amendment Effective Date and shall have no obligation to pay Contractor for any Work performed or expense incurred under this Amendment either before or after the Amendment term shown in **§3.B** of this Amendment.

**B. Amendment Term**

The Parties’ respective performances under this Amendment and the changes to the Contract contained herein shall commence on the Amendment Effective Date shown on the Signature and Cover Page for this Amendment and shall terminate on the termination of the Contract.

**4. PURPOSE**

The Contractor shall administer and provide a program for children determined to be eligible for Early Intervention (EI) services, as defined in the state and federal statutes, regulations, and procedures. EI services shall be provided by the Contractor, as a designated Certified EI Service Broker, pursuant to the following statutes, regulations and procedures as they currently exist or may hereafter be promulgated or amended, which are, by this reference, incorporated and made a part of this contract.

This amendment decreases funds for State Fiscal Year (SFY) 26, updates the order of precedence, and replaces Exhibit B.

**5. MODIFICATIONS**

The Contract and all prior amendments thereto, if any, are modified as follows:

**A. Decrease the Contract Amount for SFY26 by \$386,413.00 from \$3,722,358 to \$3,335,945.00 and Decrease the Maximum Amount for All State Fiscal Years from \$4,964,693.00 to \$4,578,280.00.**

The Contract Maximum Amount table on the Contract’s Signature and Cover Page is hereby deleted and replaced with the Current Contract Maximum Amount table shown on the Signature and Cover Page for this Amendment.



**B. Order of Precedence**

The Order of Precedence is hereby replaced on the Original Contract with the following: In the event of a conflict or inconsistency between this Contract and any Exhibit or attachment, such conflict or inconsistency shall be resolved by reference to the documents in the following order of priority:

1. Exhibit G – Contract Federal Provisions
2. Exhibit D – HIPAA BAA
3. Colorado Special Provisions in §18 of the main body of this Contract.
4. The provisions of the other sections of the main body of this Contract.
5. Exhibit C – Additional Provisions
6. Exhibit E – PII Certification
7. Exhibit A – Statement of Work.
8. Exhibit B – Budget
9. Exhibit F – Sample Option Letter

**C. Exhibit B – Budget**

Exhibit B – Amendment #3, which is attached and incorporated by this Amendment, shall replace Exhibit B – Amendment #2 of the Original Contract.

**6. LIMITS OF EFFECT AND ORDER OF PRECEDENCE**

This Amendment is incorporated by reference into the Contract, and the Contract and all prior amendments or other modifications to the Contract, if any, remain in full force and effect except as specifically modified in this Amendment. Except for the Special Provisions contained in the Contract, in the event of any conflict, inconsistency, variance, or contradiction between the provisions of this Amendment and any of the provisions of the Contract or any prior modification to the Contract, the provisions of this Amendment shall in all respects supersede, govern, and control. The provisions of this Amendment shall only supersede, govern, and control over the Special Provisions contained in the Contract to the extent that this Amendment specifically modifies those Special Provisions.

**Colorado Department of Early Childhood (CDEC)  
BUDGET WITH JUSTIFICATION FORM**



<b>Contractor Name</b>	Foothills Gateway, Inc.
<b>Budget Period</b>	July 1, 2025 - June 30, 2026
<b>Project Name</b>	Early Intervention (EI) Colorado
<b>Counties Served</b>	Larimer
<b>Program Contact Name, Title</b>	Laura Sidener, Part C Coordinator
<b>Phone</b>	(970) 420-9027
<b>Email</b>	<a href="mailto:lauras@foothillsgateway.org">lauras@foothillsgateway.org</a>
<b>Fiscal Contact Name, Title</b>	Carla Conrardy, Finance Director
<b>Phone</b>	(970) 266-5444
<b>Email</b>	<a href="mailto:carlac@foothillsgateway.org">carlac@foothillsgateway.org</a>
<b>Funded Caseload</b>	775

Acronyms	Definition
CDEC	Colorado Department of Early Childhood
FT	Full-Time
FTE	Full-Time Equivalent
MTDC	Modified Total Direct Cost
PT	Part-Time
SFY	State Fiscal Year
IFSP	Individualized Family Service Plan
EAP	Employee Assistance Program
HVAC	Heating Ventilation and Air Conditioning
IC's	Independent Contractors
FGI	Foothills Gateway, Inc.

Acronyms	Definition
EIST	Early Intervention Services Trust
TCM	Targeted Case Management
IT	Information Technology
FAMLI	Family and Medical Leave Insurance
EI	Early Intervention
PTO	Paid Time Off
HIAF	Health Insurance Authorization Form
SC	Service Coordinator
FICA	Federal Insurance Contributions Act
HR	Human Resources

Expenditure Categories								
Personnel Services - Salaried Employees								SFY 2026
Position Title	Description of Work	Fringe Benefits	FTE Status	Hours Worked Per Week	Gross Annual Salary	Fringe Cost	Percent of Time on Project	Total From All Funding Sources
<b>Administration</b>								
Accounting Technician V (hourly)	Tracks children's Individualized Family Service Plan (IFSP) with actual provider services and mileage on a monthly basis; may assist with logging progress notes for each child on provider's case load to ensure progress notes are being submitted; may send monthly tracker to each Service Coordinator to help them know where everyone stands with visits after billing. Enters Transactions and Direct Service billing into the State's EI software program - Salesforce / Unicorn; may approve Provider Portal billing; may assist with tracking Trust Fund billing and payment review.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$44,320.00	\$18,234.00	85.00016%	\$53,171.00
Early Intervention Purchasing and Contracts Specialist (hourly)	Supports and backups up Tracking billing with IFSP; billing in Salesforce, communicating billing issues with Providers including Provider Portal Billing related work. See Accounting Technician V (hourly) for more detail on billing related work. Note: non-billing related work noted in Direct Service section.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$59,753.00	\$20,114.00	47.00000%	\$37,537.49
Accounting Manager Finance (salary)	Supervises EI Billing; monitors Medicaid & Insurance denials for appropriateness and reconciles prior to "invoicing" via Salesforce.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$75,473.00	\$22,415.00	13.99967%	\$13,704.00
Finance Director (salary)	EI related meetings include: EI workforce investment meetings; monthly Alliance meetings related to EI; supervises Finance staff who perform EI Invoice review, EI Billing input, EI invoice processing and payments; setup Budgets; submit billing monthly to CDEC.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$110,597.00	\$26,847.00	3.99945%	\$5,497.00
Sub-Total Administration (including fringe benefits)								\$109,909.49
Revenue Offset - Targeted Case Management (TCM)								\$0.00
Revenue Offset - Early Intervention Services Trust (EIST)								\$28,000.00
Revenue Offset - Public Insurance								\$0.00
Revenue Offset - Other Funding Sources								\$0.00
<b>Total CDEC Funding (EI)</b>								<b>\$81,909.49</b>

Personnel Services - Salaried Employees								SFY 2026
Position Title	Description of Work	Fringe Benefits	FTE Status	Hours Worked Per Week	Gross Annual Salary	Fringe Cost	Percent of Time on Project	Total From All Funding Sources
<b>Service Coordination</b>								<b>SFY 2026</b>
Support Services Case Management Director	Supervises Part C Coordinator in addition to overseeing State General Fund Programs and several Medicaid Waiver programs.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$109,570.00	\$26,717.00	3.00102%	\$4,090.00
Part C (Federal Funds) Coordinator (salary)	Oversees and Manages Early Intervention Program	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$79,446.00	\$22,906.00	100.00000%	\$102,352.00
Service Coordinator 1	Service Coordinator includes assuring rights & procedural safeguards, developing the individualized family service plan (including family assessment), assisting with conflict free provider selection process; monitoring of IFSP, advocacy to children and families, parent satisfaction with services, and explaining funding hierarchy; finding community resources not provided through EI; representing EI and communicating with community partners about EI; may participate in Autism Collaboration Group, Infant Support Team; Go4it or Primary Provider expectations, parent satisfaction with services, and explaining funding hierarchy; finding community resources not provided through EI; representing EI and communicating with community partners about EI; may participate in Infant Support Team; Go4it or Primary Provider expectations.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$51,362.00	\$16,682.00	100.00000%	\$68,044.00
Service Coordinator 2	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$51,362.00	\$19,250.00	100.00000%	\$70,612.00
Service Coordinator 3	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$50,357.00	\$7,889.00	100.00000%	\$58,246.00
Service Coordinator 4	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$51,362.00	\$7,643.00	100.00000%	\$59,005.00
Service Coordinator 5 - Bilingual	See Service Coordination 1 plus is available to provide Bilingual supports	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$53,549.00	\$7,945.00	100.00000%	\$61,494.00
Service Coordinator 6	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAML; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$51,362.00	\$7,643.00	100.00000%	\$59,005.00

Personnel Services - Salaried Employees								SFY 2026
Position Title	Description of Work	Fringe Benefits	FTE Status	Hours Worked Per Week	Gross Annual Salary	Fringe Cost	Percent of Time on Project	Total From All Funding Sources
<b>Service Coordination</b>								<b>SFY 2026</b>
Service Coordinator 7	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$53,489.00	\$19,535.00	100.00000%	\$73,024.00
Service Coordinator 8	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$53,489.00	\$19,535.00	100.00000%	\$73,024.00
Service Coordinator 9	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$51,884.00	\$7,709.00	100.00000%	\$59,593.00
Service Coordinator 10	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$51,362.00	\$19,310.00	100.00000%	\$70,672.00
Service Coordinator 11	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$53,549.00	\$19,552.00	100.00000%	\$73,101.00
Service Coordinator 12	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$56,205.00	\$8,298.00	100.00000%	\$64,503.00
Service Coordinator 13 - Intake Specialist	Intake Specialist and also carries 1/2 a case load with same work as Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$61,986.00	\$20,697.00	100.00000%	\$82,683.00
Service Coordinator 14	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$51,362.00	\$7,643.00	100.00000%	\$59,005.00
Service Coordinator 15 - Lead #1	Supervises Service Coordinators and also carries 1/4 a case load with same as Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FMLI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$63,429.00	\$20,906.00	100.00000%	\$84,335.00

Personnel Services - Salaried Employees									SFY 2026
Position Title	Description of Work	Fringe Benefits	FTE Status	Hours Worked Per Week	Gross Annual Salary	Fringe Cost	Percent of Time on Project	Total From All Funding Sources	
<b>Service Coordination</b>									SFY 2026
Service Coordinator 16	See Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMILI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$48,164.50	\$18,472.00	100.00000%	\$66,636.50	
Service Coordinator 17 - Lead #2	Supervises Service Coordinators and also carries 1/4 a case load with same as Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMILI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$62,573.00	\$20,728.00	100.00000%	\$83,301.00	
Service Coordinator 18 - new Lead #3	NEW estimated start 1/1/2026 Supervises Service Coordinators and also carries 1/4 a case load with same as Service Coordinator 1	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMILI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$29,780.00	\$10,102.00	100.00000%	\$39,882.00	
Translator (hourly part-time) #1	Spanish Translation for IFSP meetings. Max 25 hours per week.	Employer Payroll Taxes; Worker's Compensation; Nice Healthcare; FAMILI and Employer 401k Company Contribution if	Part-Time	20.00	\$26,000.00	\$2,517.00	15.00000%	\$4,277.55	
Translator (hourly part-time) #2	See Translator (hourly part-time) #1	Employer Payroll Taxes; Worker's Compensation; Nice Healthcare; FAMILI and Employer 401k Company Contribution if	Part-Time	10.00	\$13,000.00	\$1,522.50	5.00000%	\$726.13	
<b>Sub-Total Service Coordination (including fringe benefits)</b>									<b>\$1,317,611.18</b>
<b>Revenue Offset - Targeted Case Management (TCM)</b>									<b>\$405,000.00</b>
<b>Revenue Offset - Early Intervention Services Trust (EIST)</b>									<b>\$55,000.00</b>
<b>Revenue Offset - Public Insurance</b>									<b>\$0.00</b>
<b>Revenue Offset - Other Funding Sources</b>									<b>\$0.00</b>
<b>Total CDEC Funding (EI)</b>									<b>\$857,611.18</b>
Personnel Services - Salaried Employees									SFY 2026
Position Title	Description of Work	Fringe Benefits	FTE Status	Hours Worked Per Week	Gross Annual Salary	Fringe Cost	Percent of Time on Project	Total From All Funding Sources	
<b>Direct Services</b>									SFY 2026
Translator (hourly non-exempt) #1	Spanish Translation for direct service visits. Max 25 hours per week.	Employer Payroll Taxes; Worker's Compensation;	Part-Time	20.00	\$26,000.00	\$2,517.00	80.00140%	\$22,814.00	
Translator (hourly non-exempt) #2	See Translator (hourly part-time) #1	Employer Payroll Taxes; Worker's Compensation;	Part-Time	10.00	\$13,000.00	\$1,522.50	25.00258%	\$3,631.00	
Early Intervention Purchasing and Contracts Specialist	Program Quality Assurance; Onboards Early Intervention Independent Contractors (IC) - which includes but not limited to the following: training on billing; assuring all contract requirements are met and updated in Salesforce; communicates program changes and requirements; seeks out ICs to meet needs of the program. Note: billing functions provided by this person are listed in the "Administrative" section.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMILI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$59,753.00	\$20,114.00	53.00000%	\$42,329.51	
Office Support V	Manages Early Intervention Program Change Report and serves as the primary contact with FGI finance regarding admissions, terminations, numbers, and collaboration. *Pulls database reports for SCs to know of upcoming monthly meetings and tasks. *Maintains EI Case Load lists *Manages incoming referrals and set up of initial referral process *Manages referral log and maintains communication for status pending children. *Records data of referrals and puts together data reports regarding referrals when requested. *Sends Referral Status Update to referral source for new referral, closed, and eligible referrals. *Manages virtual filing system for all EI families (referral, active, and purged). *Take minutes for all meetings, including EI Team. *Receives and communicates with providers billing, and distributes charge forms. *Files all Early Intervention progress notes virtually. *Manages HIAFs, communicates with insurance companies, and communicates with SCs regarding Trust policies. Ensures annual HIAFs are distributed for trust policies are entered and kept current in State's EI Software Program - Salesforce / UNICORN. Communicates with finance and State for questions. *Cross checks Medicaid eligibility and verifies with SC. *Processes and files insurance exemption forms and communicates data to Part C Coordinator.	Employer Payroll Taxes; Worker's Compensation; Health Insurance and Nice Healthcare; FAMILI; Long-term Disability and Life Insurance; Dental; 401k Company Contribution. Salary includes: PTO, Sick Time off and Holiday Pay; work from home stipend.	Full-Time	40.00	\$43,571.00	\$17,985.00	100.00000%	\$61,556.00	
<b>Sub-Total Direct Services (including fringe benefits)</b>									<b>\$130,330.51</b>
<b>Revenue Offset - Targeted Case Management (TCM)</b>									<b>\$0.00</b>
<b>Revenue Offset - Early Intervention Services Trust (EIST)</b>									<b>\$0.00</b>
<b>Revenue Offset - Public Insurance</b>									<b>\$0.00</b>
<b>Revenue Offset - Other Funding Sources</b>									<b>\$0.00</b>
<b>Total CDEC Funding (EI)</b>									<b>\$130,330.51</b>

Personnel Services - Salaried Employees								SFY 2026
Position Title	Description of Work	Fringe Benefits	FTE Status	Hours Worked Per Week	Gross Annual Salary	Fringe Cost	Percent of Time on Project	Total From All Funding Sources
Intake and Referral Employees								SFY 2026
No costs shall be reimbursed by CDEC for this category								\$0.00
Sub-Total Intake and Referral Employees (including fringe benefits)				Sub-Total Intake and Referral Employees (including fringe benefits)				\$0.00
Revenue Offset - Targeted Case Management (TCM)								\$0.00
Revenue Offset - Early Intervention Services Trust (EIST)								\$0.00
Revenue Offset - Public Insurance								\$0.00
Revenue Offset - Other Funding Sources								\$0.00
Total CDEC Funding (EI)								\$0.00
Personnel Services Funding Summary								
Total Personnel Services (including fringe benefits)								\$1,557,851.18
Revenue Offset - Targeted Case Management (TCM)								\$405,000.00
Revenue Offset - Early Intervention Services Trust (EIST)								\$83,000.00
Revenue Offset - Public Insurance								\$0.00
Revenue Offset - Other Funding Sources								\$0.00
Total CDEC Funding (EI)								\$1,069,851.18
Contractors/Consultants (payments to third parties or entities)								SFY 2026
Item	Description of Item			Allowable in MTDC Calculation	Unallowable in MTDC Calculation			Total CDEC Funding (EI)
Variou vendors	Interpreter Service for Service Coordinators meetings with families - for languages that are unusual such as Japanese / Vietnamese / Arabic / Hindi / Chinese / sign / letters and forms into Spanish			\$1,500.00	\$0.00			\$1,500.00
Direct Services	Contracted Direct service costs paid to subcontracted providers and billed through the EI Data System. This amounts represents September 2025 through June 2026; 10 months of direct services.			\$0.00	\$1,895,232.00			\$1,895,232.00
Total Contractors/Consultants						\$1,500.00	\$1,895,232.00	\$1,896,732.00
Travel								SFY 2026
Total CDEC Funding (EI)								
Item	Description of Item							Total CDEC Funding (EI)
Administration								
No costs shall be reimbursed by CDEC for this category								\$0.00
Service Coordination								SFY 2026
Mileage	Mileage costs for service coordinator to travel to family home for regular visits which might include ensuring Rights and Procedural Safeguards of the family; IFSP development meetings; transition activities and global outcome rating meetings; and Evaluation and assessment activities. Note: they are NOT participating in direct services with providers. EI program not to exceed the Federal mileage rate listed at <a href="https://www.gsa.gov/travel-resources">https://www.gsa.gov/travel-resources</a> . * Any out of state travel costs must be pre-approved by CDEC							\$1,500.00
Mileage	2 Summits: Alliance Summit (1 staff) and Early Childhood Summit (both in Breckenridge)							\$350.00
Hotel / Per Diem	2 Summits: Alliance Summit Est 2 nights / lunch dinner day 1; none day 2; lunch day 3 (1 staff); Early Childhood summit no per diem							\$950.00
Direct Services								SFY 2026
Mileage	Mileage costs for interpreters to travel to family home for meetings with Direct Service Providers and Families with the EI program not to exceed the Federal mileage rate listed at <a href="https://www.gsa.gov/travel-resources">https://www.gsa.gov/travel-resources</a> . * Any out of state travel costs must be pre-approved by CDEC							\$2,500.00
Intake and Referral								SFY 2026
No costs shall be reimbursed by CDEC for this category								\$0.00
Total Travel						\$5,300.00		
Supplies & Operating Expenses								SFY 2026
Name	Description of Item							Total CDEC Funding (EI)
Administration								
Office Supplies	allocated based on number of FTE and supply usage. Supplies include pens, paper, toner/ink and any other commonly purchased office supplies							\$1,500.82
Cellphones	Monthly charges for Administration staff based on FTE							\$1,200.00
Employee Incentives	Incentives for Employee Rewards and Retention							\$100.00
Liability Insurance	Liability insurance for Administration staff allocated based on FTE							\$1,200.00
Building Usage: allocated to Administration	The building occupied by Foothills Gateway is owned by the organization and is allocated based on square footage of space used by Administration based on FTE - includes Depreciation, Utilities, Grounds Maintenance, HVAC Repairs, Maintenance Personnel and Cleaning Staff.							\$7,000.00
Lease costs for office copier / fax	Office Copier/Fax Lease Expense							\$100.00
IT costs allocated to Administration	Includes IT Staff, IT Equipment, Data Processing and Phones allocated to Administration staff (allocated based on number of FTE for computers used as a percent of total computers used by agency).							\$7,000.00
Management and General	Overall Management for the organization or 11.5% of Administration expenses. Management and General includes but not limited to: Human Resources (payroll process, hiring and onboarding of all staff including Administration), Finance (accounts payable processing of employee expenses and provider invoices), Public Relations (promotes and highlights all programs supported through Foothills Gateway including Early Intervention); Executive Management (front desk staff and Executive staff who support and promote all programs, including Early Intervention).							\$14,721.00
Subtotal								\$32,821.82
Items Excluded from MTDC: (Rental costs, tuition, scholarships/fellowships, participant support, equipment, capital expenditures)								
Item	Description of Item							Total CDEC Funding (EI)
No costs shall be reimbursed by CDEC for this category								\$0.00
Subtotal Items removed from MTDC						\$0.00		
Subtotal for Administration Supplies & Operating						\$32,821.82		

Service Coordination		
Business Cards	Distributed to Families and Service Providers - cost for new and/ or existing SCs @ \$50 each per year	\$200.00
Toner Cartridges for office	Office Printers used for printing out Billing Reports, IFSP notes and other related documents.	\$500.00
Employee Incentives	Incentives for Employee Rewards and Retention	\$300.00
Office Supplies	allocated based on number of FTE and supply usage. Supplies include pens, paper, toner/ink and any other commonly purchased office supplies	\$2,000.00
Equipment for new SC / Le	New laptops - 2 needed; 2 Cellphones	\$3,740.00
Cellphones	Monthly charges for SC staff based on FTE	\$13,000.00
Liability Insurance	Liability insurance for SC staff allocated based on FTE	\$5,000.00
Building Usage: allocated to	The building occupied by Foothills Gateway is owned by the organization and is allocated based on square footage of space used by SC based on FTE - includes Depreciation, Utilities, Grounds Maintenance, HVAC Repairs, Maintenance Personnel and Cleaning Staff.	\$22,000.00
Copier Lease	Office Copier Lease Expense	\$100.00
Professional Development	estimated \$200 per SC + SC supervisors for Early childhood or Professional Development Trainings. Any out of state travel costs must be pre-approved by CDEC; memberships providing access to trainings and symposiums	\$3,250.00
Alliance Summit	One person to attend August, 2025 Summit Registration	\$350.00
Service Coordination		
Early Childhood Summit	Two people to attend June 2025 Summit Registration	\$600.00
IT costs allocated to Service	Includes IT Staff, IT Equipment, Data Processing and Phones allocated to SC staff (allocated based on number of FTE for computers used as a percent of total computers used by agency).	\$85,000.00
Management and General	Overall Management for the organization or 11.5% of SC expenses. Management and General includes but not limited to: Human Resources (payroll process, hiring and onboarding of all staff including SCs), Finance (accounts payable processing of employee expenses), Public Relations (promotes and highlights all programs supported through Foothills Gateway including Early Intervention); Executive Management (front desk staff and Executive staff who support and promote all programs, including Early Intervention).	\$167,492.00
<b>Subtotal</b>		<b>\$303,532.00</b>
Items Excluded from MTDC: (Rental costs, tuition, scholarships/fellowships, participant support, equipment, capital expenditures)		
Item	Description of Item	Total CDEC Funding (EI)
	No costs shall be reimbursed by CDEC for this category	\$0.00
<b>Subtotal Items removed from MTDC</b>		<b>\$0.00</b>
<b>Subtotal for Service Coordination Supplies &amp; Operating</b>		<b>\$303,532.00</b>
Direct Services		
Office Supplies	allocated based on number of FTE and supply usage. Supplies include pens, paper, toner/ink and any other commonly purchased office supplies	\$500.00
Cellphones	Monthly charges for Direct Services staff based on FTE	\$2,000.00
Employee Incentives	Incentives for Employee Rewards and Retention	\$100.00
Liability Insurance	Liability insurance for Direct Services staff allocated based on FTE	\$600.00
Building Usage: allocated to Direct Services	The building occupied by Foothills Gateway is owned by the organization and is allocated based on square footage of space used by Direct Service staff based on FTE - includes Depreciation, Utilities, Grounds Maintenance, HVAC Repairs, Maintenance Personnel and Cleaning Staff.	\$2,000.00
Professional Development	est \$200 per staff for training related to Early Intervention services / supports	\$500.00
IT costs allocated to Direct Services	Includes IT Staff, IT Equipment, Data Processing and Phones allocated to Direct Services staff (allocated based on number of FTE for computers used as a percent of total computers used by agency).	\$5,450.00
Management and General	Overall Management for the organization or 11.5% of Administration expenses. Management and General includes but not limited to: Human Resources (payroll process, hiring and onboarding of all staff including Direct Service staff), Finance (accounts payable processing includes employee expenses), Public Relations (promotes and highlights all programs supported through Foothills Gateway including Early Intervention); Executive Management (front desk staff and Executive staff who support and promote all programs, including Early Intervention).	\$16,558.00
<b>Subtotal</b>		<b>\$27,708.00</b>
Items Excluded from MTDC: (Rental costs, tuition, scholarships/fellowships, participant support, equipment, capital expenditures)		
Item	Description of Item	Total CDEC Funding (EI)
	No costs shall be reimbursed by CDEC for this category	\$0.00
<b>Subtotal Items removed from MTDC</b>		<b>\$0.00</b>
<b>Subtotal for Service Coordination Supplies &amp; Operating</b>		<b>\$27,708.00</b>
Intake and Referral		
	No costs shall be reimbursed by CDEC for this category	\$0.00
<b>Subtotal</b>		<b>\$0.00</b>
Items Excluded from MTDC: (Rental costs, tuition, scholarships/fellowships, participant support, equipment, capital expenditures)		
Item	Description of Item	Total CDEC Funding (EI)
	No costs shall be reimbursed by CDEC for this category	\$0.00
<b>Subtotal Items removed from MTDC</b>		<b>\$0.00</b>
<b>Subtotal for Intake and Referral Supplies &amp; Operating</b>		<b>\$0.00</b>
<b>Total Supplies &amp; Operating</b>		<b>\$364,061.82</b>
Total Direct Costs Funding Summary		
<b>TOTAL DIRECT COSTS</b>		<b>\$3,823,945.00</b>
<b>Revenue Offset - Targeted Case Management (TCM)</b>		<b>\$405,000.00</b>
<b>Revenue Offset - Early Intervention Services Trust (EIST)</b>		<b>\$83,000.00</b>
<b>Revenue Offset - Public Insurance</b>		<b>\$0.00</b>
<b>Revenue Offset - Other Funding Sources</b>		<b>\$0.00</b>
<b>Total CDEC Funding (EI)</b>		<b>\$3,335,945.00</b>

Modified Total Direct Costs Funding Summary			
<b>MODIFIED TOTAL DIRECT COSTS (MTDC)</b> Uniform Guidance - 2 Code of Federal Regulations 200.1 (2 CFR 200.1) "Modified Total Direct Cost (MTDC)"- means all direct salaries and wages, applicable fringe benefits, materials and supplies, services, travel, and up to the first \$50,000 of each subaward (regardless of the period of performance of the subawards under the award). MTDC excludes equipment, capital expenditures, charges for patient care, rental costs, tuition remission, scholarships and fellowships, participant support costs and the portion of each subaward in excess of \$50,000. Other items may only be excluded when necessary to avoid a serious inequity in the distribution of indirect costs, and with the approval of the cognizant agency for indirect costs.		<b>MODIFIED TOTAL DIRECT COSTS (MTDC)</b>	<b>\$1,928,713.00</b>
		Revenue Offset - Targeted Case Management (TCM)	\$405,000.00
		Revenue Offset - Early Intervention Services Trust (EIST)	\$83,000.00
		Revenue Offset - Public Insurance	\$0.00
		Revenue Offset - Other Funding Sources	\$0.00
<b>Total CDEC Funding (EI)</b>		<b>Total CDEC Funding (EI)</b>	<b>\$1,440,713.00</b>
Indirect Costs [not to exceed 15% unless Negotiated Federal Indirect Cost rate or Negotiated			SFY 2026
<b>Item</b>	<b>Description of Item</b>	<b>Indirect Rate</b>	<b>Total CDEC Funding (EI)</b>
Indirect Rate	No costs in this category shall be reimbursed by CDEC - Vendor elected to direct	0%	\$0.00
		<b>Total Indirect</b>	<b>\$0.00</b>
Total Contract Funding Summary			
		<b>TOTAL</b>	<b>\$3,823,945.00</b>
		Revenue Offset - Targeted Case Management (TCM)	\$405,000.00
		Revenue Offset - Early Intervention Services Trust (EIST)	\$83,000.00
		Revenue Offset - Public Insurance	\$0.00
		Revenue Offset - Other Funding Sources	\$0.00
		<b>Total CDEC Funding (EI)</b>	<b>\$3,335,945.00</b>