

# 2022

## Annual Report



Foothills Gateway, Inc.

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Since 1972, Foothills Gateway has improved the lives of thousands of people with cognitive disabilities and their families in Northern Colorado by helping to conquer challenges and achieve their maximum potential. Foothills Gateway strives to empower every ability and highlight the achievements of the human spirit of all ages.

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*\* These articles were initially written for the FGI Focus employee newsletter by FGI staff members. They were edited for length and audience before being included in this report.*



Three Year  
Accreditation



Foothills Gateway, Inc.

301 W Skyway Drive, Fort Collins, CO 80525

## **Letter from Erin Eulenfeld, CEO**



In 2022, Foothills Gateway, Inc. (FGI) commemorated a landmark anniversary. For the past 50 years, FGI has been a leader in providing innovative, compassionate, and supportive care to those we serve.

FGI came into existence thanks to parents of children and adults with intellectual/developmental disabilities, along with help from other community leaders and organizations. Many ordinary people saw a need and worked diligently to make sure there was a resource for children and adults with IDD in our community. For example, the land on which FGI's main building is located was donated to the newly created non-profit corporation by the Everitt family (local real estate developers) in 1971. Two separate agencies, one in Loveland and one in Fort Collins, serving individuals with intellectual/developmental disabilities merged to become FGI and moved operations to 301 W. Skyway Drive which, at the time, was equidistant between the small towns of Fort Collins and Loveland.

FGI has evolved and adjusted to many systems changes over the years. In the early years, FGI provided educational services for children and vocational services for adults. Services were coordinated by a very small case management unit. Not too long after the doors of our current building were opened in 1972, therapy services, which included physical, occupational, speech language and audiology services, were added to serve babies/toddlers, children, and adults at FGI. In those days, Foothills Gateway was often referred to as the "Foothills Gateway Center" because all of the services and supports were provided at the main facility.

In the late 1970's and during the 1980's, multiple national and statewide initiatives and laws changed how Foothills Gateway provided services and supports. From school inclusion to deinstitutionalization, people with disabilities were being given so many more opportunities and FGI adapted and changed along with the rest of the country in these areas. The educational program for children was absorbed into the local public school districts so that children with disabilities had access to an integrated/inclusive education. During this time, Foothills Gateway initiated a Community Employment program for adults served at the main facility. This Community Employment program was innovative at the time and began long before there was state funding available to support this type of work. In the mid-1980's, FGI also expanded the numbers of individuals served and increased the numbers of case managers and direct services staff who were employed to coordinate and provide the expanded array of services. Due to growth in population and the increasing demand for services, Foothills Gateway added on to the original building and increased the building's footprint to more than 73,000 square feet.

Also, during the late 70's and throughout most of the 80's, adults with IDD either lived in their family home or in institution-like settings where many individuals with IDD lived in the same location. Foothills Gateway worked with the State of Colorado and local residential agencies to develop smaller, community residential options for individuals being deinstitutionalized from the state's Regional Centers in addition to moving individuals out of skilled nursing facilities into smaller, supportive housing options. During this time period, Foothills Gateway also developed a housing program in conjunction with the state's Division of Housing to provide Housing Choice Vouchers to

individuals with disabilities for housing and rental assistance to increase independent living opportunities.

As a county-wide organization, Foothills Gateway has always valued our relationships with our community partners and, during the 1980's, FGI and the Larimer Center for Mental Health (which became SummitStone Health Partners-SHP) developed a vocational and employment program in north Fort Collins to serve adults with behavioral health support needs. In 1990 FGI also entered into an agreement with Larimer County Department of Human Services (LCDHS) to allow for a residential treatment program for at-risk youth to be housed in the northwest wing of the main facility which lasted through the late 1990's. While those specific programs ended a number of years ago, our partnerships with SHP, LCDHS, and other community organizations have continued and included additional initiatives in the ensuing years.

As FGI entered the 1990's, service delivery options for adults with IDD exploded to include many more community-based options! Additionally, more Program Approved Service Agencies (PASAs) were either created in Larimer County or expanded from other areas of the state or nation to provide services. The expansion in PASAs allowed individuals and their family members to choose from an array of services and an array of providers to provide those services. Currently, there are more than 200 PASAs who are approved to provide services to children and adults in Larimer County. With the focus on providing services in communities, FGI restructured our Early Intervention (EI) Services for babies and toddlers from a facility-based program with staff therapists, to a community-based program where babies and toddlers received their services in their homes and community settings provided by contracted therapists.

Since those formative early years, FGI has experienced exponential growth and development as more and more individuals and families needing the services and supports provided by FGI have moved to Northern Colorado. Currently, FGI serves more than 2,800 individuals and their families, and we have more than 70 case management staff and service coordinators who assist individuals and families in navigating the service delivery system to receive the critical services they need. FGI also continues to provide direct services and employs around 120 staff to provide a wide variety of direct services in Larimer County. Additionally, FGI has prioritized person-centered practices and continues to deliver on our mission "To advocate for and empower individuals with disabilities to lead lives of their choice" each and every day.

Our history tells us that we stand ready to embrace changes and will continue advocating for a life of opportunity, of choice, and of dignity for every individual, regardless of age or ability.

Please join Foothills Gateway in celebrating our remarkable 50th year!

All the best,

*Erin Eulenfeld, M.S., CRC*

Chief Executive Officer



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## A Look Back at the Beginning

*When Foothills Gateway first opened its doors in 1972, Phyllis Freeman was one of the employees who was there. Phyllis spent her career at FGI - almost 40 years - and retired as the Placement Coordinator in 2011.*

In the 1960's, Larimer County had two separate programs which provided services to children and adults with developmental disabilities - Gateway Easter Seal Center in Fort Collins which operated out of an old elementary school, and Foothills Activities Center which was headquartered in a large house in Loveland. Both centers offered educational programs for children and limited contract work for adults.



*Foothills Gateway's first logo*

While these options were both providing good opportunities, parents and other supporters within the two communities had a dream to combine the existing programs and serve individuals in a new setting located between Fort Collins and Loveland. Fulfilling this ambitious dream and using a little bit of each organizations' name to signify the partnership, the Foothills Gateway Rehabilitation Center (later shortened and renamed to Foothills Gateway, Inc.) opened its doors in January 1972.

If you had toured the building in 1972, here is a description of what you would have seen. There were four classrooms for children, one of them specifically for preschool-aged kids. A large, open area, which now houses the cubicles across from the accounting offices, provided a common space for a wide variety of activities. Next to the main kitchen, what is now the File Room was then available to learn or practice homemaking skills. Behind the restrooms located next to the Bennett Conference Room, outdoor toys and play vehicles were stored.



The therapy department was located in what is now the Everitt Conference Room. To this day the large hooks used for hanging therapy swings and other equipment can be seen mounted to the large, wooden beams on the ceiling. An audiology booth was also available for hearing evaluations, provided to both staff, as well as the adults and children who attended the program. Also in the main entry area, there was a desk for the one Case Manager on staff, as well as a few chairs for guests. The area in front of the windows, which now provide a view from our lobby, provided space for Care A Van staff, a contracted transportation provider at the time.

The Executive Director, his secretary, and an accountant used the area next to the west windows, which now look into our courtyard. One conference room,



## **A Look Back at the Beginning - Continued**

located just south of the Director's office, completed the area.

The workshop area for adults provided work activities with contracted work procured from community businesses, janitorial work, assembly work, and a wood shop.

Upon the opening of the new building, emphasis was placed on providing services to more people in an effort to continue meeting their individual needs. To give you an idea of the size of the organization in the beginning, the client files from both the Loveland and Fort Collins programs were locked into one file cabinet.



While all of this may not sound like much, one thing was certain. Foothills Gateway had laid a great foundation for supporting people with disabilities in Larimer County, and there was plenty of room to grow.



### **Employee Perspectives**

#### **Jackie O'Riordan-Leal, PSCS (31 years)**



I feel very grateful for the opportunity to be part of Foothills Gateway. When Judy Tomcak hired me in 1991, I was a little uncertain as I had worked in mental health programs but not with people with intellectual/developmental disabilities. Judy said, "Just give me six weeks and try it out." Here I am, 31 years have gone by and boy oh boy, have I learned a thing or two! I have seen such changes in the way we deliver services and the ways we advocate for people, and it really

makes me proud. The individuals in services are some of the most special people in the world. They are amazing and resilient and strong, much stronger than we give them credit for. I have learned many things from them and the pandemic, while an incredibly scary event, has also given me a new respect for them. They have handled one change after another and continued to carry on. In fact, much less stressed out than I was!

Thanks to Foothills Gateway for the continued commitment to ensuring quality advocacy services and supports are in place.



#### **Kathy Hingtgen, Supported Living Services Direct (18 years)**



FGI has so positively impacted my life, with thanks to the SLS individuals that I serve. They possess the superpower to teach me something new each and every day. We laugh together and we cry together. I am most proud of the superpower that my individuals have vested in me. Finding a way support them in understanding anything that is confusing, from a medical appointment to world news, is a learning experience for us all. Thank you, FGI, for 18.5 amazing years.

## Residential Services

*Residential Director, Judy Tomcak, has been a part of Foothills Gateway for almost four decades. They say, “home is where your heart is”, and Judy has put her whole heart into the work of helping people with disabilities find “home” for many years.*

***Describe the evolution of the Residential program? When did it begin and what did it look like then?***

When I began working at FGI in the early 1980s, most adults in our day programs lived in nursing homes and ICFs (Intermediate Care Facilities). ICFs were a little like a nursing home, but for any age adult with an intellectual disability. As people with disabilities were moved out of these institution-like settings, many “apartment programs” began. The Foothills Gateway apartment program was set up so that several apartments in the same complex were rented and two people who received services would live together as roommates. There was one apartment in the vicinity that served as the staff office. While this seemed like a good alternative to the ICFs, not everyone did well with this set up. Looking for an additional option that would allow people to continue living in a more natural, community setting, FGI started buying houses that would be staffed and provide more supervision and structure for people with disabilities in their homes. Up to three people could live in the home as roommates and we provided staff. At one time Foothills Gateway owned ten houses and the Residential program had about 100 staff!



The process of developing an option to the apartment program, led to what we now call a Host Home - a residential setting in which an individual receiving services lives in the community with someone of their choosing that is available to help provide supports when needed. That model really made a lot of sense for many of the people we were supporting. Today, we almost exclusively support people in Host Homes.

***How have residential services changed for the better in recent years?***

I see that people with disabilities are way more connected to communities now. And they have so much more choice, really in all areas: work, day program, residential services, etc. It used to be that everyone just came to Foothills Gateway! Now there are lots of options, including those that FGI offers. The changes over the years were a hard adjustment at times, but it was good. I think, in Residential, we have always done a good job at listening to people, but we are much better at it now than we were in the beginning. PCT (Person Centered Thinking) has helped with that. And people are better self-advocates as well. That is encouraging and I think it means we are going in the right direction.



## Residential Services - Continued

*What impact has PCT had on helping adults with disabilities have the home and life that they desire?*

The skills we have all learned have helped us to help people sort out what is important to them and identify what they want in their lives. PCT skills have also helped us resolve conflicts in a powerful and constructive way. One of the most significant benefits is that regularly using these skills enhances and encourages long term relationships which are super important in residential services. We use a lot of the tools to create action plans and determine what is working or not working. It doesn't always fix everything, but it has saved a lot of relationships. In Residential we work really hard to make good matches up front and then they are easier to maintain for the long term. It is just so exciting to witness people grow and progress. When they gain confidence, start to speak up, develop and achieve goals, and live the life they want - that's what it's all about.



## Employee Perspectives

### Sheila Reinhardt, Adult Care Services (6 years)



I started at Foothills Gateway after meeting my now-husband and his children. My stepson has Down Syndrome and, after meeting him, I felt the calling to do work with people with disabilities. FGI has not only allowed me to grow and thrive doing this work, but it has helped me navigate and better understand the rules, regulations, challenges, joys, and everything else that goes along with supporting someone with disabilities. Most importantly, it has helped me feel supported and that I am not alone in the struggles. I have met some truly AMAZING people working at FGI, including both staff and individuals. I feel so fortunate!



### Linda Brooks, Adult Care Services (19 years)



As the parent of an amazing young lady who has Down Syndrome, I really understand how important having quality resources and supports is for the individuals and their families we serve at FGI. Being an employee here has given me the opportunity to be a small part of providing those resources and has given me a unique perspective of seeing the work we do from both the

professional and personal side. I will always cherish that. The services provided by FGI are more important than most people realize, and I get to help share that with others every day.



## Larimer County Supports the IDD Community



*Diana Foland spent 30 years at Foothills Gateway, serving in several different capacities within the Administrative Division, ending her tenure with the organization as our Chief Administrative Officer. Diana looks back at her time as the Public Relations & Resources Coordinator when she and her team put together Foothills Gateway's first ballot initiative and campaign in the hopes of gaining more funding to improving services for people with disabilities in Larimer County.*

Foothills Gateway provides a vast array of services to people with IDD and their families, and all of those services are free to those who need them. When asked how this is possible, it is easy to sum it up by saying our services are funded with federal, state, and local dollars.

While most of the funding for Foothills Gateway's services and supports comes from federal and state funds, there is a significant amount that comes from the local community through a property tax known as a "mill levy".

"How does Foothills Gateway qualify for this mill levy?", you might ask. Way back in 1963 when the Colorado State Legislature was setting up the Community Centered Board (CCB) system as a way to partner with local, private organizations to provide services and supports to individuals with developmental disabilities, they decided to include in the statute a provision where each CCB could petition their local community for additional funding of up to one (1) mill through the mill levy process. 1 mill is not one million dollars, but rather a small percent of money based on the assessed value of a property.

In 2000, the Foothills Gateway Board of Directors voted to approach the Larimer County Commissioners about putting an issue on the November ballot asking citizens to approve a tax in the amount of one (1) mill that would go to the Community Centered Board (Foothills Gateway) to assist in its mission of serving people with IDD.

The County Commissioners agreed that this was a worthy cause but wanted to confirm that Foothills Gateway already had a certain level of support and asked us to verify community support by obtaining signatures via a petition process before referring the issue to the election.

At this point, Foothills Gateway also filed to become a 501 (h), allowing the organization to participate in campaign efforts tied to this initiative. This was accomplished in the summer of 2000, and the issue was placed on the November ballot as issue 1A. To garner support for this initiative, we decided to use photos of a few individuals who received services on yard signs, one of them being a really well-known

individual in the community at the time (Barney), hoping people would better understand what the issue was about and vote in favor of 1A. Unfortunately, it failed by a margin of approximately 10%. We were heartbroken and could not understand the failure, as it seemed everyone we knew was in support of the issue.



## Larimer County Supports the IDD Community - Continued

Back to the drawing board we went. After more research and surveying, we discovered several factors that may have contributed to this initial failure. The Board of Directors decided that we should try again addressing those issues and, luckily, this was once again placed as issue 1A on the 2001 November ballot. This time we would make a major push to get the information out to everyone. Our mantra became – “where there is a gathering of five or more people, we want to be there, telling our story.”



We changed the ballot language to include the name of Foothills Gateway so people would know who, and what, the funding was supporting. We also changed the marketing materials and slogan to reflect that people with disabilities are not just faceless, nameless citizens. They are our family, friends, and neighbors. The yard signs and posters showed just a white outline of several people, with the slogan - “Don’t forget them!” We contacted every service club we could find and scheduled presentations to their members at their weekly meetings. We made presentations to local church groups and presented in their Sunday services. We had booths and parade floats in all the local events like New West Fest, and the Corn Roast Festival. And we even had staff and volunteers stand on major street corners during the election season with signs and life-sized cutouts of the people outline, which was on our marketing materials, encouraging people to vote yes on 1A.



And this time, it worked! Foothills Gateway won the issue by a slight margin and was able to begin bringing in additional funding the very next year. The mill levy will stay in place as long as Foothills Gateway remains a CCB. Today, the mill levy continues to bring in annual funding that is used for a

number of needed services, including: job skills training, community employment support, expanded respite services, crisis support services, expanded transportation services in Larimer County, expanded access to mental health services, internet technology improvements for individuals/families/service providers, Housing Choice Voucher program to provide affordable housing options to individuals with disabilities, children and family programs, and quality measures for case management services. It is a very long list of valuable services, and we continue to be very thankful to the Larimer County community for this support of our mission.

While this was a short period in Foothills Gateway’s history, the success of the mill levy campaign proved to be a very significant factor in our ability to provide quality services and supports, allowing us to go above and beyond what can be provided using only federal and state funds.



## A Personal Perspective



*Lee Anne Miller is a Foothills Gateway staff person who has been a part of the Foothills Gateway family for almost 30 years. Lee Anne shares with us some of her memories of various Foothills Gateway staff, as well as experiences that have shaped her professional growth and have been especially meaningful to her.*

### **When did you first come to FGI and what do you remember?**

Around 1995, I lived with a foster mom and I knew a woman with disabilities who went to Foothills Gateway, and she asked me to come with her to FGI so I could be her aide. I agreed because I had been working at Wendy's in 1994 and I didn't like that job and thought this would be better. People weren't always nice to me at Wendy's. I asked my friend if people were nice here and she said yes, so I went for it.

After I started working as an aide, I sometimes came to work sad and crying because I had a hard time with my biological family on holidays when I saw them. Jackie O. would ask me what was wrong and try to support me. I loved working as an aide – helping with lunch and activities – and Jackie was a good boss.

### **After working as an aide in Basesite and Retirement, what other jobs did you have?**

I worked on the cleaning crew with Diane Bocanegra as my boss. We went out and cleaned houses. It was a good job and I liked working for Diane, but I decided I wanted a job in the community. I had a job coach who helped me find a job at Clearer Image eye center, but that eventually closed. Then she helped me find a job at a photo center that also closed. Another job coach, helped me find a part-time job at My Sister Knits. I love crafts and knitting so that was great. But I wanted more hours and we found a job for me at the Hallmark store on Harmony. I worked there 13 years before it was sold and the new owners didn't want handicapped people there anymore. I had so many friends with my coworkers and customers; it was really hard to lose that job.

In 2019 I had open heart surgery. Since I couldn't go back to Hallmark, I came back to work at Foothills Gateway on the cleaning crew. Lots of things changed during the pandemic and when we started bringing cleaning staff back to the building, they offered me a job as an employee at FGI as a member of the janitorial staff. I really like my job now. I like scrubbing everything down so people don't get sick.

### **What has your experience been like at Foothills Gateway for the past 27 years? What changes have you seen?**

I love it here. A change I see in day program is that we don't hire aides anymore! Also, the cleaning crew is gone and there have been a lot of changes in the day program areas, VSTA and Production. I have seen things get better over the years. More people have jobs. I have had a lot of Case Managers that listened to me and helped me get what I need. Laura Sidener was my Case Manager a long time ago. We got along very well and she got me through some hard times. Now we are coworkers!

My happiest time at Foothills Gateway is now. I love being a part of the team, especially being back after Covid, supporting others, and getting paid to help other people.

## It Takes a Village

*For almost the entirety of Foothills Gateway's 50 year history, the Kling family has been a part of our Foothills Gateway 'family'.*

It is a true honor to be part of Foothills Gateway's 50<sup>th</sup> Anniversary celebration. My brother, Matthew, started receiving services provided by Foothills Gateway in 1980 at the age of five. He just turned 47.

Foothills Gateway has been a part of our family for the past 42 years and has consistently supported and guided us through all the curves that having a child/sibling with an intellectual disability throws your way.

My parents, Allen and Donna Kling, have leaned on Foothills Gateway to provide the education and resources that their staff expertly deliver. For my entire life, I listened to my parents say that they are 100% positive the reason our family was held together was because of the support Foothills Gateway provided to our family. Foothills Gateway staff took Matthew under their wing like he was one of their own and, between the two "families", we were able find a way to ensure Matthew has a happy and fulfilling life full of love and support. Foothills Gateway pointed my parents in the direction of how to ensure Matthew could successfully live outside our home as an adult, and through that partnership, Matthew has had the same caregiver for the past 28 years. This sort of situation isn't easy, but I can't imagine how much harder it would have been not having Foothills Gateway on our team.

We feel truly lucky to have such an incredible organization in our community. Thank you to all that have come before and to all who are here now for everything you do! Because of you, Matthew and thousands of others are leading a happy and meaningful life.

All our gratitude, Allen Kling and Kari Kling Sanders. And most of all Donna Kling, who was Foothills Gateway's biggest fan!



## Employee Perspectives

### Rachel Souders, Intake Case Management (20 years)



I love seeing people grow as humans and hearing stories about their successes with all aspects of life (employment, lifelong learning, passions, community involvement, etc.) and knowing that, sometimes, I was a small part of making a piece of that happen. I love laughing and sharing joy with families and people receiving supports, especially when unexpected perspectives are discovered, shared, and appreciated. FGI introduced me to all things relating to people with I/DD; collaboration with others, community, and appreciating Neurodiversity.

### Diane Bocanegra, DCSS (32 years)

FGI makes you feel like family here. FGI really cares about staff and the people we serve. I have seen a lot of turnover through the years, from the agency growing to changes in management. We all have good days and bad days, but it's a great place to work and working here feels like home.



## Supported Living Services



**SLS Case Managers**

In 1991 the federal government created the Community Supported Living Arrangement (CSLA) demonstration pilot, and Colorado was one of eight states participating in the pilot. This pilot was revolutionary because it allowed adults with disabilities to receive services while living in the family home. Prior to this, the only options were residential programs which required the person to live in a provider-controlled home, usually with several other people with disabilities. Foothills Gateway started participating in CSLA in 1992. By the end of the three-year CSLA pilot, the Foothills Gateway program had

enrolled 45 individuals. Foothills Gateway was the primary provider of all direct services through this pilot program.

After the three-year CSLA pilot expired, the federal government did not reauthorize the pilot. However, in 1995 Colorado received federal authorization for Supported Living Services (SLS) as a Home and Community Based Services (HCBS) Medicaid Waiver. This opened the door for many new service options that took place in less formal settings than previous options.

At this time, the newly created SLS department leased two basement apartments at the Aspen Leaf Apartments in Fort Collins and used them as home base for all activities. The office shared a single computer and a very small photocopier. If someone needed to make more than 10 copies, they were required to trek to the Foothills Gateway main building and use the copier there.

The SLS Waiver provided services both in the home--such as cooking, money management, personal care--and outside of the home (community access). SLS pioneered the concept of personal choice and control as enrolled individuals could choose who provided the services and what types of services were provided. Along with the concept of choice was the goal of respecting the choices individuals made, even when the choice created risk.

SLS also offered an innovative service: Supported Living Consultation (SLC). The SLC role advanced person-centered thinking at Foothills Gateway. SLCs were trained to conduct person-centered PATH (Planning Alternative Tomorrows with Hope) plans and worked with individuals to develop meaningful personal goals, as well as explored means of achieving these goals through paid and unpaid supports and resources.



## Employee Perspectives

### Renee' Walker, Housing Coordinator (37 years)



The most meaningful part of being an employee of FGI is the ability to help individuals have a decent, safe living environment that they can afford. Housing is the foundation of stability and security, allowing individuals to move forward in their lives in other areas such as employment or education.

I had a housing voucher when my daughter was a toddler in the early 80's. This allowed me to go to college and get a degree that eventually led me to Foothills Gateway 37 years ago! I love what I am doing because I want to pay back the gift I was given so long ago.



## Walking the Road Together



*Linda Drees is a former FGI Board Member who, since 2003, served on the Board for a total of almost 15 years. More importantly, Linda is Marianna's mother! Marianna has received case management from Foothills Gateway since she was a child.*

My adult special needs daughter, Marianna, has been served by case management at Foothills Gateway, Inc. (FGI) for more than two decades - from a small child in Children's Extensive Services, to an adult in the Home and Community Based Services (HCBS) DD Waiver. This service has been a gift to Marianna and me.

All along this challenging and joyful road, Foothills Gateway staff have walked with us. The moral support has been one of the greatest helps. Marianna's challenges have never stopped FGI case managers from compassionately giving advice and providing options for services. They have cared for her for so long.

Foothills Gateway staff truly worked at person-centered planning for Marianna. We have had excellent Program Approved Service Agencies (PASAs) which were found based on person-centered descriptions that described Marianna's needs beautifully. I also could not have had a career or contributed to community service had our case managers not helped find just the right PASAs for Marianna. Foothills Gateway really has been a full-service provider for people with IDD and their families.

Additionally, Marianna was able to remain at home and safe during COVID. Knowing Marianna well, FGI case management has supported this choice and worked with her PASA to make this choice successful.

The next stop on our road is deciding where Marianna will live after Mother is no longer present. A Personal Care Alternative or an Intentional Community is the best choice for Marianna. I know Foothills Gateway will work with me to consider how this can be done. One thing we know about services for people with IDD, there is always change and I am comforted knowing that FGI is along for the ride.



**Flying Pig**  
**5K**



We had a great turnout this year and so much fun welcoming back a live band! The food, the humans dressed as pigs and the awesome community can't be beat!



## Volunteers

As an organization, Foothills Gateway is humbled by the generous support we receive from our Northern Colorado community throughout the year. From volunteers showing up to support fundraising events, to local business donating goods and services that help us accomplish our mission, Foothills Gateway is more effective because of this generosity.



Volunteer painting at FGI

The ability to welcome volunteers into our building continues to be limited to one-time, group volunteer opportunities. Operating out of an abundance of caution around health and safety, volunteers who typically spent time with people receiving services in the community and in Day Programs were unable to provide this service. Regardless, we have done our best to maintain these relationships and look forward to the day when these dedicated volunteers will return.

The Foothills Service League fundraised for Foothills Gateway through their Tree For All and Taste of Loveland events, as well as an online holiday wreath sale.

We were also thrilled to

welcome Service League members into our building for three League-sponsored social events, the Ice Cream Social, Halloween Pizza Party, and Holiday Gift Shop. These events mean so much to the day program participants who attend and remind us how much the Service League cares about our organization and the people we serve.



Service League members and staff



## Donations

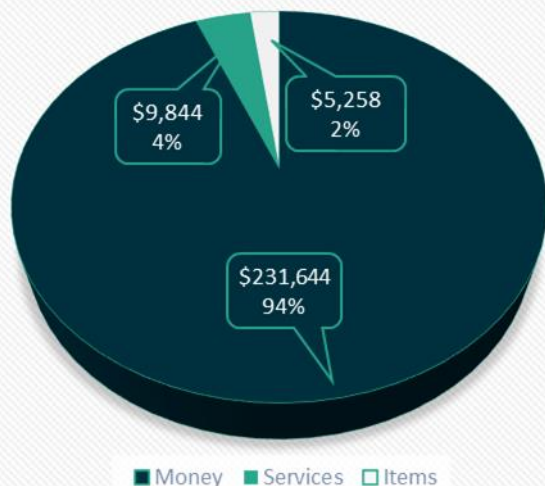
Donations made to Foothills Gateway help provide services beyond the basics of standard funding and its restrictions, resulting in a better quality of life for people with disabilities.

In 2022, donors gave more than \$245,000 in cash, services, and items to support Foothills Gateway's programs, people receiving services, and facilities.

### TO MAKE A CONTRIBUTION

To learn more about making a donation to Foothills Gateway, Inc.

visit [www.FoothillsGateway.org](http://www.FoothillsGateway.org) and click on How To Help/Donate



## Looking Back, Looking Ahead

As we near the end of Foothills Gateway's 50th year, it is astounding what has been accomplished for people with disabilities and their families in our community. Throughout our anniversary year we reflected on the early years of Foothills Gateway, and it is evident that disability services have evolved and changed in a positive direction.

We are encouraged to have witnessed great shifts in the acceptance and empowerment of people with disabilities over the past 50 years. Looking back also revealed that the combined efforts of many caring people, over many years, have resulted in positive impacts to thousands of people in Larimer County. Each parent, friend, provider, case manager, employee, board member, donor, volunteer – all have played a vital role in making Foothills Gateway what it is today. What an amazing legacy of service!

Now, as we enter a new year, we look ahead at what the future holds for Foothills Gateway and people with disabilities in our community. We are filled with hope and confidence that the solid foundation laid by those who have come before will stand strong, no matter the changes and challenges we may face. Our employees and leadership continue to be committed to making a difference in the lives of people with disabilities and their families, and our Board of Directors is strong and invested in guiding Foothills Gateway into the next half a century as the premier provider for people with disabilities in northern Colorado.

Our current Board President, Mark Durand, had this to say about Foothills Gateway:

Serving on Foothills Gateway's Board of Directors has been a privilege and an opportunity to serve the community. My philosophy has always been that when you give better, your community gets better. With my work for Foothills Gateway, I have had an ability to support a cause that many, including myself, care about and have been able to help the organization navigate an everchanging, unyielding future.



I was encouraged to serve here by my father, who spent many years on this Board and connected with this cause, including a short stint as its interim Executive Director. For sure, that is a tough act to follow. Yet it has been a wonderful and important journey for me.

Being able to share my personal and professional experience as it relates to issues of leadership, diversity, strategy, and stewardship has been a privilege. Make no mistake, Foothills Gateway, Inc. has always been, and continues to be, a top-tier provider of disability services in our community – successfully navigating a continuously changing environment, while maintaining a persistent focus on the people served. The organization truly is the gold standard for the state of Colorado.

I am proud to be a part of this fine organization, especially as we celebrate the significant milestone of our 50th anniversary.

Thank you to everyone who helped Foothills Gateway celebrate 50 years!





## Foothills Gateway by the Numbers



97%

Overall satisfaction rating among people receiving services through FGI  
(Calculated from percent of positive responses)

Number of children enrolled in Early Intervention services in 2022

966



288



Number of individuals to whom Foothills Gateway provided Family Support Services

Number of people waiting for services at the end of 2022 without any services other than Intake Case Management



366

Number of people enrolled into services and removed from the waiting lists



255

11.1%



Foothills Gateway's percentage of expenses directed to administration and general purposes

\$17.5 MILLION

Foothills Gateway's support and revenues in FY 2022



Number of adults/children/families that received Case Management services and supports

2830



### TO MAKE A CONTRIBUTION

To learn more about making a donation to Foothills Gateway, Inc. visit [www.FoothillsGateway.org](http://www.FoothillsGateway.org) and click on How To Help/Donate



## Financial Information

### STATEMENT OF ACTIVITIES

As of June 30, 2022	2022	2021
<b><u>Support &amp; Revenue</u></b>		
State of Colorado (includes State General Funds & Medicaid)	11,241,436	10,676,243
Larimer County	5,342,540	4,725,333
Other Government Agencies	504,423	76,745
Public Support	268,144	193,960
Other Revenue	121,038	1,235,812
<b>Total Support &amp; Revenue</b>	<b>17,477,581</b>	<b>16,908,093</b>
<b><u>Expenses</u></b>		
Program Services	10,782,873	10,500,106
Case Management Services	5,191,385	4,748,247
Other Program Services	600,483	785,862
Total Program Services	16,574,741	16,034,215
Management and General	2,069,279	2,175,352
Fundraising	6,553	8,930
<b>Total Expenses</b>	<b>18,650,573</b>	<b>18,218,497</b>
Changes In Net Assets before Other Changes	-1,172,992	-1,310,404
Forgiveness of PPP Loan / acc'd int		1,948,686
<b><u>Changes In Net Assets</u></b>	<b>-1,172,992</b>	<b>638,282</b>

### STATEMENT OF FINANCIAL POSITION

As of June 30, 2022	2022	2021
<b><u>Assets</u></b>		
Current Assets	8,132,915	8,350,993
Land, Building & Equipment, Net	1,014,568	1,338,989
Other Assets	2,810,427	3,485,758
<b>Total Assets</b>	<b>11,957,910</b>	<b>13,175,740</b>
<b><u>Liabilities and Net Assets</u></b>		
Current Liabilities	1,614,443	1,659,281
Long Term Debt	-	-
<b>Total Liabilities</b>	<b>1,614,443</b>	<b>1,659,281</b>
<b>Total Net Assets</b>	<b>10,343,467</b>	<b>11,516,459</b>
<b><u>Total Liabilities and Net Assets</u></b>	<b>11,957,910</b>	<b>13,175,740</b>

## **FOOTHILLS GATEWAY BOARD OF DIRECTORS**

### **2023/2024**

Mark Durand (President)

Steven Dandaneau (Vice President)

Aaron Vogt (Treasurer)

Ron Charkowski (Secretary)

Amanda O'Hayre

Brittany Brown

Christine "Chrissi" Alvarado

Doris "Punkie" Whitely

Karen Bennett

Mikel Zimmerman

Nancy Kepner

### **FUNDRAISING EVENTS**

Foothills Gateway hosts numerous fundraising events throughout the year.

For a list of scheduled events, visit:

[foothillsgateway.org/Events](https://foothillsgateway.org/Events)

### **DONATIONS**

To learn more about making a donation to Foothills Gateway, you can visit:

[foothillsgateway.org/How to Help/Donate](https://foothillsgateway.org/How to Help/Donate)

### **CONTACT INFORMATION**

Website - [foothillsgateway.org](https://foothillsgateway.org)

Email - [Info@foothillsgateway.org](mailto:Info@foothillsgateway.org)

Phone Number - 970-226-2345

Fax Number - 970-226-2613