



Foothills Gateway, Inc.

Supporting People with Disabilities

We believe in a life of opportunity, of choice, and of dignity for every individual, regardless of age or ability.

The Mission of Foothills Gateway, Inc. is to advocate for and empower individuals with disabilities to lead lives of their choice.

Board of Director's Meeting Agenda February 21, 2023 7:00 pm

MEETING CALLED TO ORDER 10 min.

Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

Potential Board Members – Should any potential Board members be in attendance, the Board allocates this time for introductions.

PRESENTATIONS

START Coordination and Crisis Response Services – Reni Moreno

CONSENT AGENDA 2 min.

Approval of Board Meeting Minutes – January 17, 2023

FINANCIAL REPORT 10 min.

Approval of Financial Report

OLD BUSINESS 15 min.

Annual Meeting Update

NEW BUSINESS 30 min.

Slate of Board Officers for 23-24

OFFICER UPDATES 15 min.

COMMITTEE REPORTS 20 min.

Executive Committee
Fiscal and Property Committee
Legislative Affairs Committee

EXECUTIVE SESSION (CRS 25.5-10-209-2, b, IV (C) – Matters required to be kept confidential by federal or state law or rules and based on Foothills Gateway's Bylaws.

ADJOURNMENT

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 7 months ending January 31, 2023

MONTHLY FINANCIAL HIGHLIGHTS

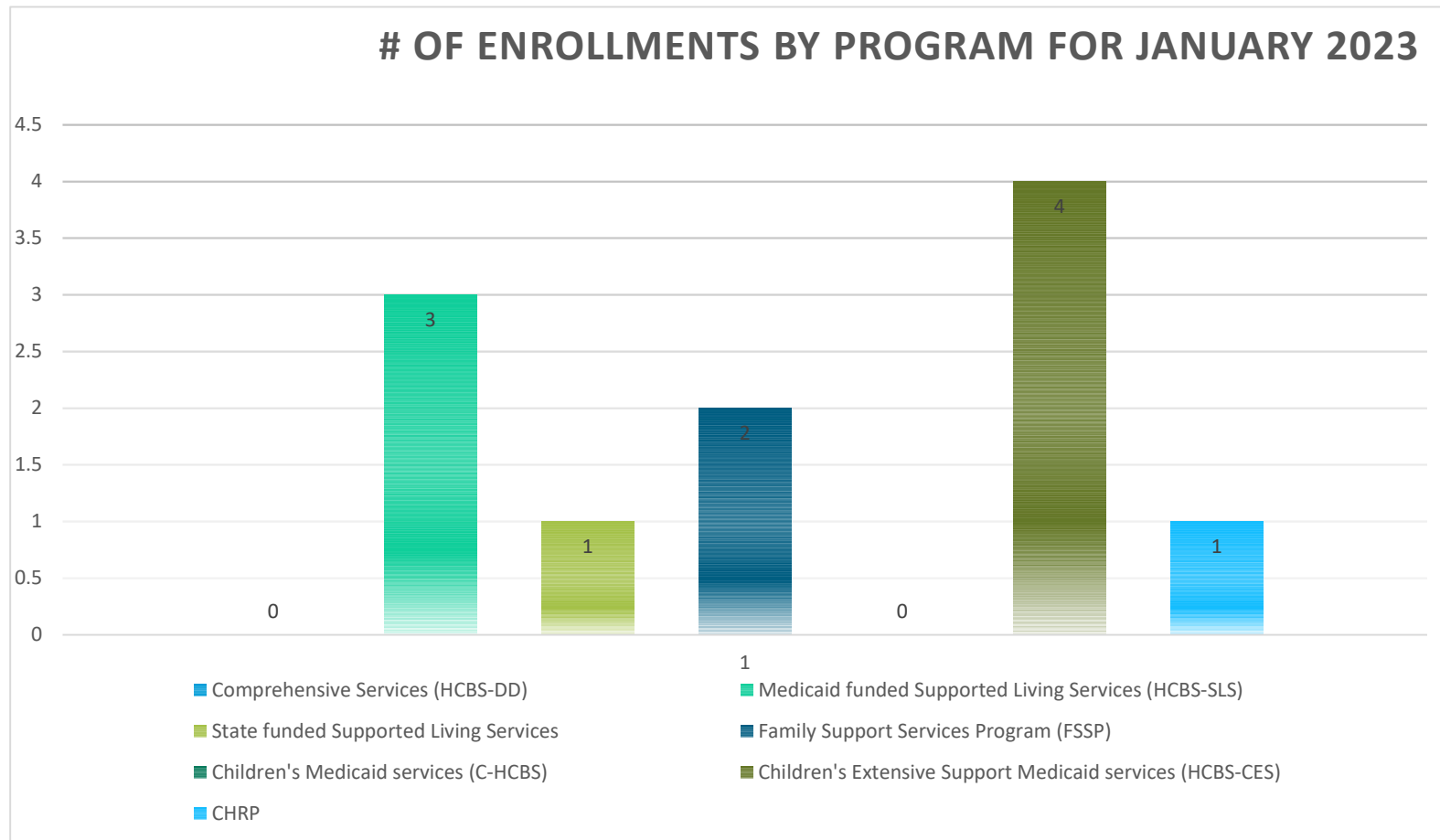
- * Revenues are 7.7% under YTD Budget
- * Expenses are 9.2% under YTD Budget
- * Net Loss is \$380,996 less than YTD Budget

<i>Financial Status</i>	at June 30, 2022	at January 31, 2023	Change
Total Assets	\$11,957,909	\$9,474,723	(\$2,483,186)
Total Liabilities	\$1,614,442	\$1,498,476	(\$115,966)
Net Assets (Fund Balances)	\$10,343,467	\$7,976,247	(\$2,367,220)
Undesignated Net Assets	\$2,237,429	(\$513,630)	(\$2,751,059)
Designated Net Assets	\$8,106,038	\$8,489,877	\$383,839

Current Year Financial Performance at 7 months / 58.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i>Revenues</i>					
State/Medicaid Funds	\$6,963,794	\$7,652,123	91.0%	\$13,179,384	52.8%
Vocational Income	78,712	112,400	70.0%	189,400	41.6%
Public Support	170,356	116,250	146.5%	198,000	86.0%
Larimer County Mill Levy	261,202	354,367	73.7%	5,677,970	4.6%
Other	779,550	709,353	109.9%	849,140	91.8%
Total Revenue	\$8,253,614	\$8,944,493	92.3%	\$20,093,894	41.1%
<i>Expenses</i>					
Salaries, Taxes & Benefits - Staff	\$6,809,482	\$7,494,703	90.9%	\$12,941,183	52.6%
Salaries, Taxes & Ben - Individuals in Svcs	58,085	79,502	73.1%	136,332	42.6%
Vocational/Contract Supplies	904	1,940	46.6%	3,440	26.3%
Supplies, Equipment & Building Expense	478,991	645,574	74.2%	1,098,465	43.6%
Vehicle Expense	189,552	219,226	86.5%	384,067	49.4%
Program Related Expense	1,704,830	1,740,915	97.9%	2,966,771	57.5%
Purchase of Service	1,159,209	1,268,745	91.4%	2,159,462	53.7%
Other	219,781	242,104	90.8%	500,543	43.9%
Total Expenses	\$10,620,834	\$11,692,709	90.8%	\$20,190,263	52.6%
Revenue Over (Under) Expense	(\$2,367,220)	(\$2,748,216)	86.1%	(\$96,369)	2456.4%

	Jan-23
Comprehensive Services (HCBS-DD)	0
Medicaid funded Supported Living Services (HCBS-SLS)	3
State funded Supported Living Services	1
Family Support Services Program (FSSP)	2
Children's Medicaid services (C-HCBS)	0
CHRP	0
Children's Extensive Support Medicaid services (HCBS-CES)	4

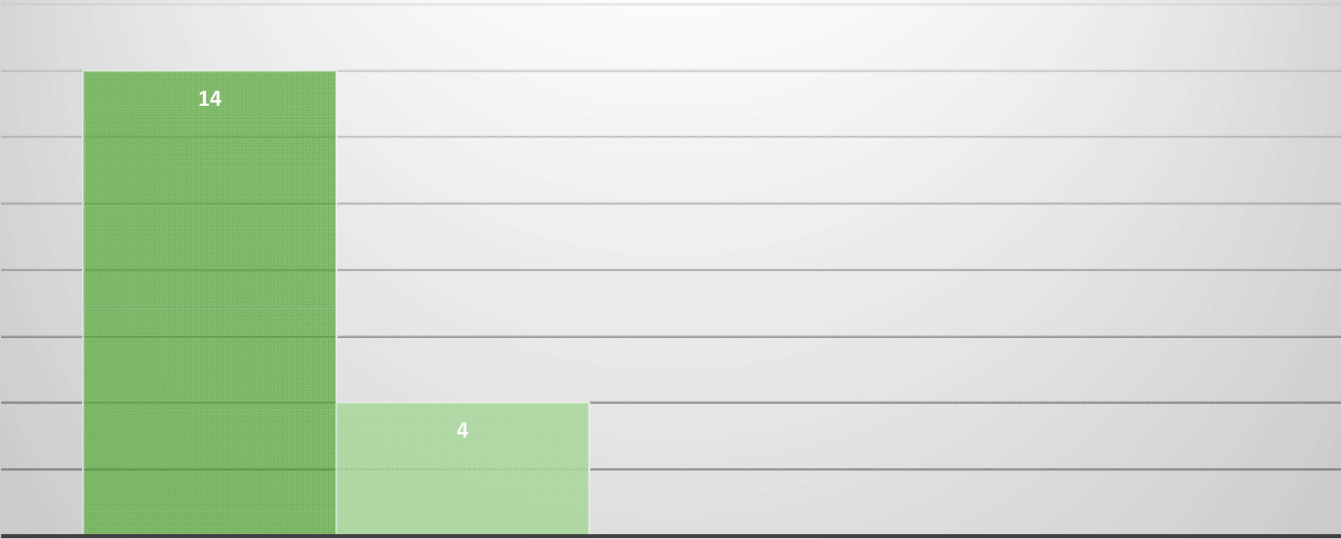


Determinations completed January 2023

Eligible Not Eligible
14 4

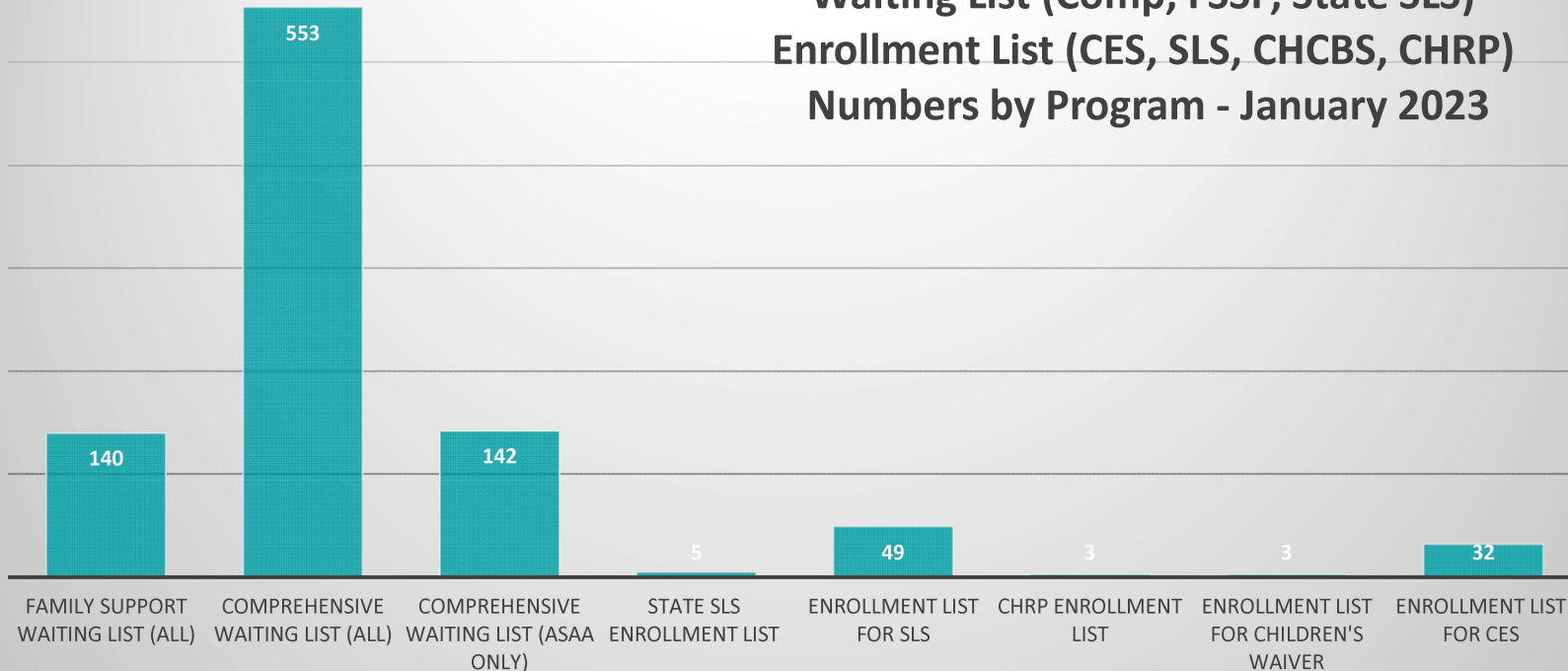
Total	18
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DD Determinations January 2023



<u>Waiting List numbers</u>	<u>January</u>
Family Support Waiting List (ALL)	140
Comprehensive Waiting List (ALL)	553
Comprehensive Waiting List (ASAA only)	142
State SLS Enrollment List	5
Enrollment List for SLS	49
CHRP enrollment list	3
Enrollment list for Children's Waiver	3
Enrollment list for CES	32

**Waiting List (Comp, FSSP, State SLS)
Enrollment List (CES, SLS, CHCBS, CHRP)
Numbers by Program - January 2023**



*** ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status**

DCSS Prevocational Program Billing Customer List
October - December 2022

<u>Company</u>	<u>Job Description</u>
Advertising Development Specialists	Packaging
Aspen Club	Packaging
CO Leather Balm	Packaging
Connective Systems	Assembly
Coyote Camp	Packaging
Full Pro	Assembly
Hach Company	Assembly
Walker Manufacturing	Packaging
Wild West Munchies	Packaging
World by the Tail	Packaging

***Volunteer Opportunities and Locations**

Prevoc; Community Skills Development Program (CSDP); Personal, Social and Community Services (PSCS)

<u>Company</u>	<u>Job Description</u>
Salvation Army	Pick up donated food
Loveland Community Kitchen	Placing packaged food items in bags
Everyday Joes Coffee House	Clean tables, sweep floors, stock cooler
Fort Collins Foodbank	Placing packaged items in bags

Supported Employment Diversified Career Services

Company

Amazon
 ARC (Fort Collins)
 Biscuit Bakery of Northern Colorado
 Brand Spankin' Used
 Center at Rock Creek
 Center Rehab
 Cinemark
 Child Advocacy Center
 Chipper's Lanes
 Colorado State University
 Columbine Health Systems
 Earle's Loveland Floral
 Eco-Thrift
 FoCo Police Department
 Gib's Bagels (Shields)
 Goodwill Thrift Store (Loveland)
 Harco
 Hearts and Horses
 High Country Beverage
 Home Depot (Greeley)
 Home Depot (JKF)
 Jorgensen Labs
 Joseph's Hardware
 Kohl's (Loveland)
 Krazy Karls (Fort Collins – Elizabeth, Timberline, Loveland)
 LaPorte Hardware
 Lemay Health and Rehab
 Lemay Health and Rehab
 Mountain States Driving School
 New Mercer Commons
 Papa John's
 Pet City
 PetCo
 Pizza Hut (Loveland)
 Poudre School District
 Raintree Athletic Club
 Recycled Cycles
 Runza (Loveland)
 Safeway (Fort Collins)
 Safeway (Loveland – 2 locations)
 Stansberry Early Childhood
 Texas Roadhouse
 The Rio

Individual Job Sites

Warehouse Support
 Merchandising Associate (3)
 Production Associate
 Associate
 Dietary Aid
 Laundry
 Usher
 Groundskeeper/Janitor
 Crew Member
 Moby Gym
 Warehouse Attendant
 Floral Asst.
 Electronics Intake & Testing
 Office Support
 Dining Area Attendant
 Associate
 Helmet Reconditioning Associates (2)
 Administration Assistant
 Warehouse Assistant (2)
 Associate
 Garden Associate
 Assembly/Packaging
 Store Associate
 Dock Assistant
 Dining Room Assistant and Box
 Inventory Specialist
 Housekeeping
 Medical Records Assistant
 Office Assistant
 Housekeeper
 Box Folding
 Kennel Assistant
 Associate
 Box Assembler
 Accompanist
 Sanitation Specialist
 Associate
 Kitchen Assistant
 Courtesy Clerk (2)
 Courtesy Clerk (2)
 Teacher's Aid
 Kitchen Support
 Dining Room Attendant

Thompson Valley Schools
TJ Maxx
Torchy's Tacos
Walmart (Loyalnd- Denver Ave)
Wendy's (Fort Collins)
Wendy's (Loveland)
Wendy's (Timnath)
Whole Foods

Classroom Aid
Warehouse Assistant
Kitchen Prep
Cart Attendant
Dining Room Attendant (2)
Dining Room Attendant (2)
Dining Room Attendant
Cart Attendant