



# Foothills Gateway, Inc.

Supporting People with Disabilities

This meeting will be virtual. For additional information and to learn how you can participate:

Please go to

<http://www.foothillsgateway.org/event> and click on "Board of Director's Meeting" on April 19<sup>th</sup>.

*We believe in a life of opportunity, of choice, and of dignity  
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower  
individuals with disabilities to lead lives of their choice.*

## Board of Director's Meeting Agenda April 19, 2022 7:00 pm

MEETING CALLED TO ORDER 10 min.

**Public Comment** - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

**Potential Board Members** – Should any potential Board members be in attendance, the Board allocates this time for introductions.

PRESENTATIONS 15 min.  
Early Intervention and BrightStart – Laura Sidener

CONSENT AGENDA 2 min.  
Approval of Board Meeting Minutes – March 1, 2022  
Approval of Annual Meeting Minutes – March 1, 2022

FINANCIAL REPORT 10 min.  
Approval of Financial Report

OLD BUSINESS 15 min.

NEW BUSINESS 15 min.  
2022-2023 Agency Calendar

OFFICER UPDATES 15 min.

COMMITTEE REPORTS 20 min.  
Executive Committee  
Fiscal and Property Committee  
Legislative Affairs Committee

EXECUTIVE SESSION (*CRS 25.5-10-209-2, b, IV (C)*) – *Matters required to be kept confidential by federal or state law or rules and based on Foothills Gateway's Bylaws.*

ADJOURNMENT

# FOOTHILLS GATEWAY, INC.

## UNAUDITED

### Preliminary Financial Reports

for the 9 months ending March 31, 2022

## MONTHLY FINANCIAL HIGHLIGHTS

- \* Revenues are 2.8% under YTD Budget
- \* Expenses are 2.3% under YTD Budget
- \* Net Loss is \$7,005 more than YTD Budget

<i><b>Financial Status</b></i>	at June 30, 2021	at March 31, 2022	Change
Total Assets	\$13,175,740	\$11,211,779	(\$1,963,961)
Total Liabilities	\$1,659,281	\$1,787,881	\$128,599
Net Assets (Fund Balances)	\$11,516,458	\$9,423,899	(\$2,092,560)
Undesignated Net Assets	\$3,093,837	\$1,124,394	(\$1,969,443)
Designated Net Assets	\$8,422,622	\$8,299,505	(\$123,117)

### ***Current Year Financial Performance*** at 9 months / 75% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i><b>Revenues</b></i>					
State/Medicaid Funds	\$8,558,161	\$9,164,448	93.4%	\$12,316,714	69.5%
Vocational Income	128,769	151,800	84.8%	202,400	63.6%
Public Support	181,851	145,875	124.7%	205,000	88.7%
Larimer County Mill Levy	2,622,635	2,253,689	116.4%	5,198,489	50.4%
Other	157,191	266,580	59.0%	356,400	44.1%
<b>Total Revenue</b>	<b>\$11,648,608</b>	<b>\$11,982,392</b>	<b>97.2%</b>	<b>\$18,279,003</b>	<b>63.7%</b>
<i><b>Expenses</b></i>					
Salaries, Taxes & Benefits - Staff	\$8,821,921	\$9,267,687	95.2%	\$12,414,193	71.1%
Salaries, Taxes & Ben - Individuals in Svcs	89,706	133,882	67.0%	169,592	52.9%
Vocational/Contract Supplies	18,176	29,170	62.3%	40,560	44.8%
Supplies, Equipment & Building Expense	820,937	776,594	105.7%	1,060,115	77.4%
Vehicle Expense	239,339	271,280	88.2%	367,635	65.1%
Program Related Expense	2,029,003	1,751,991	115.8%	2,250,975	90.1%
Purchase of Service	1,458,916	1,535,086	95.0%	2,050,023	71.2%
Other	263,169	302,257	87.1%	453,875	58.0%
<b>Total Expenses</b>	<b>\$13,741,168</b>	<b>\$14,067,947</b>	<b>97.7%</b>	<b>\$18,806,968</b>	<b>73.1%</b>
<b>Revenue Over (Under) Expense</b>	<b>(\$2,092,560)</b>	<b>(\$2,085,555)</b>	<b>100.3%</b>	<b>(\$527,965)</b>	<b>396.3%</b>

**Foothills Gateway**  
**Statement of Financial Condition**  
Thursday, March 31, 2022  
Unaudited

**ASSETS**

Current Assets	
Cash	\$1,671,769.16
Investments - Money Mkt	1,057,618.33
Investments - Short Term	2,714,548.01
Sub Total Cash & Equivalents	<u>5,443,935.50</u>
Receivables	
Fees and grants from governmental agencies	1,796,585.98
Vocational contracts	10,855.45
Notes Receivable	
Other	29,397.76
Sub Total Receivables	<u>1,836,839.19</u>
Inventory	5,562.09
Prepaid expense and other	113,092.73
Total Current Assets	<u>7,399,429.51</u>
Other Investments	2,715,029.67
Land, Building & Equipment, net	<u>1,097,319.91</u>
<b>Total Assets</b>	<b><u><u>11,211,779.09</u></u></b>

**LIABILITIES AND NET ASSETS**

Current Liabilities	
Accounts Payable and Accrued Expense	1,787,880.58
Current portion of Long-Term Debt	
Deferred Revenue	
Total Current Liabilities	<u>1,787,880.58</u>
Long Term Debt	
Notes Payable (less current portion)	
<b>Total Liabilities</b>	<b><u><u>1,787,880.58</u></u></b>

**NET ASSETS (FUND BALANCES)**

Unrestricted Funds	
Designated Memorial Funds	140,977.38
Designated Capital Repair & Replacement	50,000.00
Designated YMCA Camp	10,409.91
Designated Other Purposes	106,880.95
Designated CFCM Project	2,000,000.00
Designated 3 Mths Bdgt Exp	4,701,742.00
Net Investment in Land, Bldg & Equipment	1,097,319.91
Undesignated	1,271,880.79
Total Unrestricted Funds	<u>9,379,210.94</u>
Temporarily Restricted Funds	<u>44,687.57</u>
<b>Total Net Assets (Fund Balances)</b>	<b><u><u>9,423,898.51</u></u></b>
<b>Total Liabilities and Fund Balances</b>	<b><u><u>11,211,779.09</u></u></b>

4/18/2022  
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**Foothills Gateway, Inc.**  
**Fund Detail**  
**March 31, 2022**

**BOARD DESIGNATED:**

Cash in Bank	142,549.28
Due (To) / From General Fund	(1,571.88)
	<u>140,977.40</u>

**FUND BALANCES:**

Memorial Fund	140,977.40
<i>Total</i>	<u>140,977.40</u>

**Foothills Gateway, Inc.**  
**Fund Detail**  
**March 31, 2022**

**DONOR DESIGNATED:**

Cash in Bank	56,104.13
Accounts Payable	(11,416.56)
<b>Total</b>	<b>44,687.57</b>

**FUND BALANCES:**

Miscellaneous Restricted Donations	44,212.34
Colorado Gives Day - ACS House	306.12
Colorado Gives Day - FSS Program	51.02
Colorado Gives Day - CM Resource Coord	20.41
J Allard - ACS House	300.00
Comm Found - Boone - Supported Employment	1,000.00
Community Particiaption	66.13
Denise Peters - Supported Employment	250.00
Individuals in Services - Giving Tree	255.19
Hair Farmers Contest - Individual's Hygeine	428.92
Julie King - PSCS Staff	100.00
Foothills Gateway Foundation - Adult Needs	1,755.38
Foothills Gateway Foundation - Children's Needs	825.41
FSS - Unbillable Services	9,169.90
FSS - Prior years fundraisers	16,590.89
FSS - Flying Pig 5k Run/Walk Current Year	13,092.97
Foothills Service League	475.23
Supported Employment	475.23
<b>Total</b>	<b>44,687.57</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Nine Months Ending Thursday, March 31, 2022**

	Current Month Balance	Year to Date Balance	Budget FY21-22	Variance YTD Budget	Percent YTD Budget
<b>REVENUES</b>					
<b>State General Fund</b>					
4010... Infant/Toddler	123,044	950,871	966,664	(15,793)	98.4%
4040... Supported Living Services	38,914	353,254	557,513	(204,259)	63.4%
4050 Family Support Services-Direct	41,045	510,632	465,000	45,632	109.8%
4060... Case Management	104,879	1,003,927	1,310,780	(306,853)	76.6%
4070... Management Fees	30,246	259,219	334,211	(74,992)	77.6%
4067 IDD Determination	4,791	45,898	55,500	(9,602)	82.7%
4063 Special Purpose Funds	1,819	71,009	28,608	42,401	248.2%
<b>Total State General Fund</b>	<b>344,738</b>	<b>3,194,808</b>	<b>3,718,276</b>	<b>523,468</b>	<b>85.9%</b>
<b>Part C</b>					
4090... Part C - Direct Services			90,552	(90,552)	0.0%
4092 Part C - Private Ins Trust Fund	13,285	104,216	120,000	(15,784)	86.8%
4093 Part C - Private Ins Broker Fee	2,259	17,717	18,000	(283)	98.4%
4096 Part C - Service Coordination	0	0	52,725	(52,725)	0.0%
4097 Part C - Private Ins Serv Coord	3,713	33,415	35,760	(2,345)	93.4%
4098 Part C - Management Fee			17,917	(17,917)	0.0%
<b>Total Part C</b>	<b>19,257</b>	<b>155,348</b>	<b>334,954</b>	<b>(179,606)</b>	<b>46.4%</b>
<b>Medicaid Waiver</b>					
4110 CES Program	6,324	105,992	178,331	(72,339)	59.4%
4112 HCBS	3,320	29,208	45,000	(15,792)	64.9%
4114 Day Services - Non-Integrated	69,446	557,685	1,463,649	(905,964)	38.1%
4120 Day Services - Integrated	31,270	250,841	468,051	(217,210)	53.6%
4130 Residential Services	243,601	2,036,549	2,802,005	(765,456)	72.7%
4140 Supported Living Services	36,739	394,235	719,181	(324,946)	54.8%
4162 Case Mgmt TCM & Monitoring	178,849	1,623,820	2,259,771	(635,951)	71.9%
4164 CMW200 Case Management	0	925	1,848	(923)	50.1%
4166 Case Management -SIS	2,666	18,994	29,760	(10,766)	63.8%
4180 Transportation	22,959	189,756	295,888	(106,132)	64.1%
<b>Total Medicaid Waiver</b>	<b>595,173</b>	<b>5,208,005</b>	<b>8,263,484</b>	<b>(3,055,479)</b>	<b>63.0%</b>
<b>Other Service Related Revenue</b>					
4215 Room & Board	720	7,760	16,968	(9,208)	45.7%
4245 Private Pay Revenue	4,310	37,857	61,760	(23,903)	61.3%
4250 Billing Agent Fees	354	4,688	6,720	(2,032)	69.8%
<b>Total Other Service Related Revenue</b>	<b>5,384</b>	<b>50,305</b>	<b>85,448</b>	<b>(35,143)</b>	<b>58.9%</b>
<b>Other Gov't Fees &amp; Grants</b>					
4320 Larimer County Mill Levy	357,395	2,622,635	5,198,489	(2,575,854)	50.4%
4350 Colo Division of Housing	3,732	33,505	42,792	(9,287)	78.3%
4360 Division of Vocational Rehabilitation - DD	2,549	33,743	35,160	(1,417)	96.0%
<b>Total Other Gov't Fees &amp; Grants</b>	<b>363,676</b>	<b>2,689,883</b>	<b>5,276,441</b>	<b>(2,586,558)</b>	<b>51.0%</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Nine Months Ending Thursday, March 31, 2022**

	Current Month Balance	Year to Date Balance	Budget FY21-22	Variance YTD Budget	Percent YTD Budget
<b>Vocational Income</b>					
4406 CIE - Other	260	1,583	2,400	(817)	65.9%
4410 Vocational Contracts	11,248	127,186	200,000	(72,814)	63.6%
<b>Total Vocational Income</b>	<b>11,508</b>	<b>128,769</b>	<b>202,400</b>	<b>(73,631)</b>	<b>63.6%</b>
<b>Public Support</b>					
4530 Donor Restricted Contributions	7,948	25,336	56,000	(30,664)	45.2%
4560 Donations - Unrestricted	1,765	155,423	125,000	30,423	124.3%
4580 In Kind Revenue	0	1,092	24,000	(22,908)	4.6%
<b>Total Public Support</b>	<b>9,713</b>	<b>181,851</b>	<b>205,000</b>	<b>23,149</b>	<b>88.7%</b>
<b>Other Income</b>					
4810 Rent Income	1,200	10,800	14,400	(3,600)	75.0%
4820 Grant Income	0	21,825	26,600	(4,775)	82.0%
4850 Interest Income	3,904	37,907	70,000	(32,093)	54.2%
4855 Change in Market Value	(480)	(117,309)		(117,309)	0.0%
4870 Dividend Income	17,955	65,218	60,000	5,218	108.7%
4880 Miscellaneous Income	2,200	20,177	12,000	8,177	168.1%
4896 (Gain)/Loss on Sale of Assets	2,001	1,021	10,000	(8,979)	10.2%
<b>Total Other Income</b>	<b>26,780</b>	<b>39,638</b>	<b>193,000</b>	<b>(153,362)</b>	<b>20.5%</b>
<b>TOTAL REVENUE</b>	<b>1,376,229</b>	<b>11,648,608</b>	<b>18,279,003</b>	<b>(6,630,395)</b>	<b>63.7%</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Nine Months Ending Thursday, March 31, 2022**

	Current Month Balance	Year to Date Balance	Budget FY21-22	Variance YTD Budget	Percent YTD Budget
<b>EXPENSES</b>					
<b>Salaries &amp; Wages</b>					
5010 Full Time Wages	765,649	6,489,419	8,941,504	2,452,085	72.6%
5011 Part Time Wages	35,868	320,210	507,244	187,034	63.1%
5012 Bonus	399	101,774	14,782	(86,992)	688.5%
5509 PTO	16,792	(9,392)	82,079	91,471	(11.4%)
5015 Full Time Wages-Overtime	6,021	67,404	75,057	7,653	89.8%
5016 Part Time Wages-Overtime	144	1,694	48	(1,646)	3,529.7%
<b>Total Salaries &amp; Wages</b>	<b>824,872</b>	<b>6,971,110</b>	<b>9,620,714</b>	<b>2,649,604</b>	<b>72.5%</b>
<b>Wages - Individuals in Services</b>					
5020 Vocational Wages	6,902	81,021	150,000	68,979	54.0%
5060 Outside Contract Wages	213	1,162	3,000	1,838	38.7%
<b>Total Wages - Individuals in Svcs</b>	<b>7,114</b>	<b>82,183</b>	<b>153,000</b>	<b>70,817</b>	<b>53.7%</b>
<b>Contract Wages</b>					
5105 Contract Wages	0	6,812	150	(6,662)	4,541.4%
5110 Consulting	3,510	29,141	61,240	32,100	47.6%
5120 Professional Fees	862	32,847	60,980	28,133	53.9%
<b>Total Contract Wages</b>	<b>4,372</b>	<b>68,799</b>	<b>122,370</b>	<b>53,571</b>	<b>56.2%</b>
<b>Staff Payroll Taxes</b>					
5310 Staff FICA	59,068	511,248	708,076	196,828	72.2%
5315 Worker's Comp	6,587	56,996	117,863	60,867	48.4%
<b>Total Staff Payroll Taxes</b>	<b>65,655</b>	<b>568,244</b>	<b>825,939</b>	<b>257,695</b>	<b>68.8%</b>
<b>Payroll Taxes - Individuals in Svcs</b>					
5320 FICA - Vocational	525	5,890	11,478	5,588	51.3%
5325 W/Comp - Vocational	136	1,527	4,784	3,257	31.9%
5360 Outside Contract FICA	16	86	228	142	37.8%
5365 Outside Contract W/Comp	2	20	102	82	19.7%
<b>Total Payroll Taxes - Indiv in Svcs</b>	<b>679</b>	<b>7,524</b>	<b>16,592</b>	<b>9,068</b>	<b>45.3%</b>
<b>Staff Benefits</b>					
5500 CUC	0	6,789	20,000	13,211	33.9%
5510 Health Insurance	98,621	921,311	1,404,066	482,755	65.6%
5515 Dental Insurance	4,040	37,587	57,206	19,619	65.7%
5520 Disability	6,074	55,848	87,045	31,197	64.2%
5530 Life Insurance	846	7,802	12,747	4,945	61.2%
5540 Retirement	28,963	253,230	386,476	133,246	65.5%
<b>Total Staff Benefits</b>	<b>138,543</b>	<b>1,282,567</b>	<b>1,967,540</b>	<b>684,973</b>	<b>65.2%</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Nine Months Ending Thursday, March 31, 2022**

	Current Month Balance	Year to Date Balance	Budget FY21-22	Variance YTD Budget	Percent YTD Budget
<b>Supplies</b>					
5700 Office Supplies	1,994	16,972	32,701	15,729	51.9%
5720 Center Supplies	2,260	8,687	12,000	3,313	72.4%
5725 Nursing Supplies	9	2,827	5,944	3,117	47.6%
5730 Janitorial Supplies	587	4,792	7,800	3,008	61.4%
5740 Unit Supplies	219	3,609	7,375	3,766	48.9%
5750 Postage	2,053	11,466	26,128	14,662	43.9%
<b>Total Supplies</b>	<b>7,121</b>	<b>48,352</b>	<b>91,948</b>	<b>43,596</b>	<b>52.6%</b>
<b>Vocational/Contract Supplies</b>					
5810 Contract Materials	0	1	2,640	2,639	0.1%
5815 Contract Postage	0	17,796	37,920	20,124	46.9%
5875 Bad Debt Expense	0	379		(379)	0.0%
<b>Total Vocational/Contract Supplies</b>	<b>0</b>	<b>18,176</b>	<b>40,560</b>	<b>22,384</b>	<b>44.8%</b>
<b>Occupancy</b>					
5900 Telephone	1,812	15,542	21,360	5,818	72.8%
5903 Cell / Digital Phones	9,342	113,500	143,502	30,002	79.1%
5910 Board & Liability Insurance	10,372	85,643	114,654	29,011	74.7%
5920 Building Maintenance	11,525	100,887	73,671	(27,216)	136.9%
5925 Grounds Maintenance	2,893	27,923	27,024	(899)	103.3%
5930 Taxes & Licenses	0	16		(16)	0.0%
5940 Depreciation	21,494	193,243	252,391	59,148	76.6%
5950 Security	670	7,937	10,920	2,983	72.7%
5960 Utilities	10,831	100,059	98,816	(1,243)	101.3%
5965 Refuse Collection	1,699	9,263	10,396	1,133	89.1%
5971 Rent	0	75	1,275	1,200	5.9%
5985 Moving Exp	628	2,487	1,440	(1,047)	172.7%
<b>Total Occupancy</b>	<b>71,267</b>	<b>656,575</b>	<b>755,449</b>	<b>98,874</b>	<b>86.9%</b>
<b>Equipment</b>					
6100 Equip Maint & Repair	1,030	1,955	4,010	2,055	48.8%
6110 Equip under \$3000	11,570	22,846	55,570	32,724	41.1%
6125 Equipment Lease Expense	2,660	22,410	30,768	8,358	72.8%
<b>Total Equipment</b>	<b>15,259</b>	<b>47,211</b>	<b>90,348</b>	<b>43,138</b>	<b>52.3%</b>
<b>Professional Growth</b>					
6300 Travel	0	3,112	14,176	11,064	22.0%
6310 Meetings & Conferences	604	3,645	14,910	11,265	24.4%
6320 Professional Dues & Publications	319	26,521	34,116	7,595	77.7%
6330 Staff Recognition	0	18,369	25,180	6,811	73.0%
6340 Staff Training	6,626	22,721	27,836	5,115	81.6%
6341 Computer Training	0	2,187	6,800	4,613	32.2%
6342 PCT Training			3,000	3,000	0.0%
6350 Employee Relations	(22)	4,153	2,700	(1,453)	153.8%
<b>Total Professional Growth</b>	<b>7,527</b>	<b>80,709</b>	<b>128,718</b>	<b>48,009</b>	<b>62.7%</b>
<b>Vehicle Expense</b>					
6410 Mileage Reimbursement Expense	352	3,591	43,594	40,003	8.2%
6420 Fuel & Oil Expense	6,309	55,690	65,581	9,891	84.9%
6430 Vehicle Repair & Maintenance	1,792	36,987	61,095	24,108	60.5%
6450 Vehicle Insurance Expense	5,138	46,238	62,196	15,959	74.3%
6460 Vehicle Licensing Expense	270	3,589	5,425	1,836	66.2%
6465 Vehicle Depreciation	9,856	93,245	129,744	36,499	71.9%
<b>Total Vehicle Expense</b>	<b>23,717</b>	<b>239,339</b>	<b>367,635</b>	<b>128,296</b>	<b>65.1%</b>

**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Nine Months Ending Thursday, March 31, 2022**

	Current Month Balance	Year to Date Balance	Budget FY21-22	Variance YTD Budget	Percent YTD Budget
<b>Other Expense</b>					
6605 Board Expense	0	238	1,570	1,332	15.2%
6610 Public Relations	188	1,082	19,450	18,368	5.6%
6616 Misc Fees & Expenses	1,310	10,580	13,700	3,120	77.2%
6625 Advertising	458	738	2,430	1,692	30.4%
6650 Data Processing	17,999	98,486	129,182	30,696	76.2%
6660 Mill Levy - County Admin Fees	7,146	48,222	109,167	60,945	44.2%
6675 Ergonomical Evaluations	100	2,300	5,080	2,780	45.3%
6680 Staff Hep B Shots	129	1,315	1,543	228	85.2%
6681 CBI Checks	322	3,014	6,235	3,221	48.3%
6689 In-kind Donations Expense	0	1,092	24,000	22,908	4.6%
6690 Contribution	500	15,392	12,800	(2,592)	120.3%
<b>Total Other Expense</b>	<b>28,153</b>	<b>182,460</b>	<b>325,157</b>	<b>142,698</b>	<b>56.1%</b>
<b>Direct Exp - Individuals in Svcs</b>					
7010 Supplies	3,038	27,047	50,580	23,533	53.5%
7017 Household Supplies	131	1,293	1,260	(33)	102.6%
7020 Telephone	349	1,082	1,080	(2)	100.2%
7025 Cleaning	0	575	6,000	5,425	9.6%
7040 Recreational Services	690	7,853	12,812	4,959	61.3%
7045 Food & Personal Needs	890	10,083	14,940	4,857	67.5%
7046 Medical Supplies	7	117	720	603	16.2%
7057 Personal Assist - HHA's	318	2,249	2,400	151	93.7%
7060 Transportation	1,168	13,060	21,579	8,519	60.5%
7070 Family Direct Pmts	39,257	499,331	449,500	(49,831)	111.1%
7072 Family Training	2,300	10,508	16,100	5,592	65.3%
7075 Direct Service Payments	129,161	1,016,163	1,127,026	110,863	90.2%
7078 Home Modification	200	1,033	24,000	22,967	4.3%
7079 Assistive Technology	23,190	103,476	120,420	16,944	85.9%
7081 Therapies	11,691	99,383	80,700	(18,683)	123.2%
7082 Medical Prof Services - Other	6,039	49,201	47,520	(1,681)	103.5%
7085 Craft Supplies	46	752	480	(272)	156.6%
<b>Total Direct Exp - Indiv in Svcs</b>	<b>218,475</b>	<b>1,843,208</b>	<b>1,977,117</b>	<b>133,909</b>	<b>93.2%</b>
<b>Room &amp; Board Expense</b>					
7205 Property & Liability Insurance	55	493	780	287	63.3%
7210 Building Maintenance	0	374	3,840	3,466	9.7%
7215 Grounds Maintenance	0	2,073	1,575	(498)	131.6%
7220 Depreciation	913	8,217	10,956	2,739	75.0%
7225 Refuse Collection	235	803	880	77	91.3%
7230 Equipment Maint & Repair	0	486	200	(286)	242.9%
7235 Equipment under \$3000	711	711	5,000	4,289	14.2%
7240 Household Supplies	40	568	1,500	932	37.8%
7247 Security	40	320	876	556	36.5%
7250 Utilities	626	(660)	5,340	6,000	(12.4%)
7260 Food	215	3,537	8,700	5,163	40.7%
<b>Total Room &amp; Board Expense</b>	<b>2,835</b>	<b>16,921</b>	<b>39,647</b>	<b>22,726</b>	<b>42.7%</b>

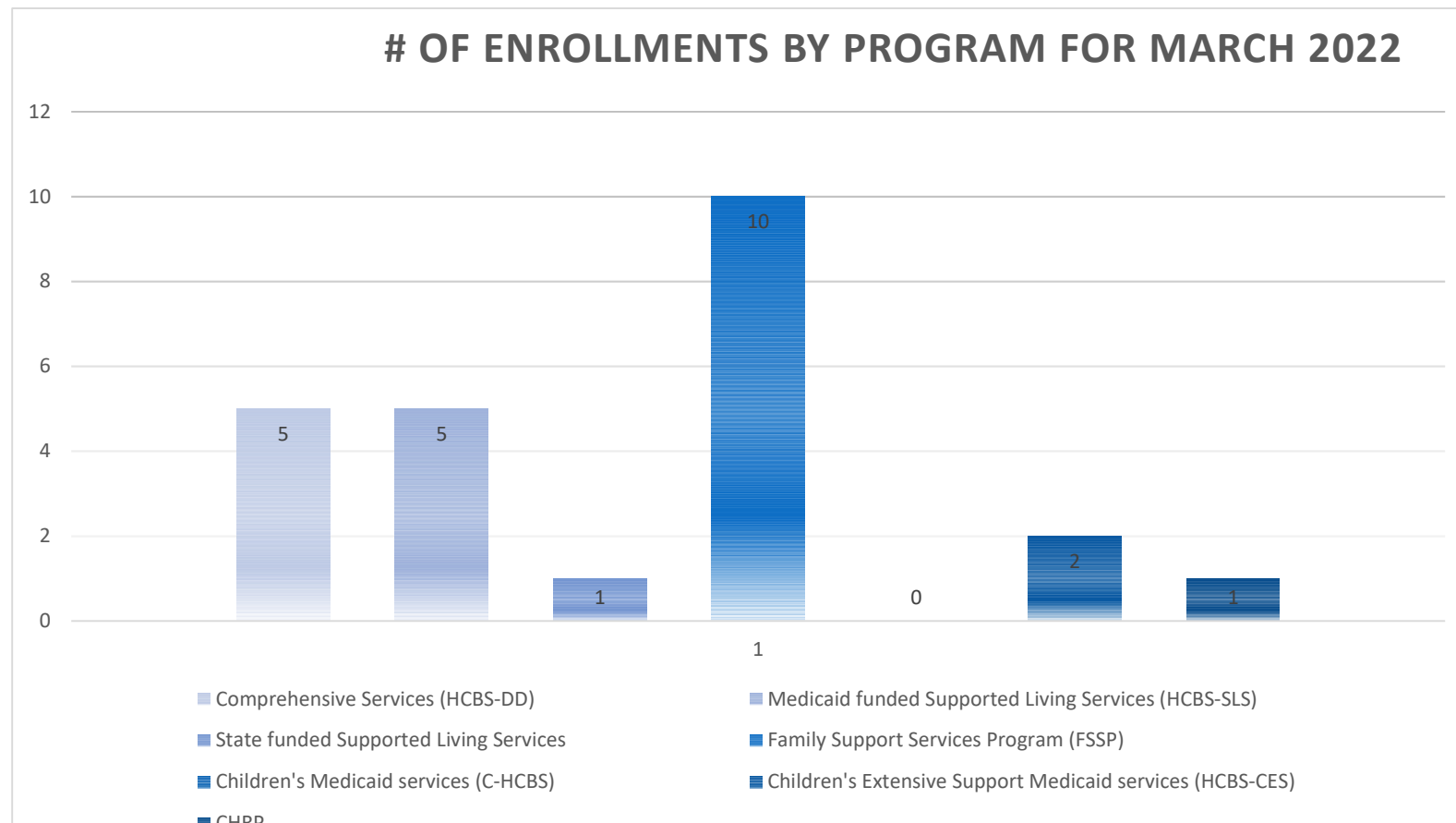
**Foothills Gateway**  
**Statement of Revenue and Expense**  
Preliminary - UNAUDITED  
Consolidated  
**For the Nine Months Ending Thursday, March 31, 2022**

	Current Month Balance	Year to Date Balance	Budget FY21-22	Variance YTD Budget	Percent YTD Budget
<b>Unallowable Expenses</b>					
7310 Unallow - Mental Health	(200)	97,329	97,626	297	99.7%
7314 Unallow - Prof Svcs Other	240	5,828	8,600	2,773	67.8%
7320 Unallow - Provider Other	658	4,364	4,200	(164)	103.9%
7321 Unallow - Occupancy	0	3,000		(3,000)	0.0%
7339 Unallow - Other	3,544	52,959	105,785	52,826	50.1%
<b>Total Unallowable Ex</b>	<b>4,242</b>	<b>163,480</b>	<b>216,211</b>	<b>52,731</b>	<b>75.6%</b>
<b>Other Program Related Expense</b>					
7450 Provider Training	700	3,941	10,000	6,059	39.4%
7460 Guardianship Expense	0	1,453	8,000	6,548	18.2%
<b>Total Other Program Related Expense</b>	<b>700</b>	<b>5,394</b>	<b>18,000</b>	<b>12,606</b>	<b>30.0%</b>
<b>Purchase of Service</b>					
7510 P/S Transportation Other	4,907	37,837	58,275	20,438	64.9%
7524... Program Approved Service Agencies	25,062	219,381	312,000	92,619	70.3%
7590 Host Homes	144,774	1,201,698	1,679,748	478,050	71.5%
<b>Total Purchase of Service</b>	<b>174,743</b>	<b>1,458,916</b>	<b>2,050,023</b>	<b>591,107</b>	<b>71.2%</b>
<b>TOTAL EXPENSES</b>	<b>1,595,274</b>	<b>13,741,168</b>	<b>18,806,968</b>	<b>5,065,800</b>	<b>73.1%</b>
<b>REVENUE OVER (UNDER) EXP</b>	<b>(219,045)</b>	<b>(2,092,560)</b>	<b>(527,965)</b>	<b>(1,564,595)</b>	<b>396.3%</b>

## Proposed Agency Closure Dates for FY 2022-2023

<b>Federal Holiday</b>	<b>FGI proposed closure dates</b>
Independence Day	4-Jul
Labor Day	5-Sep
Veterans Day	11-Nov
Thanksgiving Day	24 & 25-Nov
Holiday Break	26-Dec to 30-Dec
Martin Luther King Jr Day	16-Jan
President's Day	20-Feb
Spring Break	13 to 17-Mar
Memorial Day	29-May
Juneteenth	19-Jun

	<u>Mar-22</u>
Comprehensive Services (HCBS-DD)	5
Medicaid funded Supported Living Services (HCBS-SLS)	5
State funded Supported Living Services	1
Family Support Services Program (FSSP)	10
Children's Medicaid services (C-HCBS)	0
CHRP	0
Children's Extensive Support Medicaid services (HCBS-CES)	2



Determinations completed March 2022

Eligible  
13

Not Eligible  
1

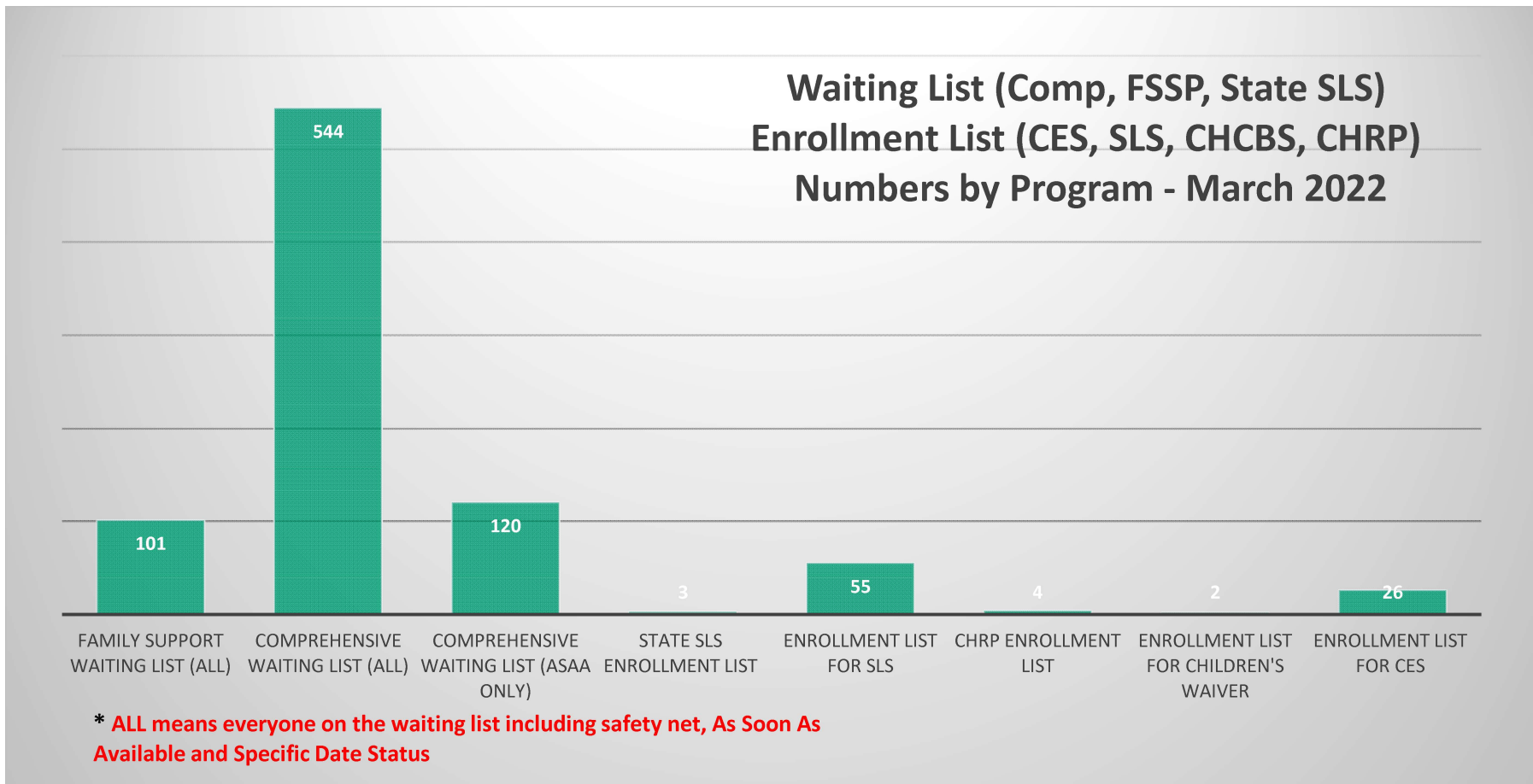
Total

14

### DD Determinations March 2022



<u>Waiting List numbers</u>	<u>Mar-22</u>
Family Support Waiting List ( <b>ALL</b> )	101
Comprehensive Waiting List ( <b>ALL</b> )	544
Comprehensive Waiting List (ASAA only)	120
State SLS Enrollment List	3
Enrollment List for SLS	55
CHRP enrollment list	4
Enrollment list for Children's Waiver	2
Enrollment list for CES	26



DCSS Prevocational Program Billing Customer List  
January – March 2022

<u>Company</u>	<u>Job Description</u>
Advertising Development Specialists	Assembly
CO Leather Balm	Packaging
Connective Systems	Assembly
Coyote Camp	Packaging
Full Pro	Assembly
Rams Waste	Bindery
Roots Realty	Bindery
Wild West Munchies	Assembly
World by the Tail	Packaging

**\*Volunteer Opportunities and Locations**

Prevoc; Community Skills Development Program (CSDP); Personal, Social and Community Services (PSCS)

<u>Company</u>	<u>Job Description</u>
Salvation Army	Pick up donated food
Loveland Community Kitchen	Placing packaged food items in bags

## Supported Employment Diversified Career Services

### Company

ARC (Fort Collins)  
Aspen Grove Vet Clinic  
Biscuit Barkery of Northern Colorado  
Brand Spankin' Used  
Center at Rock Creek  
Center Rehab  
Child Advocacy Center  
Chipper's Lanes  
Colorado State University  
Earle's Loveland Floral  
Eco-Thrift  
FoCo Police Department  
Gib's Bagels (Shields)  
Goodwill Thrift Store (Loveland)  
Harco  
Healthcare Services Group  
High Country Beverage  
Home Depot (Greeley)  
Jorgensen Labs  
Joseph's Hardware  
Kilwins  
King Soopers (Timberline)  
Kohl's (Loveland)  
Krazy Karls (Fort Collins – Elizabeth, Timberline)  
LaPorte Hardware  
Lemay Health and Rehab  
Lemay Health and Rehab  
Marshall's (Loveland)  
New Mercer Commons  
New Mercer Commons  
Panera (Loveland)  
Papa John's  
Pet City  
PetCo  
Pizza Hut (Loveland)  
Poudre School District  
Raintree Athletic Club  
Runza (Loveland)  
Safeway (Fort Collins)  
Safeway (Loveland – 2 locations)  
Site-One Landscaping (Timnath)  
Stansberry Early Childhood  
The Egg of Estes  
The Rio

### Individual Job Sites

Merchandising Associate (2)  
Groundskeeper/Janitor  
Production Associate  
Associate  
Dietary Aid  
Laundry  
Groundskeeper/Janitor  
Crew Member  
Moby Gym  
Floral Asst.  
Electronics Intake & Testing  
Office Support  
Dining Area Attendant  
Associate  
Helmet Reconditioning Associates (3)  
Housekeeping  
Warehouse Assistant (2)  
Associate (1)  
Assembly/Packaging  
Store Associate  
Store Associate  
Courtesy Clerk  
Dock Assistant  
Dining Room Assistant (2)  
Inventory Specialist  
Housekeeping  
Medical Records Assistant  
Merchandise Associate (2)  
Housekeeper  
Personal Care Assistant  
Dining Room Attendant  
Box Folding  
Kennel Assistant  
Associate  
Box Assembler  
Accompanist  
Sanitation Specialist  
Kitchen Assistant  
Courtesy Clerk (2)  
Courtesy Clerk (2)  
Landscape Tech  
Teacher's Aid  
Dishwasher  
Dining Room Attendant

Thompson Valley Schools  
TJ Maxx  
Torchy's Tacos  
Walmart  
Wendy's (Fort Collins)  
Wendy's (Loveland)  
Wendy's (Timnath)  
Whole Foods

Classroom Aid  
Warehouse Assistant  
Kitchen Prep  
Dairy Associate  
Dining Room Attendant (2)  
Dining Room Attendant (2)  
Dining Room Attendant  
Cart Attendant