



Foothills Gateway, Inc.

Supporting People with Disabilities

This meeting will be virtual. For additional information
and to learn how you can participate:
Please go to www.foothillsgateway.org/event
and click on "Board of Director's Meeting" on January 18th

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda January 18, 2022 7:00 pm

| | |
|--|---------|
| MEETING CALLED TO ORDER | 10 min. |
| Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes. | |
| Potential Board Members – Should any potential Board members be in attendance; the Board allocates this time for introductions. | |
| PRESENTATIONS | 15 min. |
| Family Support Services Program – Pat Carney | |
| CONSENT AGENDA | 2 min. |
| Approval of Board Meeting Minutes – November 16, 2021 | |
| FINANCIAL REPORT | 10 min. |
| Approval of Financial Report | |
| OLD BUSINESS | 15 min. |
| Sunshine Law Postings | |
| NEW BUSINESS | 10 min. |
| Board Member terms | |
| Annual Meeting | |
| Case Management Redesign Timeline Changes/Update | |
| OFFICER UPDATES | 15 min. |
| COMMITTEE REPORTS | 20 min. |
| Executive Committee | |
| Fiscal and Property Committee | |
| Legislative Affairs Committee | |
| EXECUTIVE SESSION (<i>CRS 25.5-10-209-2, b, IV (C)</i> – <i>Matters required to be kept confidential by federal or state law or rules and based on Foothills Gateway's Bylaws.</i>) | |
| ADJOURNMENT | |

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports

at 6 months / 50% of annual revenue and expense

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 3.9% under YTD Budget
- * Expenses are 3.7% under YTD Budget
- * Net Loss is \$87,680 less than YTD Budget

| <i>Financial Status</i> | at June 30, 2021 | at December, 2021 | Change |
|--------------------------------|------------------|-------------------|---------------|
| Total Assets | \$13,175,740 | \$10,315,491 | (\$2,860,249) |
| Total Liabilities | \$1,659,281 | \$1,494,880 | (\$164,402) |
| Net Assets (Fund Balances) | \$11,516,458 | \$8,820,611 | (\$2,695,847) |
| Undesignated Net Assets | \$3,093,837 | \$306,304 | (\$2,787,533) |
| Designated Net Assets | \$8,422,622 | \$8,514,308 | \$91,686 |

| <i>Current Year Financial Performance</i> | at 6 months / 50% of annual revenue and expense | | | | |
|--|---|----------------------|---------------------------|---------------------|------------------------------|
| | Actual Year to Date | YTD Budget | % Actual to YTD Budget | Annual Budget | % Actual to Annual Budget |
| <i>Revenues</i> | | | | | |
| State/Medicaid Funds | \$5,662,123 | \$6,061,079 | 93.4% | \$12,316,714 | 46.0% |
| Vocational Income | 94,025 | 106,200 | 88.5% | 202,400 | 46.5% |
| Public Support | 135,386 | 82,250 | 164.6% | 205,000 | 66.0% |
| Larimer County Mill Levy | 186,077 | 197,690 | 94.1% | 5,198,489 | 3.6% |
| Other | 298,357 | 185,686 | 160.7% | 356,400 | 83.7% |
| Total Revenue | \$6,375,968 | \$6,632,905 | 96.1% | \$18,279,003 | 34.9% |
| <i>Expenses</i> | | | | | |
| Salaries, Taxes & Benefits - Staff | \$5,885,500 | \$6,194,298 | 95.0% | \$12,414,193 | 47.4% |
| Salaries, Taxes & Ben - Individuals in Svcs | 64,050 | 95,992 | 66.7% | 169,592 | 37.8% |
| Vocational/Contract Supplies | 16,222 | 22,780 | 71.2% | 40,560 | 40.0% |
| Supplies, Equipment & Building Expense | 565,432 | 556,429 | 101.6% | 1,060,115 | 53.3% |
| Vehicle Expense | 160,201 | 176,876 | 90.6% | 367,635 | 43.6% |
| Program Related Expense | 1,292,234 | 1,159,871 | 111.4% | 2,250,975 | 57.4% |
| Purchase of Service | 951,503 | 1,022,624 | 93.0% | 2,050,023 | 46.4% |
| Other | 136,673 | 187,562 | 72.9% | 453,875 | 30.1% |
| Total Expenses | \$9,071,815 | \$9,416,432 | 96.3% | \$18,806,968 | 48.2% |
| Revenue Over (Under) Expense | (\$2,695,847) | (\$2,783,527) | 96.9% | (\$527,965) | 510.6% |

Foothills Gateway
Statement of Financial Condition
Friday, December 31, 2021
Unaudited

ASSETS

| | |
|--|------------------------------------|
| Current Assets | |
| Cash | \$519,709.32 |
| Investments - Money Mkt | 487,365.45 |
| Investments - Short Term | 3,353,909.65 |
| Sub Total Cash & Equivalents | <u>4,360,984.42</u> |
| Receivables | |
| Fees and grants from governmental agencies | 1,586,757.97 |
| Vocational contracts | 24,554.54 |
| Notes Receivable | |
| Other | 40,212.20 |
| Sub Total Receivables | <u>1,651,524.71</u> |
| Inventory | 5,562.09 |
| Prepaid expense and other | 66,428.79 |
| Total Current Assets | <u>6,084,500.01</u> |
| Other Investments | 3,048,103.55 |
| Land, Building & Equipment, net | <u>1,182,887.40</u> |
| Total Assets | <u><u>10,315,490.96</u></u> |

LIABILITIES AND NET ASSETS

| | |
|--------------------------------------|-----------------------------------|
| Current Liabilities | |
| Accounts Payable and Accrued Expense | 1,494,879.58 |
| Current portion of Long-Term Debt | |
| Deferred Revenue | |
| Total Current Liabilities | <u>1,494,879.58</u> |
| Long Term Debt | |
| Notes Payable (less current portion) | |
| Total Liabilities | <u><u>1,494,879.58</u></u> |

NET ASSETS (FUND BALANCES)

| | |
|--|------------------------------------|
| Unrestricted Funds | |
| Designated Memorial Funds | 142,404.12 |
| Designated Capital Repair & Replacement | 50,000.00 |
| Designated YMCA Camp | 10,409.91 |
| Designated Other Purposes | 106,880.95 |
| Designated CFCM Project | 2,000,000.00 |
| Designated 3 Mths Bdgt Exp | 4,701,742.00 |
| Net Investment in Land, Bldg & Equipment | 1,182,887.40 |
| Undesignated | 593,562.72 |
| Total Unrestricted Funds | <u>8,787,887.10</u> |
| Temporarily Restricted Funds | <u>32,724.28</u> |
| Total Net Assets (Fund Balances) | <u><u>8,820,611.38</u></u> |
| Total Liabilities and Fund Balances | <u><u>10,315,490.96</u></u> |

Foothills Gateway, Inc.
Fund Detail
December 31, 2021

BOARD DESIGNATED:

| | |
|------------------------------|------------|
| Cash in Bank | 141,463.77 |
| Due (To) / From General Fund | 940.37 |

| |
|------------|
| 142,404.14 |
|------------|

FUND BALANCES:

| | |
|---------------|------------|
| Memorial Fund | 142,404.14 |
|---------------|------------|

Total

| |
|------------|
| 142,404.14 |
|------------|

Foothills Gateway, Inc.
Fund Detail
December 31, 2021

DONOR DESIGNATED:

| | |
|------------------|------------------|
| Cash in Bank | 35,280.90 |
| Accounts Payable | (2,556.62) |
| Total | 32,724.28 |

FUND BALANCES:

| | |
|--|------------------|
| Miscellaneous Restricted Donations | 32,249.05 |
| Colorado Gives Day - ACS House | 306.12 |
| Colorado Gives Day - FSS Program | 51.02 |
| Colorado Gives Day - Children & Family | 102.04 |
| Colorado Gives Day - CM Resource Coord | 20.41 |
| Colorado Gives Day - Adult Services | 663.26 |
| J Allard - ACS House | 300.00 |
| Comm Found - Boone - Supported Employment | 1,000.00 |
| Community Participation | 1,721.06 |
| Denise Peters - Supported Employment | 250.00 |
| Hair Farmers Contest - Individual's Hygeine | 428.92 |
| Julie King - PSCS Staff | 100.00 |
| Amanda Kramer EI Services | 17.59 |
| Foothills Gateway Foundation - Adult Needs | 667.97 |
| Foothills Gateway Foundation - Children / Family Needs | 29.77 |
| FSS - Prior years fundraisers | 26,590.89 |
| FSS - Flying Pig 5k Run/Walk Current Year | - |
| Foothills Service League | 475.23 |
| Supported Employment | 475.23 |
| Total | 32,724.28 |

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Friday, December 31, 2021

| | Current Month Balance | Year to Date Balance | Budget FY21-22 | Variance YTD Budget | Percent YTD Budget |
|---|-----------------------------|----------------------------|-------------------|---------------------------|--------------------------|
| REVENUES | | | | | |
| State General Fund | | | | | |
| 4010... Infant/Toddler | 108,000 | 608,720 | 966,664 | (357,944) | 63.0% |
| 4040... Supported Living Services | 33,781 | 237,889 | 557,513 | (319,624) | 42.7% |
| 4050 Family Support Services-Direct | 77,600 | 324,796 | 465,000 | (140,204) | 69.8% |
| 4060 Case Management | 112,306 | 659,269 | 1,310,780 | (651,511) | 50.3% |
| 4071 Management Fees | 28,895 | 168,238 | 334,211 | (165,973) | 50.3% |
| 4067 IDD Determination | 3,333 | 24,187 | 55,500 | (31,313) | 43.6% |
| 4063 Special Purpose Funds | 9,419 | 62,916 | 28,608 | 34,308 | 219.9% |
| Total State General Fund | 373,334 | 2,086,015 | 3,718,276 | 1,632,261 | 56.1% |
| Part C | | | | | |
| 4090... Part C - Direct Services | | | 90,552 | (90,552) | 0.0% |
| 4092 Part C - Private Ins Trust Fund | 9,745 | 70,977 | 120,000 | (49,023) | 59.1% |
| 4093 Part C - Private Ins Broker Fee | 1,657 | 12,066 | 18,000 | (5,934) | 67.0% |
| 4096 Part C - Service Coordination | | | 52,725 | (52,725) | 0.0% |
| 4097 Part C - Private Ins Serv Coord | 4,040 | 23,260 | 35,760 | (12,500) | 65.0% |
| 4098 Part C - Management Fee | | | 17,917 | (17,917) | 0.0% |
| Total Part C | 15,442 | 106,303 | 334,954 | (228,651) | 31.7% |
| Medicaid Waiver | | | | | |
| 4110 CES Program | 7,903 | 79,251 | 178,331 | (99,080) | 44.4% |
| 4112 HCBS | 2,858 | 18,732 | 45,000 | (26,268) | 41.6% |
| 4114 Day Services - Non-Integrated | 52,328 | 368,404 | 1,463,649 | (1,095,245) | 25.2% |
| 4120 Day Services - Integrated | 25,432 | 170,343 | 468,051 | (297,708) | 36.4% |
| 4130 Residential Services | 224,392 | 1,333,639 | 2,802,005 | (1,468,366) | 47.6% |
| 4140 Supported Living Services | 42,686 | 278,882 | 719,181 | (440,299) | 38.8% |
| 4162 Case Mgmt TCM & Monitoring | 175,751 | 1,082,444 | 2,259,771 | (1,177,327) | 47.9% |
| 4164 CMW200 Case Management | 0 | 463 | 1,848 | (1,385) | 25.0% |
| 4166 Case Management -SIS | 1,333 | 9,997 | 29,760 | (19,763) | 33.6% |
| 4180 Transportation | 20,681 | 127,651 | 295,888 | (168,237) | 43.1% |
| Total Medicaid Waiver | 553,364 | 3,469,805 | 8,263,484 | (4,793,679) | 42.0% |
| Other Service Related Revenue | | | | | |
| 4215 Room & Board | 700 | 5,600 | 16,968 | (11,368) | 33.0% |
| 4245 Private Pay Revenue | 4,002 | 24,681 | 61,760 | (37,079) | 40.0% |
| 4250 Billing Agent Fees | 429 | 2,438 | 6,720 | (4,282) | 36.3% |
| Total Other Service Related Revenue | 5,131 | 32,719 | 85,448 | (52,729) | 38.3% |
| Other Gov't Fees & Grants | | | | | |
| 4320 Larimer County Mill Levy | 27,113 | 186,077 | 5,198,489 | (5,012,412) | 3.6% |
| 4350 Colo Division of Housing | 3,776 | 22,438 | 42,792 | (20,354) | 52.4% |
| 4360 Division of Vocational Rehabilitation - DD | 3,423 | 25,389 | 35,160 | (9,771) | 72.2% |
| Total Other Gov't Fees & Grants | 34,312 | 233,904 | 5,276,441 | (5,042,537) | 4.4% |

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Friday, December 31, 2021

| | Current Month Balance | Year to Date Balance | Budget FY21-22 | Variance YTD Budget | Percent YTD Budget |
|-------------------------------------|-----------------------------|----------------------------|-------------------|---------------------------|--------------------------|
| Vocational Income | | | | | |
| 4406 CIE - Other | 0 | 750 | 2,400 | (1,650) | 31.3% |
| 4410 Vocational Contracts | 21,402 | 93,275 | 200,000 | (106,725) | 46.6% |
| Total Vocational Income | 21,402 | 94,025 | 202,400 | (108,375) | 46.5% |
| Public Support | | | | | |
| 4530 Donor Restricted Contributions | 4,353 | 6,995 | 56,000 | (49,005) | 12.5% |
| 4560 Donations - Unrestricted | 46,082 | 127,298 | 125,000 | 2,298 | 101.8% |
| 4580 In Kind Revenue | 740 | 1,092 | 24,000 | (22,908) | 4.6% |
| Total Public Support | 51,175 | 135,386 | 205,000 | 69,614 | 66.0% |
| Other Income | | | | | |
| 4810 Rent Income | 1,200 | 7,200 | 14,400 | (7,200) | 50.0% |
| 4820 Grant Income | 0 | 18,500 | 26,600 | (8,100) | 69.5% |
| 4850 Interest Income | 3,927 | 26,903 | 70,000 | (43,097) | 38.4% |
| 4855 Change in Market Value | 78,050 | 107,872 | | 107,872 | 0.0% |
| 4870 Dividend Income | 29,732 | 43,650 | 60,000 | (16,350) | 72.7% |
| 4880 Miscellaneous Income | 2,792 | 14,667 | 12,000 | 2,667 | 122.2% |
| 4896 (Gain)/Loss on Sale of Assets | 0 | (980) | 10,000 | (10,980) | (9.8%) |
| Total Other Income | 115,701 | 217,812 | 193,000 | 24,812 | 112.9% |
| TOTAL REVENUE | 1,169,862 | 6,375,968 | 18,279,003 | (11,903,035) | 34.9% |

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Friday, December 31, 2021

| | Current Month Balance | Year to Date Balance | Budget FY21-22 | Variance YTD Budget | Percent YTD Budget |
|--|-----------------------------|----------------------------|-------------------|---------------------------|--------------------------|
| EXPENSES | | | | | |
| Salaries & Wages | | | | | |
| 5010 Full Time Wages | 755,828 | 4,351,263 | 8,941,504 | 4,590,241 | 48.7% |
| 5011 Part Time Wages | 35,913 | 219,694 | 507,244 | 287,550 | 43.3% |
| 5012 Bonus | 52,667 | 72,198 | 14,782 | (57,416) | 488.4% |
| 5509 PTO | (14,698) | (39,518) | 82,079 | 121,597 | (48.1%) |
| 5015 Full Time Wages-Overtime | 6,564 | 48,592 | 75,057 | 26,465 | 64.7% |
| 5016 Part Time Wages-Overtime | 43 | 1,370 | 48 | (1,322) | 2,854.3% |
| Total Salaries & Wages | 836,316 | 4,653,600 | 9,620,714 | 4,967,114 | 48.4% |
| Wages - Individuals in Services | | | | | |
| 5020 Vocational Wages | 6,893 | 57,891 | 150,000 | 92,109 | 38.6% |
| 5060 Outside Contract Wages | 123 | 820 | 3,000 | 2,180 | 27.3% |
| Total Wages - Individuals in Svcs | 7,015 | 58,711 | 153,000 | 94,289 | 38.4% |
| Contract Wages | | | | | |
| 5105 Contract Wages | 0 | 6,812 | 150 | (6,662) | 4,541.4% |
| 5110 Consulting | 4,388 | 24,183 | 61,240 | 37,057 | 39.5% |
| 5120 Professional Fees | 4,695 | 31,553 | 60,980 | 29,427 | 51.7% |
| Total Contract Wages | 9,083 | 62,548 | 122,370 | 59,822 | 51.1% |
| Staff Payroll Taxes | | | | | |
| 5310 Staff FICA | 62,996 | 342,848 | 708,076 | 365,228 | 48.4% |
| 5315 Worker's Comp | 8,578 | 37,486 | 117,863 | 80,377 | 31.8% |
| Total Staff Payroll Taxes | 71,574 | 380,334 | 825,939 | 445,605 | 46.0% |
| Payroll Taxes - Individuals in Svcs | | | | | |
| 5320 FICA - Vocational | 523 | 4,125 | 11,478 | 7,353 | 35.9% |
| 5325 W/Comp - Vocational | 216 | 1,139 | 4,784 | 3,645 | 23.8% |
| 5360 Outside Contract FICA | 9 | 60 | 228 | 168 | 26.3% |
| 5365 Outside Contract W/Comp | 3 | 16 | 102 | 86 | 15.6% |
| Total Payroll Taxes - Indiv in Svcs | 752 | 5,339 | 16,592 | 11,253 | 32.2% |
| Staff Benefits | | | | | |
| 5500 CUC | 0 | 1,055 | 20,000 | 18,945 | 5.3% |
| 5510 Health Insurance | 104,132 | 618,514 | 1,404,066 | 785,552 | 44.1% |
| 5515 Dental Insurance | 4,258 | 25,186 | 57,206 | 32,020 | 44.0% |
| 5520 Disability | 6,310 | 37,213 | 87,045 | 49,832 | 42.8% |
| 5530 Life Insurance | 883 | 5,210 | 12,747 | 7,537 | 40.9% |
| 5540 Retirement | 47,147 | 164,387 | 386,476 | 222,089 | 42.5% |
| Total Staff Benefits | 162,730 | 851,566 | 1,967,540 | 1,115,974 | 43.3% |

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Friday, December 31, 2021

| | Current Month Balance | Year to Date Balance | Budget FY21-22 | Variance YTD Budget | Percent YTD Budget |
|---|-----------------------------|----------------------------|-------------------|---------------------------|--------------------------|
| Supplies | | | | | |
| 5700 Office Supplies | 960 | 13,400 | 32,701 | 19,301 | 41.0% |
| 5720 Center Supplies | 686 | 5,662 | 12,000 | 6,338 | 47.2% |
| 5725 Nursing Supplies | 411 | 2,040 | 5,944 | 3,904 | 34.3% |
| 5730 Janitorial Supplies | 276 | 2,534 | 7,800 | 5,266 | 32.5% |
| 5740 Unit Supplies | 415 | 2,741 | 7,375 | 4,634 | 37.2% |
| 5750 Postage | 1,270 | 6,902 | 26,128 | 19,226 | 26.4% |
| Total Supplies | 4,018 | 33,280 | 91,948 | 58,668 | 36.2% |
| Vocational/Contract Supplies | | | | | |
| 5810 Contract Materials | 0 | (24) | 2,640 | 2,664 | (0.9%) |
| 5815 Contract Postage | 6,910 | 16,245 | 37,920 | 21,675 | 42.8% |
| Total Vocational/Contract Supplies | 6,910 | 16,222 | 40,560 | 24,338 | 40.0% |
| Occupancy | | | | | |
| 5900 Telephone | 1,632 | 10,253 | 21,360 | 11,107 | 48.0% |
| 5903 Cell / Digital Phones | 9,257 | 85,162 | 143,502 | 58,340 | 59.3% |
| 5910 Board & Liability Insurance | 9,057 | 56,633 | 114,654 | 58,021 | 49.4% |
| 5920 Building Maintenance | 5,145 | 75,079 | 73,671 | (1,408) | 101.9% |
| 5925 Grounds Maintenance | 60 | 10,860 | 27,024 | 16,164 | 40.2% |
| 5930 Taxes & Licenses | 0 | 16 | | (16) | 0.0% |
| 5940 Depreciation | 21,502 | 128,761 | 252,391 | 123,630 | 51.0% |
| 5950 Security | 880 | 5,570 | 10,920 | 5,350 | 51.0% |
| 5960 Utilities | 9,814 | 65,457 | 98,816 | 33,359 | 66.2% |
| 5965 Refuse Collection | 761 | 5,585 | 10,396 | 4,811 | 53.7% |
| 5971 Rent | 0 | 25 | 1,275 | 1,250 | 2.0% |
| 5985 Moving Exp | 0 | 1,112 | 1,440 | 328 | 77.3% |
| Total Occupancy | 58,107 | 444,515 | 755,449 | 310,934 | 58.8% |
| Equipment | | | | | |
| 6100 Equip Maint & Repair | 185 | 916 | 4,010 | 3,094 | 22.8% |
| 6110 Equip under \$3000 | 0 | 9,052 | 55,570 | 46,518 | 16.3% |
| 6125 Equipment Lease Expense | 641 | 15,122 | 30,768 | 15,646 | 49.1% |
| Total Equipment | 827 | 25,090 | 90,348 | 65,258 | 27.8% |
| Professional Growth | | | | | |
| 6300 Travel | 0 | 3,112 | 14,176 | 11,064 | 22.0% |
| 6310 Meetings & Conferences | (342) | 2,702 | 14,910 | 12,208 | 18.1% |
| 6320 Professional Dues & Publications | 253 | 14,533 | 34,116 | 19,583 | 42.6% |
| 6330 Staff Recognition | 5,408 | 18,317 | 25,180 | 6,863 | 72.7% |
| 6340 Staff Training | 1,308 | 15,669 | 27,836 | 12,167 | 56.3% |
| 6341 Computer Training | 0 | 2,187 | 6,800 | 4,613 | 32.2% |
| 6342 PCT Training | | | 3,000 | 3,000 | 0.0% |
| 6350 Employee Relations | 1,087 | 4,099 | 2,700 | (1,399) | 151.8% |
| Total Professional Growth | 7,714 | 60,621 | 128,718 | 68,097 | 47.1% |
| Vehicle Expense | | | | | |
| 6410 Mileage Reimbursement Expense | 267 | 3,168 | 43,594 | 40,426 | 7.3% |
| 6420 Fuel & Oil Expense | 4,749 | 39,197 | 65,581 | 26,384 | 59.8% |
| 6430 Vehicle Repair & Maintenance | 78 | 20,817 | 61,095 | 40,278 | 34.1% |
| 6450 Vehicle Insurance Expense | 5,137 | 30,825 | 62,196 | 31,371 | 49.6% |
| 6460 Vehicle Licensing Expense | 101 | 2,517 | 5,425 | 2,908 | 46.4% |
| 6465 Vehicle Depreciation | 9,876 | 63,677 | 129,744 | 66,067 | 49.1% |
| Total Vehicle Expense | 20,209 | 160,201 | 367,635 | 207,434 | 43.6% |

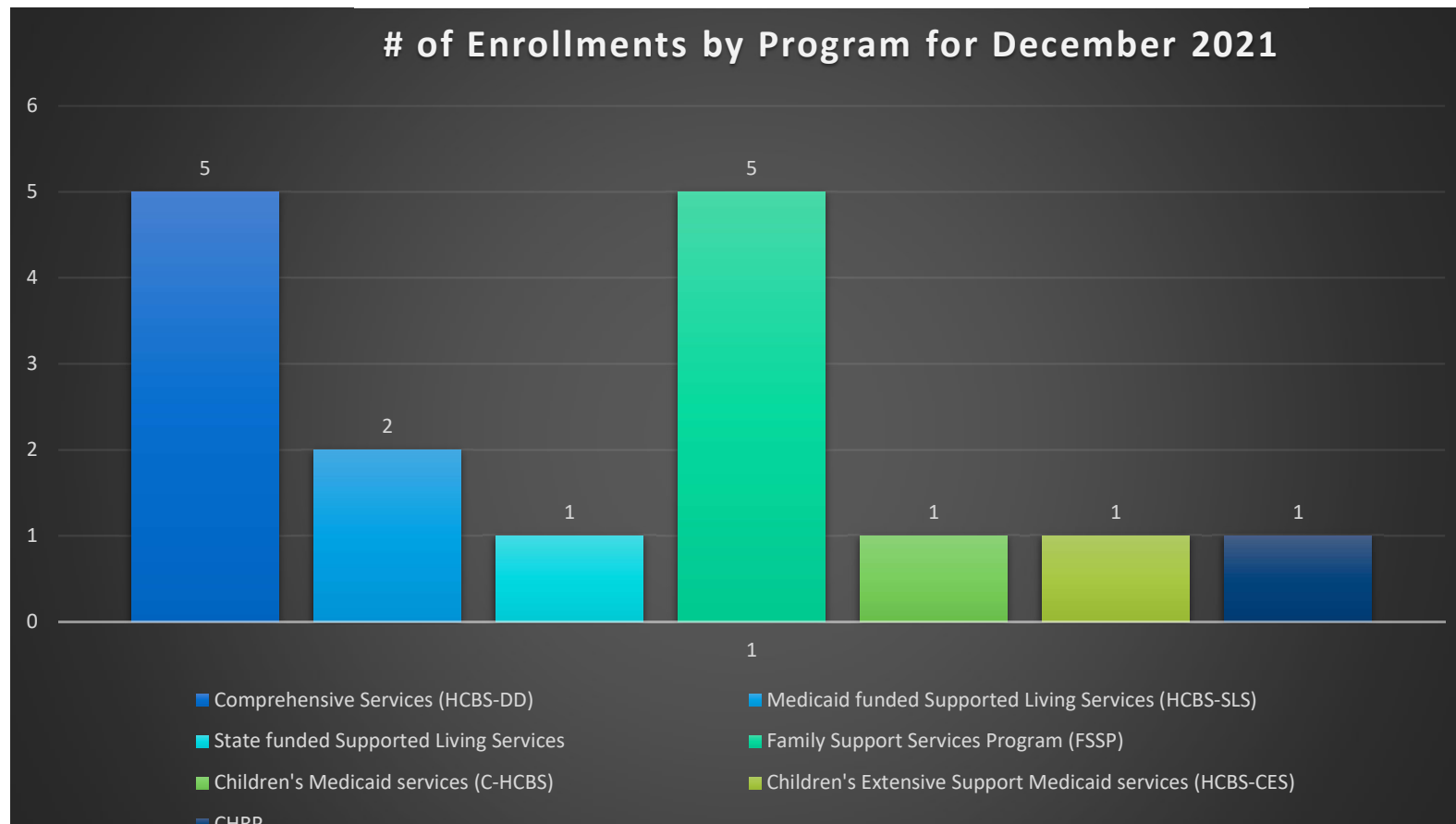
Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Friday, December 31, 2021

| | Current Month Balance | Year to Date Balance | Budget FY21-22 | Variance YTD Budget | Percent YTD Budget |
|---|-----------------------------|----------------------------|-------------------|---------------------------|--------------------------|
| Other Expense | | | | | |
| 6605 Board Expense | | | 1,570 | 1,570 | 0.0% |
| 6610 Public Relations | 94 | 708 | 19,450 | 18,742 | 3.6% |
| 6616 Misc Fees & Expenses | 1,451 | 6,958 | 13,700 | 6,742 | 50.8% |
| 6625 Advertising | 15 | 280 | 2,430 | 2,150 | 11.5% |
| 6650 Data Processing | 6,014 | 53,082 | 129,182 | 76,100 | 41.1% |
| 6660 Mill Levy - County Admin Fees | 600 | 3,828 | 109,167 | 105,339 | 3.5% |
| 6675 Ergonomical Evaluations | 100 | 1,700 | 5,080 | 3,380 | 33.5% |
| 6680 Staff Hep B Shots | 135 | 1,030 | 1,543 | 513 | 66.8% |
| 6681 CBI Checks | 232 | 2,547 | 6,235 | 3,688 | 40.8% |
| 6689 In-kind Donations Expense | 740 | 1,092 | 24,000 | 22,908 | 4.6% |
| 6690 Contribution | 0 | 4,828 | 12,800 | 7,972 | 37.7% |
| Total Other Expense | 9,380 | 76,052 | 325,157 | 249,105 | 23.4% |
| Direct Exp - Individuals in Svcs | | | | | |
| 7010 Supplies | 2,409 | 15,994 | 50,580 | 34,586 | 31.6% |
| 7017 Household Supplies | 100 | 817 | 1,260 | 443 | 64.9% |
| 7020 Telephone | 104 | 627 | 1,080 | 453 | 58.0% |
| 7025 Cleaning | 575 | 575 | 6,000 | 5,425 | 9.6% |
| 7040 Recreational Services | 897 | 5,518 | 12,812 | 7,294 | 43.1% |
| 7045 Food & Personal Needs | 889 | 7,034 | 14,940 | 7,906 | 47.1% |
| 7046 Medical Supplies | 38 | 110 | 720 | 610 | 15.3% |
| 7057 Personal Assist - HHA's | 224 | 1,327 | 2,400 | 1,073 | 55.3% |
| 7060 Transportation | 1,834 | 9,764 | 21,579 | 11,815 | 45.2% |
| 7070 Family Direct Pmts | 79,053 | 323,338 | 449,500 | 126,162 | 71.9% |
| 7072 Family Training | 831 | 4,656 | 16,100 | 11,444 | 28.9% |
| 7075 Direct Service Payments | 109,546 | 656,586 | 1,127,026 | 470,440 | 58.3% |
| 7078 Home Modification | 0 | 833 | 24,000 | 23,167 | 3.5% |
| 7079 Assistive Technology | 9,742 | 69,328 | 120,420 | 51,092 | 57.6% |
| 7081 Therapies | 9,133 | 68,327 | 80,700 | 12,373 | 84.7% |
| 7082 Medical Prof Services - Other | 3,927 | 27,461 | 47,520 | 20,059 | 57.8% |
| 7085 Craft Supplies | 81 | 592 | 480 | (112) | 123.3% |
| Total Direct Exp - Indiv in Svcs | 219,383 | 1,192,889 | 1,977,117 | 784,228 | 60.3% |
| Room & Board Expense | | | | | |
| 7205 Property & Liability Insurance | 55 | 329 | 780 | 451 | 42.2% |
| 7210 Building Maintenance | 0 | 374 | 3,840 | 3,466 | 9.7% |
| 7215 Grounds Maintenance | 0 | 2,073 | 1,575 | (498) | 131.6% |
| 7220 Depreciation | 913 | 5,478 | 10,956 | 5,478 | 50.0% |
| 7225 Refuse Collection | 213 | 568 | 880 | 312 | 64.5% |
| 7230 Equipment Maint & Repair | 0 | 486 | 200 | (286) | 242.9% |
| 7235 Equipment under \$3000 | | | 5,000 | 5,000 | 0.0% |
| 7240 Household Supplies | 53 | 417 | 1,500 | 1,083 | 27.8% |
| 7247 Security | 40 | 240 | 876 | 636 | 27.4% |
| 7250 Utilities | (6,358) | (4,336) | 5,340 | 9,676 | (81.2%) |
| 7260 Food | 412 | 2,905 | 8,700 | 5,795 | 33.4% |
| Total Room & Board Expense | (4,672) | 8,533 | 39,647 | 31,114 | 21.5% |

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Friday, December 31, 2021

| | Current Month Balance | Year to Date Balance | Budget FY21-22 | Variance YTD Budget | Percent YTD Budget |
|--|-----------------------------|----------------------------|-------------------|---------------------------|--------------------------|
| Unallowable Expenses | | | | | |
| 7310 Unallow - Mental Health | 400 | 40,965 | 97,626 | 56,662 | 42.0% |
| 7314 Unallow - Prof Svcs Other | 434 | 4,872 | 8,600 | 3,728 | 56.7% |
| 7320 Unallow - Provider Other | 186 | 1,864 | 4,200 | 2,336 | 44.4% |
| 7321 Unallow - Occupancy | 445 | 2,000 | | (2,000) | 0.0% |
| 7339 Unallow - Other | 10,586 | 36,957 | 105,785 | 68,828 | 34.9% |
| Total Unallowable Ex | 12,051 | 86,658 | 216,211 | 129,553 | 40.1% |
| Other Program Related Expense | | | | | |
| 7450 Provider Training | 707 | 2,702 | 10,000 | 7,298 | 27.0% |
| 7460 Guardianship Expense | 0 | 1,453 | 8,000 | 6,548 | 18.2% |
| Total Other Program Related Expense | 707 | 4,155 | 18,000 | 13,845 | 23.1% |
| Purchase of Service | | | | | |
| 7510 P/S Transportation Other | 2,984 | 24,572 | 58,275 | 33,703 | 42.2% |
| 7524... Program Approved Service Agencies | 20,678 | 145,655 | 312,000 | 166,345 | 46.7% |
| 7590 Host Homes | 130,738 | 781,276 | 1,679,748 | 898,472 | 46.5% |
| Total Purchase of Service | 154,400 | 951,503 | 2,050,023 | 1,098,520 | 46.4% |
| TOTAL EXPENSES | 1,576,503 | 9,071,815 | 18,806,968 | 9,735,153 | 48.2% |
| REVENUE OVER (UNDER) EXP | (406,641) | (2,695,847) | (527,965) | (2,167,882) | 510.6% |

| | Dec-21 |
|---|--------|
| Comprehensive Services (HCBS-DD) | 5 |
| Medicaid funded Supported Living Services (HCBS-SLS) | 2 |
| State funded Supported Living Services | 1 |
| Family Support Services Program (FSSP) | 5 |
| Children's Medicaid services (C-HCBS) | 1 |
| CHRP | 2 |
| Children's Extensive Support Medicaid services (HCBS-CES) | 1 |



Determinations completed December 2021

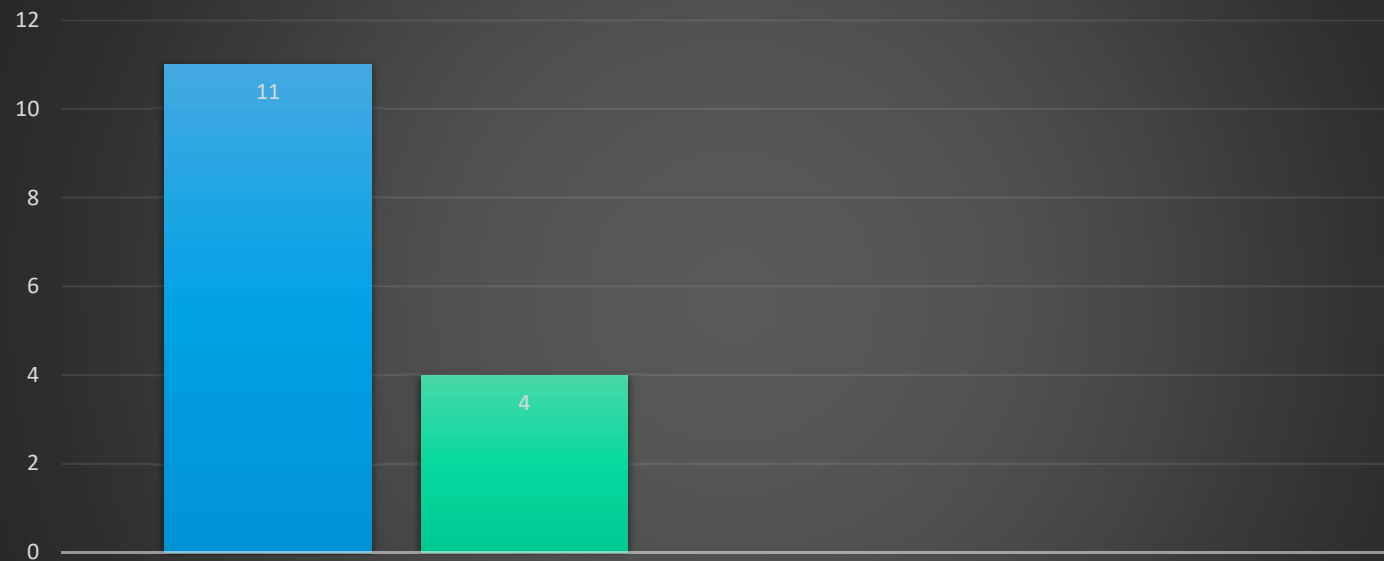
Eligible
11

Not Eligible
4

Total

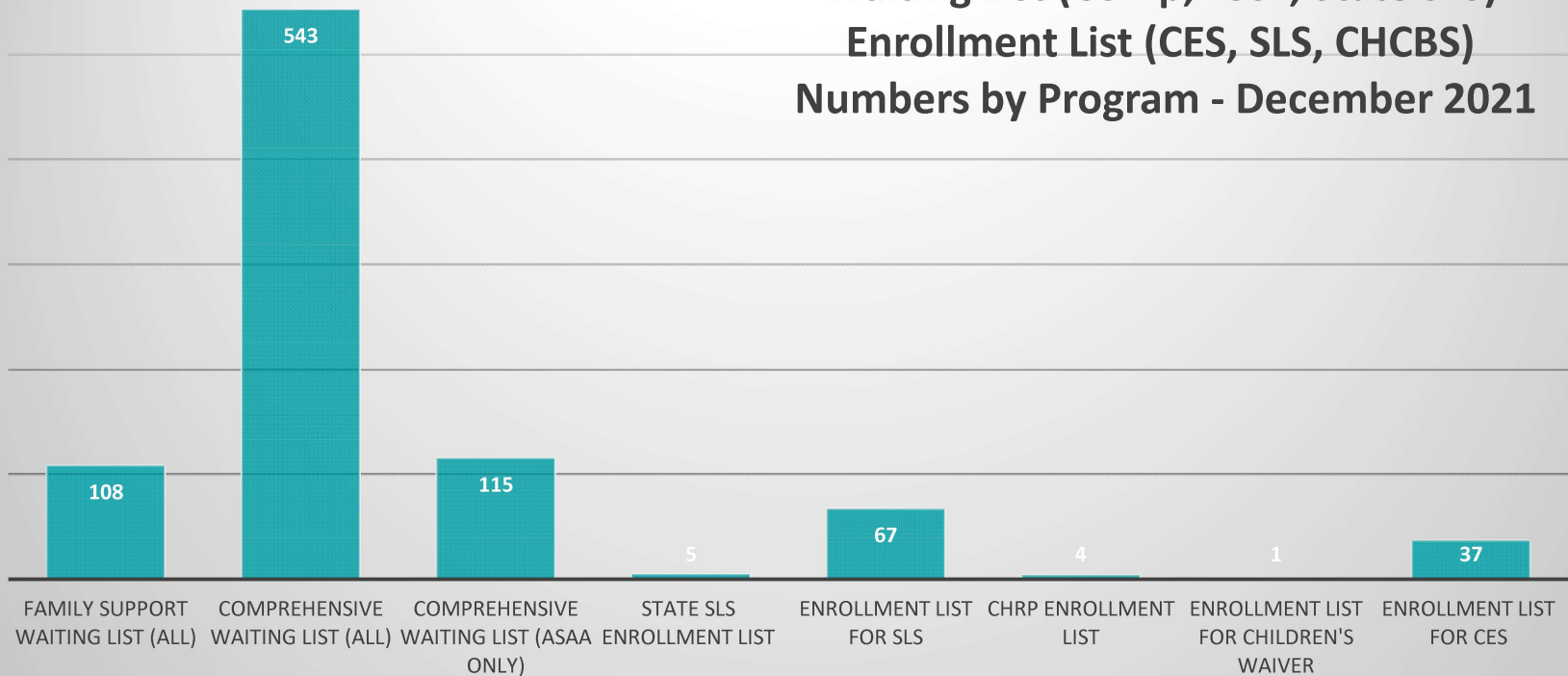
15

DD Determinations December 2021



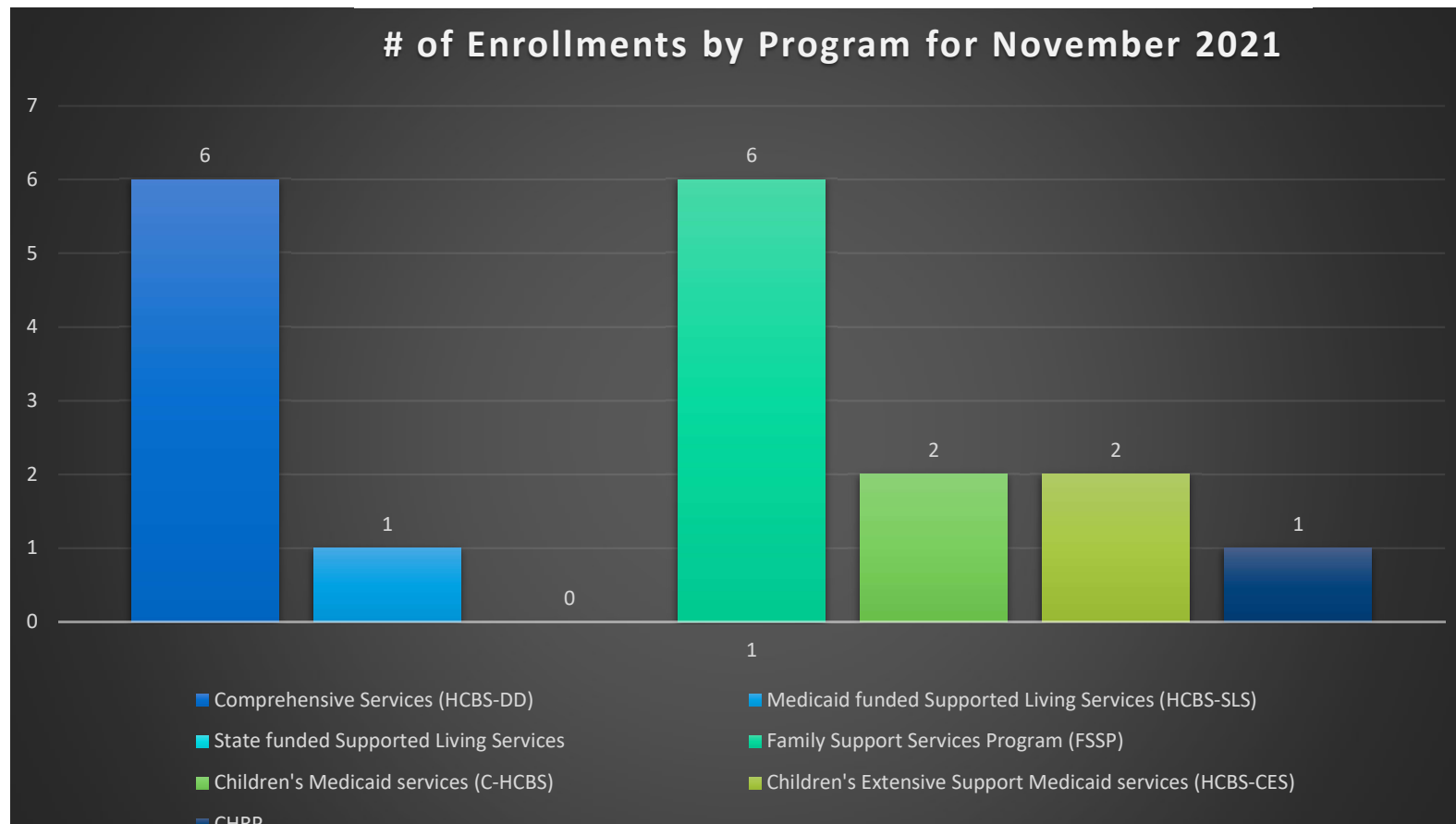
| <u>Waiting List numbers</u> | <u>Dec-21</u> |
|--|---------------|
| Family Support Waiting List (ALL) | 108 |
| Comprehensive Waiting List (ALL) | 543 |
| Comprehensive Waiting List (ASAA only) | 115 |
| State SLS Enrollment List | 5 |
| Enrollment List for SLS | 67 |
| CHRP enrollment list | 4 |
| Enrollment list for Children's Waiver | 1 |
| Enrollment list for CES | 37 |

**Waiting List (Comp, FSSP, State SLS)
Enrollment List (CES, SLS, CHCBS)
Numbers by Program - December 2021**



*** ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status**

| | Nov-21 |
|---|--------|
| Comprehensive Services (HCBS-DD) | 6 |
| Medicaid funded Supported Living Services (HCBS-SLS) | 1 |
| State funded Supported Living Services | 0 |
| Family Support Services Program (FSSP) | 6 |
| Children's Medicaid services (C-HCBS) | 2 |
| CHRP | 0 |
| Children's Extensive Support Medicaid services (HCBS-CES) | 2 |



Determinations completed November 2021

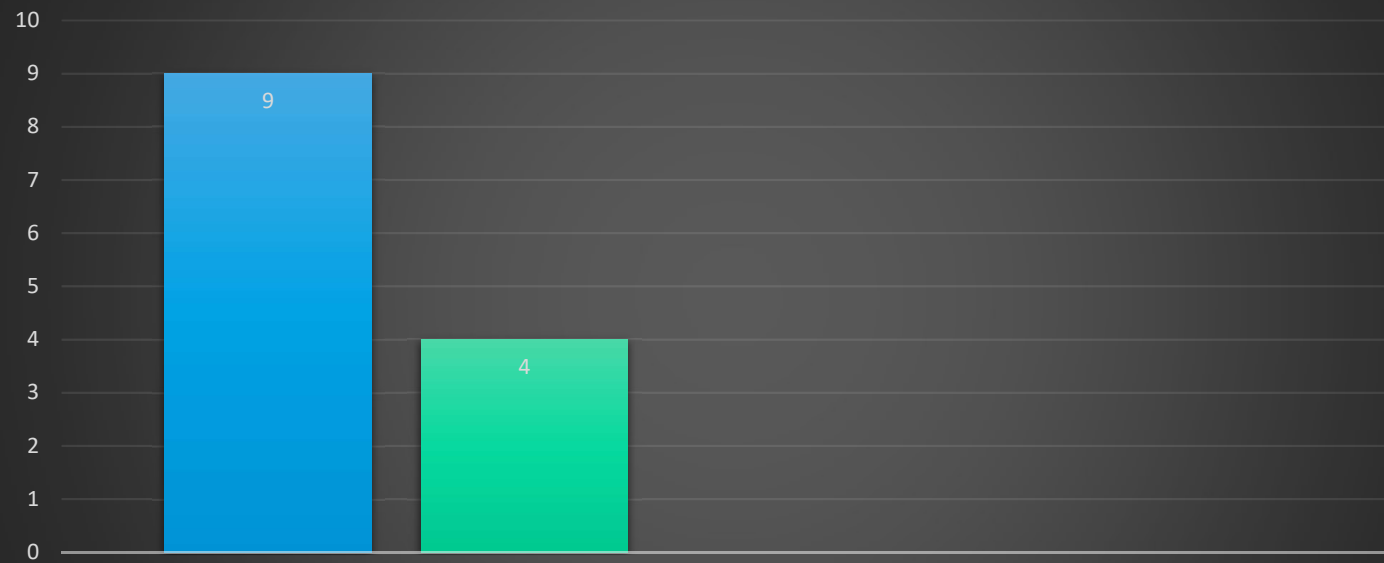
Eligible
9

Not Eligible
4

Total

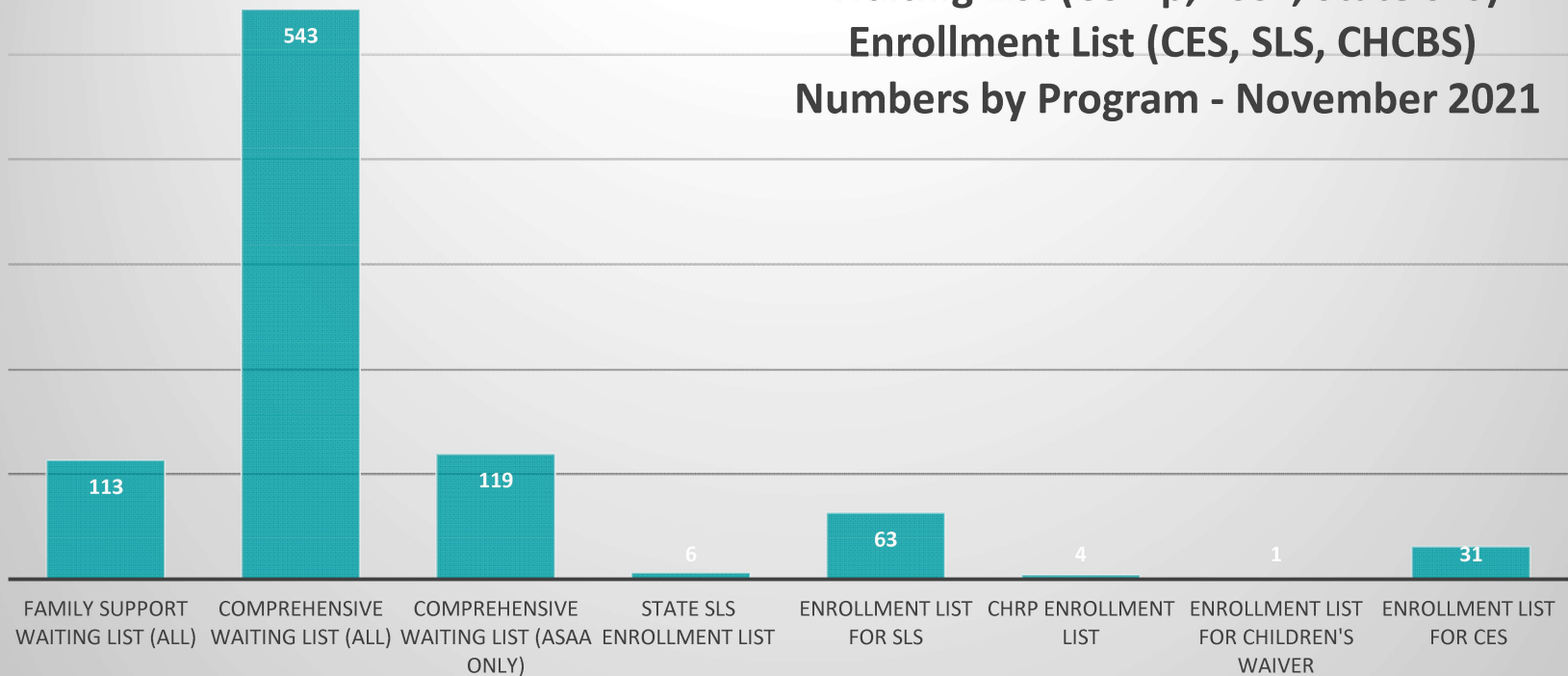
9

DD Determinations November 2021



| <u>Waiting List numbers</u> | <u>Nov-21</u> |
|--|---------------|
| Family Support Waiting List (ALL) | 113 |
| Comprehensive Waiting List (ALL) | 543 |
| Comprehensive Waiting List (ASAA only) | 119 |
| State SLS Enrollment List | 6 |
| Enrollment List for SLS | 63 |
| CHRP enrollment list | 4 |
| Enrollment list for Children's Waiver | 1 |
| Enrollment list for CES | 31 |

**Waiting List (Comp, FSSP, State SLS)
Enrollment List (CES, SLS, CHCBS)
Numbers by Program - November 2021**



*** ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status**

DCSS Prevocational Program Billing Customer List
October – December 2021

| <u>Company</u> | <u>Job Description</u> |
|-------------------------------------|------------------------|
| Advertising Development Specialists | Assembly |
| Aspen Club | Packaging |
| Coyote Camp | Packaging |
| CO Leather Balm | Packaging |
| Full Pro | Assembly |
| Pins and Fins | Assembly |
| Rams Waste | Bindery |
| Wild West Munchies | Assembly |
| World by the Tail | Packaging |

***Volunteer Opportunities and Locations**

Prevoc; Community Skills Development Program (CSDP); Personal, Social and Community Services (PSCS)

| <u>Company</u> | <u>Job Description</u> |
|----------------------------|-------------------------------------|
| Salvation Army | Pick up donated food |
| Loveland Community Kitchen | Placing packaged food items in bags |

Supported Employment Diversified Career Services

Company

ARC (Fort Collins)
Aspen Grove Vet Clinic
Brand Spankin' Used
Center at Rock Creek
Center Rehab
Child Advocacy Center
Chipper's Lanes
Colorado State University
Columbine Health Systems
Columbine Health Systems
Earle's Loveland Floral
Eco-Thrift
FoCo Police Department
Gib's Bagels (Shields)
Goodwill Thrift Store
Harco
High Country Beverage
Home Depot (Fort Collins/JFK Pkwy)
Jorgensen Labs
Joseph's Hardware
Kilwins
King Soopers (Timberline)
Kohl's (Loveland)
Krazy Karls
LaPorte Hardware
Lemay Health and Rehab
Marshall's (Loveland)
New Mercer Commons
Panera (Loveland)
Papa John's
Pet City
PetCo
Pizza Hut (Loveland)
Runza (Loveland)
Safeway (Fort Collins)
Safeway (Loveland – 2 locations)
Site-One Landscaping (Timnath)
Stansberry Early Childhood
The Egg at Estes
The Rio
Thompson Valley Schools
TJ Maxx
Torchy's Tacos
Wendy's (Fort Collins)

Individual Job Sites

Merchandising Associate (2)
Groundskeeper/Janitor
Associate
Dietary Aid
Laundry
Groundskeeper/Janitor
Crew Member
Moby Gym (1)
Laundry Assistant
Dietary Aide
Floral Asst.
Electronics Intake & Testing
Office Support
Dining Area Attendant
Associate
Helmet Reconditioning Associates (3)
Warehouse Assistant (2)
Associate (1)
Assembly/Packaging
Store Associate
Store Associate
Courtesy Clerk
Dock Assistant
Dining Room Assistant (2)
Inventory Specialist
Medical Records Assistant
Merchandise Associate (2)
Housekeeper
Dining Room Attendant
Box Folding
Kennel Assistant
Associate
Box Assembler
Kitchen Assistant
Courtesy Clerk (2)
Courtesy Clerk (2)
Landscape Tech
Teacher's Aid
Dishwasher
Dining Room Attendant
Dietary/Kitchen Asst.
Warehouse Assistant
Kitchen Prep
Dining Room Attendant

Wendy's (Loveland)
Wendy's (Timnath)
Whole Foods

Dining Room Attendant (2)
Dining Room Attendant
Cart Attendant