



Foothills Gateway, Inc.

Supporting People with Disabilities

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda November 16, 2021 7:00 pm

MEETING CALLED TO ORDER 10 min.

Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

Potential Board Members – Should any potential Board members be in attendance; the Board allocates this time for introductions.

- Ron Charkowski's Board Member Application

PRESENTATIONS 15 min.

Community Outreach – Stacy Hill, Development & Communications Director

CONSENT AGENDA 2 min.

Approval of Board Meeting Minutes – October 19, 2021

FINANCIAL REPORT 10 min.

Approval of Financial Report

OLD BUSINESS 15 min.

NEW BUSINESS 15 min.

Cancellation of the December Meeting?

EXECUTIVE TEAM UPDATES 15 min.

COMMITTEE REPORTS 20 min.

Executive Committee
Fiscal and Property Committee
Legislative Affairs Committee

ADJOURNMENT

EXECUTIVE SESSION (*CRS 25.5-10-209-2, b, IV (C)*) – Matters required to be kept confidential by federal or state law or rules and based on Foothills Gateway's Bylaws.

This meeting will be virtual. For additional information and to learn how you can participate: Please go to <http://www.foothillsgateway.org/event> and click on "Board of Director's Meeting" on November 16th.

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports

for the 4 months ending October 31, 2021

MONTHLY FINANCIAL HIGHLIGHTS

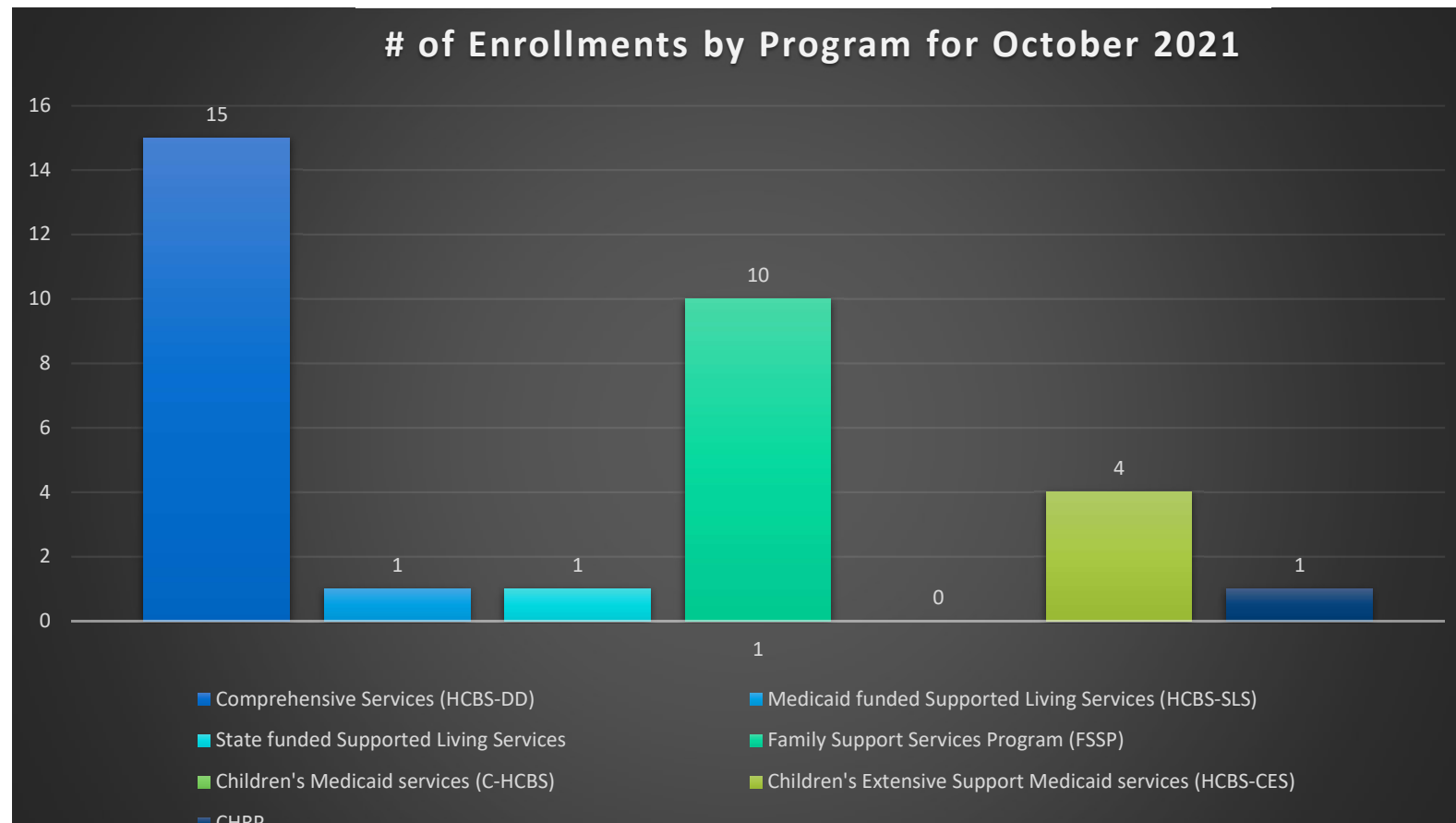
- * Revenues are 6.6% under YTD Budget
- * Expenses are 4.4% under YTD Budget
- * Net Loss is \$21,944 more than YTD Budget

<i>Financial Status</i>	at June 30, 2021	at October, 2021	Change
Total Assets	\$13,175,740	\$11,482,970	(\$1,692,770)
Total Liabilities	\$1,659,281	\$1,785,950	\$126,669
Net Assets (Fund Balances)	\$11,516,458	\$9,697,020	(\$1,819,439)
Undesignated Net Assets	\$3,093,837	\$1,025,136	(\$2,068,700)
Designated Net Assets	\$8,422,622	\$8,671,883	\$249,261

Current Year Financial Performance at 4 months / 33.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i>Revenues</i>					
State/Medicaid Funds	\$3,730,892	\$4,076,056	91.5%	\$12,316,714	30.3%
Vocational Income	60,750	69,800	87.0%	202,400	30.0%
Public Support	57,699	55,125	104.7%	205,000	28.1%
Larimer County Mill Levy	139,803	159,559	87.6%	5,198,489	2.7%
Other	186,272	110,107	169.2%	356,400	52.3%
Total Revenue	\$4,175,417	\$4,470,647	93.4%	\$18,279,003	22.8%
<i>Expenses</i>					
Salaries, Taxes & Benefits - Staff	\$3,809,179	\$4,058,196	93.9%	\$12,414,193	30.7%
Salaries, Taxes & Ben - Individuals in Svcs	48,063	68,894	69.8%	169,592	28.3%
Vocational/Contract Supplies	8,778	13,520	64.9%	40,560	21.6%
Supplies, Equipment & Building Expense	419,518	405,917	103.4%	1,060,115	39.6%
Vehicle Expense	116,736	116,808	99.9%	367,635	31.8%
Program Related Expense	842,115	795,648	105.8%	2,250,975	37.4%
Purchase of Service	642,688	681,841	94.3%	2,050,023	31.4%
Other	107,779	127,318	84.7%	453,875	23.7%
Total Expenses	\$5,994,856	\$6,268,142	95.6%	\$18,806,968	31.9%
Revenue Over (Under) Expense	(\$1,819,439)	(\$1,797,495)	101.2%	(\$527,965)	344.6%

	Oct-21
Comprehensive Services (HCBS-DD)	15
Medicaid funded Supported Living Services (HCBS-SLS)	1
State funded Supported Living Services	1
Family Support Services Program (FSSP)	10
Children's Medicaid services (C-HCBS)	0
CHRP	2
Children's Extensive Support Medicaid services (HCBS-CES)	4



Determinations completed October 2021

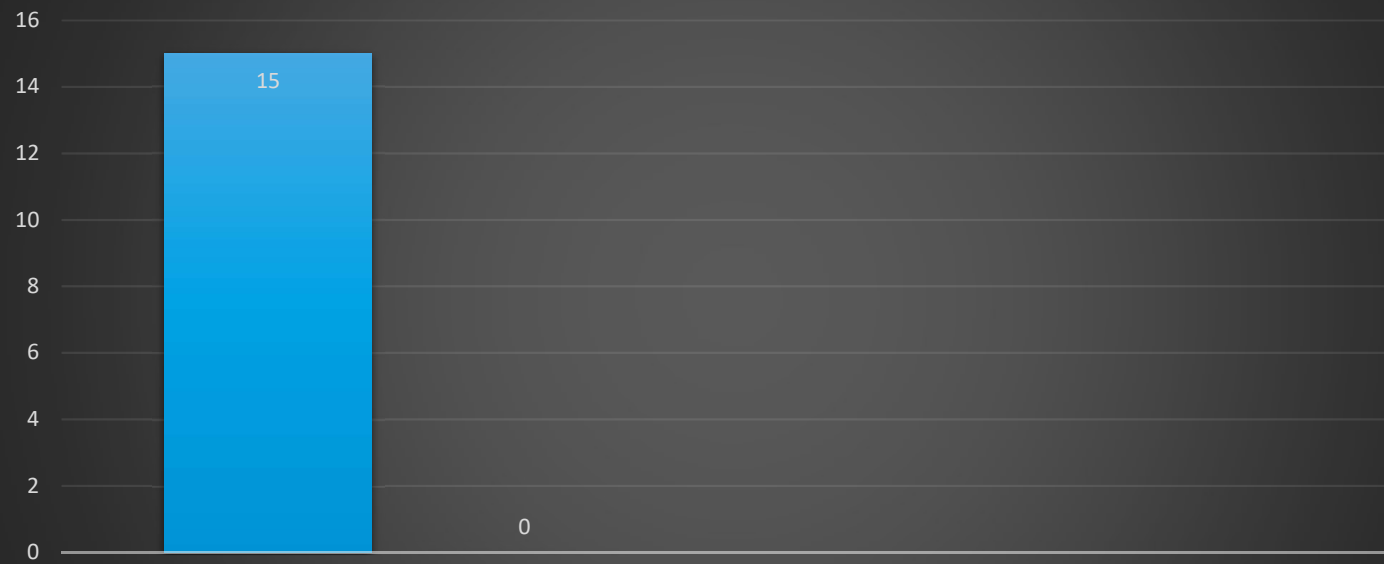
Eligible
15

Not Eligible
0

Total

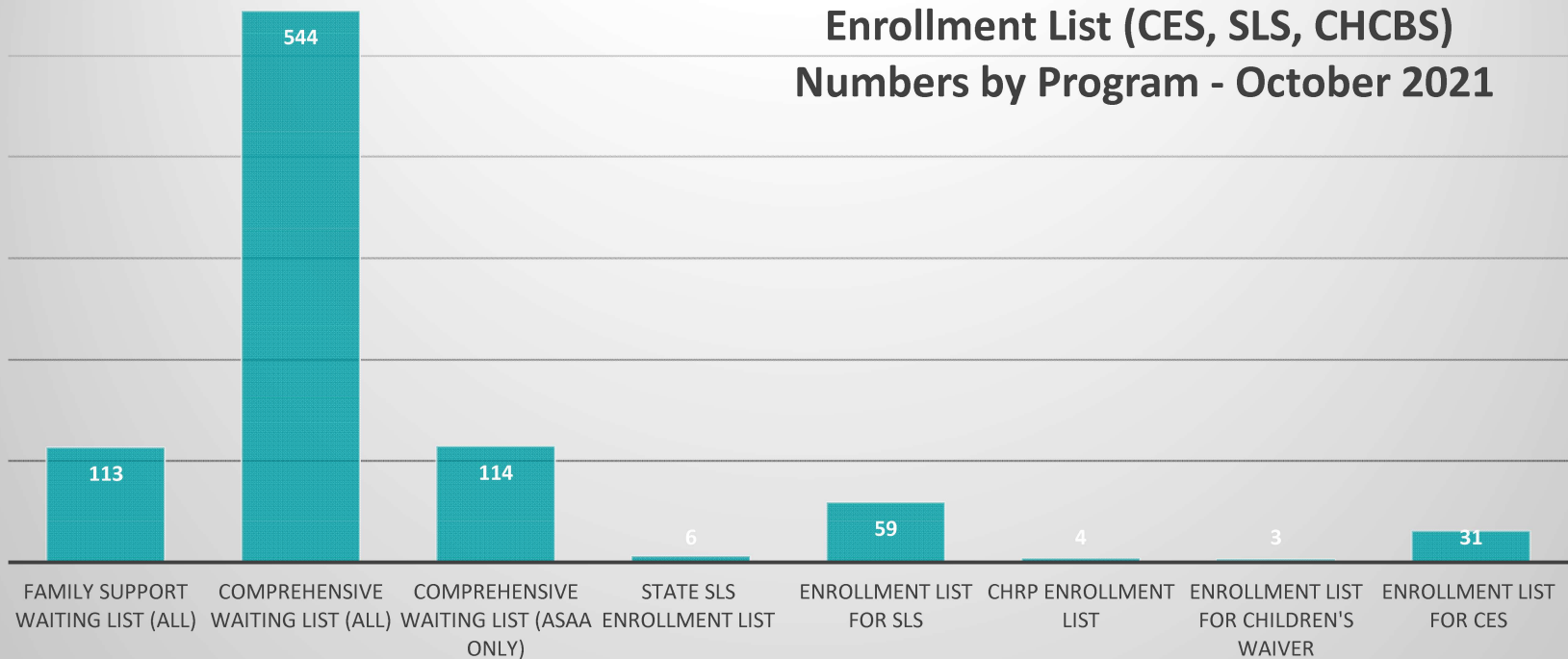
15

DD Determinations October 2021



<u>Waiting List numbers</u>	<u>Oct-21</u>
Family Support Waiting List (ALL)	113
Comprehensive Waiting List (ALL)	544
Comprehensive Waiting List (ASAA only)	114
State SLS Enrollment List	6
Enrollment List for SLS	59
CHRP enrollment list	4
Enrollment list for Children's Waiver	3
Enrollment list for CES	31

Waiting List (Comp, FSSP, State SLS) Enrollment List (CES, SLS, CHCBS) Numbers by Program - October 2021



*** ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status**