



# Foothills Gateway, Inc.

Supporting People with Disabilities

*We believe in a life of opportunity, of choice, and of dignity  
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower  
individuals with disabilities to lead lives of their choice.*

## Board of Director's Meeting Agenda February 16, 2021 7:00 pm

MEETING CALLED TO ORDER 10 min.

**Public Comment** - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

**Potential Board Members** – Should any potential Board members be in attendance, the Board allocates this time for introductions.

PRESENTATIONS 15 min.

Neonatal Intensive Care Unit (NICU) Team – Laura Veradt

CONSENT AGENDA 2 min.

Approval of Board Meeting Minutes – January 19, 2021

FINANCIAL REPORT 10 min.

Approval of Financial Report

OLD BUSINESS 15 min.

Finalize the Board of Directors Terms  
Slate of Officers

NEW BUSINESS 30 min.

Staff Survey – Debbie Klein  
Case Management Redesign Bill - Erin

OFFICER UPDATES 15 min.

COMMITTEE REPORTS 20 min.

Executive Committee  
Fiscal and Property Committee  
Legislative Affairs Committee

ADJOURNMENT

This meeting will be virtual. For additional  
information and to learn how you can participate:

Please go to

<http://www.foothillsgateway.org/event> and click  
on "Board of Director's Meeting" on February 16th.

# FOOTHILLS GATEWAY, INC.

## UNAUDITED

Preliminary Financial Reports  
for the 7 months ending January 31, 2021

## MONTHLY FINANCIAL HIGHLIGHTS

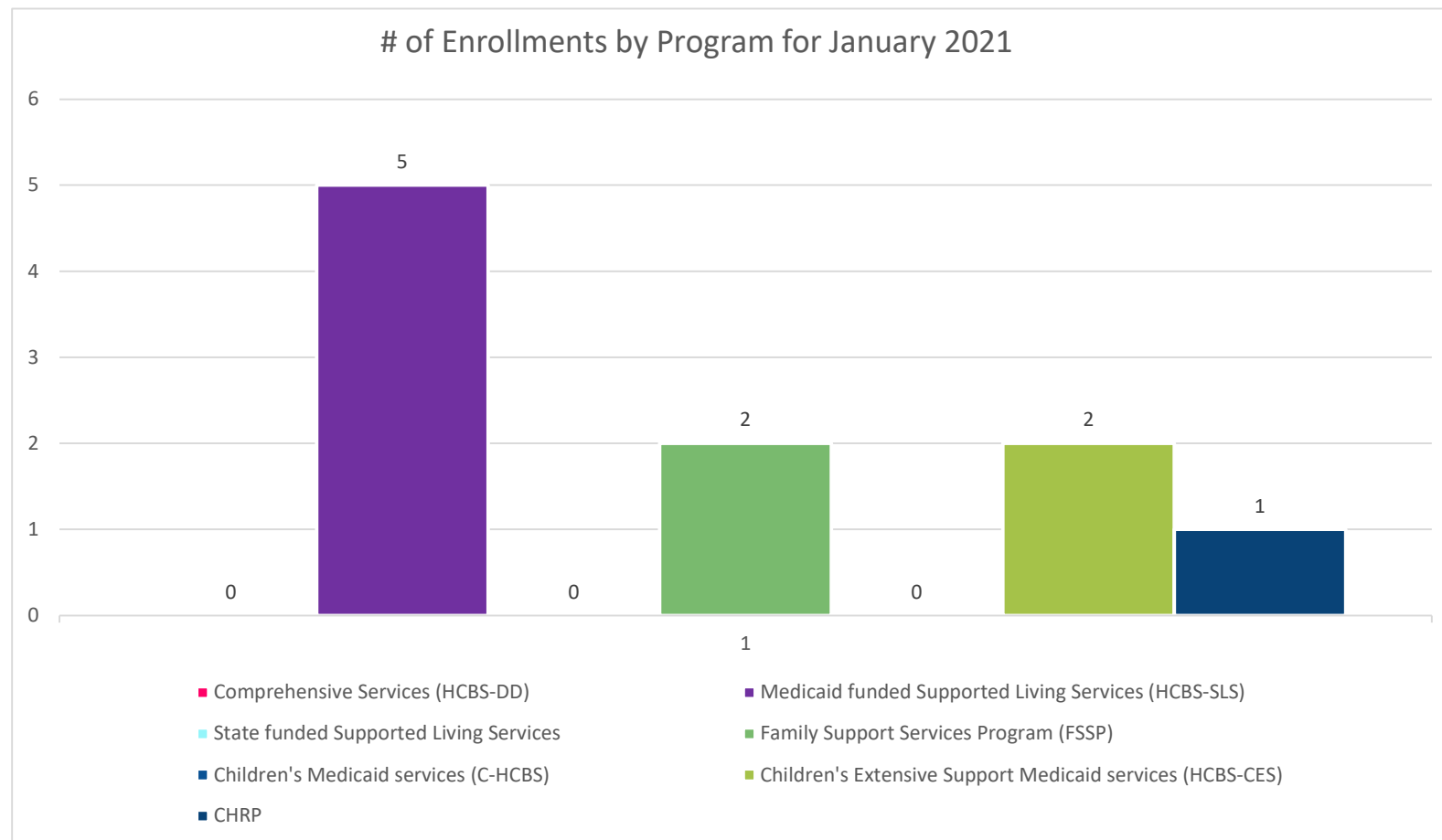
- \* Revenues are 3.3% under YTD Budget
- \* Expenses are 7.4% under YTD Budget
- \* Net Loss is \$584,688 less than YTD Budget

<i><b>Financial Status</b></i>	at June 30, 2020	at January, 2021	Change
Total Assets	\$14,825,619	\$10,915,637	(\$3,909,982)
Total Liabilities	\$3,947,443	\$3,279,935	(\$667,508)
Net Assets (Fund Balances)	\$10,878,176	\$7,635,701	(\$3,242,474)
Undesignated Net Assets	\$1,908,581	(\$921,226)	(\$2,829,806)
Designated Net Assets	\$8,969,595	\$8,556,927	(\$412,668)

### ***Current Year Financial Performance*** at 7 months / 58.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i><b>Revenues</b></i>					
State/Medicaid Funds	\$5,985,327	\$6,551,823	91.4%	\$11,254,588	53.2%
Vocational Income	129,154	147,854	87.4%	259,556	49.8%
Public Support	157,792	70,931	222.5%	182,031	86.7%
Larimer County Mill Levy	288,386	300,601	95.9%	4,768,469	6.0%
Other	465,301	190,922	243.7%	325,635	142.9%
<b>Total Revenue</b>	<b>\$7,025,961</b>	<b>\$7,262,131</b>	<b>96.7%</b>	<b>\$16,790,279</b>	<b>41.8%</b>
<i><b>Expenses</b></i>					
Salaries, Taxes & Benefits - Staff	\$6,645,052	\$7,240,202	91.8%	\$12,433,996	53.4%
Salaries, Taxes & Ben - Individuals in Svcs	162,849	144,579	112.6%	247,454	65.8%
Vocational/Contract Supplies	17,487	24,910	70.2%	40,560	43.1%
Supplies, Equipment & Building Expense	517,362	552,915	93.6%	995,465	52.0%
Vehicle Expense	182,328	198,643	91.8%	362,793	50.3%
Program Related Expense	1,442,071	1,578,005	91.4%	2,446,464	58.9%
Purchase of Service	1,117,061	1,136,246	98.3%	1,945,328	57.4%
Other	184,226	213,793	86.2%	429,027	42.9%
<b>Total Expenses</b>	<b>\$10,268,435</b>	<b>\$11,089,293</b>	<b>92.6%</b>	<b>\$18,901,087</b>	<b>54.3%</b>
<i><b>Revenue Over (Under) Expense</b></i>	<i><b>(\$3,242,474)</b></i>	<i><b>(\$3,827,162)</b></i>	<i><b>84.7%</b></i>	<i><b>(\$2,110,808)</b></i>	<i><b>153.6%</b></i>

	Jan-21
Comprehensive Services (HCBS-DD)	0
Medicaid funded Supported Living Services (HCBS-SLS)	5
State funded Supported Living Services	0
Family Support Services Program (FSSP)	2
Children's Medicaid services (C-HCBS)	0
CHRP	1
Children's Extensive Support Medicaid services (HCBS-CES)	2



Determinations completed July 2019

Eligible	Not Eligible
12	0

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Total

12

## DD Determinations January 2021



<u>Waiting List numbers</u>	<u>Jan-21</u>
Family Support Waiting List (ALL)	148
Comprehensive Waiting List (ALL)	584
Comprehensive Waiting List (ASAA only)	126
State SLS Enrollment List	3
Enrollment List for SLS	58
CHRP enrollment list	5
Enrollment list for Children's Waiver	1
Enrollment list for CES	14

