



Foothills Gateway, Inc.

Supporting People with Disabilities

This meeting will be virtual. For additional information
and to learn how you can participate:
Please go to www.foothillsgateway.org/event
and click on "Board of Director's Meeting" on November 17th

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda November 17, 2020 7:00 pm

MEETING CALLED TO ORDER	10 min.
Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.	
Potential Board Members – Should any potential Board members be in attendance; the Board allocates this time for introductions.	
PRESENTATIONS	15 min.
START Coordination and Crisis Services – Reni Moreno Video from Game Show 2020	
CONSENT AGENDA	2 min.
Approval of Board Meeting Minutes – October 20, 2020	
FINANCIAL REPORT	10 min.
Approval of Financial Report	
OLD BUSINESS	15 min.
Case Management Redesign	
NEW BUSINESS	15 min.
Cancellation of the December Meeting?	
EXECUTIVE TEAM UPDATES	15 min.
COMMITTEE REPORTS	20 min.
Executive Committee Fiscal and Property Committee Legislative Affairs Committee	
ADJOURNMENT	

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 4 months ending October 31, 2020

MONTHLY FINANCIAL HIGHLIGHTS

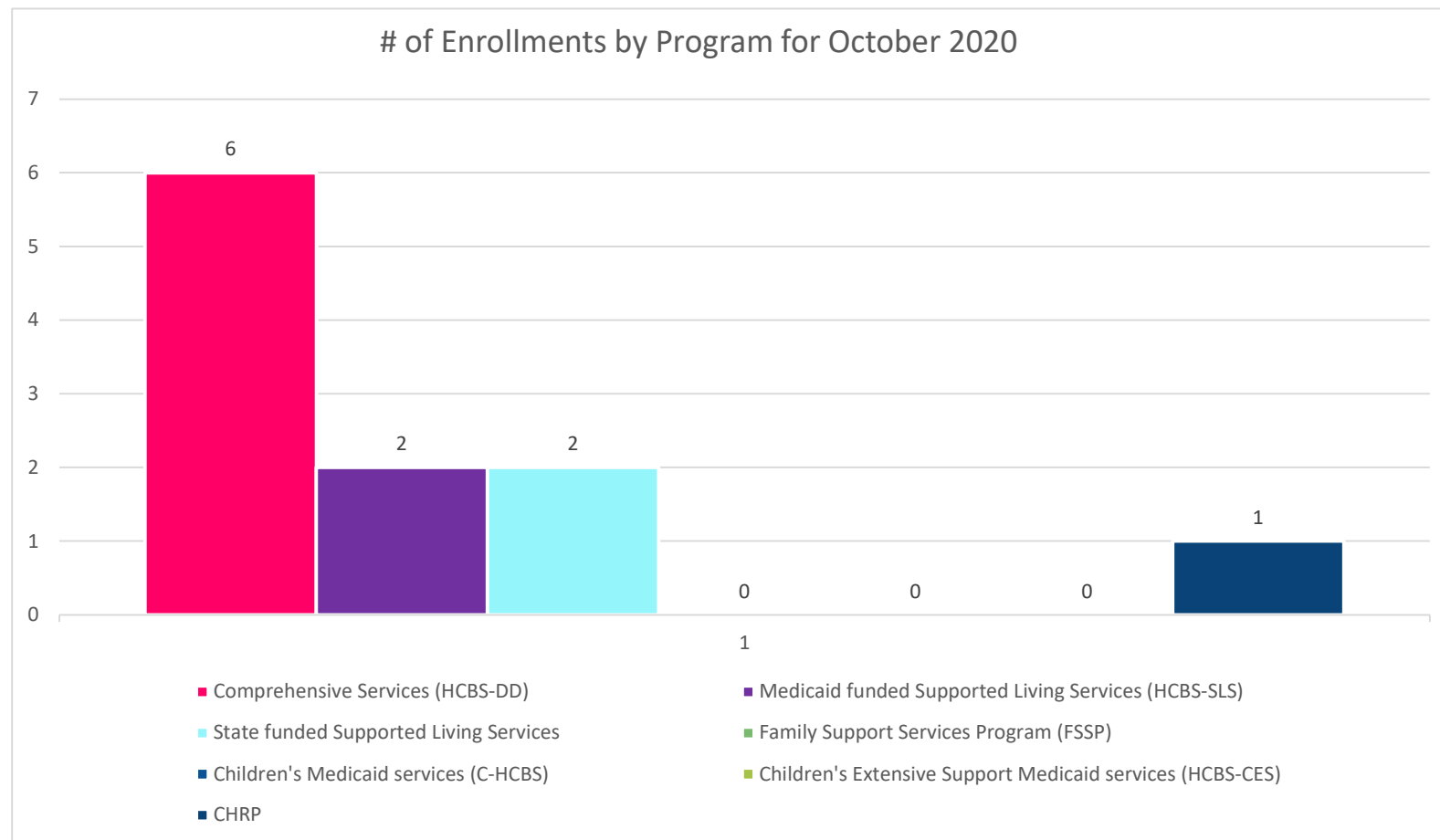
- * Revenues are 4.1% under YTD Budget
- * Expenses are 8.1% under YTD Budget
- * Net Loss is \$348,795 less than YTD Budget

<i>Financial Status</i>	at June 30, 2020	at October, 2020	Change
Total Assets	\$14,825,619	\$12,386,275	(\$2,439,344)
Total Liabilities	\$3,947,443	\$3,454,331	(\$493,113)
Net Assets (Fund Balances)	\$10,878,176	\$8,931,944	(\$1,946,232)
Undesignated Net Assets	\$1,908,581	\$173,642	(\$1,734,939)
Designated Net Assets	\$8,969,595	\$8,758,302	(\$211,293)

Current Year Financial Performance at 4 months / 33.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i>Revenues</i>					
State/Medicaid Funds	\$3,455,112	\$3,766,551	91.7%	\$11,254,588	30.7%
Vocational Income	75,007	87,488	85.7%	259,556	28.9%
Public Support	72,985	18,381	397.1%	182,031	40.1%
Larimer County Mill Levy	145,053	116,019	125.0%	4,768,469	3.0%
Other	171,509	97,837	175.3%	325,635	52.7%
Total Revenue	\$3,919,665	\$4,086,276	95.9%	\$16,790,279	23.3%
<i>Expenses</i>					
Salaries, Taxes & Benefits - Staff	\$3,806,614	\$4,134,610	92.1%	\$12,433,996	30.6%
Salaries, Taxes & Ben - Individuals in Svcs	104,003	82,577	125.9%	247,454	42.0%
Vocational/Contract Supplies	8,571	13,520	63.4%	40,560	21.1%
Supplies, Equipment & Building Expense	301,430	313,953	96.0%	995,465	30.3%
Vehicle Expense	103,289	103,953	99.4%	362,793	28.5%
Program Related Expense	801,856	951,198	84.3%	2,446,464	32.8%
Purchase of Service	644,320	657,874	97.9%	1,945,328	33.1%
Other	95,814	123,618	77.5%	429,027	22.3%
Total Expenses	\$5,865,896	\$6,381,303	91.9%	\$18,901,087	31.0%
<i>Revenue Over (Under) Expense</i>	<i>(\$1,946,232)</i>	<i>(\$2,295,027)</i>	<i>84.8%</i>	<i>(\$2,110,808)</i>	<i>92.2%</i>

	<u>October</u>
Comprehensive Services (HCBS-DD)	6
Medicaid funded Supported Living Services (HCBS-SLS)	2
State funded Supported Living Services	2
Family Support Services Program (FSSP)	0
Children's Medicaid services (C-HCBS)	0
CHRP	0
Children's Extensive Support Medicaid services (HCBS-CES)	0



Determinations completed July 2019

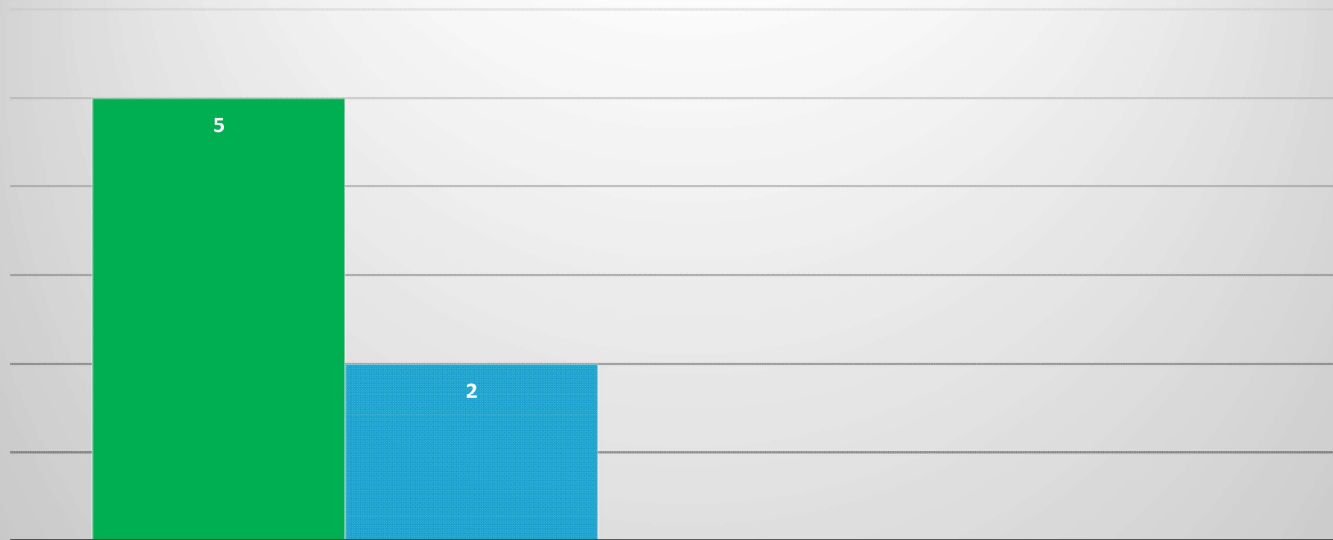
Eligible
5

Not Eligible
2

Total

7

DD Determinations October 2020



<u>Waiting List numbers</u>	<u>October</u>
Family Support Waiting List (ALL)	147
Comprehensive Waiting List (ALL)	580
Comprehensive Waiting List (ASAA only)	128
State SLS Enrollment List	3
Enrollment List for SLS	68
CHRP enrollment list	7
Enrollment list for Children's Waiver	1
Enrollment list for CES	29

