



# Foothills Gateway, Inc.

Supporting People with Disabilities

This meeting will be virtual. For additional information  
and to learn how you can participate:  
Please go to [www.foothillsgateway.org/event](http://www.foothillsgateway.org/event)  
and click on "Board of Director's Meeting" on September 15<sup>th</sup>

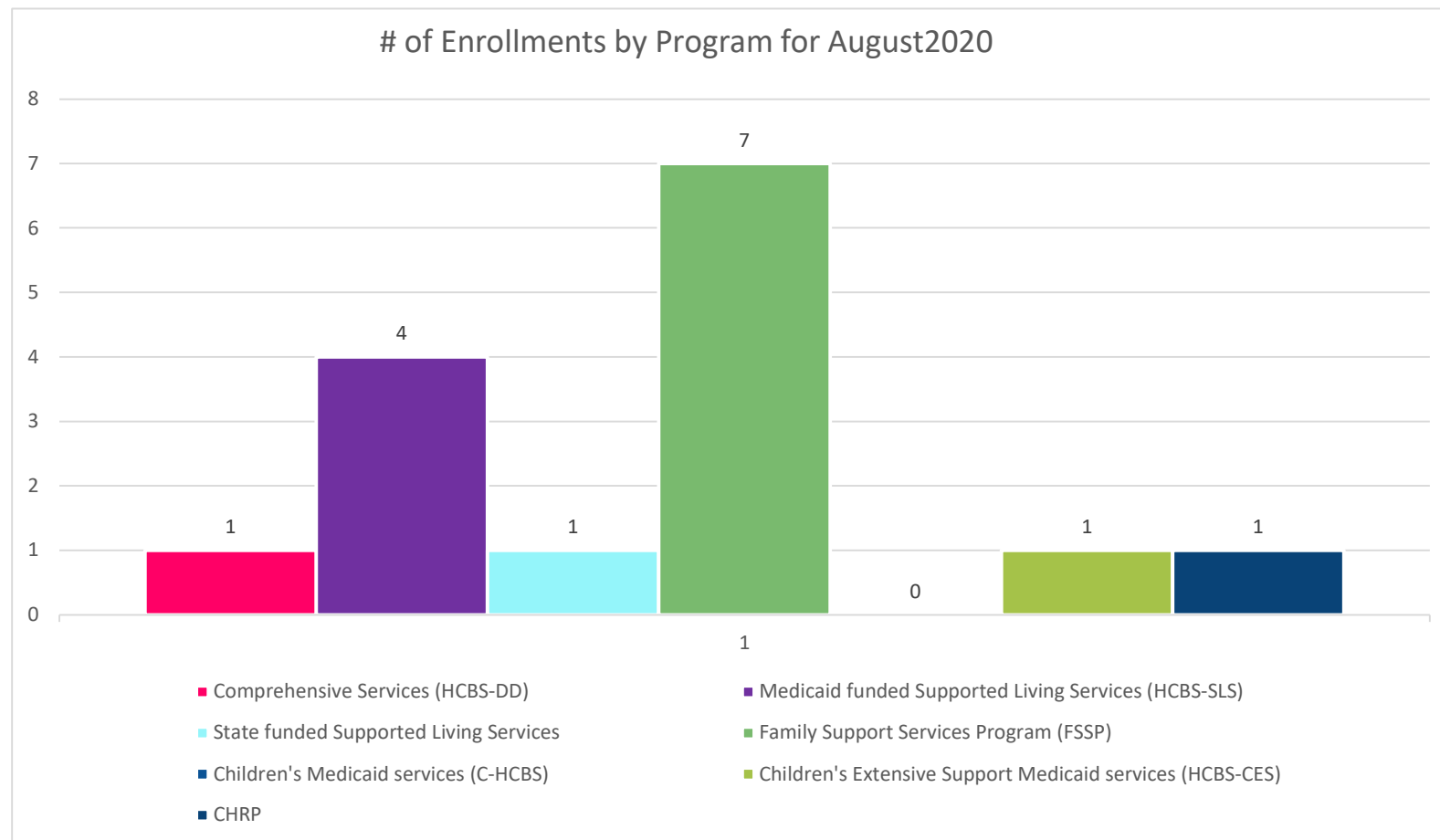
*We believe in a life of opportunity, of choice, and of dignity  
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower  
individuals with disabilities to lead lives of their choice.*

## Board of Director's Meeting Agenda September 15, 2020 7:00 pm

MEETING CALLED TO ORDER	10 min.
<b>Public Comment</b> - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.	
<b>Potential Board Members</b> – Should any potential Board members be in attendance, the Board allocates this time for introductions.	
PRESENTATIONS	15 min.
Audit Exit Report – Cal Logan	
CONSENT AGENDA	2 min.
Approval of Board Meeting Minutes – August 18, 2020	
FINANCIAL REPORT	10 min.
Approval of Financial Report	
OLD BUSINESS	15 min.
NEW BUSINESS	15 min.
Family Support Council Board Member Applications	
OFFICER UPDATES	15 min.
COMMITTEE REPORTS	20 min.
Executive Committee	
Fiscal and Property Committee	
Legislative Affairs Committee – Committee on hiatus until November	
ADJOURNMENT	

	Aug-20
Comprehensive Services (HCBS-DD)	1
Medicaid funded Supported Living Services (HCBS-SLS)	4
State funded Supported Living Services	1
Family Support Services Program (FSSP)	7
Children's Medicaid services (C-HCBS)	0
CHRP	0
Children's Extensive Support Medicaid services (HCBS-CES)	1



Determinations completed July 2019

Eligible  
8

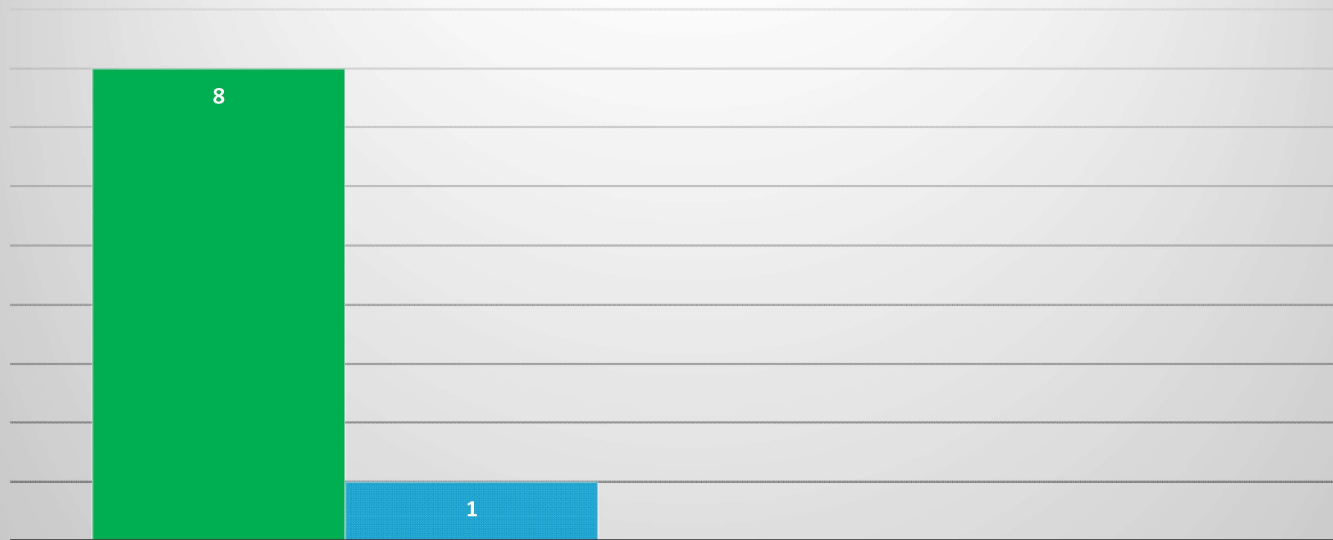
Not Eligible  
1

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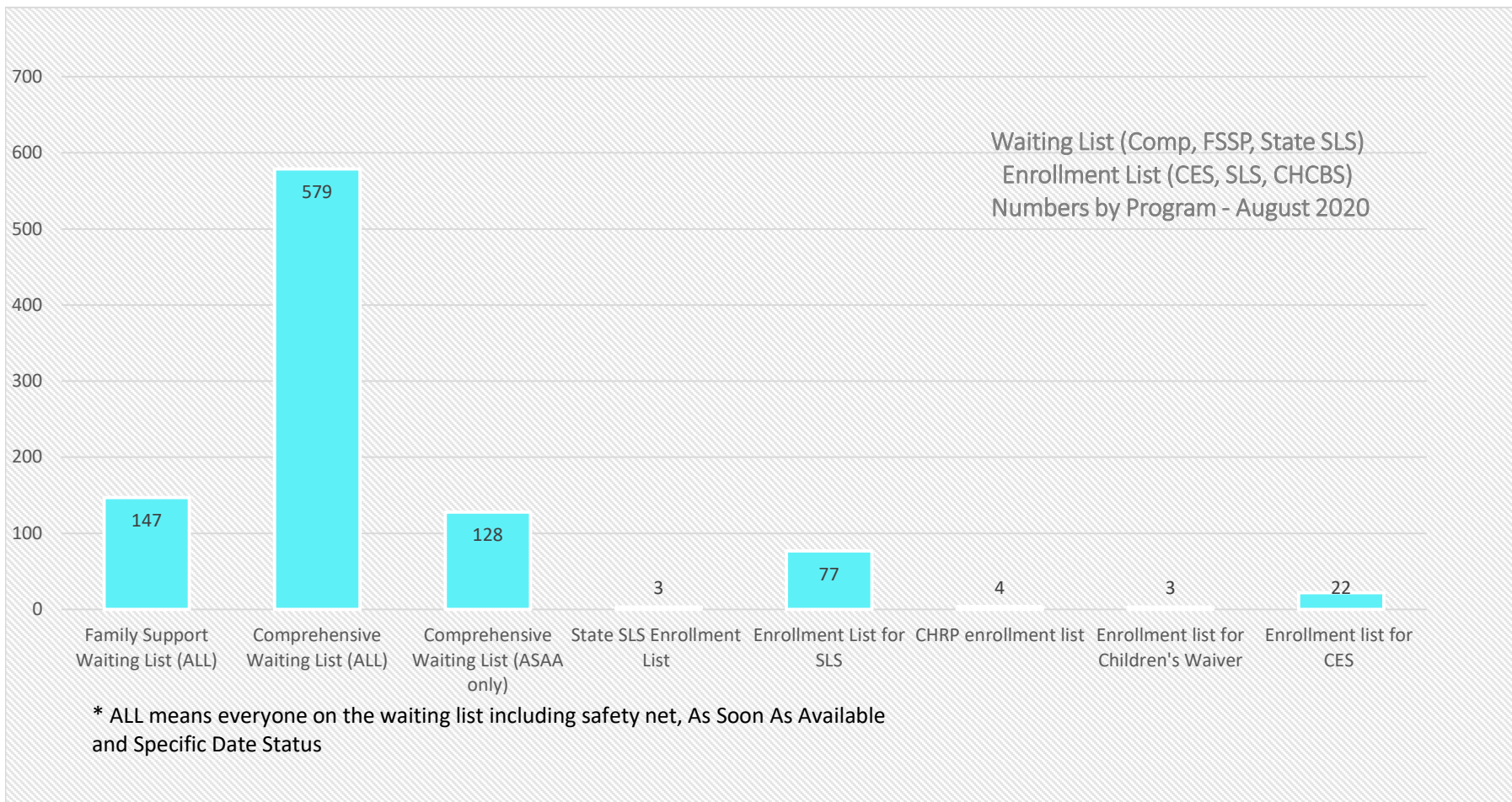
Total

9

### DD Determinations August 2020



<u>Waiting List numbers</u>	<u>August</u>
Family Support Waiting List (ALL)	147
Comprehensive Waiting List (ALL)	579
Comprehensive Waiting List (ASAA only)	128
State SLS Enrollment List	3
Enrollment List for SLS	77
CHRP enrollment list	4
Enrollment list for Children's Waiver	3
Enrollment list for CES	22



# FOOTHILLS GATEWAY, INC.

## UNAUDITED

Preliminary Financial Reports  
for the 2 months ending August 31, 2020

## MONTHLY FINANCIAL HIGHLIGHTS

- \* Revenues are 1.7% over YTD Budget
- \* Expenses are 7.1% under YTD Budget
- \* Net Loss is \$264,758 less than YTD Budgeted Net Loss

<i><b>Financial Status</b></i>	at June 30, 2020	at August 31, 2020	Change
Total Assets	\$14,825,619	\$13,401,353	(\$1,424,266)
Total Liabilities	\$3,947,443	\$3,415,432	(\$532,011)
Net Assets (Fund Balances)	\$10,878,176	\$9,985,921	(\$892,254)
Undesignated Net Assets	\$1,908,581	\$1,192,397	(\$716,184)
Designated Net Assets	\$8,969,595	\$8,793,525	(\$176,071)

### ***Current Year Financial Performance*** at 2 months / 16.6% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i><b>Revenues</b></i>					
State/Medicaid Funds	\$1,697,503	\$1,880,926	90.2%	\$11,254,588	15.1%
Vocational Income	42,325	49,244	85.9%	259,556	16.3%
Public Support	42,285	11,331	373.2%	182,031	23.2%
Larimer County Mill Levy	90,518	90,764	99.7%	4,768,469	1.9%
Other	243,943	49,465	493.2%	325,635	74.9%
<b>Total Revenue</b>	<b>\$2,116,574</b>	<b>\$2,081,730</b>	<b>101.7%</b>	<b>\$16,790,279</b>	<b>12.6%</b>
<i><b>Expenses</b></i>					
Salaries, Taxes & Benefits - Staff	\$2,000,089	\$2,086,719	95.8%	\$12,433,996	16.1%
Salaries, Taxes & Ben - Individuals in Svcs	53,410	41,427	128.9%	247,454	21.6%
Vocational/Contract Supplies	6,891	9,260	74.4%	40,560	17.0%
Supplies, Equipment & Building Expense	138,662	154,336	89.8%	995,465	13.9%
Vehicle Expense	47,801	48,634	98.3%	362,793	13.2%
Program Related Expense	401,186	521,122	77.0%	2,446,464	16.4%
Purchase of Service	323,054	328,936	98.2%	1,945,328	16.6%
Other	37,737	48,308	78.1%	429,027	8.8%
<b>Total Expenses</b>	<b>\$3,008,828</b>	<b>\$3,238,742</b>	<b>92.9%</b>	<b>\$18,901,087</b>	<b>15.9%</b>
<i><b>Revenue Over (Under) Expense</b></i>	<i><b>(\$892,254)</b></i>	<i><b>(\$1,157,012)</b></i>	<i><b>77.1%</b></i>	<i><b>(\$2,110,808)</b></i>	<i><b>42.3%</b></i>