



Foothills Gateway, Inc.

Supporting People with Disabilities

**This meeting will be virtual. For additional information
and to learn how you can participate:**

**Please go to www.foothillsgateway.org/event
and click on "Board of Director's Meeting" on August 18th**

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda August 18, 2020 7:00 pm

MEETING CALLED TO ORDER	10 min.
Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.	
Potential Board Members – Should any potential Board members be in attendance, the Board allocates this time for introductions.	
PRESENTATIONS	15 min.
SLS/Children's Case Management - Pat Carney	
CONSENT AGENDA	2 min.
Approval of Board Meeting Minutes – July 21, 2020	
FINANCIAL REPORT	10 min.
Approval of Financial Report	
OLD BUSINESS	15 min.
NEW BUSINESS	30 min.
Presentation of the Budget	
EXECUTIVE TEAM UPDATES	15 min.
COMMITTEE REPORTS	20 min.
Executive Committee	
Fiscal and Property Committee	
Legislative Affairs Committee	
ADJOURNMENT	

Foothills Gateway, Inc.
DRAFT Budget
FY 2020-2021

	DRAFT Budget FY 20-21
REVENUES	
State General Fund	3,811,450
Part C	311,997
Medicaid Waiver	7,131,141
Other Service Related Rev	83,727
Other Gov't Fees & Grants	4,825,727
Vocational Income	259,556
Public Support	182,031
Other Income	184,650
TOTAL REVENUES	16,790,279
EXPENSES	
Salaries & Wages	9,664,211
Wages - Individuals in Services	223,236
Contract Wages	129,120
Staff Payroll Taxes	831,505
Payroll Taxes - Individuals in Serv	24,218
Staff Benefits	1,938,280
Supplies	105,073
Vocational/Contract Supplies	40,560
Occupancy	673,128
Equipment	88,144
Professional Growth	124,287
Vehicle Expense	362,793
Other Expense	304,740
Direct Expense - Individuals in Se	2,212,372
Room and Board Expense	35,091
Unallowable Expenses	180,112
Other Program Related Exp.	18,889
Purchase of Service	1,945,328
TOTAL EXPENSES	18,901,088
REVENUE OVER (UNDER) EXP.	(2,110,809)

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 1 month ending July 31, 2020

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 20.4% under YTD Budget
- * Expenses are 12.2% under YTD Budget
- * Net Loss is \$55,082 more than July, 2019 FY 19/20 Budgeted Net Loss

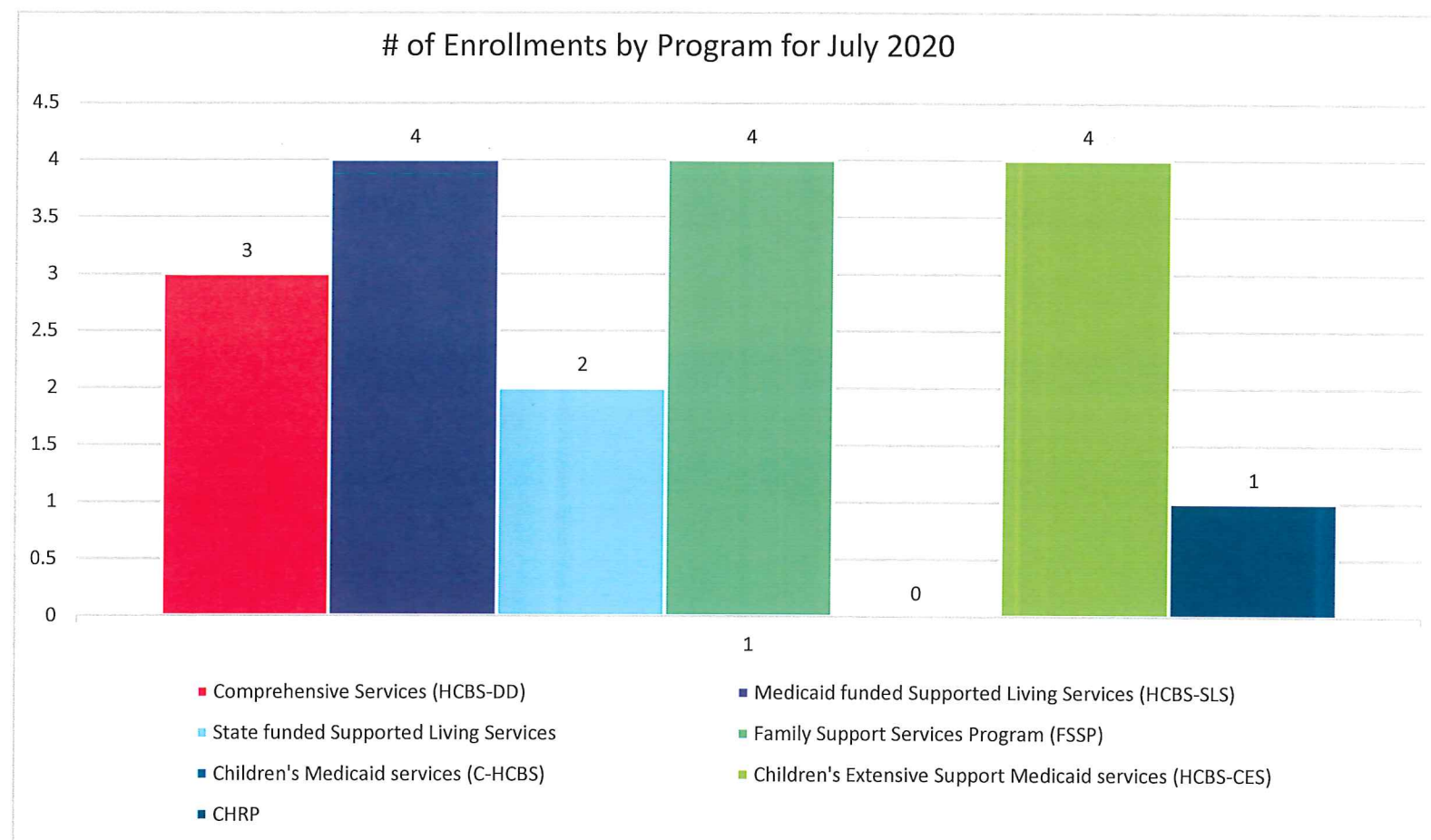
<i>Financial Status</i>	at June 30, 2020	at July 31, 2020	Change
Total Assets	\$14,817,865	\$13,776,476	(\$1,041,389)
Total Liabilities	\$3,932,433	\$3,396,997	(\$535,437)
Net Assets (Fund Balances)	\$10,885,432	\$10,379,479	(\$505,953)
Undesignated Net Assets	\$1,918,997	\$1,501,685	(\$417,312)
Designated Net Assets	\$8,966,435	\$8,877,794	(\$88,641)

Current Year Financial Performance at 1 month / 8.3% of annual revenue and expense

	Actual Year to Date	July, 2019* Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i>Revenues</i>					
State/Medicaid Funds	\$895,190	\$1,238,387	72.3%	\$14,215,389	6.3%
Vocational Income	15,752	24,027	65.6%	307,714	5.1%
Public Support	1,282	5,000	25.6%	208,400	0.6%
Larimer County Mill Levy	34,376	43,521	79.0%	4,555,128	0.8%
Other	120,414	30,073	400.4%	390,801	30.8%
Total Revenue	\$1,067,013	\$1,341,008	79.6%	\$19,677,432	5.4%
<i>Expenses</i>					
Salaries, Taxes & Benefits - Staff	\$1,052,892	\$1,094,521	96.2%	\$12,555,273	8.4%
Salaries, Taxes & Ben - Individuals in Svcs	28,505	26,435	107.8%	304,020	9.4%
Vocational/Contract Supplies	11	1,015	1.1%	31,680	0.0%
Supplies, Equipment & Building Expense	73,285	107,951	67.9%	1,127,958	6.5%
Vehicle Expense	23,516	37,752	62.3%	425,972	5.5%
Program Related Expense	209,979	312,015	67.3%	3,105,810	6.8%
Purchase of Service	158,878	171,891	92.4%	1,991,552	8.0%
Other	25,901	39,579	65.4%	526,051	4.9%
Total Expenses	\$1,572,966	\$1,791,159	87.8%	\$20,068,316	7.8%
<i>Revenue Over (Under) Expense</i>	(\$505,953)	(\$450,151)	112.4%	(\$390,884)	129.4%

*Per June, 2020 BOD Meeting, FY 19/20 Budget extended up to 3 months

	Jul-20
Comprehensive Services (HCBS-DD)	3
Medicaid funded Supported Living Services (HCBS-SLS)	4
State funded Supported Living Services	2
Family Support Services Program (FSSP)	4
Children's Medicaid services (C-HCBS)	0
CHRP	2
Children's Extensive Support Medicaid services (HCBS-CES)	4



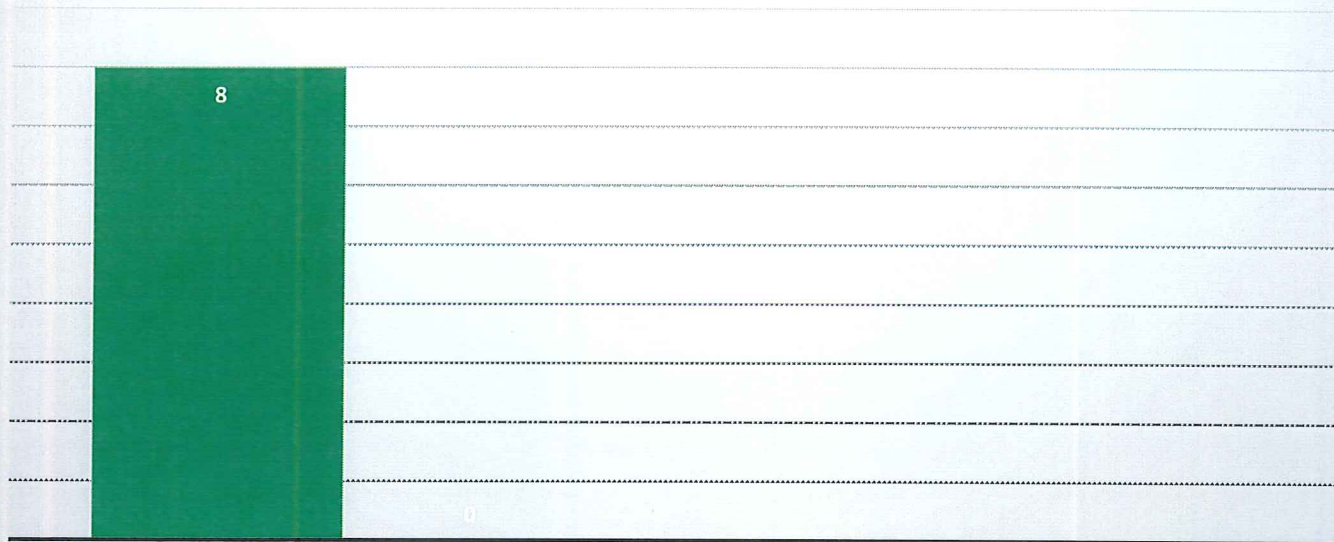
Determinations completed July 2019

Eligible	Not Eligible
8	0

Total

8

DD Determinations July 2020



<u>Waiting List numbers</u>	<u>Jul-20</u>
Family Support Waiting List (ALL)	143
Comprehensive Waiting List (ALL)	574
Comprehensive Waiting List (ASAA only)	126
State SLS Enrollment List	3
Enrollment List for SLS	78
CHRP enrollment list	4
Enrollment list for Children's Waiver	3
Enrollment list for CES	22

