



Foothills Gateway, Inc.

Supporting People with Disabilities

This meeting will be virtual. For additional information
and to learn how you can participate:

Please go to www.foothillsgateway.org/event
and click on "Board of Director's Meeting" on May 19th

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda Virtual Meeting May 19, 2020 7:00 pm

MEETING CALLED TO ORDER	10 min.
Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.	
Potential Board Members – Should any potential Board members be in attendance, the Board allocates this time for introductions.	
PRESENTATIONS	15 min.
CONSENT AGENDA	2 min.
Approval of Board Meeting Minutes – April 21, 2020 Agency Calendar	
FINANCIAL REPORT	10 min.
Approval of Financial Report	
OLD BUSINESS	15 min.
NEW BUSINESS	
FY20-21 State Budget Information	
EXECUTIVE TEAM UPDATES	15 min.
COVID19 Update	
COMMITTEE REPORTS	20 min.
Executive Committee Fiscal and Property Committee Legislative Affairs Committee	
ADJOURNMENT	

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 10 months ending April 30, 2020

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 4.2% under YTD Budget
- * Expenses are 4.0% under YTD Budget
- * Net Loss is \$5,272 less than YTD Budgeted Net Loss

<i>Financial Status</i>	at June 30, 2019	at April 30, 2020	Change
Total Assets	\$12,819,021	\$14,013,993	\$1,194,972
Total Liabilities	\$1,697,481	\$3,751,746	\$2,054,266
Net Assets (Fund Balances)	\$11,121,541	\$10,262,247	(\$859,293)
Undesignated Net Assets	\$2,430,127	\$1,443,268	(\$986,859)
Designated Net Assets	\$8,691,413	\$8,818,979	\$127,566

Current Year Financial Performance at 10 months / 83.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
<i>Revenues</i>					
State/Medicaid Funds	\$11,193,756	\$11,909,563	94.0%	\$14,215,389	78.7%
Vocational Income	230,074	254,027	90.6%	307,714	74.8%
Public Support	187,250	167,551	111.8%	208,400	89.9%
Larimer County Mill Levy	3,086,796	3,133,515	98.5%	4,555,128	67.8%
Other	437,446	328,625	133.1%	390,801	111.9%
Total Revenue	\$15,135,322	\$15,793,281	95.8%	\$19,677,432	76.9%
<i>Expenses</i>					
Salaries, Taxes & Benefits - Staff	\$10,239,708	\$10,451,945	98.0%	\$12,555,273	81.6%
Salaries, Taxes & Ben - Individuals in Svcs	251,739	251,161	100.2%	304,020	82.8%
Vocational/Contract Supplies	27,520	29,650	92.8%	31,680	86.9%
Supplies, Equipment & Building Expense	780,171	912,937	85.5%	1,127,958	69.2%
Vehicle Expense	323,313	354,395	91.2%	425,972	75.9%
Program Related Expense	2,334,522	2,602,014	89.7%	3,105,810	75.2%
Purchase of Service	1,722,816	1,657,348	104.0%	1,991,552	86.5%
Other	314,827	398,396	79.0%	526,051	59.8%
Total Expenses	15,994,616	\$16,657,846	96.0%	\$20,068,316	79.7%
<i>Revenue Over (Under) Expense</i>	(\$859,293)	(\$864,565)	99.4%	(\$390,884)	219.8%

MEMORANDUM OF UNDERSTANDING

between

Foothills Gateway, Inc. – Board of Directors (FGI)

and

Foothills Gateway Rehabilitation Center Charitable Foundation Trust's Trustees (Foundation)

WHEREAS, Foothills Gateway, Inc. ("FGI") was formed and exists for the purpose of coordinating and providing services and supports to individuals with cognitive/developmental disabilities, and their families; and

WHEREAS, Foothills Gateway Rehabilitation Center Charitable Foundation Trust ("Trust") was formed for the purpose of supporting FGI and the Foothills Gateway Foundation¹ ("Foundation") was incorporated to serve as the corporate trustee of the Trust; and

WHEREAS, in accordance with its mission of providing and overseeing supplemental resources in support of FGI, the Foundation holds several fundraising events yearly and has also established an Endowment fund ("Endowment") with the Community Foundation of Northern Colorado ("CFNC") with the intent that income generated by the Endowment be used for the purpose of supporting FGI objectives; and

WHEREAS, the FGI board, in consultation with the management team, will maintain a current needs list and communicate the needs to the "Foundation" board for purposes of fundraising;

WHEREAS, the Board of Directors for both FGI and the Foundation are desirous of encouraging additional contributions to the endowment fund, and recognize that notwithstanding the desire of both Boards to see the long-term endowment fund increase, there may be certain immediate needs which may need to be met from the available Foundation resources;

NOW THEREFORE, the Boards of Directors of FGI and the Foundation resolve as follows:

1. All members of both boards shall commit to actively assist with and/or attend at least one event of the other board per year, shall actively participate by volunteering, fundraising, donating or soliciting other participants (time/treasure/talent) and attend events that are held to promote fundraising and raise awareness of the missions of FGI and the Foundation. The fundraising coordinators will provide a list of needs for each event.
2. Members of both boards will plan to meet and hold a joint meeting at least once per year to review their respective agreed upon roles and responsibilities; review the Strategic Plan, and enter new Memorandums of Understanding and review, update and renew this and future Memorandum(s) of Understanding, as needed and review the Needs List process.

3. Each Board will provide a liaison to attend the other board's regular meeting and make an informational report back to their respective board.
4. Representatives of both boards shall work cooperatively to identify and encourage contributions be directed to the Endowment fund to insure a long-term source of revenue for the benefit of FGI's mission.
5. Both boards will work to establish annual contribution goals for the Endowment fund and will develop a plan of action to locate and solicit both new and existing donors to meet these long-term endowment goals.
6. The Foundation will donate to FGI an amount up to 100% of the endowment's earnings from the current or any prior year. The funds will be expended based upon the communicated Needs List from FGI which should be presented to the Foundation no later than April 1st of each year.
7. This annual donation will be approved as part of the Foundation's budgeting process and paid no later than August 31st of each year.
- 8. Either party may terminate this MOU on a vote of greater than 51% of that party's governing board**

This Memorandum of Understanding is hereby revised and agreed upon this ____ day of May, 2020.

Mark Durand, President
Foothills Gateway, Inc.

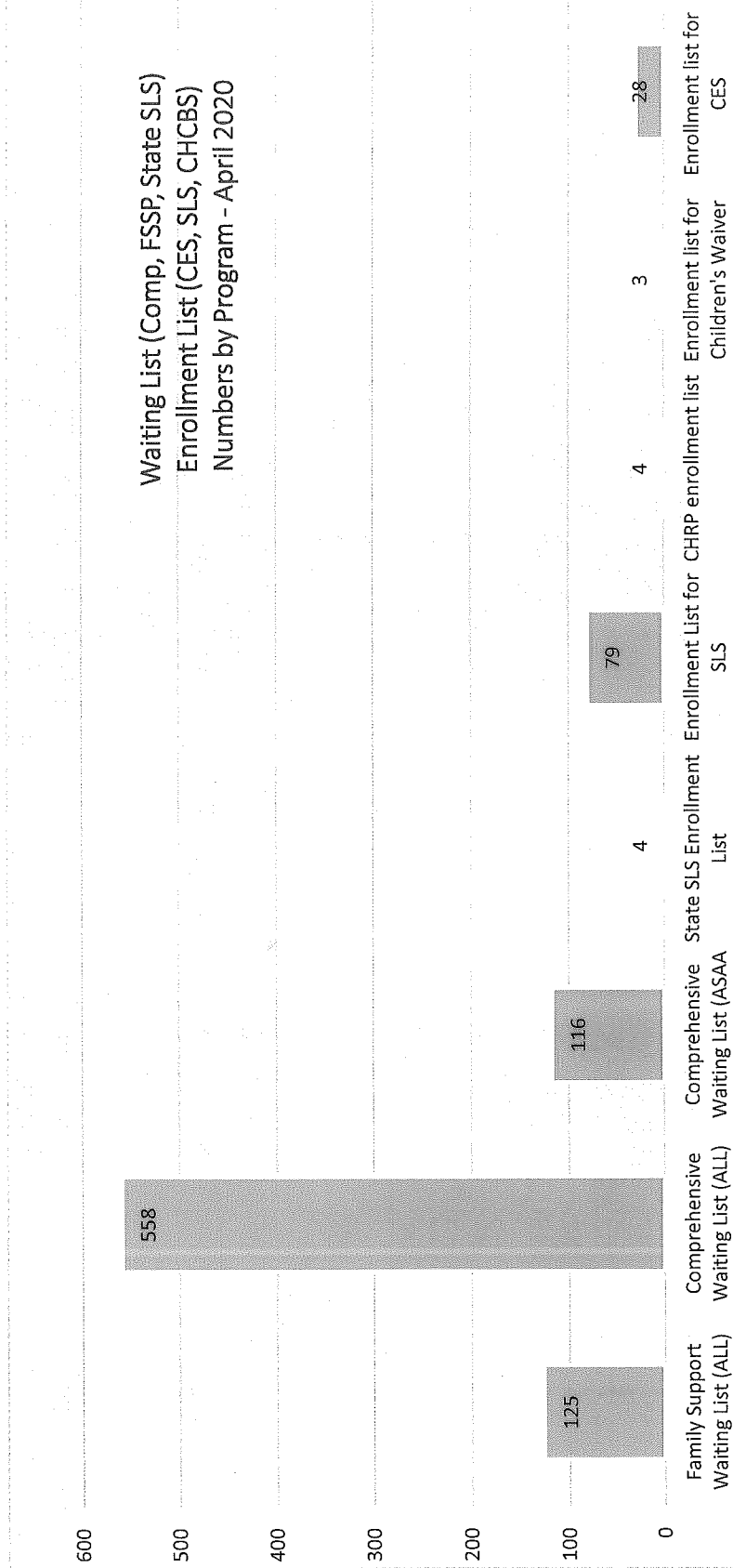
Barbara Garrido, President
Foothills Gateway Foundation

Waiting List numbers

Family Support Waiting List (ALL)
 Comprehensive Waiting List (ALL)
 Comprehensive Waiting List (ASAA only)
 State SLS Enrollment List
 Enrollment List for SLS
 CHRP enrollment list
 Enrollment list for Children's Waiver
 Enrollment list for CES

Apr-20

125
 558
 116
 4
 79
 4
 3
 28



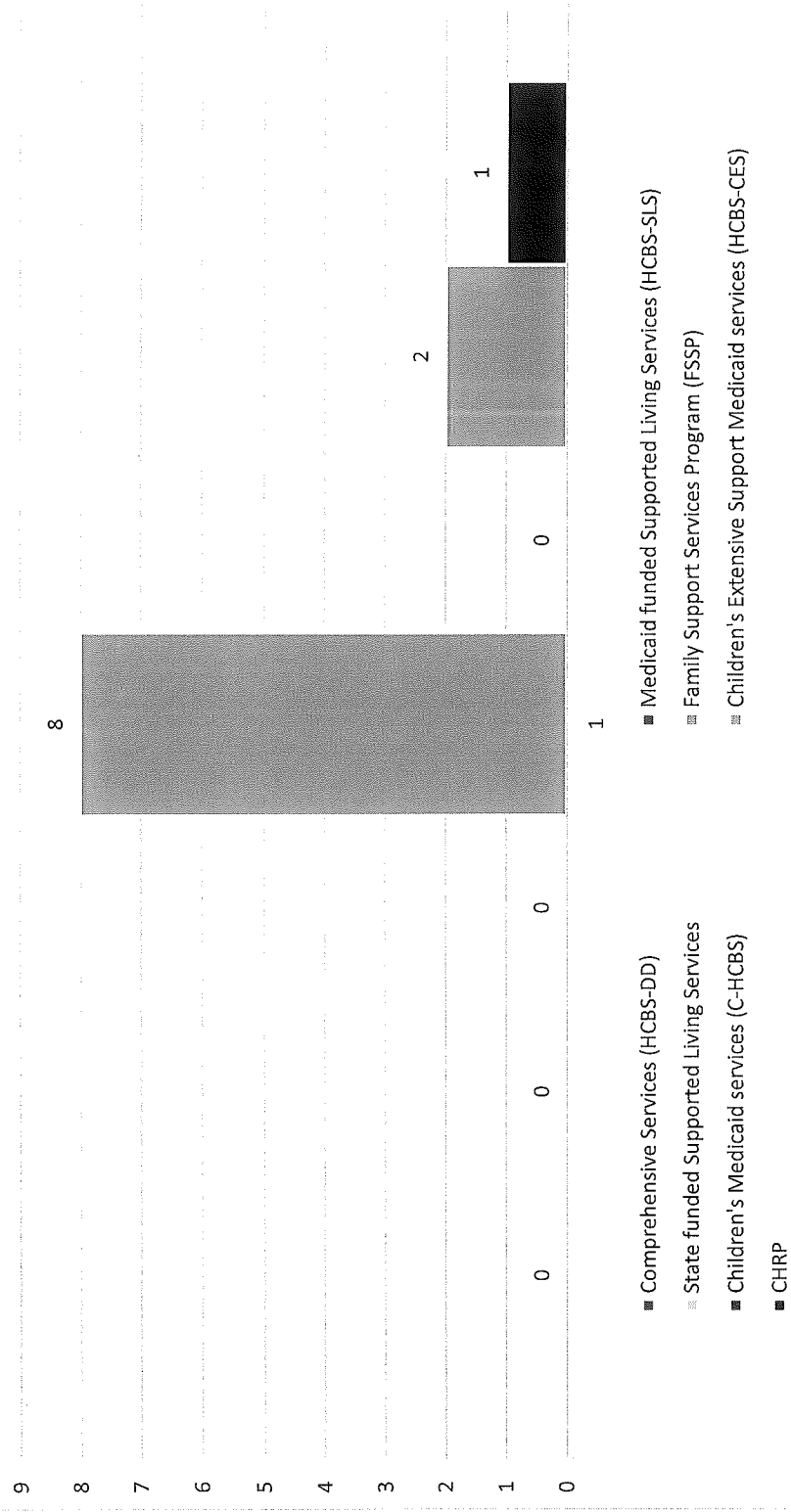
* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status

Apr-20

Comprehensive Services (HCBS-DD)
 Medicaid funded Supported Living Services (HCBS-SLS)
 State funded Supported Living Services
 Family Support Services Program (FSSP)
 Children's Medicaid services (C-HCBS)
 CHRP
 Children's Extensive Support Medicaid services (HCBS-CES)

0
 0
 0
 8
 0
 0
 2

of Enrollments by Program for April 2020



Determinations completed July 2019

	Eligible	Not Eligible
	3	1

Total

4

DD Determinations April 2020

