

This meeting will be virtual. For additional information
and to learn how you can participate:

Please go to www.foothillsgateway.org/event
and click on "Board of Director's Meeting" on April 21st

Foothills Gateway, Inc.

Supporting People with Disabilities

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

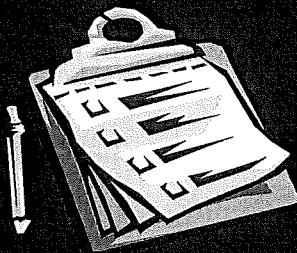
Board of Director's Meeting Agenda April 21, 2020 7:00 pm

MEETING CALLED TO ORDER	10 min.
Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.	
Potential Board Members – Should any potential Board members be in attendance, the Board allocates this time for introductions.	
PRESENTATIONS	15 min.
Family Satisfaction Survey Results – Ed Bowers	
CONSENT AGENDA	2 min.
Approval of Board Meeting Minutes – March 2, 2020	
Approval of Annual Meeting Minutes – March 2, 2020	
FINANCIAL REPORT	10 min.
Approval of Financial Report	
OLD BUSINESS	15 min.
YMCA Camp	
NEW BUSINESS	15 min.
COVID19 Update/discussion	
FY20 Budget and FY20-21 state budget concerns	
CMA RFI and TCM/State Case Management rates for FY20-21	
EXECUTIVE TEAM UPDATES	15 min.
COMMITTEE REPORTS	20 min.
Executive Committee	
Fiscal and Property Committee	
Legislative Affairs Committee	
Joint Resource Committee	
ADJOURNMENT	

SATISFACTION SURVEY RESULTS

FY 2018-2019

FAMILY SATISFACTION SURVEY



General Info

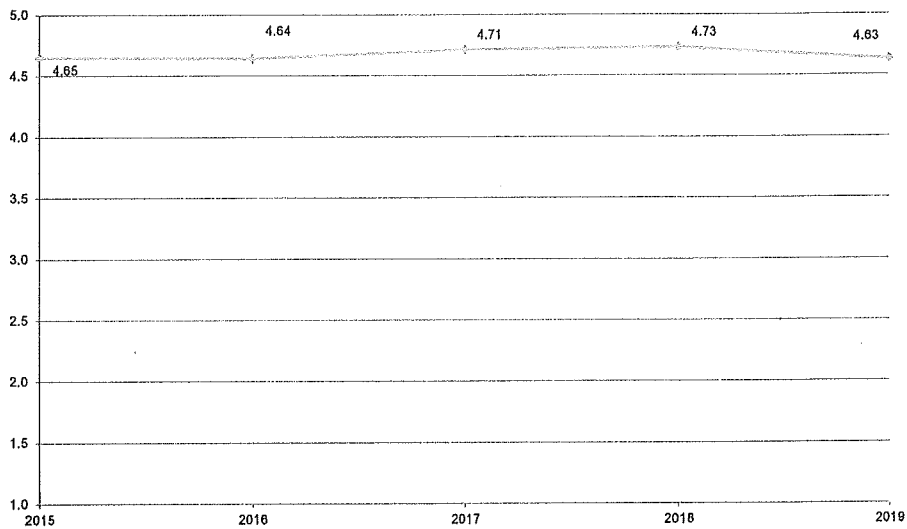
- Case Managers choose the most appropriate survey contact
- We customize surveys with questions appropriate for the services each individual received and the name of their Case Manager
- For questions about a Provider Agency, we indicate if the Provider is Foothills Gateway.
- Families answer questions on a scale from 1 to 5
- The Overall Satisfaction Index for the fiscal year ended June 30, 2019 is 4.69 out of 5.00. This is a small improvement over last year (4.67).

Survey Return Rate

- 1,712 survey invitations were emailed. 349 surveys were completed online, for a 20% rate of return.
- 435 surveys were mailed. 65 surveys were completed and returned, for a 15% rate of return.
- In total, 2,147 surveys were sent to families, and 414 were completed, for a 19% rate of return.
- Families continue to comment on their high satisfaction in general and with specific staff.
- Case Managers follow-up on suggestions/concerns.

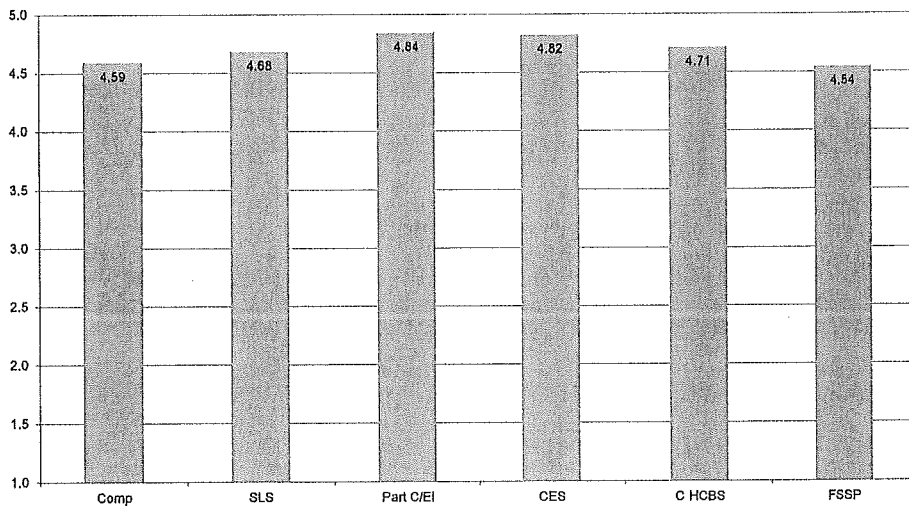
Five Year Comparison - Overall Satisfaction Index

- The overall satisfaction index for all surveys continues to be high. The following graph shows the trend.



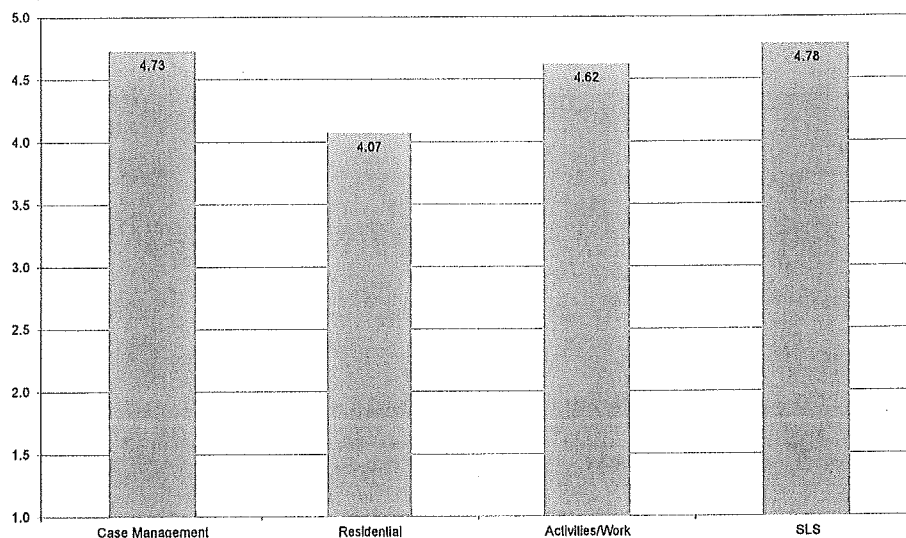
Overall Satisfaction by Program

- Satisfaction Index by Program (includes questions about these programs and general and case management questions for people receiving each service)



Overall Satisfaction – Service Area

- Satisfaction Index by Service (includes questions about these services and general and case management questions for people receiving each service)



Some Praise

- Appreciative of services and support provided
- Happy with support to go out into the community
- Satisfied with communication and follow-through
- Very grateful of Case Managers and Service Coordinators

Suggestions/Concerns

- Would like family member to have more assistance in building relationships
- Would like more information about community resources
- Would like more frequent communication/reminders
- Wish Early Intervention continued past age 3

INDIVIDUAL SATISFACTION SURVEY

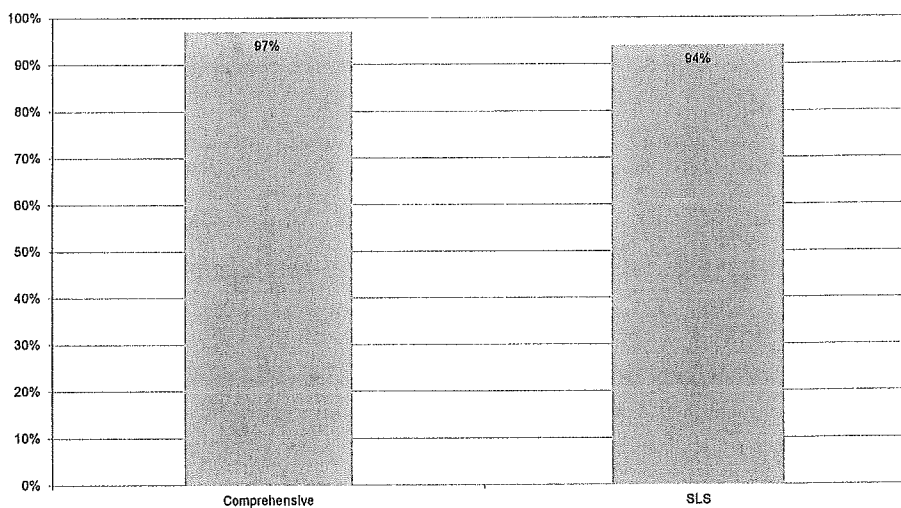


General Info

- Adults receiving Comprehensive or SLS Services are encouraged to participate in the survey
- Individuals who need help are offered assistance
- The results that follow are for Fiscal Year 2018-19.
- Questions are all Yes/No, and comments are encouraged.
- Percent positive responses per Program:
 - Comprehensive – 97%
 - SLS – 96%

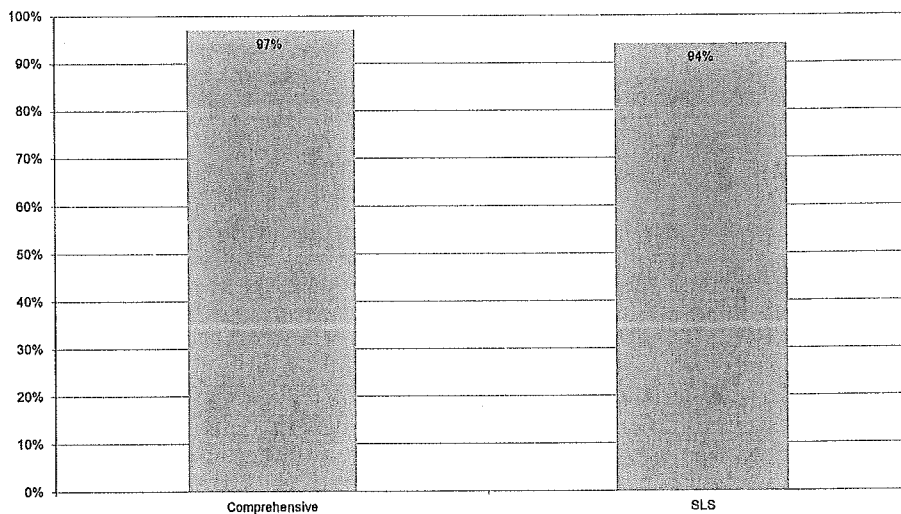
Quality of Life

- Looks at the opportunity to make decisions, community inclusion, safety, developing and maintaining relationships, and exercising competencies and talents.



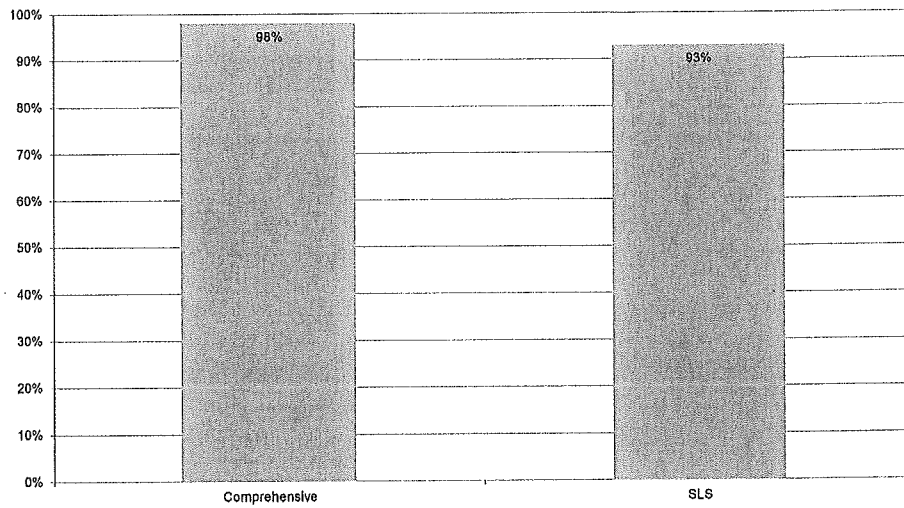
Choice

- Measures the number of choices that are given to individuals in regard to their employment/activities programs, residence, entertainment, routine, and services they receive in Comprehensive or SLS.



Community Inclusion

- Measures the diversity and frequency of community activities that individuals participate in throughout the year and their satisfaction with the support they receive to participate in those activities.



FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 9 months ending March 31, 2020

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 4.3% under YTD Budget
- * Expenses are 4.0% under YTD Budget
- * Net Loss is \$19,314 less than YTD Budgeted Net Loss

Financial Status	at June 30, 2019	at March 31, 2020	Change
Total Assets	\$12,819,021	\$11,290,114	(\$1,528,907)
Total Liabilities	\$1,697,481	\$1,685,289	(\$12,191)
Net Assets (Fund Balances)	\$11,121,541	\$9,604,825	(\$1,516,716)
Undesignated Net Assets	\$2,430,127	\$817,341	(\$1,612,786)
Designated Net Assets	\$8,691,413	\$8,787,484	\$96,070

Current Year Financial Performance

at 9 months / 75% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$10,030,444	\$10,689,456	93.8%	\$14,215,389	70.6%
Vocational Income	229,733	217,741	105.5%	307,714	74.7%
Public Support	180,710	138,551	130.4%	208,400	86.7%
Larimer County Mill Levy	2,194,405	2,081,051	105.4%	4,555,128	48.2%
Other	215,218	296,565	72.6%	390,801	55.1%
Total Revenue	\$12,850,511	\$13,423,364	95.7%	\$19,677,432	65.3%
Expenses					
Salaries, Taxes & Benefits - Staff	\$9,213,886	\$9,389,115	98.1%	\$12,555,273	73.4%
Salaries, Taxes & Ben - Individuals in Svcs	219,661	222,731	98.6%	304,020	72.3%
Vocational/Contract Supplies	19,081	22,135	86.2%	31,680	60.2%
Supplies, Equipment & Building Expense	700,067	814,669	85.9%	1,127,958	62.1%
Vehicle Expense	297,382	319,093	93.2%	425,972	69.8%
Program Related Expense	2,092,741	2,347,976	89.1%	3,105,810	67.4%
Purchase of Service	1,542,195	1,490,787	103.4%	1,991,552	77.4%
Other	282,213	352,888	80.0%	526,051	53.6%
Total Expenses	14,367,227	\$14,959,394	96.0%	\$20,068,316	71.6%
Revenue Over (Under) Expense	(\$1,516,716)	(\$1,536,030)	98.7%	(\$390,884)	388.0%

Foothills Gateway
Statement of Financial Condition
 Tuesday, March 31, 2020
 Unaudited

ASSETS	
Current Assets	
Cash	\$1,251,272.40
Investments - Money Mkt	812,485.48
Investments - Short Term	2,466,099.06
Sub Total Cash & Equivalents	<u>4,529,856.94</u>
Receivables	
Fees and grants from governmental agencies	2,323,737.29
Vocational contracts	34,061.90
Notes Receivable	
Other	40,539.59
Sub Total Receivables	<u>2,398,338.78</u>
Inventory	
Prepaid expense and other	74,699.95
Total Current Assets	<u>7,002,895.67</u>
Other Investments	2,874,904.87
Land, Building & Equipment, net	<u>1,412,313.32</u>
Total Assets	<u>11,290,113.86</u>
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accounts Payable and Accrued Expense	1,382,247.16
Current portion of Long-Term Debt	
Deferred Revenue	303,041.97
Total Current Liabilities	<u>1,685,289.13</u>
Long Term Debt	
Notes Payable (less current portion)	
Total Liabilities	<u>1,685,289.13</u>
NET ASSETS (FUND BALANCES)	
Unrestricted Funds	
Designated Memorial Funds	149,937.81
Designated Capital Repair & Replacement	50,000.00
Designated YMCA Camp	8,379.98
Designated Other Purposes	78,487.38
Designated CFCM Project	2,000,000.00
Designated 3 Mths Bdgt Exp	5,017,079.00
Net Investment in Land, Bldg & Equipment	1,412,313.32
Undesignated	851,451.12
Total Unrestricted Funds	<u>9,567,648.61</u>
Temporarily Restricted Funds	<u>37,176.12</u>
Total Net Assets (Fund Balances)	<u>9,604,824.73</u>
Total Liabilities and Fund Balances	<u>11,290,113.86</u>

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Foothills Gateway, Inc.
Fund Detail
March 31, 2020

DONOR DESIGNATED:

Cash in Bank	47,888.60
Accounts Payable	(10,712.48)
<i>Total</i>	<u>37,176.12</u>

FUND BALANCES:

Miscellaneous Restricted Donations	36,238.61
Rotary	250.00
Colorado Controls - Residential Holiday Fund	1.91
Colorado Gives Day - FSS Program	1,204.08
Colorado Gives Day - Children & Family	700.00
Comm Found - Boone - Supported Employment	1,000.00
Hair Farmers Contest - Individual's Hygiene	458.89
Nancy Hansford - PSCS	1.12
Woodward Charitable Trust - CP	0.00
Foothills Gateway Foundation - Adult Needs	6,510.10
Foothills Gateway Foundation - Children / Family Needs	7,764.59
Fort Collins Breakfast Rotary - FSS Activity	763.70
FSS - Prior years fundraisers	3,000.00
FSS - Flying Pig 5k Run/Walk Current Year	14,584.22
Foothills Service League	937.51
Parent Training	462.28
Supported Employment	475.23
<i>Total</i>	<u>37,176.12</u>

Foothills Gateway, Inc.
Fund Detail
March 31, 2020

BOARD DESIGNATED:

Cash in Bank	153,728.36
Due (To) / From General Fund	(3,790.53)
	<u>149,937.83</u>

FUND BALANCES:

Memorial Fund	149,937.83
<i>Total</i>	<u>149,937.83</u>

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2020

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
REVENUES					
State General Fund					
4010... Infant/Toddler	112,154	1,054,394	1,185,762	(131,368)	88.9%
4040... Supported Living Services	40,952	514,605	674,856	(160,251)	76.3%
4050 Family Support Services-Direct	14,862	149,604	380,787	(231,183)	39.3%
4060 Case Management	65,992	661,675	826,715	(165,040)	80.0%
4071 Management Fees	41,474	399,882	568,669	(168,788)	70.3%
4062 PASRR - State	0	418	1,672	(1,254)	25.0%
4067 IDD Determination	2,626	18,905	45,513	(26,608)	41.5%
4063 Special Purpose Funds	11,748	105,732	140,976	(35,244)	75.0%
Total State General Fund	289,807	2,905,215	3,824,950	919,735	76.0%
Part C					
4090... Part C - Direct Services			165,966	(165,966)	0.0%
4092 Part C - Private Ins Trust Fund	13,262	88,003	102,000	(13,997)	86.3%
4093 Part C - Private Ins Broker Fee	2,255	14,961	17,340	(2,379)	86.3%
4097 Part C - Private Ins Serv Coord	4,805	35,818	45,864	(10,046)	78.1%
Total Part C	20,322	138,782	331,170	(192,388)	41.9%
Medicaid Waiver					
4110 CES Program	38,730	362,744	609,062	(246,318)	59.6%
4112 HCBS	4,211	34,186	54,828	(20,642)	62.4%
4114 Day Services - Non-Integrated	134,344	1,321,048	2,004,221	(683,173)	65.9%
4120 Day Services - Integrated	42,126	448,029	668,585	(220,556)	67.0%
4130 Residential Services	222,595	2,034,185	2,693,549	(659,364)	75.5%
4140 Supported Living Services	53,182	655,368	1,044,120	(388,752)	62.8%
4162 Targeted Case Management	169,484	1,597,081	2,251,257	(654,176)	70.9%
4163 Util Review/BUS Assmnt/SEP	6,139	54,322	70,754	(16,432)	76.8%
4164 CMW200 Case Management	152	2,584	608	1,976	424.9%
4165 Quality Assurance	21,412	185,988	235,080	(49,092)	79.1%
4166 Case Management -SIS	723	7,956	17,602	(9,646)	45.2%
4180 Transportation	16,255	282,958	409,603	(126,645)	69.1%
Total Medicaid Waiver	709,354	6,986,448	10,059,269	(3,072,821)	69.5%
Other Service Related Revenue					
4215 Room & Board	1,446	18,851	25,272	(6,421)	74.6%
4230 NVP	0	575	2,041	(1,466)	28.2%
4245 Private Pay Revenue	3,516	40,667	42,548	(1,881)	95.6%
4250 Billing Agent Fees	1,457	12,590	15,924	(3,334)	79.1%
Total Other Service Related Revenue	6,419	72,683	85,785	(13,102)	84.7%
Other Gov't Fees & Grants					
4320 Larimer County Mill Levy	567,699	2,194,405	4,555,128	(2,360,723)	48.2%
4350 Colo Division of Housing	3,518	32,281	44,028	(11,747)	73.3%
4360 Division of Vocational Rehabilitation - DD	1,294	27,179	48,588	(21,409)	55.9%
Total Other Gov't Fees & Grants	572,512	2,253,865	4,647,744	(2,393,879)	48.5%

Foothills Gateway
Statement of Revenue and Expense
 Preliminary - UNAUDITED
 Consolidated
 For the Nine Months Ending Tuesday, March 31, 2020

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
Vocational Income					
4402 CIE - Res & Comm'l Cleaning	1,412	22,658	33,369	(10,711)	67.9%
4404 CIE - Enclave	607	12,463	18,951	(6,488)	65.8%
4406 CIE - Other	773	10,096	11,308	(1,212)	89.3%
4410 Vocational Contracts	22,622	184,516	244,086	(59,570)	75.6%
Total Vocational Income	25,414	229,733	307,714	(77,981)	74.7%
Public Support					
4510 United Way	0	2,031	3,500	(1,469)	58.0%
4530 Donor Restricted Contributions	6,026	34,662	57,500	(22,838)	60.3%
4560 Donations - Unrestricted	1,603	140,306	128,000	12,306	109.6%
4580 In Kind Revenue	401	3,711	19,400	(15,690)	19.1%
Total Public Support	8,030	180,710	208,400	27,690	86.7%
Other Income					
4810 Rent Income	1,200	10,800	14,400	(3,600)	75.0%
4820 Grant Income	1,500	25,950	17,000	8,950	152.6%
4850 Interest Income	9,089	79,445	96,000	(16,555)	82.8%
4855 Change in Market Value	(243,539)	(231,384)		(231,384)	0.0%
4870 Dividend Income	26,524	62,040	60,000	2,040	103.4%
4880 Miscellaneous Income	1,001	116,207	12,000	104,207	968.4%
4896 (Gain)/Loss on Sale of Assets	10,916	20,017	13,000	7,017	154.0%
Total Other Income	(193,309)	83,075	212,400	(129,325)	39.1%
TOTAL REVENUE	1,438,547	12,850,511	19,677,432	(6,826,921)	65.3%

Foothills Gateway
Statement of Revenue and Expense
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Consolidated
For the Nine Months Ending Tuesday, March 31, 2020

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EXPENSES					
Salaries & Wages					
5010 Full Time Wages	746,193	6,654,690	8,957,031	2,302,341	74.3%
5011 Part Time Wages	43,414	418,638	637,022	218,384	65.7%
5012 Bonus	1,600	45,626	56,843	11,217	80.3%
5509 PTO	7,791	17,221	35,937	18,716	47.9%
5015 Full Time Wages-Overtime	7,025	47,333	46,798	(535)	101.1%
5016 Part Time Wages-Overtime	2	1,986	1,376	(610)	144.3%
Total Salaries & Wages	806,026	7,185,493	9,735,007	2,549,514	73.8%
Wages - Individuals in Services					
5020 Vocational Wages	14,044	141,910	200,840	58,930	70.7%
5030 Janitorial Wages	704	11,190	15,613	4,423	71.7%
5031 Aide Wages	2	82	322	240	25.5%
5041 Res & Comm'l Cleaning Wages	1,484	22,138	28,372	6,234	78.0%
5044 Enclave Wages	995	14,421	19,036	4,615	75.8%
5060 Outside Contract Wages	623	8,979	10,084	1,105	89.0%
Total Wages - Individuals in Svcs	17,853	198,720	274,267	75,547	72.5%
Contract Wages					
5105 Contract Wages			150	150	0.0%
5110 Consulting	14,741	33,349	87,502	54,153	38.1%
5120 Professional Fees	25,513	43,045	82,220	39,175	52.4%
Total Contract Wages	40,254	76,394	169,872	93,478	45.0%
Staff Payroll Taxes					
5310 Staff FICA	58,789	530,632	702,428	171,796	75.5%
5315 Worker's Comp	9,265	90,358	155,249	64,891	58.2%
Total Staff Payroll Taxes	68,055	620,990	857,677	236,687	72.4%
Payroll Taxes - Individuals in Svcs					
5320 FICA - Vocational	1,071	10,863	15,365	4,502	70.7%
5325 W/Comp - Vocational	397	3,715	6,396	2,681	58.1%
5330 FICA - Janitorial	54	857	1,195	338	71.7%
5331 Aide FICA	0	6	22	16	28.4%
5335 W/Comp - Janitorial	28	302	508	206	59.5%
5336 Aide W/Comp	0	2	12	10	17.5%
5341 FICA - Res & Comm'l Cleaning	113	1,695	2,170	475	78.1%
5344 FICA - Enclave	76	1,104	1,457	353	75.8%
5346 W/Comp - Res & Comm'l Cleaning	64	1,077	908	(169)	118.6%
5349 W/Comp - Enclave	42	391	624	233	62.7%
5360 Outside Contract FICA	47	687	770	83	89.3%
5365 Outside Contract W/Comp	24	241	326	85	74.1%
Total Payroll Taxes - Indiv in Svcs	1,915	20,941	29,753	8,812	70.4%
Staff Benefits					
5500 CUC	0	4,978	3,750	(1,228)	132.7%
5510 Health Insurance	102,003	1,027,854	1,439,406	411,552	71.4%
5515 Dental Insurance	4,817	44,009	60,793	16,784	72.4%
5520 Disability	6,175	57,031	84,501	27,470	67.5%
5530 Life Insurance	978	8,738	11,463	2,725	76.2%
5540 Retirement	30,521	264,792	362,676	97,884	73.0%
Total Staff Benefits	144,494	1,407,403	1,962,589	555,186	71.7%

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Consolidated
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Supplies					
5700 Office Supplies	1,413	26,639	46,307	19,668	57.5%
5720 Center Supplies	0	13,204	24,840	11,636	53.2%
5725 Nursing Supplies	655	1,990	4,260	2,270	46.7%
5730 Janitorial Supplies	114	4,789	8,280	3,491	57.8%
5740 Unit Supplies	117	5,682	13,712	8,030	41.4%
5750 Postage	45	10,306	19,683	9,377	52.4%
Total Supplies	2,345	62,609	117,082	54,473	53.5%
Vocational/Contract Supplies					
5810 Contract Materials	(2)	1,921	3,180	1,259	60.4%
5815 Contract Postage	10	17,161	28,500	11,339	60.2%
Total Vocational/Contract Supplies	8	19,081	31,680	12,599	60.2%
Occupancy					
5900 Telephone	1,794	15,840	17,700	1,860	89.5%
5903 Cell / Digital Phones	9,296	83,421	111,744	28,323	74.7%
5910 Board & Liability Insurance	8,399	78,231	106,522	28,291	73.4%
5920 Building Maintenance	3,557	39,980	110,800	70,820	36.1%
5925 Grounds Maintenance	3,788	22,674	19,632	(3,042)	115.5%
5930 Taxes & Licenses	0	17	4,520	4,503	0.4%
5940 Depreciation	17,715	159,650	239,061	79,411	66.8%
5950 Security	704	8,021	12,540	4,519	64.0%
5960 Utilities	6,592	74,877	104,736	29,859	71.5%
5965 Refuse Collection	741	8,133	14,799	6,666	55.0%
5971 Rent	1,495	13,910	18,350	4,440	75.8%
5985 Moving Exp	255	1,492	4,020	2,528	37.1%
Total Occupancy	54,336	506,245	764,424	258,179	66.2%
Equipment					
6100 Equip Maint & Repair	0	2,247	4,468	2,221	50.3%
6110 Equip under \$3000	1,109	29,134	38,704	9,570	75.3%
6125 Equipment Lease Expense	1,937	23,438	33,408	9,970	70.2%
Total Equipment	3,046	54,819	76,580	21,761	71.6%
Professional Growth					
6300 Travel	78	9,140	31,150	22,010	29.3%
6310 Meetings & Conferences	477	13,809	35,074	21,265	39.4%
6320 Professional Dues & Publications	6,575	37,058	41,407	4,349	89.5%
6330 Staff Recognition	0	23,428	33,271	9,843	70.4%
6340 Staff Training	543	18,292	24,272	5,980	75.4%
6341 Computer Training	180	4,257	5,600	1,343	76.0%
6342 PCT Training	0	2,138	10,690	8,552	20.0%
6350 Employee Relations	74	5,625	8,972	3,347	62.7%
Total Professional Growth	7,927	113,748	190,436	76,688	59.7%
Vehicle Expense					
6410 Mileage Reimbursement Expense	2,791	49,108	67,115	18,007	73.2%
6420 Fuel & Oil Expense	2,941	53,380	80,840	27,460	66.0%
6430 Vehicle Repair & Maintenance	4,588	56,855	68,400	11,545	83.1%
6450 Vehicle Insurance Expense	3,288	32,585	43,668	11,083	74.6%
6460 Vehicle Licensing Expense	656	4,011	5,745	1,734	69.8%
6465 Vehicle Depreciation	9,379	110,842	160,204	49,362	69.2%
6480 Veh Repair Reimb by Insurance	(2,890)	(9,397)		9,397	0.0%
Total Vehicle Expense	20,753	297,382	425,972	128,590	69.8%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2020

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
Other Expense					
6605 Board Expense	0	450	2,390	1,940	18.8%
6610 Public Relations	166	6,038	16,970	10,932	35.6%
6616 Misc Fees & Expenses	987	10,207	13,370	3,163	76.3%
6620 CARF	0	10,560	20,000	9,440	52.8%
6625 Advertising	3	563	1,900	1,337	29.6%
6650 Data Processing	3,620	63,764	96,296	32,532	66.2%
6660 Mill Levy - County Admin Fees	11,355	43,538	95,659	52,121	45.5%
6675 Ergonomical Evaluations	200	3,680	6,928	3,248	53.1%
6680 Staff Hep B Shots	174	979	553	(426)	177.1%
6681 CBI Checks	778	7,104	6,549	(555)	108.5%
6689 In-kind Donations Expense	401	3,711	19,400	15,690	19.1%
6690 Contribution	3,053	17,872	21,800	3,928	82.0%
6695 Grants			33,800	33,800	0.0%
Total Other Expense	20,737	168,465	335,615	167,150	50.2%
Direct Exp - Individuals in Svcs					
7010 Supplies	2,251	34,155	49,349	15,194	69.2%
7017 Household Supplies	0	913	3,460	2,548	26.4%
7020 Telephone	91	809	1,044	235	77.5%
7025 Cleaning	17,969	174,211	289,110	114,899	60.3%
7040 Recreational Services	462	9,491	10,110	619	93.9%
7045 Food & Personal Needs	840	11,236	16,120	4,884	69.7%
7046 Medical Supplies	80	539	540	2	99.7%
7048 Clothing Allowance	41	41	175	134	23.7%
7050 Services	0	820		(820)	0.0%
7057 Personal Assist - HHA's	0	2,089	4,838	2,749	43.2%
7060 Transportation	195	7,815	14,628	6,813	53.4%
7070 Family Direct Pmts	14,862	149,604	480,000	330,396	31.2%
7072 Family Training	0	410	484	74	84.7%
7073 Misc Indiv in Svc Needs	10	10		(10)	0.0%
7075 Direct Service Payments	131,365	1,104,771	1,383,644	278,873	79.8%
7078 Home Modification	3,896	18,661	33,606	14,945	55.5%
7079 Assistive Technology	9,540	81,344	139,809	58,465	58.2%
7081 Therapies	20,754	255,880	358,218	102,338	71.4%
7082 Medical Prof Services - Other	1,771	32,927	38,725	5,798	85.0%
7085 Craft Supplies	0	293	680	387	43.1%
7086 Women's Group	(40)	(84)		84	0.0%
7087 Men's Group	(10)	47		(47)	0.0%
Total Direct Exp - Indiv in Svcs	204,077	1,885,979	2,824,540	938,561	66.8%
Room & Board Expense					
7205 Property & Liability Insurance	59	527	2,556	2,030	20.6%
7210 Building Maintenance	265	16,138	16,610	472	97.2%
7215 Grounds Maintenance	0	1,572	1,350	(222)	116.5%
7220 Depreciation	913	8,217	10,956	2,739	75.0%
7225 Refuse Collection	213	639	600	(39)	106.5%
7230 Equipment Maint & Repair	0	114		(114)	0.0%
7240 Household Supplies	165	1,123	1,560	437	72.0%
7247 Security	43	1,037	1,200	163	86.5%
7250 Utilities	547	(658)	1,900	2,558	(34.6%)
7260 Food	831	6,503	6,060	(443)	107.3%
Total Room & Board Expense	3,036	35,212	42,792	7,580	82.3%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2020

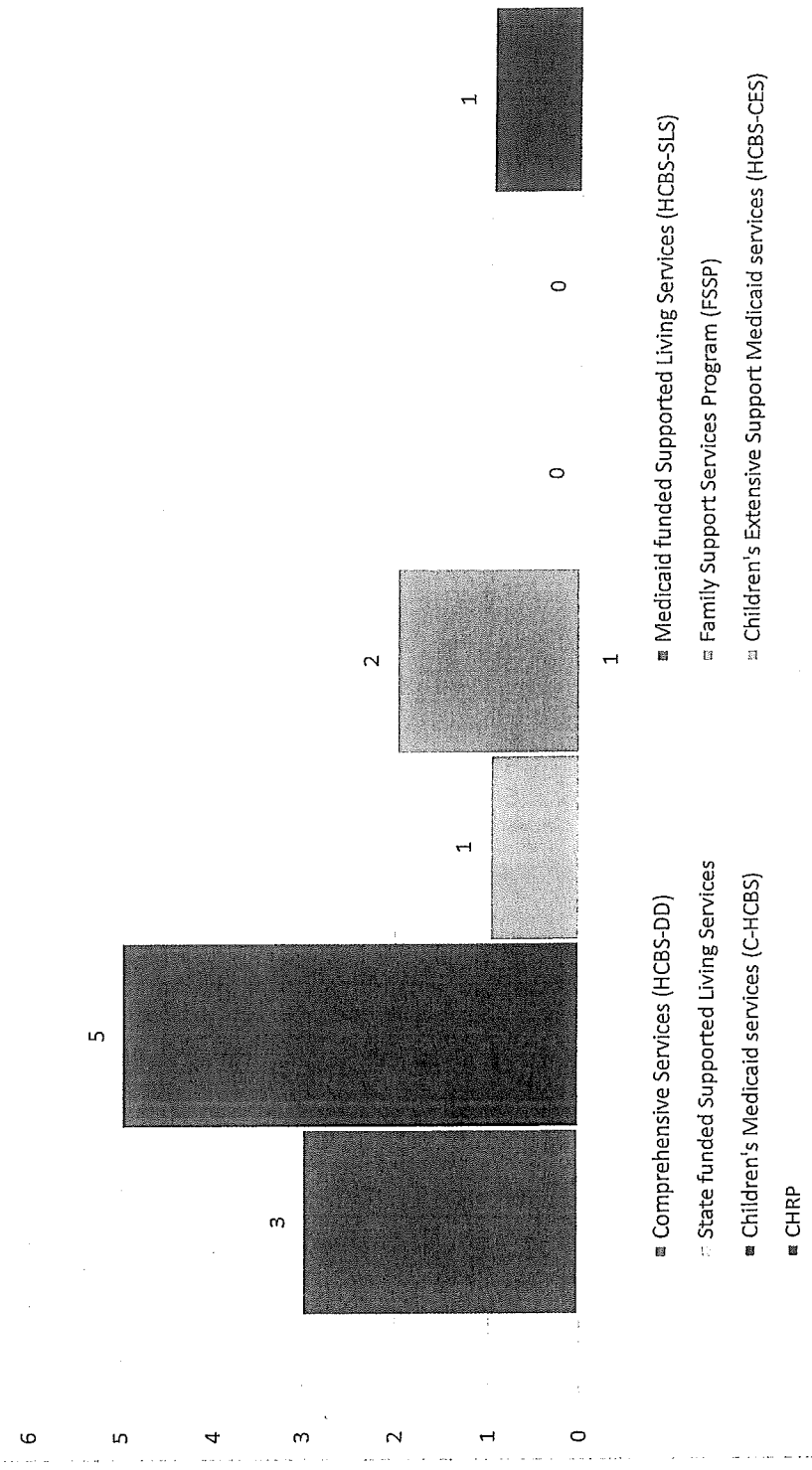
	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
Unallowable Expenses					
7310 Unallow - Mental Health	(800)	95,737	100,967	5,230	94.8%
7314 Unallow - Prof Svcs Other	1,103	24,767	44,125	19,358	56.1%
7315 Unallow - Dental	0	171		(171)	0.0%
7316 Unallow - Vision	720	1,269		(1,269)	0.0%
7320 Unallow - Provider Other	214	6,603	2,100	(4,503)	314.4%
7321 Unallow - Occupancy	0	660		(660)	-0.0%
7337 Unallow - Transportation	0	5		(5)	0.0%
7339 Unallow - Other	1,054	27,316	60,245	32,929	45.3%
Total Unallowable Ex	2,290	156,527	207,437	50,910	-75.5%
Other Program Related Expense					
7440 NVP	0	975	2,041	1,066	47.8%
7450 Provider Training	580	9,833	22,000	12,167	44.7%
7460 Guardianship Expense	0	4,213	7,000	2,787	60.2%
Total Other Program Related Expense	580	15,021	31,041	16,020	48.4%
Purchase of Service					
7510 P/S Transportation Other	4,100	68,765	109,150	40,385	63.0%
7524... Program Approved Service Agencies	26,332	327,161	432,617	105,456	75.6%
7590 Host Homes	130,038	1,146,269	1,449,785	303,516	79.1%
Total Purchase of Service	160,471	1,542,195	1,991,552	449,357	77.4%
TOTAL EXPENSES	1,558,202	14,367,227	20,068,316	5,701,089	71.6%
REVENUE OVER (UNDER) EXP	(119,655)	(1,516,716)	(390,884)	(1,125,832)	388.0%

Mar-20

Comprehensive Services (HCBS-DD)
Medicaid funded Supported Living Services (HCBS-SLS)
State funded Supported Living Services
Family Support Services Program (FSSP)
Children's Medicaid services (C-HCBS)
CHRP
Children's Extensive Support Medicaid services (HCBS-CES)

3
5
1
2
0
1
0

of Enrollments by Program for March 2020



Determinations completed July 2019

Eligible	Not Eligible
4	0

Total

4

DD Determinations March 2020

4

DD Determinations March 2020

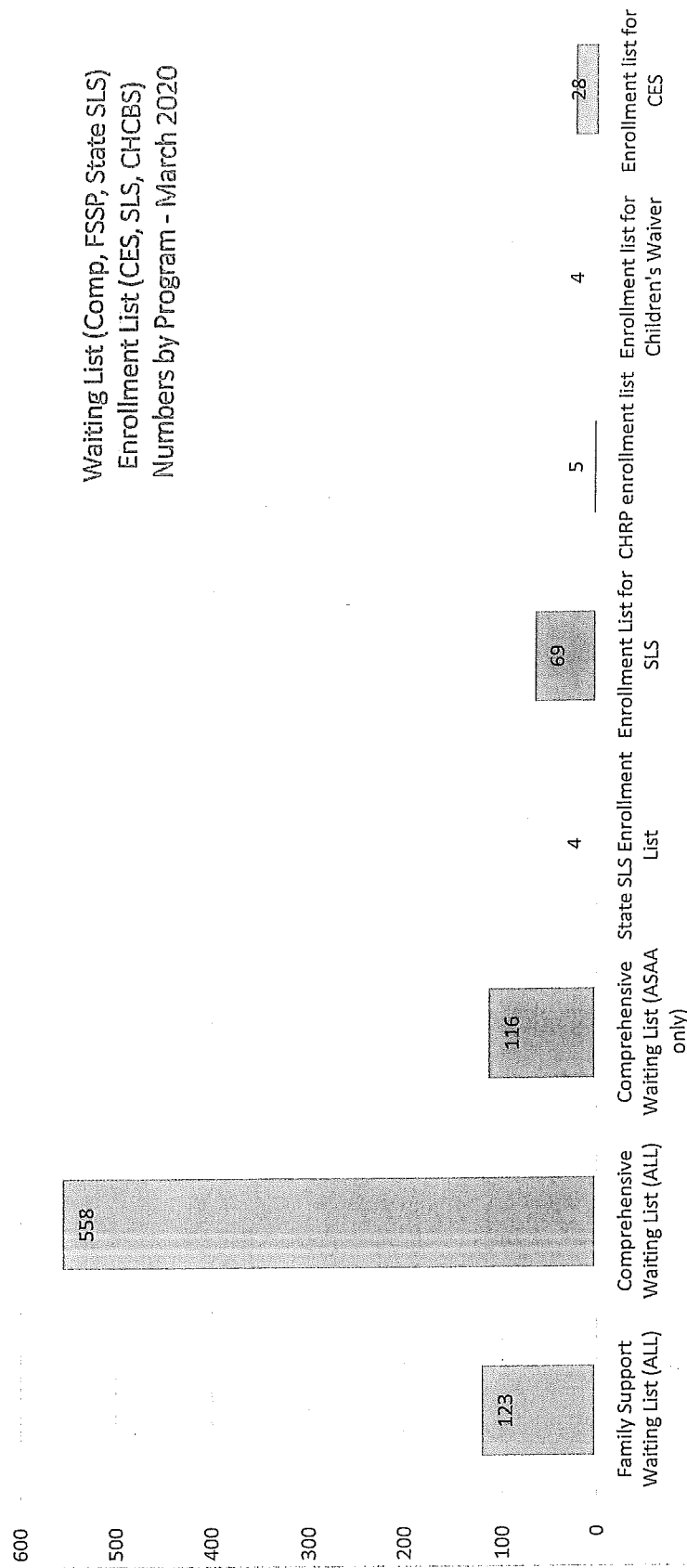
4

DD Determinations March 2020

Waiting List numbers

Family Support Waiting List (ALL)
 Comprehensive Waiting List (ALL)
 Comprehensive Waiting List (ASAA only)
 State SLS Enrollment List
 Enrollment List for SLS
 CHRP enrollment list
 Enrollment list for Children's Waiver
 Enrollment list for CES

March
 123
 558
 116
 4
 69
 5
 4
 28



Waiting List (Comp, FSSP, State SLS)
 Enrollment List (CES, SLS, CHCBS)
 Numbers by Program - March 2020

* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status

DCSS Prevocational Program Billing Customer List January - March 2020

<u>Company</u>	<u>Job Description</u>
Advertising Development Specialists	Assembly
Alpha Gold	Bindery
Aspen Club	Packaging
COLORpocket	Packaging
Coyote Camp/Supply Cache	Packaging
Full Pro	Assembly
Jorgensen Lab	Packaging
Otterbox	Assembly
Power Line Sentry	Assembly
Ram's Waste	Bindery
Root Real Estate	Mailer
Sensitively Yours	Assembly
Stroker	Assembly
Wild West Munchies	Assembly
World by the Tail	Packaging
Your True Nature	Packaging

*Volunteer Opportunities and Locations

Prevoc; Community Skills Development Program (CSDP); Personal, Social and Community Services (PSCS)

<u>Company</u>	<u>Job Description</u>
American Baptist Church	Pick up donations from Whole Foods and take to the Salvation Army
ARC (Fort Collins/Loveland)	Sort books in the 'book nook', remove colored tags off racks, straighten store, sort toy shelves, hang plastic bags on the hooks and clear/organize the shelves
Everyday Joe's	General cleaning, filling water jugs, and various tasks as needed
Good Will Health	Sorting, organizing and cleaning
Golden Peaks (Fort Collins)	Visit Senior residents
Habitat for Humanity (Loveland)	Sort books/clothing
Matthew's House	Recycle, wipe down counters, sweep and empty trash
Meals on Wheels (Fort Collins/Loveland)	Deliver meals to home bound individuals
Salvation Army	Pick up donated food
Saturday Morning	Transporting food from food bank for Saturday morning breakfast

Supported Employment Commercial Cleaning

LaPorte Presbyterian Church
Mosaic

Red Rocks Biofuel

Supported Employment Diversified Career Services

Company

1st Bank (S. College and Lemay)
Aggie Theater
ARC (Fort Collins)
Aspen Grove Vet Clinic
Big Deal Tire
Bones du Jour
Brand Spankin' Used
Center Rehab
Child Advocacy Center
Chipper's Lanes
Cinemark Cinemas
Cinemark Theater and Bistro
City of Loveland Library
Colorado State University
Colorado State University
Columbine Health Systems
Columbine Health Systems
CopperMuse Distillery
Culver's
Earle's Loveland Floral
Eco-Thrift
Fazolis
Fazolis
Fiona's Delicatessen and Catering
Firehouse Subs (Loveland)
Fly High Trampoline Park
FoCo Police Department
Gib's Bagels (Lemay)
Gib's Bagels (Shields)
Goodwill Thrift Store
Hach
High Country Beverage
Home Depot (Fort Collins/JFK Pkwy)
Jorgensen Labs
King Soopers (Timberline)
King Soopers (Loveland)
Kohl's (Loveland)
LaPorte Hardware
MacKenzie Place

Individual Job Sites

Hospitality
Janitorial
Merchandising Associate (2)
Groundskeeper/Janitor
Associate
Kitchen Asst.
Associate
Laundry
Groundskeeper/Janitor
Crew Member
Ticket taker
Custodian
Library Page
Lory Student Center (1)
Moby Gym (1)
Laundry Assistant
Dietary Aide
Assembly Crewmember
Dining Room Attendant
Floral Asst.
Associate
Janitorial/Lobby
Kitchen/Cashier (2)
Dishwasher (2)
Food Prep
Crewmember
Office Support
Dining Area Attendant
Dining Area Attendant
Associate
Kitchen Asst.
Warehouse Assistant (2)
Associate (1)
Assembly/Packaging
Courtesy Clerk
Courtesy Clerk
Dock Assistant
Inventory Specialist
Dishwasher

Marshall's
Nikki's Restaurant
Nita Crisp Crackers
Palmer Flowers
Panera Bread (Fort Collins)
Papa John's
PetCo
Pizza Hut (Loveland)
Poudre School District
Red Robin (Fort Collins)
Rollins Landscaping
Safeway (Fort Collins)
Safeway (Loveland – 2 locations)
Silver Grill
Summit Construction Supply
Taco Bell (Loveland)
The Rio
Thompson Valley Schools
Torchy's Tacos
Tres Margarita's (Fort Collins)
Vern's
Walmart (Mason)
Walrus Ice Cream
Wendy's (Loveland)
Whole Foods

Associate
Dishwasher
Packagers (11)
Floral Assistant
Dining Room Attendant
Box Folding
Associate
Box Assembler
Janitor – PHS
Food Prep/Dining Room Attendant
Maintenance
Courtesy Clerk (2)
Courtesy Clerk (2)
Dining Room Attendant
Packaging/Assembly
Dining Room Attendant
Dining Room Attendant
Dietary/Kitchen Asst.
Kitchen Prep
Dining Room Attendant
Dishwasher
Courtesy Clerk/Lot Attendant
Groundskeeper/Janitorial
Dining Room Attendant (2)
Cart Attendant