



Foothills Gateway, Inc.

Supporting People with Disabilities

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda February 18, 2020 7:00 pm

MEETING CALLED TO ORDER	10 min.
Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.	
Potential Board Members – Should any potential Board members be in attendance, the Board allocates this time for introductions.	
PRESENTATIONS	15 min.
Transportation – Angela Woodall	
CONSENT AGENDA	2 min.
Approval of Board Meeting Minutes – January 21, 2020	
FINANCIAL REPORT	10 min.
Approval of Financial Report	
OLD BUSINESS	15 min.
Finalize the Board of Directors Terms Slate of Officers	
NEW BUSINESS	15 min.
EXECUTIVE TEAM UPDATES	15 min.
COMMITTEE REPORTS	20 min.
Executive Committee Fiscal and Property Committee Legislative Affairs Committee Joint Resource Committee	
Executive Session: (CRS 25.5-10-209-2,b,IV (G)) – Matters required to be kept confidential by federal or state law or rules	
ADJOURNMENT	

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 7 months ending January 31, 2020

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 1.9% under YTD Budget
- * Expenses are 3.8% under YTD Budget
- * Net Loss is \$270,075 less than YTD Budgeted Net Loss

Financial Status	at June 30, 2019	at January 31, 2020	Change
Total Assets	\$12,819,021	\$10,507,000	(\$2,312,021)
Total Liabilities	\$1,697,481	\$1,638,092	(\$59,389)
Net Assets (Fund Balances)	\$11,121,541	\$8,868,908	(\$2,252,632)
Undesignated Net Assets	\$2,430,127	(\$272,426)	(\$2,702,554)
Designated Net Assets	\$8,691,413	\$9,141,335	\$449,921

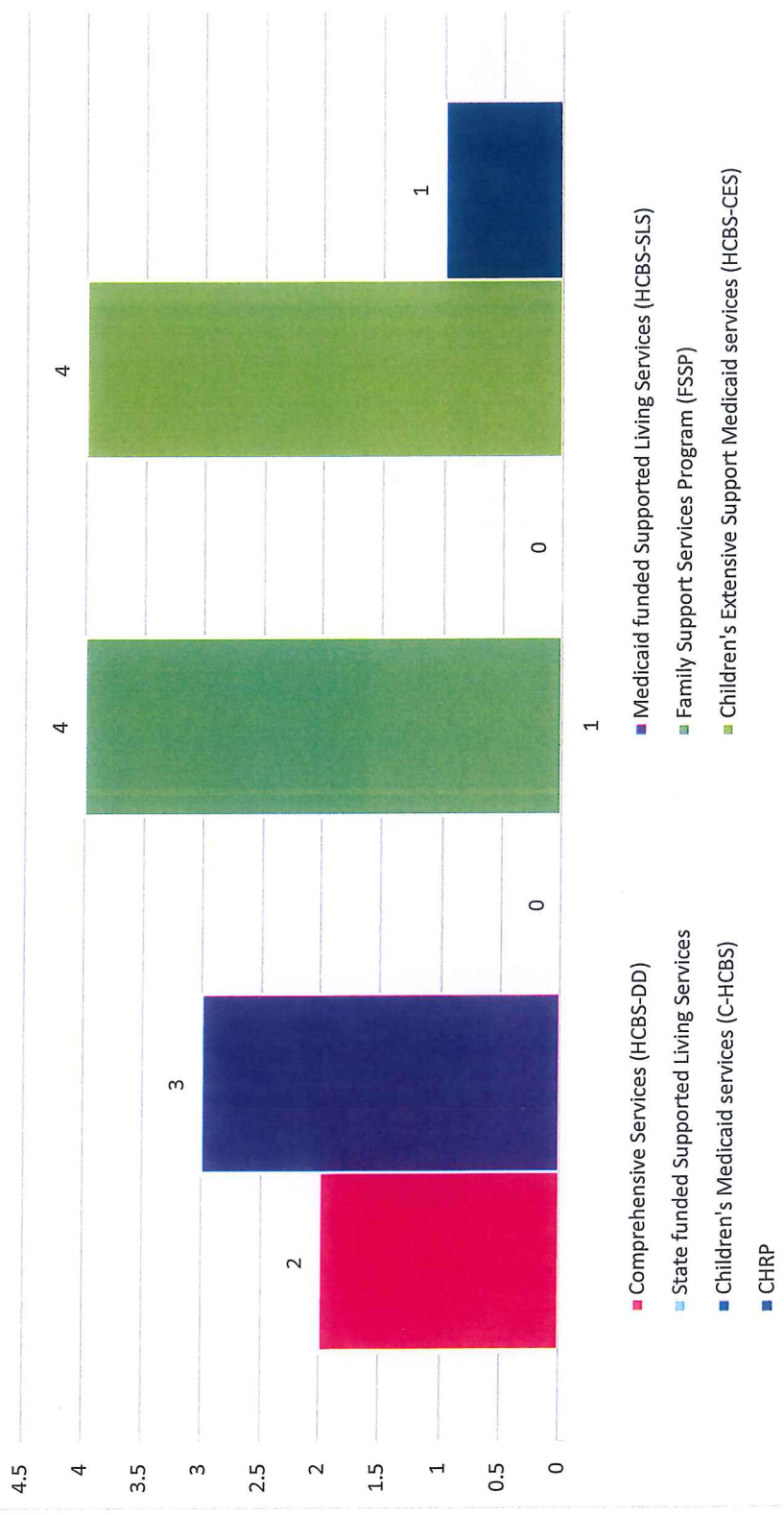
Current Year Financial Performance at 7 months / 58.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$7,890,655	\$8,402,389	93.9%	\$14,215,389	55.5%
Vocational Income	183,348	175,038	104.7%	307,714	59.6%
Public Support	161,759	128,701	125.7%	208,400	77.6%
Larimer County Mill Levy	280,595	256,124	109.6%	4,555,128	6.2%
Other	505,600	232,443	217.5%	390,801	129.4%
Total Revenue	\$9,021,957	\$9,194,695	98.1%	\$19,677,432	45.8%
Expenses					
Salaries, Taxes & Benefits - Staff	\$7,238,704	\$7,348,263	98.5%	\$12,555,273	57.7%
Salaries, Taxes & Ben - Individuals in Svcs	175,877	177,246	99.2%	304,020	57.9%
Vocational/Contract Supplies	18,767	20,105	93.3%	31,680	59.2%
Supplies, Equipment & Building Expense	513,026	625,212	82.1%	1,127,958	45.5%
Vehicle Expense	249,003	249,564	99.8%	425,972	58.5%
Program Related Expense	1,660,839	1,862,823	89.2%	3,105,810	53.5%
Purchase of Service	1,213,750	1,172,104	103.6%	1,991,552	60.9%
Other	204,624	262,085	78.1%	526,051	38.9%
Total Expenses	11,274,590	\$11,717,402	96.2%	\$20,068,316	56.2%
Revenue Over (Under) Expense	(\$2,252,632)	(\$2,522,707)	89.3%	(\$390,884)	576.3%

Jan-20

Comprehensive Services (HCBS-DD)	2
Medicaid funded Supported Living Services (HCBS-SLS)	3
State funded Supported Living Services	0
Family Support Services Program (FSSP)	4
Children's Medicaid services (C-HCBS)	0
CHRP	1
Children's Extensive Support Medicaid services (HCBS-CES)	4

of Enrollments by Program for January 2020



Eligible	Not Eligible
6	0

6

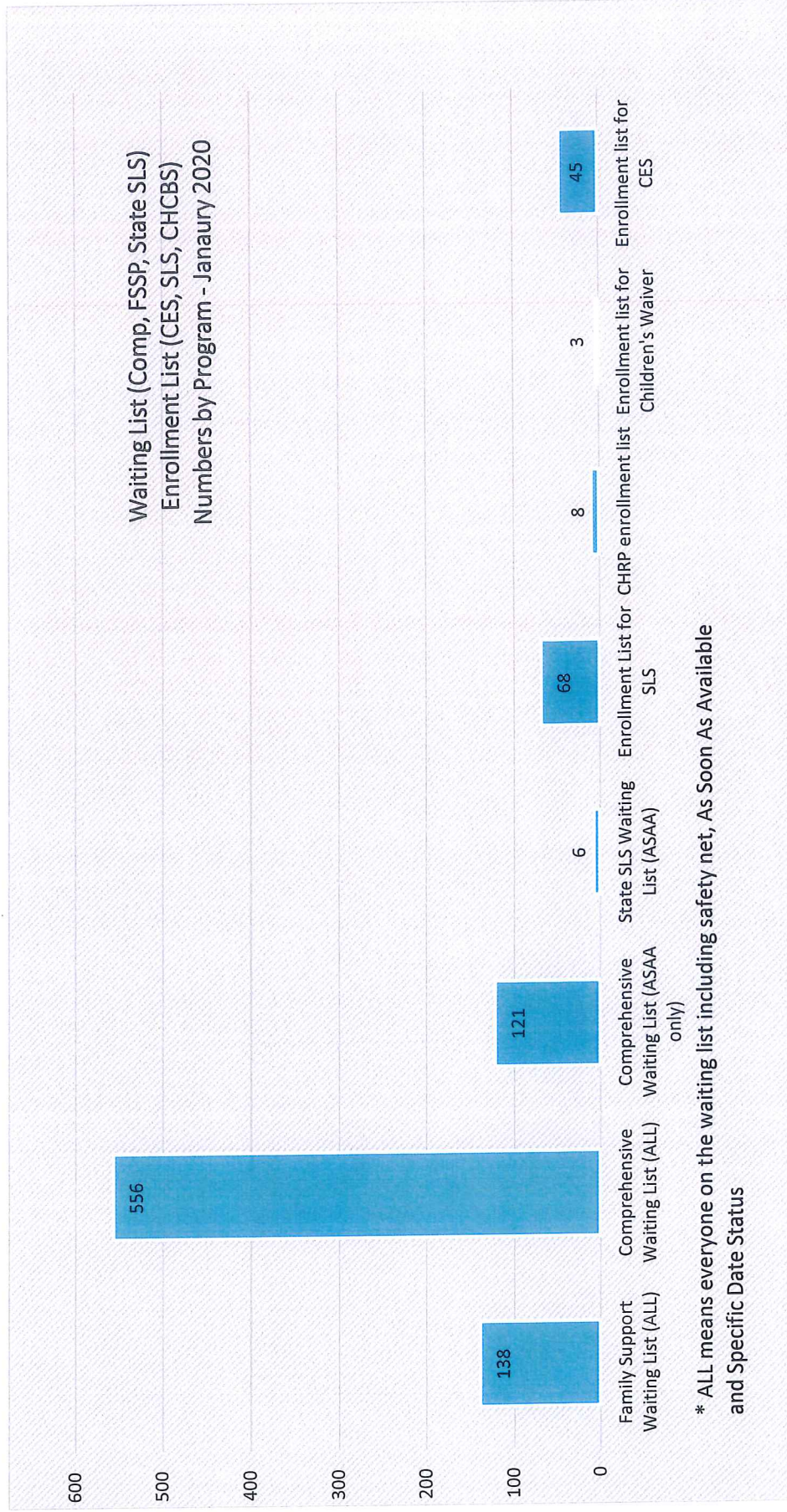
DD Determinations January 2020

[illegible]

Waiting List numbers

Family Support Waiting List (ALL)
 Comprehensive Waiting List (ALL)
 Comprehensive Waiting List (ASAA only)
 State SLS Waiting List (ASAA)
 Enrollment list for SLS
 CHRP enrollment list
 Enrollment list for Children's Waiver
 Enrollment list for CES

Jan-20
 138
 556
 121
 6
 68
 8
 3
 45



* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status