

Foothills Gateway, Inc.

Supporting People with Disabilities

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda January 21, 2020 7:00 pm

MEETING CALLED TO ORDER 10 min.

Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

Potential Board Members – Should any potential Board members be in attendance, the Board allocates this time for introductions.

PRESENTATIONS 15 min.

Health Services – Shauna Poquette, R.N.

CONSENT AGENDA 2 min.

Approval of Board Meeting Minutes – November 19, 2019

FINANCIAL REPORT 10 min.

Approval of Financial Report

OLD BUSINESS 15 min.

Sunshine Law Postings

NEW BUSINESS 10 min.

Staff Survey

Board Member terms

EXECUTIVE TEAM UPDATES 15 min.

COMMITTEE REPORTS 20 min.

Executive Committee

Fiscal and Property Committee

Legislative Affairs Committee

Joint Resource Committee

Executive Session: (CRS 25.5-10-209-2,b,IV (G) – Matters required to be kept confidential by federal or state law or rules

ADJOURNMENT

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 6 months ending December 31, 2019

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 3.8% under YTD Budget
- * Expenses are 4.1% under YTD Budget
- * Net Loss is \$104,959 less than YTD Budgeted Net Loss

Financial Status	at June 30, 2019	at December 31, 2019	Change
Total Assets	\$12,819,021	\$10,883,481	(\$1,935,540)
Total Liabilities	\$1,697,481	\$1,849,968	\$152,487
Net Assets (Fund Balances)	\$11,121,541	\$9,033,513	(\$2,088,027)
Undesignated Net Assets	\$2,430,127	\$170,333	(\$2,259,795)
Designated Net Assets	\$8,691,413	\$8,863,181	\$171,767

Current Year Financial Performance at 6 months / 50% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$6,683,056	\$7,168,973	93.2%	\$14,215,389	47.0%
Vocational Income	160,441	152,392	105.3%	307,714	52.1%
Public Support	130,293	122,951	106.0%	208,400	62.5%
Larimer County Mill Levy	123,461	115,652	106.8%	4,555,128	2.7%
Other	366,342	202,329	181.1%	390,801	93.7%
Total Revenue	\$7,463,594	\$7,762,297	96.2%	\$19,677,432	37.9%
Expenses					
Salaries, Taxes & Benefits - Staff	\$6,137,608	\$6,232,623	98.5%	\$12,555,273	48.9%
Salaries, Taxes & Ben - Individuals in Svcs	147,548	154,875	95.3%	304,020	48.5%
Vocational/Contract Supplies	16,995	19,090	89.0%	31,680	53.6%
Supplies, Equipment & Building Expense	449,876	550,560	81.7%	1,127,958	39.9%
Vehicle Expense	211,399	214,551	98.5%	425,972	49.6%
Program Related Expense	1,370,232	1,555,650	88.1%	3,105,810	44.1%
Purchase of Service	1,040,721	998,213	104.3%	1,991,552	52.3%
Other	177,243	229,721	77.2%	526,051	33.7%
Total Expenses	9,551,621	\$9,955,283	95.9%	\$20,068,316	47.6%
Revenue Over (Under) Expense	(\$2,088,027)	(\$2,192,986)	95.2%	(\$390,884)	534.2%

Foothills Gateway
Statement of Financial Condition
Tuesday, December 31, 2019
Unaudited

ASSETS

Current Assets

Cash	\$1,061,986.37
Investments - Money Mkt	802,669.88
Investments - Short Term	<u>2,523,545.95</u>
Sub Total Cash & Equivalents	4,388,202.20

Receivables

Fees and grants from governmental agencies	1,657,145.98
Vocational contracts	39,065.65
Notes Receivable	
Other	<u>63,303.81</u>
Sub Total Receivables	1,759,515.44

Inventory

Prepaid expense and other	<u>69,642.81</u>
Total Current Assets	6,217,360.45

Other Investments 3,161,468.27

Land, Building & Equipment, net 1,504,652.32

Total Assets 10,883,481.04

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts Payable and Accrued Expense	1,558,281.42
Current portion of Long-Term Debt	
Deferred Revenue	<u>291,686.27</u>
Total Current Liabilities	1,849,967.69

Long Term Debt

Notes Payable (less current portion)	
Total Liabilities	<u><u>1,849,967.69</u></u>

NET ASSETS (FUND BALANCES)

Unrestricted Funds

Designated Memorial Funds	143,142.48
Designated Capital Repair & Replacement	50,000.00
Designated YMCA Camp	8,379.98
Designated Other Purposes	78,487.38
Designated CFCM Project	2,000,000.00
Designated 3 Mths Bdgt Exp	5,017,079.00
Net Investment in Land, Bldg & Equipment	1,504,652.32
Undesignated	<u>220,844.11</u>
Total Unrestricted Funds	9,022,585.27

Temporarily Restricted Funds

10,928.08

Total Net Assets (Fund Balances) 9,033,513.35

Total Liabilities and Fund Balances 10,883,481.04

Foothills Gateway, Inc.
Fund Detail
December 31, 2019

DONOR DESIGNATED:

Cash in Bank	13,262.49
Accounts Payable	(2,334.41)
Total	10,928.08

FUND BALANCES:

Miscellaneous Restricted Donations	9,990.57
Rotary	250.00
Colorado Controls - Residential Holiday Fund	20.63
Colorado Gives Day - Adult Services	25.51
Colorado Gives Day - FSS Program	1,204.08
Colorado Gives Day - Children & Family	1,000.00
Comm Found - Boone - Supported Employment	1,000.00
Hair Farmers Contest - Individual's Hygeine	458.89
Nancy Hansford - PSCS	1.12
Fort Collins Breakfast Rotary - FSS Activity	763.70
FSS - Flying Pig 5k Run/Walk Current Year	5,266.64
Foothills Service League	937.51
Parent Training	462.28
Supported Employment	475.23
Total	10,928.08



Foothills Gateway, Inc.
Fund Detail
December 31, 2019

BOARD DESIGNATED:

Cash in Bank	146,617.84
Due (To) / From General Fund	(3,475.34)
	<u>143,142.50</u>

FUND BALANCES:

Memorial Fund	143,142.50
<i>Total</i>	<u>143,142.50</u>

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Tuesday, December 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
REVENUES					
State General Fund					
4010... Infant/Toddler	113,857	692,018	1,185,762	(493,744)	58.4%
4040... Supported Living Services	54,896	356,119	674,856	(318,737)	52.8%
4050 Family Support Services-Direct	12,892	90,434	380,787	(290,353)	23.7%
4060 Case Management	71,817	450,106	826,715	(376,609)	54.4%
4071 Management Fees	42,169	259,108	568,669	(309,561)	45.6%
4062 PASRR - State	0	418	1,672	(1,254)	25.0%
4067 IDD Determination	2,101	10,765	45,513	(34,748)	23.7%
4063 Special Purpose Funds	11,748	70,488	140,976	(70,488)	50.0%
Total State General Fund	309,479	1,929,455	3,824,950	1,895,495	50.4%
Part C					
4090... Part C - Direct Services			165,966	(165,966)	0.0%
4092 Part C - Private Ins Trust Fund	9,257	55,080	102,000	(46,920)	54.0%
4093 Part C - Private Ins Broker Fee	1,574	9,364	17,340	(7,976)	54.0%
4097 Part C - Private Ins Serv Coord	4,040	22,386	45,864	(23,478)	48.8%
Total Part C	14,871	86,830	331,170	(244,340)	26.2%
Medicaid Waiver					
4110 CES Program	33,719	249,328	609,062	(359,734)	40.9%
4112 HCBS	3,049	23,063	54,828	(31,765)	42.1%
4114 Day Services - Non-Integrated	114,438	881,166	2,004,221	(1,123,055)	44.0%
4120 Day Services - Integrated	40,332	307,177	668,585	(361,408)	45.9%
4130 Residential Services	227,456	1,346,607	2,693,549	(1,346,942)	50.0%
4140 Supported Living Services	62,970	451,442	1,044,120	(592,678)	43.2%
4162 Targeted Case Management	147,493	1,044,884	2,251,257	(1,206,373)	46.4%
4163 Util Review/BUS Assmnt/SEP	3,952	33,804	70,754	(36,950)	47.8%
4164 CMW200 Case Management	304	1,824	608	1,216	300.0%
4165 Quality Assurance	21,017	122,014	235,080	(113,066)	51.9%
4166 Case Management -SIS	482	5,304	17,602	(12,298)	30.1%
4180 Transportation	26,063	200,158	409,603	(209,446)	48.9%
Total Medicaid Waiver	681,276	4,666,771	10,059,269	(5,392,498)	46.4%
Other Service Related Revenue					
4215 Room & Board	2,085	13,900	25,272	(11,372)	55.0%
4230 NVP	0	575	2,041	(1,466)	28.2%
4245 Private Pay Revenue	4,411	27,855	42,548	(14,693)	65.5%
4250 Billing Agent Fees	1,347	8,291	15,924	(7,633)	52.1%
Total Other Service Related Revenue	7,843	50,621	85,785	(35,164)	59.0%
Other Gov't Fees & Grants					
4320 Larimer County Mill Levy	178	123,461	4,555,128	(4,431,667)	2.7%
4350 Colo Division of Housing	3,595	21,766	44,028	(22,262)	49.4%
4360 Division of Vocational Rehabilitation - DD	1,119	17,454	48,588	(31,134)	35.9%
Total Other Gov't Fees & Grants	4,892	162,680	4,647,744	(4,485,064)	3.5%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Tuesday, December 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
Vocational Income					
4402 CIE - Res & Comm'l Cleaning	2,466	15,910	33,369	(17,460)	47.7%
4404 CIE - Enclave	1,138	8,945	18,951	(10,006)	47.2%
4406 CIE - Other	804	7,378	11,308	(3,930)	65.2%
4410 Vocational Contracts	26,261	128,208	244,086	(115,878)	52.5%
Total Vocational Income	30,670	160,441	307,714	(147,273)	52.1%
Public Support					
4510 United Way	0	1,342	3,500	(2,158)	38.3%
4530 Donor Restricted Contributions	2,230	2,737	57,500	(54,763)	4.8%
4560 Donations - Unrestricted	31,968	122,905	128,000	(5,095)	96.0%
4580 In Kind Revenue	858	3,310	19,400	(16,090)	17.1%
Total Public Support	35,055	130,293	208,400	78,107	62.5%
Other Income					
4810 Rent Income	1,200	7,200	14,400	(7,200)	50.0%
4820 Grant Income	20,750	21,750	17,000	4,750	127.9%
4850 Interest Income	12,448	57,817	96,000	(38,183)	60.2%
4855 Change in Market Value	40,309	141,619		141,619	0.0%
4870 Dividend Income	9,652	29,213	60,000	(30,787)	48.7%
4880 Miscellaneous Income	2,560	9,801	12,000	(2,199)	81.7%
4896 (Gain)/Loss on Sale of Assets	0	9,101	13,000	(3,899)	70.0%
Total Other Income	86,919	276,502	212,400	64,102	130.2%
TOTAL REVENUE	1,171,004	7,463,594	19,677,432	(12,213,838)	37.9%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Tuesday, December 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
EXPENSES					
Salaries & Wages					
5010 Full Time Wages	744,797	4,439,511	8,957,031	4,517,520	49.6%
5011 Part Time Wages	39,723	283,539	637,022	353,483	44.5%
5012 Bonus	2,259	40,927	56,843	15,916	72.0%
5509 PTO	23,536	3,464	35,937	32,473	9.6%
5015 Full Time Wages-Overtime	4,215	28,884	46,798	17,914	61.7%
5016 Part Time Wages-Overtime	(16)	1,920	1,376	(544)	139.5%
Total Salaries & Wages	814,514	4,798,245	9,735,007	4,936,762	49.3%
Wages - Individuals in Services					
5020 Vocational Wages	8,721	93,821	200,840	107,019	46.7%
5030 Janitorial Wages	598	7,984	15,613	7,629	51.1%
5031 Aide Wages	7	74	322	248	22.9%
5041 Res & Comm'l Cleaning Wages	1,495	15,649	28,372	12,723	55.2%
5044 Enclave Wages	697	9,781	19,036	9,255	51.4%
5060 Outside Contract Wages	569	6,498	10,084	3,586	64.4%
Total Wages - Individuals in Svcs	12,088	133,808	274,267	140,459	48.8%
Contract Wages					
5105 Contract Wages			150	150	0.0%
5110 Consulting	4,545	16,698	87,502	70,804	19.1%
5120 Professional Fees	1,350	12,174	82,220	70,046	14.8%
Total Contract Wages	5,895	28,871	169,872	141,001	17.0%
Staff Payroll Taxes					
310 Staff FICA	58,886	354,229	702,428	348,199	50.4%
315 Worker's Comp	8,647	59,670	155,249	95,579	38.4%
Total Staff Payroll Taxes	67,533	413,899	857,677	443,778	48.3%
Payroll Taxes - Individuals in Svcs					
5320 FICA - Vocational	684	7,194	15,365	8,171	46.8%
5325 W/Comp - Vocational	308	2,439	6,396	3,957	38.1%
5330 FICA - Janitorial	47	612	1,195	583	51.2%
5331 Aide FICA	1	6	22	16	25.6%
5335 W/Comp - Janitorial	23	208	508	300	41.0%
5336 Aide W/Comp	0	2	12	10	15.3%
5341 FICA - Res & Comm'l Cleaning	117	1,200	2,170	970	55.3%
5344 FICA - Enclave	55	750	1,457	707	51.5%
5346 W/Comp - Res & Comm'l Cleaning	58	408	908	500	44.9%
5349 W/Comp - Enclave	31	254	624	370	40.7%
5360 Outside Contract FICA	45	498	770	272	64.7%
5365 Outside Contract W/Comp	25	170	326	156	52.1%
Total Payroll Taxes - Indiv in Svcs	1,394	13,740	29,753	16,013	46.2%
Staff Benefits					
5500 CUC	0	3,668	3,750	82	97.8%
5510 Health Insurance	115,188	687,631	1,439,406	751,775	47.8%
5515 Dental Insurance	4,911	29,464	60,793	31,329	48.5%
5520 Disability	6,257	38,333	84,501	46,168	45.4%
5530 Life Insurance	982	5,785	11,463	5,678	50.5%
5540 Retirement	29,666	160,582	362,676	202,094	44.3%
Total Staff Benefits	157,003	925,463	1,962,589	1,037,126	47.2%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Tuesday, December 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
Supplies					
5700 Office Supplies	2,471	17,348	46,307	28,959	37.5%
5720 Center Supplies	1,014	8,528	24,840	16,312	34.3%
5725 Nursing Supplies	106	876	4,260	3,384	20.6%
5730 Janitorial Supplies	266	4,062	8,280	4,218	49.1%
5740 Unit Supplies	1,239	5,087	13,712	8,625	37.1%
5750 Postage	1,309	7,741	19,683	11,942	39.3%
Total Supplies	6,404	43,642	117,082	73,440	37.3%
Vocational/Contract Supplies					
5810 Contract Materials	175	1,495	3,180	1,685	47.0%
5815 Contract Postage	7,157	15,499	28,500	13,001	54.4%
Total Vocational/Contract Supplies	7,333	16,995	31,680	14,685	53.6%
Occupancy					
5900 Telephone	1,747	10,801	17,700	6,899	61.0%
5903 Cell / Digital Phones	9,223	55,470	111,744	56,274	49.6%
5910 Board & Liability Insurance	8,035	51,634	106,522	54,888	48.5%
5920 Building Maintenance	4,749	27,775	110,800	83,025	25.1%
5925 Grounds Maintenance	1,890	14,866	19,632	4,766	75.7%
5930 Taxes & Licenses	(1,261)	17	4,520	4,503	0.4%
5940 Depreciation	17,839	106,263	239,061	132,798	44.5%
5950 Security	682	5,674	12,540	6,866	45.2%
5960 Utilities	7,929	51,805	104,736	52,931	49.5%
5965 Refuse Collection	612	5,343	14,799	9,456	36.1%
5971 Rent	1,495	9,425	18,350	8,925	51.4%
385 Moving Exp	0	660	4,020	3,360	16.4%
Total Occupancy	52,941	339,733	764,424	424,691	44.4%
Equipment					
6100 Equip Maint & Repair	114	2,154	4,468	2,314	48.2%
6110 Equip under \$3000	3,837	18,623	38,704	20,081	48.1%
6125 Equipment Lease Expense	1,870	16,853	33,408	16,555	50.4%
Total Equipment	5,820	37,630	76,580	38,950	49.1%
Professional Growth					
6300 Travel	136	8,760	31,150	22,390	28.1%
6310 Meetings & Conferences	1,771	12,558	35,074	22,516	35.8%
6320 Professional Dues & Publications	1,077	16,947	41,407	24,460	40.9%
6330 Staff Recognition	8,805	23,194	33,271	10,077	69.7%
6340 Staff Training	1,220	15,479	24,272	8,793	63.8%
6341 Computer Training	210	3,807	5,600	1,793	68.0%
6342 PCT Training	0	1,162	10,690	9,528	10.9%
6350 Employee Relations	460	4,579	8,972	4,393	51.0%
Total Professional Growth	13,678	86,486	190,436	103,950	45.4%
Vehicle Expense					
6410 Mileage Reimbursement Expense	5,415	35,124	67,115	31,991	52.3%
6420 Fuel & Oil Expense	6,098	38,469	80,840	42,372	47.6%
6430 Vehicle Repair & Maintenance	1,401	36,376	68,400	32,024	53.2%
6450 Vehicle Insurance Expense	3,769	22,246	43,668	21,422	50.9%
6460 Vehicle Licensing Expense	299	3,033	5,745	2,712	52.8%
6465 Vehicle Depreciation	12,142	77,179	160,204	83,025	48.2%
6480 Veh Repair Reimb by Insurance	0	(1,028)		1,028	0.0%
Total Vehicle Expense	29,124	211,399	425,972	214,573	49.6%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Tuesday, December 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
Other Expense					
6605 Board Expense	0	74	2,390	2,316	3.1%
6610 Public Relations	918	4,719	16,970	12,251	27.8%
6616 Misc Fees & Expenses	1,452	7,327	13,370	6,043	54.8%
6620 CARF	0	10,560	20,000	9,440	52.8%
6625 Advertising	105	235	1,900	1,665	12.4%
6650 Data Processing	3,069	45,673	96,296	50,623	47.4%
6660 Mill Levy - County Admin Fees	4	2,465	95,659	93,194	2.6%
6675 Ergonomical Evaluations	700	2,680	6,928	4,248	38.7%
6680 Staff Hep B Shots	36	682	553	(129)	123.3%
6681 CBI Checks	598	4,375	6,549	2,174	66.8%
6689 In-kind Donations Expense	858	3,310	19,400	16,090	17.1%
6690 Contribution	0	8,658	21,800	13,142	39.7%
6695 Grants			33,800	33,800	0.0%
Total Other Expense	7,739	90,757	335,615	244,858	27.0%
Direct Exp - Individuals in Svcs					
7010 Supplies	5,536	24,271	49,349	25,078	49.2%
7017 Household Supplies	132	712	3,460	2,748	20.6%
7020 Telephone	94	543	1,044	501	52.0%
7025 Cleaning	17,638	123,796	289,110	165,314	42.8%
7040 Recreational Services	598	7,505	10,110	2,605	74.2%
7045 Food & Personal Needs	1,401	8,113	16,120	8,007	50.3%
7046 Medical Supplies	0	322	540	218	59.7%
7048 Clothing Allowance			175	175	0.0%
7057 Personal Assist - HHA's	207	1,440	4,838	3,398	29.8%
7060 Transportation	935	6,018	14,628	8,610	41.1%
7070 Family Direct Pmts	12,892	90,434	480,000	389,566	18.8%
7072 Family Training	0	115	484	369	23.8%
7075 Direct Service Payments	115,967	709,985	1,383,644	673,659	51.3%
7078 Home Modification	0	12,328	33,606	21,278	36.7%
7079 Assistive Technology	7,563	49,859	139,809	89,950	35.7%
7081 Therapies	27,365	175,429	358,218	182,789	49.0%
7082 Medical Prof Services - Other	3,832	23,120	38,725	15,605	59.7%
7085 Craft Supplies	12	186	680	494	27.3%
7086 Women's Group	11	(48)		48	0.0%
7087 Men's Group	15	59		(59)	0.0%
Total Direct Exp - Indiv in Svcs	194,198	1,234,187	2,824,540	1,590,353	43.7%
Room & Board Expense					
7205 Property & Liability Insurance	59	351	2,556	2,205	13.7%
7210 Building Maintenance	303	14,736	16,610	1,874	88.7%
7215 Grounds Maintenance	194	1,572	1,350	(222)	116.5%
7220 Depreciation	913	5,478	10,956	5,478	50.0%
7225 Refuse Collection	213	426	600	174	71.0%
7240 Household Supplies	157	712	1,560	848	45.6%
7247 Security	360	687	1,200	513	57.2%
7250 Utilities	416	(1,974)	1,900	3,874	(103.9%)
7260 Food	415	3,637	6,060	2,423	60.0%
Total Room & Board Expense	3,030	25,625	42,792	17,167	59.9%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Six Months Ending Tuesday, December 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY19-20	Variance YTD Budget	Percent YTD Budget
Unallowable Expenses					
7310 Unallow - Mental Health	200	42,769	100,967	58,198	42.4%
7314 Unallow - Prof Svcs Other	987	20,964	44,125	23,161	47.5%
7315 Unallow - Dental	171	171		(171)	0.0%
7316 Unallow - Vision	0	549		(549)	0.0%
7320 Unallow - Provider Other	690	5,648	2,100	(3,548)	268.9%
7321 Unallow - Occupancy	0	660		(660)	0.0%
7337 Unallow - Transportation	0	5		(5)	0.0%
7339 Unallow - Other	1,839	27,344	60,245	32,901	45.4%
Total Unallowable Ex	3,888	98,109	207,437	109,328	47.3%
Other Program Related Expense					
7440 NVP	0	975	2,041	1,066	47.8%
7450 Provider Training	726	8,422	22,000	13,578	38.3%
7460 Guardianship Expense	1,000	2,914	7,000	4,086	41.6%
Total Other Program Related Expense	1,726	12,311	31,041	18,730	39.7%
Purchase of Service					
7510 P/S Transportation Other	7,906	49,207	109,150	59,943	45.1%
7524... Program Approved Service Agencies	34,148	225,193	432,617	207,424	52.1%
7590 Host Homes	128,719	766,322	1,449,785	683,463	52.9%
Total Purchase of Service	170,772	1,040,721	1,991,552	950,831	52.3%
TOTAL EXPENSES	1,555,079	9,551,621	20,068,316	10,516,695	47.6%
REVENUE OVER (UNDER) EXP	(384,075)	(2,088,027)	(390,884)	(1,697,143)	534.2%

	Foothills Gateway Board Members Terms	
Column1	Name	BOD Term Expires
	Operating Board Members	
1	Linda Drees	March-21
2	Mark Durand (President)	March-20
3	John Haley (Treasurer)	March-22
4	Tracy Katz (Secretary)	March-22
5	Romie Tobin	March-20
6	Mikel Zimmerman	March-22
7	Amanda O'Hayre	March-21
8	Doris "Punkie" Whitely (Vice President)	March-21
9	Carol Morris	March-21
10	Steven Dandaneau	March-21
11	Heather Hmieleski	March-22
12	Nancy Kepner	March-22



Foothills Gateway, Inc.

Supporting People with Disabilities

Board and Committee Descriptions and Schedule

Foothills Gateway Board Meetings:

Typically, all Foothills Gateway Board Meetings are held on the third Tuesday of each month at 7:00 p.m., except for the Annual Board Meeting, which is held on the first Monday in March.

Fiscal and Property Management Committee:

The Fiscal and Property Management Committee reviews and makes recommendations to the Board of Directors for approval of annual operating budget, quarterly financial reports, long range financial planning and the annual financial audits. In addition, the Fiscal and Property Management Committee monitors the condition of physical assets and recommends budgetary funding of repairs, improvements, and replacements, as required. Meeting dates are identical to the Board meeting dates with a 6:00 p.m. start time.

Executive Committee:

The Executive Committee is composed of the Board Officers and monitors the organization's programs and services to insure that they are consistent with the Mission Statement and the organization's purpose. Typically, all meetings are scheduled at 8:00am on the Friday, 10 days prior to Board Meetings,

Legislative Affairs Committee:

The Legislative Affairs Committee discusses and plans around local, state, and federal atmospheres. Typically, all meetings are scheduled at 8:15 am on either the second or third Friday of each month (depending on the date of the Executive Committee Meeting) during the Legislative Session. Meetings are scheduled on an as needed basis when the Legislature is not in Session (July – Oct) and are not typically scheduled for months that the Legislature is not in session.

Joint Resource Committee:

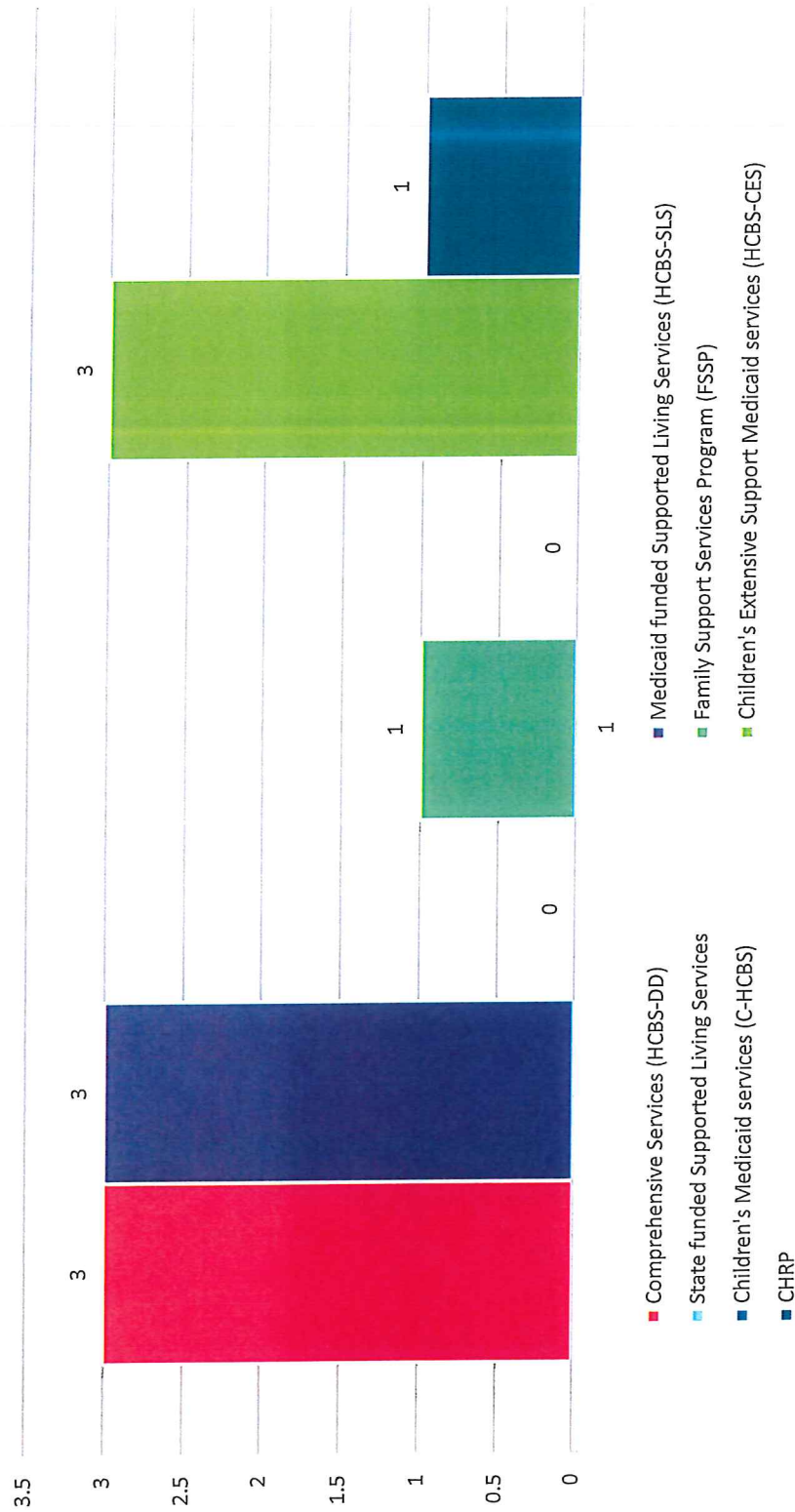
The Joint Resource Committee is comprised of members from both the Foothills Gateway, Inc. and the Foothills Gateway Rehabilitation Center Charitable Foundation Trust Boards and its purpose is to coordinate, develop and undertake long-range fund development planning; assist in the review of existing policies and the development of new policies relative to the solicitation and acceptance of donations and fund development; and review of existing fund raising events and developing plans for new fund raising activities. Typically, all meetings are scheduled at 4:00pm on the first Wednesday of each month.

Nov-19

Comprehensive Services (HCBS-DD)
 Medicaid funded Supported Living Services (HCBS-SLS)
 State funded Supported Living Services
 Family Support Services Program (FSSP)
 Children's Medicaid services (C-HCBS)
 CHRP
 Children's Extensive Support Medicaid services (HCBS-CES)

3
 3
 0
 1
 0
 0
 3

of Enrollments by Program for November 2019



Eligible	Not Eligible
6	0

6

DD Determinations November 2019

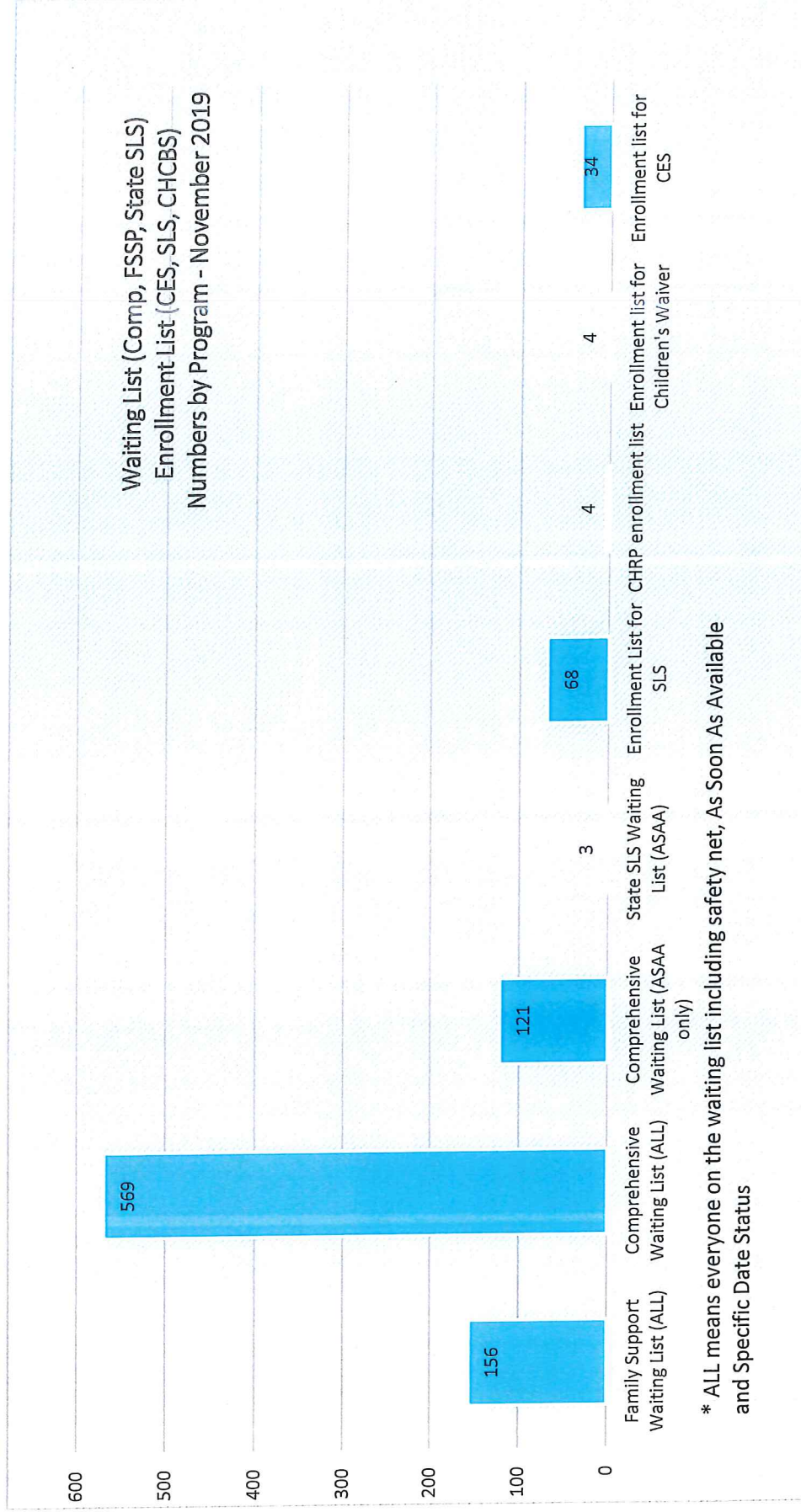
၆

Waiting List numbers

Family Support Waiting List (ALL)
 Comprehensive Waiting List (ALL)
 Comprehensive Waiting List (ASAA only)
 State SLS Waiting List (ASAA)
 Enrollment List for SLS
 CHRP enrollment list
 Enrollment list for Children's Waiver
 Enrollment list for CES

Nov-19

156
 569
 121
 3
 68
 4
 4
 34

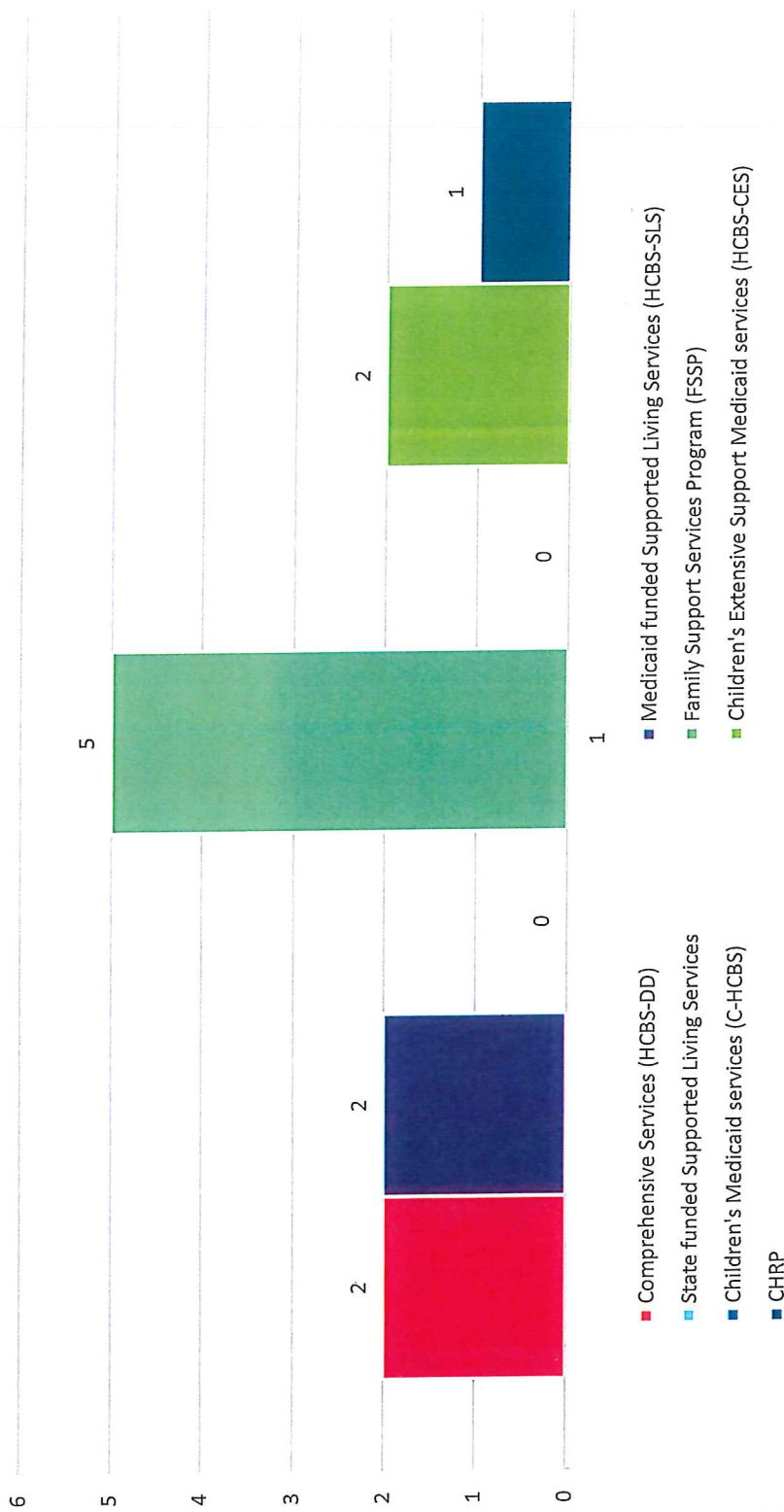


* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status

Dec-19

Comprehensive Services (HCBS-DD) 2
Medicaid funded Supported Living Services (HCBS-SLS) 2
State funded Supported Living Services 0
Family Support Services Program (FSSP) 5
Children's Medicaid services (C-HCBS) 0
CHRP 0
Children's Extensive Support Medicaid services (HCBS-CES) 2

of Enrollments by Program for December 2019



Determinations completed July 2019

Eligible	Not Eligible
5	0

Total

9

DD Determinations December 2019

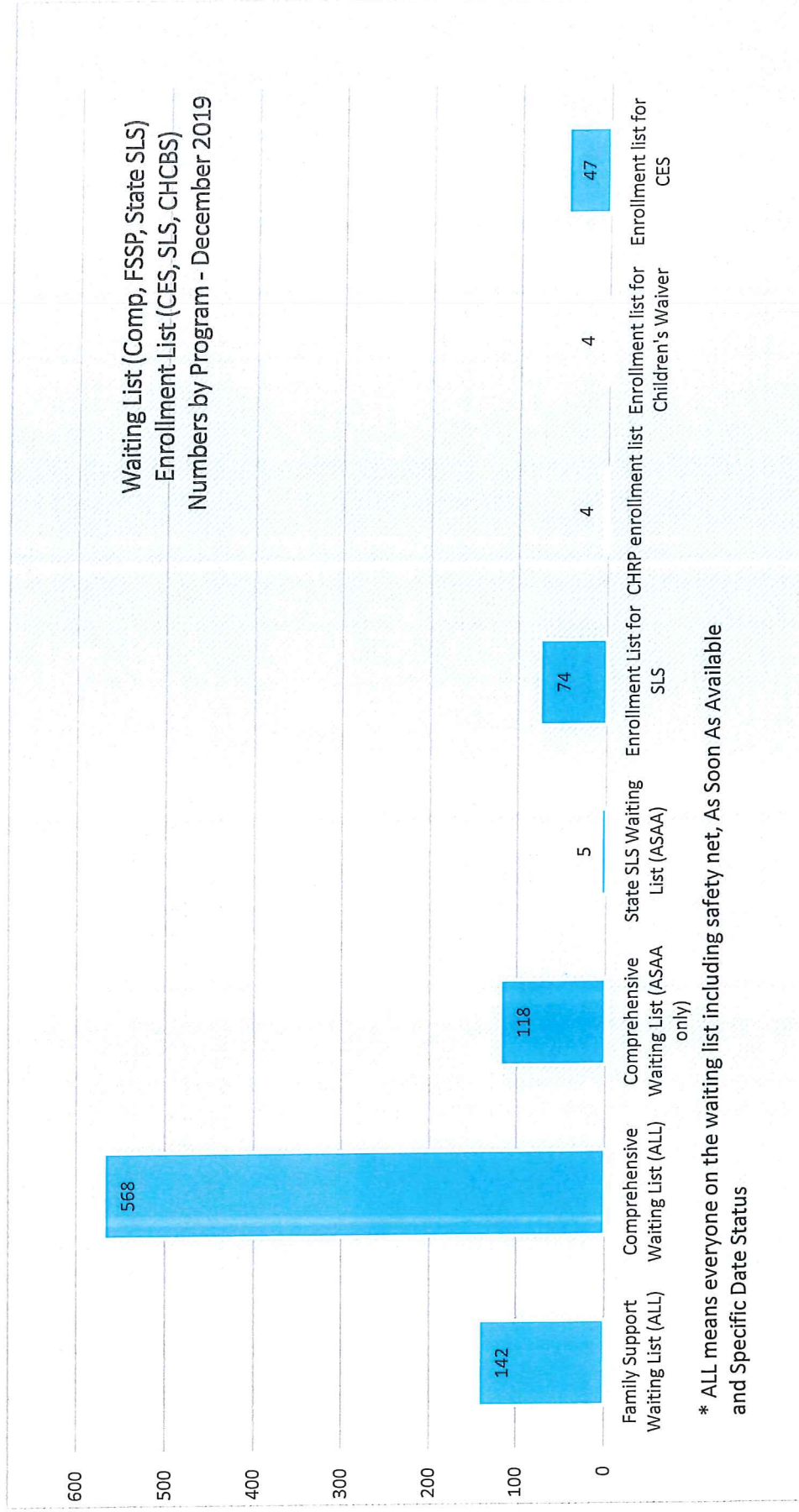
5

Waiting List numbers

Family Support Waiting List (ALL)
 Comprehensive Waiting List (ALL)
 Comprehensive Waiting List (ASAA only)
 State SLS Waiting List (ASAA)
 Enrollment List for SLS
 CHRP enrollment list
 Enrollment list for Children's Waiver
 Enrollment list for CES

Dec-19

142
 568
 118
 5
 74
 4
 4
 47



* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status



DISABILITY LAW
COLORADO™
Protecting the rights of Coloradans of all ages since 1976



The Time has Come to **END THE WAIT** for the DD Waitlist

A proposal to ensure access to quality services and enhance IDD system capacity

BACKGROUND

Colorado currently has ten Medicaid waiver programs that provide services to people with disabilities. These waivers provide supports in the person's home and community to help with activities of daily living like bathing, getting dressed, finding and getting to work, and participating in community life. The Developmental Disabilities (DD) waiver is designed to serve people with intellectual and developmental disabilities (IDD) who need access to 24/7 support and supervision. *It is the only Colorado waiver that still has a waiting list.*

THE PROBLEM

Waiting List for DD Services

Unfortunately, despite the intensive level of care needed by people on the waiting list, it continues to grow and today totals about 3,000 Coloradans. Many of these individuals have been waiting more than a decade for the critical supports they need to fully participate in their communities. Despite a 2014 General Assembly decision (HB14-1051) to direct HCPF to create a comprehensive plan to eliminate the waiting list by 2020, no clear plan currently exists. While we have made some progress to help people come off the waiting list in recent years, a long-term solution is sorely needed.

IDD System Capacity

Because Medicaid is the only funder of these services, IDD providers rely on Medicaid reimbursements for 90-98% of their revenues and they cannot shift costs to the people they serve or private insurance payors like other Medicaid providers. IDD providers are therefore disproportionately affected by economic factors such as the rising minimum wage and inflation. In 2008, the baseline rate structure for IDD services was set at only 76% of the cost of doing business. Since then, rates have continued to lag far behind inflation and increasing costs. For example, in the last five years, the Colorado minimum wage has increased 34.7%, while IDD waiver rates have increased only 11.6%. This disparity will be compounded by local minimum wage increases allowed by HB19-1210. Despite the unique budgetary reality that IDD providers face, Colorado currently sets one common policy rate increase for all Medicaid services, including IDD. Keeping IDD rates included in the common policy makes it difficult to remedy decades-long structural financing issues, placing strain on the service system, and limiting access to services.

System capacity and addressing the waiting list are inextricably linked – adding more people to an underfunded system simply means that, instead of waiting for enrollment, people wait to find providers. We call this the “invisible waiting list”.

THE SOLUTION

To advance the goal of eliminating the waiting list while ensuring system capacity, the General Assembly should:

- Commit to a 6-year, phased-in elimination of the DD waiting list. In each of the next six years, Colorado should enroll 500 people (about one-sixth of the individuals) on the DD waiver's As Soon As Available waiting list; and
- Remove IDD rates from the common policy and tie future increases to the Denver-Aurora-Lakewood Consumer Price Index (CPI) to ensure the availability of providers to serve new and existing enrollees.

THE COST

Year one of the six-year waiting list elimination coupled with a rate increase based on CPI (approximately 2.7% in 2018) amounts to \$26 million General Fund (not including savings from people moving off the SLS waiver). For every dollar Colorado invests, the federal government provides a 100% match, doubling the impact. Once fully implemented after six years, the lives of 3,000 Coloradans and their families will forever be changed.

Alliance is a statewide association of Community Centered Boards (CCBs) and Program Approved Service Agencies (PASAs) that provide services and supports to individuals with intellectual and developmental disabilities.

Alliance members serve over 10,000 individuals with IDD and employ 3,200 DSPs and case managers throughout Colorado.
www.AllianceColorado.org





**DISABILITY LAW
COLORADO™**
Protecting the rights of Coloradans with disabilities



IN SUPPORT (Updated 1/6/2020)

Email info@alliancecolorado.org to join this list!

Advocacy Groups:

- AdvocacyDenver
- Colorado Developmental Disabilities Council
- Disability Law Colorado
- The Arc of Arapahoe and Douglas Counties
- The Arc of Colorado
- The Arc of Western Colorado

Community Centered Boards:

- Blue Peaks Developmental Services, Inc.
- Colorado Bluesky Enterprises, Inc.
- Community Connections, Inc.
- Community Options, Inc.
- Developmental Disabilities Resource Center
- Developmental Pathways
- Eastern Colorado Services for the Developmentally Disabled
- Envision
- Foothills Gateway, Inc.
- Horizons Specialized Services
- Imagine!
- Inspiration Field
- Mountain Valley Developmental Services, Inc.
- North Metro Community Services
- Rocky Mountain Human Services
- Southeastern Developmental Services, Inc.
- Southern Colorado Developmental Disabilities
- Starpoint
- The Resource Exchange

Provider Agencies:

- A Better Life Experience, Inc. (ABLE)
- A Brighter Community, LLC
- Ability Specialists
- Acting Up Seminars, LLC
- Activity Options
- All Friends, Inc.
- Altra Services, Inc.
- Ariel Clinical Services
- Ascendigo Autism Services
- Behavior Services of the Rockies
- Belk Model, LLC
- Bethesda Lutheran Communities
- C4C, LLC
- C.A.R.E. Inc
- Colorado Autism Consultants
- CommonWorks
- Community Advantage
- Community Link

Provider Agencies, cont'd.:

- Community Living Alternatives
- Community Outreach, Inc.
- Community Support Services
- Continuum of Colorado
- Cottonwood Community Alternatives
- Devereux Advanced Behavioral Health - Colorado
- Dungarvin Colorado, Inc.
- Dynamic Dimensions, Inc.
- Easterseals Colorado
- Elevated Supports
- Evergreen Service Providers
- Freedom Career Services
- FRIENDS of Broomfield
- Garden, Inc.
- Happy And Smile Home Care
- Jewish Family Service
- Jordan Residential and Vocational Services
- Karuna Care Services
- Laradon
- Metro Support Services
- Mosaic
- Nursing and Therapy Services of Colorado (NTSOC)
- Oliver Behavioral Consultants
- Overture
- Parker Personal Care Homes, Inc.
- Pueblo Diversified Industries
- Quality Life Services
- Rehabilitative Rhythms Music Therapy
- Rocky Mountain Pathfinders, LLC
- Sample Supports
- Schaefer Enterprises
- Six Points Evaluation and Training, Inc.
- Stepping Stone Support Center
- Support, Inc.
- Thrive Community Options
- VitalCare
- Wellspring Community
- Wild Sun Behavioral Services

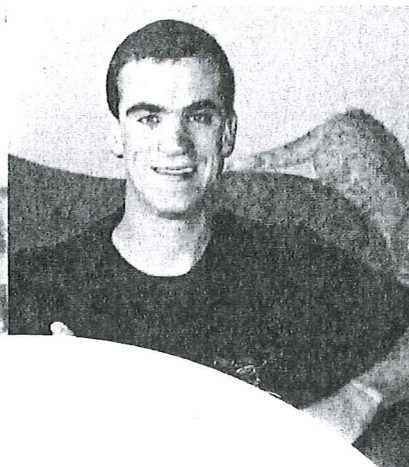
Corporate and Community Support:

- Archdiocesan Housing, a division of Catholic Charities
- Community Partnerships & Associates
- Evans Area Chamber of Commerce
- Lehman Disability Planning
- Over the Rainbow Behavioral Consulting, LLC
- Palco
- Rocky Mountain Independence
- Venezia Innovative Services

Alliance is a statewide association of Community Centered Boards (CCBs) and Program Approved Service Agencies (PASAs) that provide services and supports to individuals with intellectual and developmental disabilities.

Alliance members serve over 10,000 individuals with IDD and employ 3,200 DSPs and case managers throughout Colorado.
www.AllianceColorado.org





Help us END THE WAIT!
Join us for the annual Wait List update!

When: January 22, 2020 at 10:00 am

Where: Colorado Capitol, Old Supreme Court
Chambers



**Wear blue to show your support to
END THE WAIT!!!**

3,000 people with intellectual and development disabilities in Colorado are currently waiting for comprehensive disability services! To advance the goal of eliminating the waiting list while ensuring system capacity, we are asking the General Assembly to:

- Commit to a 6-year, phased-in elimination of the DD waiting list. In each of the next six years, Colorado should enroll 500 people on the DD waiver's "As Soon As Available" waiting list; and
- Tie future increases to the Consumer Price Index (aka standard inflation measure) to ensure the availability of providers to serve new and existing enrollees.

Please join us in helping to END THE WAIT! Learn more about the 2020 legislative effort and how you can help at www.COIDD.com or contact us at info@alliancecolorado.org