

Foothills Gateway, Inc.

Supporting People with Disabilities

*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

Board of Director's Meeting Agenda August 20, 2019 7:00 pm

MEETING CALLED TO ORDER 10 min.

Public Comment - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

Potential Board Members – Should any potential Board members be in attendance, the Board allocates this time for introductions.

PRESENTATIONS 15 min.

Early Intervention Services - Laura Veradt, Part C Coordinator

CONSENT AGENDA 2 min.

Approval of Board Meeting Minutes – June 18, 2019

FINANCIAL REPORT 10 min.

Approval of Financial Report

OLD BUSINESS 15 min.

Strategic Plan Update

NEW BUSINESS 15 min.

Staff Appreciation

EXECUTIVE TEAM UPDATES 15 min.

COMMITTEE REPORTS 20 min.

Executive Committee
Fiscal and Property Committee
Legislative Affairs Committee
Joint Resource Committee

Executive Session: (CRS 25.5-10-209-2,b,IV (C) – Matters required to be kept confidential by federal or state law or rules

ADJOURNMENT

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 12 months ending June 30, 2019

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 0.7% under YTD Budget
- * Expenses are 0.6% under YTD Budget
- * Net Loss is \$16,465 greater than YTD Budgeted Net Loss

Financial Status	at June 30, 2018	at June 30, 2019	Change
Total Assets	\$12,991,027	\$12,819,021	(\$172,006)
Total Liabilities	\$1,598,780	\$1,697,481	\$98,700
Net Assets (Fund Balances)	\$11,392,247	\$11,121,541	(\$270,706)
Undesignated Net Assets	\$3,275,114	\$2,159,421	(\$1,115,693)
Designated Net Assets	\$8,117,135	\$8,962,119	\$844,984

Current Year Financial Performance at 12 months / 100% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$13,287,006	\$13,822,144	96.1%	\$13,822,144	96.1%
Vocational Income	306,097	254,388	120.3%	254,388	120.3%
Public Support	228,324	209,200	109.1%	209,200	109.1%
Larimer County Mill Levy	4,116,244	4,150,956	99.2%	4,150,956	99.2%
Other	693,146	322,460	215.0%	322,460	215.0%
Total Revenue	\$18,630,818	\$18,759,148	99.3%	\$18,759,148	99.3%
Expenses					
Salaries, Taxes & Benefits - Staff	\$11,730,144	\$11,950,081	98.2%	\$11,950,081	98.2%
Salaries, Taxes & Ben - Individuals in Svcs	307,671	271,404	113.4%	271,404	113.4%
Vocational/Contract Supplies	28,630	24,600	116.4%	24,600	116.4%
Supplies, Equipment & Building Expense	1,062,177	1,168,855	90.9%	1,168,855	90.9%
Vehicle Expense	412,169	429,991	95.9%	429,991	95.9%
Program Related Expense	3,077,405	2,915,762	105.5%	2,915,762	105.5%
Purchase of Service	1,857,895	1,787,244	104.0%	1,787,244	104.0%
Other	425,433	465,452	91.4%	465,452	91.4%
Total Expenses	\$18,901,524	\$19,013,389	99.4%	\$19,013,389	99.4%
Revenue Over (Under) Expense	(\$270,706)	(\$254,241)	106.5%	(\$254,241)	106.5%

FOOTHILLS GATEWAY, INC.

UNAUDITED

Preliminary Financial Reports
for the 1 month ending July 31, 2019

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 1.8% under YTD Budget
- * Expenses are 5.4% under YTD Budget
- * Net Loss is \$72,247 less than YTD Budgeted Net Loss

Financial Status	at June 30, 2019	at July 31, 2019	Change
Total Assets	\$12,819,021	\$12,253,501	(\$565,520)
Total Liabilities	\$1,697,481	\$1,509,865	(\$187,615)
Net Assets (Fund Balances)	\$11,121,541	\$10,743,636	(\$377,904)
Undesignated Net Assets	\$2,159,421	\$1,468,966	(\$690,455)
Designated Net Assets	\$8,962,119	\$9,274,670	\$312,551

Current Year Financial Performance at 1 month / 8.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$1,139,583	\$1,238,387	92.0%	\$14,215,389	8.0%
Vocational Income	23,554	24,027	98.0%	307,714	7.7%
Public Support	12,823	5,000	256.5%	208,400	6.2%
Larimer County Mill Levy	52,417	43,521	120.4%	4,555,128	1.2%
Other	88,828	30,073	295.4%	390,801	22.7%
Total Revenue	\$1,317,206	\$1,341,008	98.2%	\$19,677,432	6.7%
Expenses					
Salaries, Taxes & Benefits - Staff	\$1,078,345	\$1,094,521	98.5%	\$12,555,273	8.6%
Salaries, Taxes & Ben - Individuals in Svcs	29,231	26,435	110.6%	304,020	9.6%
Vocational/Contract Supplies	243	1,015	24.0%	31,680	0.8%
Supplies, Equipment & Building Expense	68,928	107,951	63.9%	1,127,958	6.1%
Vehicle Expense	38,757	37,752	102.7%	425,972	9.1%
Program Related Expense	274,786	312,015	88.1%	3,105,810	8.8%
Purchase of Service	169,206	171,891	98.4%	1,991,552	8.5%
Other	35,614	39,579	90.0%	526,051	6.8%
Total Expenses	\$1,695,111	\$1,791,159	94.6%	\$20,068,316	8.4%
Revenue Over (Under) Expense	(\$377,904)	(\$450,151)	84.0%	(\$390,884)	96.7%

Foothills Gateway
Statement of Financial Condition
Sunday, June 30, 2019
Unaudited

ASSETS

Current Assets

Cash	\$1,838,459.08
Certificates of deposit	
Investments - Short Term	<u>3,345,385.92</u>
Sub Total Cash & Equivalents	5,183,845.00
Receivables	
Fees and grants from governmental agencies	2,931,044.88
Vocational contracts	35,731.14
Notes Receivable	
Other	<u>48,835.84</u>
Sub Total Receivables	3,015,611.86
Inventory	
Prepaid expense and other	<u>56,864.93</u>
Total Current Assets	8,256,321.79

Other Investments 2,929,059.75

Land, Building & Equipment, net 1,633,639.56

Total Assets 12,819,021.10

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts Payable and Accrued Expense	1,696,016.52
Current portion of Long-Term Debt	
Deferred Revenue	<u>1,464.05</u>
Total Current Liabilities	1,697,480.57

Long Term Debt

Notes Payable (less current portion)

Total Liabilities 1,697,480.57

NET ASSETS (FUND BALANCES)

Unrestricted Funds

Designated Memorial Funds	164,211.82
Designated Capital Repair & Replacement	63,104.00
Designated YMCA Camp	7,500.00
Designated Other Purposes	192,369.22
Net Investment in Land, Bldg & Equipment	1,633,639.56
Undesignated	<u>9,027,021.72</u>
Total Unrestricted Funds	11,087,846.32

Temporarily Restricted Funds 33,694.21

Total Net Assets (Fund Balances) 11,121,540.53

Total Liabilities and Fund Balances 12,819,021.10

Foothills Gateway, Inc.
Fund Detail
June 30, 2019

DONOR DESIGNATED:

Cash in Bank	103,601.83
Accounts Payable	(69,907.62)
Total	<u>33,694.21</u>

FUND BALANCES:

Miscellaneous Restricted Donations	32,106.69
CMS Mechanical Services - Residential Home Repairs	703.88
Comm Found - Boone - Supported Employment	1,000.00
CLCI / United Way - Adult Respite	767.51
Hair Farmers Contest - Individual's Hygeine	458.89
Foothills Gateway Foundation - Adult Needs	7,930.91
Fort Collins Breakfast Rotary Charitable	
Foundation - FSS Activity	1,000.00
Foothills Service League - FSS Activity	738.45
FSS - Flying Pig 5k Run/Walk Current Year	19,507.05
Foothills Service League	1,587.52
Parent Training	1,112.29
Supported Employment	475.23
Total	<u>33,694.21</u>

Foothills Gateway, Inc.
Fund Detail
June 30, 2019

BOARD DESIGNATED:

Cash in Bank	167,715.92
Due (To) / From General Fund	(3,504.08)

164,211.84

FUND BALANCES:

Memorial Fund	164,211.84
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Total

164,211.84

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Twelve Months Ending Sunday, June 30, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
REVENUES					
State General Fund					
4010... Infant/Toddler	(7,333)	1,148,264	1,183,684	(35,420)	97.0%
4040... Supported Living Services	59,339	647,307	667,572	(20,265)	97.0%
4050 Family Support Services-Direct	93,152	459,590	366,444	93,146	125.4%
4060 Case Management	48,452	713,767	680,608	33,159	104.9%
4071 Management Fees	33,263	526,916	534,959	(8,043)	98.5%
4062 PASRR - State	1,054	3,384	1,832	1,552	184.7%
4067 IDD Determination	1,560	29,637	32,134	(2,497)	92.2%
4063 Special Purpose Funds	5,096	155,867	139,776	16,091	111.5%
Total State General Fund	234,582	3,684,731	3,607,009	(77,722)	102.2%
Part C					
4090... Part C - Direct Services	105,291	105,291	162,500	(57,209)	64.8%
4092 Part C - Private Ins Trust Fund	16,673	113,959	108,000	5,959	105.5%
4093 Part C - Private Ins Broker Fee	2,853	19,392	18,360	1,032	105.6%
4096 Part C - Service Coordination	0	0	73,243	(73,243)	0.0%
4097 Part C - Private Ins Serv Coord	4,368	47,720	45,864	1,856	104.0%
4098 Part C - Management Fee	10,256	10,256	76,423	(66,166)	13.4%
Total Part C	139,442	296,619	484,390	(187,771)	61.2%
Medicaid Waiver					
4110 CES Program	66,295	625,264	560,708	64,556	111.5%
4111 EPSDT	0	4,227		4,227	0.0%
4112 HCBS	5,348	59,169	41,940	17,229	141.1%
4114 Day Services - Non-Integrated	147,143	1,769,156	1,832,819	(63,663)	96.5%
120 Day Services - Integrated	49,578	621,648	782,139	(160,491)	79.5%
130 Residential Services	223,393	2,460,046	2,568,951	(108,905)	95.8%
4140 Supported Living Services	87,103	989,487	1,039,460	(49,973)	95.2%
4162 Targeted Case Management	136,110	2,061,355	2,104,255	(42,900)	98.0%
4163 Util Review/BUS Assmnt/SEP	7,910	70,854	70,040	814	101.2%
4165 Quality Assurance	21,227	236,635	222,424	14,211	106.4%
4166 Case Management -SIS	1,432	17,665	18,621	(956)	94.9%
4180 Transportation	35,494	390,150	389,388	762	100.2%
Total Medicaid Waiver	781,033	9,305,656	9,630,745	(325,089)	96.6%
Other Service Related Revenue					
4215 Room & Board	2,085	24,696	24,616	80	100.3%
4230 NVP	578	14,362	12,000	2,362	119.7%
4245 Private Pay Revenue	2,407	30,831	30,156	675	102.2%
4246 Private Ins Revenue			20,000	(20,000)	0.0%
4250 Billing Agent Fees	1,477	16,155	8,400	7,755	192.3%
Total Other Service Related Revenue	6,547	86,044	95,172	(9,128)	90.4%
Other Gov't Fees & Grants					
4320 Larimer County Mill Levy	1,074,040	4,116,244	4,150,956	(34,712)	99.2%
4350 Colo Division of Housing	3,673	43,956	44,028	(72)	99.8%
4360 Division of Vocational Rehabilitation - DD	1,692	43,563	32,280	11,283	135.0%
4365 CSCR Crisis Grant	0	56,544	100,000	(43,456)	56.5%
Total Other Gov't Fees & Grants	1,079,404	4,260,307	4,327,264	(66,957)	98.5%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Twelve Months Ending Sunday, June 30, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
Vocational Income					
4402 CIE - Res & Comm'l Cleaning	2,347	33,097	34,200	(1,104)	96.8%
4404 CIE - Enclave	1,497	18,795	21,672	(2,877)	86.7%
4406 CIE - Other	1,200	11,841	13,716	(1,875)	86.3%
4410 Vocational Contracts	20,360	242,364	184,800	57,564	131.1%
Total Vocational Income	25,404	306,097	254,388	51,709	120.3%
Public Support					
4510 United Way	0	3,419	5,000	(1,581)	68.4%
4530 Donor Restricted Contributions	8	82,454	83,600	(1,146)	98.6%
4560 Donations - Unrestricted	145	126,576	100,000	26,576	126.6%
4580 In Kind Revenue	6,890	15,874	20,600	(4,726)	77.1%
Total Public Support	7,043	228,324	209,200	(19,124)	109.1%
Other Income					
4810 Rent Income	1,200	13,200	14,400	(1,200)	91.7%
4811 Rent of Space - Meeting Rooms	0	68		68	0.0%
4820 Grant Income	0	20,140	17,000	3,140	118.5%
4850 Interest Income	11,883	142,543	102,000	40,543	139.7%
4855 Change in Market Value	126,476	187,282		187,282	0.0%
4870 Dividend Income	6,339	65,386	380	65,006	17,206.9%
4880 Miscellaneous Income	1,257	13,597	7,200	6,397	188.9%
4896 (Gain)/Loss on Sale of Assets	0	20,822	10,000	10,822	208.2%
Total Other Income	147,155	463,039	150,980	312,059	306.7%
TOTAL REVENUE	2,420,610	18,630,818	18,759,148	(128,330)	99.3%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Twelve Months Ending Sunday, June 30, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
EXPENSES					
Salaries & Wages					
5010 Full Time Wages	648,140	8,296,482	8,456,844	160,362	98.1%
5011 Part Time Wages	50,868	644,607	709,249	64,642	90.9%
5012 Bonus	134,122	176,353	51,479	(124,874)	342.6%
5509 PTO	3,444	16,791	33,942	17,151	49.5%
5015 Full Time Wages-Overtime	4,389	66,079	45,317	(20,762)	145.8%
5016 Part Time Wages-Overtime	98	1,247	1,547	300	80.6%
Total Salaries & Wages	841,061	9,201,559	9,298,378	96,819	99.0%
Wages - Individuals in Services					
5020 Vocational Wages	13,927	197,877	163,920	(33,957)	120.7%
5030 Janitorial Wages	1,209	21,809	15,360	(6,449)	142.0%
5031 Aide Wages	4	267	780	513	34.2%
5041 Res & Comm'l Cleaning Wages	2,484	28,726	30,720	1,994	93.5%
5044 Enclave Wages	1,540	19,098	21,888	2,790	87.3%
5060 Outside Contract Wages	941	10,352	12,156	1,804	85.2%
Total Wages - Individuals in Svcs	20,104	278,129	244,824	(33,305)	113.6%
Contract Wages					
5105 Contract Wages	3,368	11,714	150	(11,564)	7,809.4%
5110 Consulting	12,020	50,335	69,320	18,985	72.6%
5120 Professional Fees	9,826	68,856	82,150	13,294	83.8%
Total Contract Wages	25,214	130,905	151,620	20,715	86.3%
Staff Payroll Taxes					
310 Staff FICA	62,880	681,657	685,807	4,150	99.4%
315 Worker's Comp	(20,407)	129,579	145,846	16,267	88.8%
Total Staff Payroll Taxes	42,473	811,236	831,653	20,417	97.5%
Payroll Taxes - Individuals in Svcs					
5320 FICA - Vocational	1,066	15,136	12,540	(2,596)	120.7%
5325 W/Comp - Vocational	(1,110)	5,804	5,220	(584)	111.2%
5330 FICA - Janitorial	92	1,668	1,176	(492)	141.9%
5331 Aide FICA	0	20	60	40	34.1%
5335 W/Comp - Janitorial	(132)	870	504	(366)	172.6%
5336 Aide W/Comp	(2)	9	24	15	35.6%
5341 FICA - Res & Comm'l Cleaning	190	2,198	2,352	154	93.4%
5344 FICA - Enclave	118	1,461	1,680	219	87.0%
5346 W/Comp - Res & Comm'l Cleaning	(141)	782	984	202	79.5%
5349 W/Comp - Enclave	(98)	520	720	200	72.2%
5360 Outside Contract FICA	72	792	924	132	85.7%
5365 Outside Contract W/Comp	(54)	283	396	113	71.3%
Total Payroll Taxes - Indiv in Svcs	0	29,542	26,580	(2,962)	111.1%
Staff Benefits					
5500 CUC	1,834	2,110	3,541	1,431	59.6%
5510 Health Insurance	103,637	1,265,221	1,307,527	42,306	96.8%
5515 Dental Insurance	5,171	58,657	60,260	1,603	97.3%
5520 Disability	7,441	83,855	93,011	9,156	90.2%
5530 Life Insurance	1,307	11,698	12,696	998	92.1%
5540 Retirement	34,840	295,808	343,015	47,207	86.2%
Total Staff Benefits	154,231	1,717,349	1,820,050	102,701	94.4%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Twelve Months Ending Sunday, June 30, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
Supplies					
5700 Office Supplies	5,123	40,667	44,704	4,037	91.0%
5720 Center Supplies	1,630	23,104	25,620	2,516	90.2%
5725 Nursing Supplies	(361)	3,200	3,660	460	87.4%
5730 Janitorial Supplies	735	8,316	5,640	(2,676)	147.4%
5740 Unit Supplies	571	6,954	15,896	8,942	43.7%
5750 Postage	3,330	17,490	26,645	9,155	65.6%
Total Supplies	11,027	99,730	122,165	22,435	81.6%
Vocational/Contract Supplies					
5810 Contract Materials	141	2,805	600	(2,205)	467.5%
5815 Contract Postage	773	25,484	24,000	(1,484)	106.2%
5875 Bad Debt Expense	0	340		(340)	0.0%
Total Vocational/Contract Supplies	914	28,630	24,600	(4,030)	116.4%
Occupancy					
5900 Telephone	1,745	18,701	18,768	67	99.6%
5903 Cell / Digital Phones	9,125	107,741	113,648	5,907	94.8%
5910 Board & Liability Insurance	7,677	104,881	102,630	(2,251)	102.2%
5920 Building Maintenance	8,070	108,910	157,840	48,930	69.0%
5925 Grounds Maintenance	12,995	32,038	30,240	(1,798)	105.9%
5930 Taxes & Licenses	0	2,020	1,325	(695)	152.4%
5940 Depreciation	17,460	218,494	220,331	1,837	99.2%
5950 Security	815	15,305	12,720	(2,585)	120.3%
5960 Utilities	8,238	101,587	101,940	353	99.7%
5965 Refuse Collection	1,068	13,740	17,880	4,140	76.8%
5971 Rent	1,450	14,525	17,625	3,100	82.4%
5985 Moving Exp	0	4,390	2,160	(2,230)	203.3%
Total Occupancy	68,642	742,332	797,107	54,775	93.1%
Equipment					
6100 Equip Maint & Repair	605	2,888	6,268	3,380	46.1%
6110 Equip under \$3000	4,225	56,099	62,055	5,956	90.4%
6125 Equipment Lease Expense	1,569	30,223	29,640	(583)	102.0%
Total Equipment	6,399	89,209	97,963	8,754	91.1%
Professional Growth					
6300 Travel	6,919	19,890	25,604	5,714	77.7%
6310 Meetings & Conferences	4,609	20,162	36,045	15,883	55.9%
6320 Professional Dues & Publications	70	38,232	45,334	7,102	84.3%
6330 Staff Recognition	5,432	31,733	27,050	(4,683)	117.3%
6340 Staff Training	545	21,620	30,691	9,071	70.4%
6341 Computer Training	135	4,407	2,200	(2,207)	200.3%
6342 PCT Training	0	12,705	11,673	(1,032)	108.8%
6350 Employee Relations	420	8,982	10,990	2,008	81.7%
Total Professional Growth	18,130	157,731	189,587	31,856	83.2%
Vehicle Expense					
6410 Mileage Reimbursement Expense	8,317	63,245	68,534	5,289	92.3%
6420 Fuel & Oil Expense	6,528	78,796	75,480	(3,316)	104.4%
6430 Vehicle Repair & Maintenance	13,118	74,699	64,370	(10,329)	116.0%
6450 Vehicle Insurance Expense	3,250	41,997	43,308	1,311	97.0%
6460 Vehicle Licensing Expense	594	6,416	5,700	(716)	112.6%
6465 Vehicle Depreciation	13,467	170,591	172,599	2,008	98.8%
6480 Veh Repair Reimb by Insurance	0	(23,573)		23,573	0.0%
Total Vehicle Expense	45,274	412,169	429,991	17,822	95.9%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Twelve Months Ending Sunday, June 30, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
Other Expense					
6605 Board Expense	47	1,828	2,140	312	85.4%
6610 Public Relations	4,993	20,007	21,050	1,043	95.0%
6616 Misc Fees & Expenses	1,367	17,756	10,830	(6,926)	163.9%
6620 CARF	0	1,146		(1,146)	0.0%
6625 Advertising	100	817	3,350	2,533	24.4%
6650 Data Processing	5,116	78,605	68,150	(10,455)	115.3%
6660 Mill Levy - County Admin Fees	21,487	82,045	87,173	5,128	94.1%
6670 Staff Medical Supplies			60	60	0.0%
6675 Ergonomical Evaluations	805	5,970	4,376	(1,594)	136.4%
6680 Staff Hep B Shots	80	687	1,259	572	54.6%
6681 CBI Checks	1,838	8,455	5,077	(3,378)	166.5%
6689 In-kind Donations Expense	6,890	15,874	20,600	4,726	77.1%
6690 Contribution	0	18,315	1,800	(16,515)	1,017.5%
6695 Grants	1,200	16,200	50,000	32,800	32.4%
Total Other Expense	43,922	267,703	275,865	8,162	97.0%
Direct Exp - Individuals in Svcs					
7010 Supplies	5,629	48,519	44,876	(3,643)	108.1%
7017 Household Supplies	254	2,338	1,740	(598)	134.4%
7020 Telephone	87	1,023	780	(243)	131.2%
7025 Cleaning	24,179	289,617	187,129	(102,488)	154.8%
7040 Recreational Services	951	9,751	16,072	6,321	60.7%
7045 Food & Personal Needs	1,135	15,388	17,340	1,952	88.7%
7046 Medical Supplies	4	675		(675)	0.0%
7048 Clothing Allowance	0	183	120	(63)	152.7%
7057 Personal Assist - HHA's	364	4,424	8,965	4,541	49.3%
7060 Transportation	1,371	14,725	9,696	(5,029)	151.9%
7070 Family Direct Pmts	38,864	461,951	396,000	(65,951)	116.7%
7072 Family Training	75	495		(495)	0.0%
7075 Direct Service Payments	112,262	1,309,132	1,388,115	78,983	94.3%
7078 Home Modification	17,313	81,023	59,391	(21,632)	136.4%
7079 Assistive Technology	16,334	147,327	61,630	(85,697)	239.1%
7081 Therapies	33,368	350,756	413,203	62,447	84.9%
7082 Medical Prof Services - Other	4,684	36,676	66,593	29,917	55.1%
7085 Craft Supplies	122	550	660	110	83.3%
7086 Women's Group	46	37		(37)	0.0%
7087 Men's Group	14	198		(198)	0.0%
Total Direct Exp - Indiv in Svcs	257,057	2,774,790	2,672,310	(102,480)	103.8%
Room & Board Expense					
7205 Property & Liability Insurance	58	690	2,556	1,866	27.0%
7210 Building Maintenance	2,532	8,049	3,600	(4,449)	223.6%
7215 Grounds Maintenance	344	1,528	2,880	1,352	53.1%
7220 Depreciation	913	10,794	10,308	(486)	104.7%
7225 Refuse Collection	200	741	540	(201)	137.3%
7230 Equipment Maint & Repair			480	480	0.0%
7240 Household Supplies	112	1,479	1,440	(39)	102.7%
7247 Security	157	958	420	(538)	228.0%
7250 Utilities	170	1,327	1,800	473	73.7%
7260 Food	490	6,527	5,760	(767)	113.3%
7295 Household Furnishings	953	953		(953)	0.0%
Total Room & Board Expense	5,929	33,046	29,784	(3,262)	111.0%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Twelve Months Ending Sunday, June 30, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
Unallowable Expenses					
7310 Unallow - Mental Health	(200)	94,205	97,404	3,199	96.7%
7313 Unallow - Physicians	0	27		(27)	0.0%
7314 Unallow - Prof Svcs Other	7,323	48,415	30,000	(18,415)	161.4%
7315 Unallow - Dental	0	3,035		(3,035)	0.0%
7316 Unallow - Vision	180	595		(595)	0.0%
7317 Unallow - Medical Equipment	0	3,189		(3,189)	0.0%
7319 Unallow - Pharmaceuticals	0	30		(30)	0.0%
7320 Unallow - Provider Other	578	3,547	1,104	(2,443)	321.3%
7321 Unallow - Occupancy	660	660		(660)	0.0%
7337 Unallow - Transportation	0	63		(63)	0.0%
7339 Unallow - Other	12,274	75,706	46,260	(29,446)	163.7%
Total Unallowable Ex	20,815	229,471	174,768	(54,703)	131.3%
Other Program Related Expense					
7440 NVP	578	14,362	12,000	(2,362)	119.7%
7450 Provider Training	1,140	21,165	15,900	(5,265)	133.1%
7460 Guardianship Expense	205	4,571	11,000	6,429	41.6%
Total Other Program Related Expense	1,923	40,098	38,900	(1,198)	103.1%
Purchase of Service					
7510 P/S Transportation Other	10,412	99,129	101,560	2,431	97.6%
7524... Program Approved Service Agencies	49,272	424,458	436,484	12,026	97.2%
7590 Host Homes	123,631	1,334,308	1,249,200	(85,108)	106.8%
Total Purchase of Service	183,315	1,857,895	1,787,244	(70,651)	104.0%
TOTAL EXPENSES	1,746,430	18,901,524	19,013,389	111,865	99.4%
REVENUE OVER (UNDER) EXP	674,180	(270,706)	(254,241)	(16,465)	106.5%

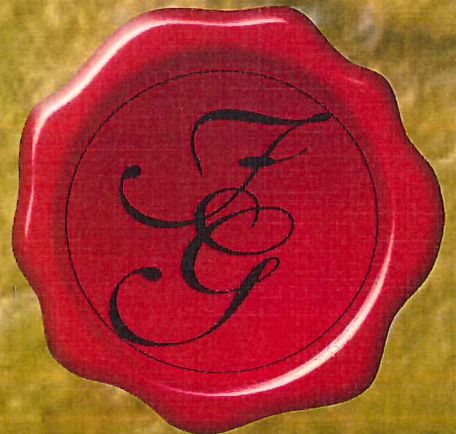
Hear Ye! Hear Ye!

You are hereby requested to attend a Medieval Banquet to express Appreciation to the Employees of Foothills Gateway

This Banquet will be held on the seventeenth day of September in the year two thousand and nineteen at 4:00pm in the Great Hall at Foothills Gateway

Your friends and family are welcome to attend!

Sign up at the Copier in the Main Hallway by September 6th

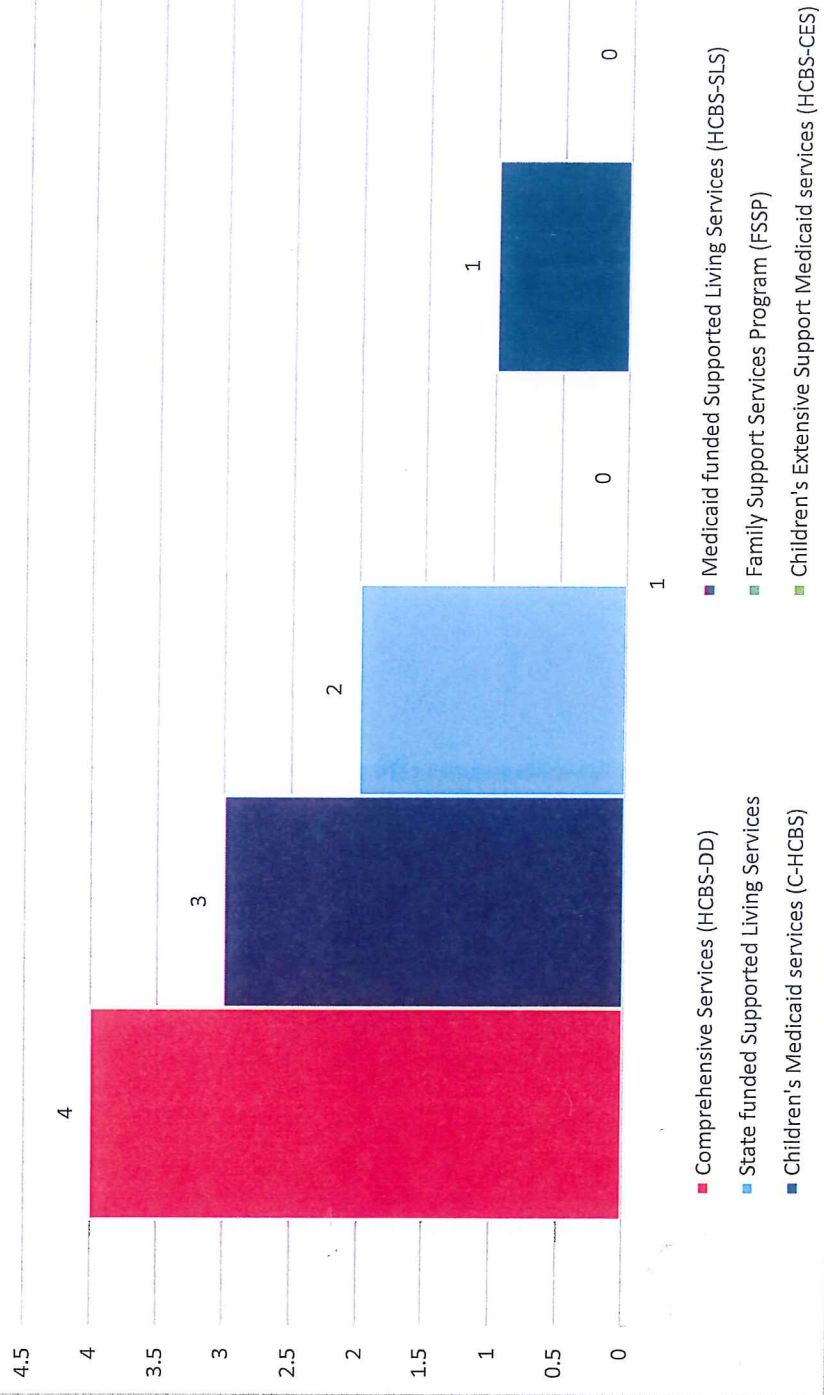


Jul-19

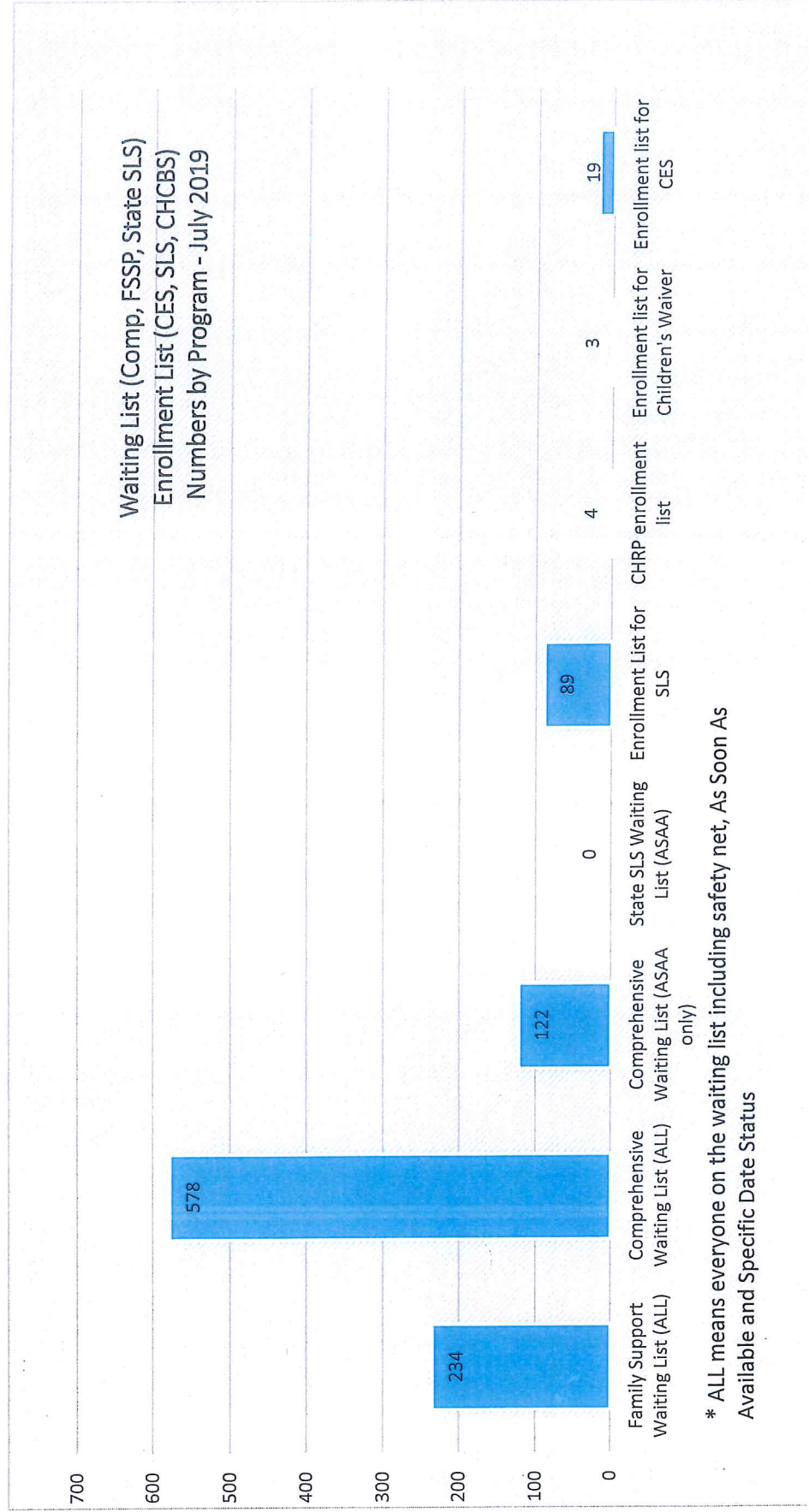
Comprehensive Services (HCBS-DD)
Medicaid funded Supported Living Services (HCBS-SLS)
State funded Supported Living Services
Family Support Services Program (FSSP)
Children's Medicaid services (C-HCBS)
Children's Extensive Support Medicaid services (HCBS-CES)

4
3
2
0
1
0

of Enrollments by Program for July 2019



Waiting List numbers	July
Family Support Waiting List (ALL)	234
Comprehensive Waiting List (ALL)	578
Comprehensive Waiting List (ASAA only)	122
State SLS Waiting List (ASAA)	0
Enrollment List for SLS	89
CHRP enrollment list	4
Enrollment list for Children's Waiver	3
Enrollment list for CES	19



* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status

Determinations completed July 2019

Eligible Not Eligible
9 0

Total

9

DD Determinations July 2019

9

0

DCSS Prevocational Program Billing Customer List April – June 2019

<u>Company</u>	<u>Job Description</u>
Abbey of St. Walburg	Bindery
Advertising Development Specialists	Assembly
Connective Systems	Assembly
Coyote Camp/Supply Cache	Packaging
Environmental Office Solutions	Packaging
FullPro	Packaging
Jorgensen Lab	Packaging
Pins and Fins	Assembly
Poudre Valley REA	Bindery
Power Line Sentry	Assembly
Ram's Waste	Bindery
Roots Real Estate	Bindery
Sensitively Yours	Assembly
Stroker	Assembly
US Forest Service	Assembly
Walker Manufacturing	Packaging
Wild West Munchies	Packaging
World by the Tail	Packaging
Your True Nature	Packaging

*Volunteer Opportunities and Locations

Prevoc; Community Skills Development Program (CSDP); Personal, Social and Community Services (PSCS)

<u>Company</u>	<u>Job Description</u>
American Baptist Church	Pick up donations from Whole Foods and take to the Salvation Army
ARC (Fort Collins/Loveland)	Sort books in the 'book nook', remove colored tags off racks, straighten store, sort toy shelves, hang plastic bags on the hooks and clear/organize the shelves
Everyday Joe's	General cleaning, filling water jugs, and various tasks as needed
Good Will Health	Sorting, organizing and cleaning
Golden Peaks (Fort Collins)	Visit Senior residents
Habitat for Humanity (Loveland)	Sort books/clothing
Matthew's House	Recycle, wipe down counters, sweep and empty trash
Meals on Wheels (Fort Collins/Loveland)	Deliver meals to home bound individuals
Salvation Army	Pick up donated food

*Volunteer Opportunities and Locations (Cont.)

<u>Company</u>	<u>Job Description</u>
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Saturday Morning

Transporting food from food bank for
Saturday morning breakfast

Supported Employment Commercial Cleaning

LaPorte Presbyterian Church
Mosaic

Red Rocks Biofuel

Supported Employment Diversified Career Services

Company

1st Bank (S. College and Lemay)
ARC (Fort Collins)
Aspen Grove Vet Clinic
Big Deal Tire
Bones du Jour
Brand Spankin' Used
Budweiser
Child Advocacy Center
Chipper's Lanes
Cinemark Cinemas
Cinemark Theater and Bistro
City of Loveland Library
Colorado State University
Colorado State University
Columbine Health Systems
Columbine Health Systems
CopperMuse Distillery
Culver's
Earle's Loveland Floral
Eco-Thrift
Fazolis
Fazolis
Fiona's Delicatessen and Catering
Fly High Trampoline Park
Gib's Bagels (Lemay)
Gib's Bagels (Shields)
Goodwill Thrift Store
Hach
Hallmark
High Country Beverage
Home Depot (Fort Collins/JFK Pkwy)
Jorgensen Labs
King Soopers (Timberline)
King Soopers (Loveland)
Kohl's (Fort Collins)
Kohl's (Loveland)

Individual Job Sites

Hospitality
Merchandising Associate (2)
Groundskeeper/Janitor
Associate
Kitchen Asst.
Associate
Dishwasher
Groundskeeper/Janitor
Crew Member
Ticket taker
Custodian
Library Page
Lory Student Center (1)
Moby Gym (1)
Laundry Assistant
Dietary Aide
Assembly Crewmember
Dining Room Attendant
Floral Asst.
Associate
Janitorial/Lobby
Kitchen/Cashier (2)
Dishwasher (2)
Crewmember
Dining Area Attendant
Dining Area Attendant
Associate
Kitchen Asst.
Associate/Stockier
Warehouse Assistant (2)
Associate (1)
Assembly/Packaging
Courtesy Clerk
Courtesy Clerk
Maintenance
Dock Assistant

LaPorte Hardware
MacKenzie Place
Marshall's
McDonald's (W. Elizabeth)
Nikki's Restaurant
Nita Crisp Crackers
Palmer Flowers
Panera Bread (Fort Collins)
PetCo
Pet City
Pizza Hut (Loveland)
Poudre School District
Red Robin (Fort Collins)
Rollins Landscaping
Safeway (Fort Collins)
Safeway (Loveland)
Silver Grill
Summit Construction Supply
Taco Bell (Loveland)
The Aggie
The Rio
Thompson Valley Schools
Torchy's Tacos
Tres Margarita's (Fort Collins)
Walmart (Mason)
Walrus Ice Cream
Wendy's (Loveland)
Whole Foods

Inventory Specialist
Dishwasher
Associate
Lobby Attendant
Dish Washer
Packagers (11)
Floral Assistant
Dining Room Attendant
Associate
Associate
Box Assembler
Janitor – PHS
Food Prep/Dining Room Attendant
Maintenance
Courtesy Clerk (2)
Courtesy Clerk (2)
Dining Room Attendant
Packaging/Assembly
Dining Room Attendant
Janitorial
Dining Room Attendant
Dietary/Kitchen Asst.
Kitchen Prep
Dining Room Attendant
Courtesy Clerk/Lot Attendant
Groundskeeper/Janitorial
Dining Room Attendant (2)
Cart Attendant