



# Foothills Gateway, Inc.

Supporting People with Disabilities

*We believe in a life of opportunity, of choice, and of dignity  
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower  
individuals with disabilities to lead lives of their choice.*

## Board of Director's Meeting Agenda

April 16, 2019

7:00 pm

MEETING CALLED TO ORDER 10 min.

**Public Comment** - The Board allocates 10 minutes at the beginning of each board meeting for "Public Comment". Each speaker, at the Chair's discretion, may speak for up to five minutes.

**Potential Board Members** – Should any potential Board members be in attendance, the Board allocates this time for introductions.

PRESENTATIONS 15 min.

Community Relations –Debbie Klein

CONSENT AGENDA 2 min.

Approval of Board Meeting Minutes – March 4, 2019  
Approval of Annual Meeting Minutes – March 4, 2019  
Agency Calendar for FY19-20

FINANCIAL REPORT 10 min.

Approval of Financial Report

OLD BUSINESS 15 min.

Mission, Vision, Guiding Principles Review

NEW BUSINESS 15 min.

Colorado START Final Report Update/presentation

EXECUTIVE TEAM UPDATES 15 min.

COMMITTEE REPORTS 20 min.

Executive Committee  
Fiscal and Property Committee  
Legislative Affairs Committee  
Joint Resource Committee

ADJOURNMENT

# FOOTHILLS GATEWAY, INC.

## UNAUDITED

Preliminary Financial Reports  
for the 9 months ending March 31, 2019

## MONTHLY FINANCIAL HIGHLIGHTS

- \* Revenues are 0.8% under YTD Budget
- \* Expenses are 2.1% under YTD Budget
- \* Net Loss is \$203,076 less than YTD Budgeted Net Loss

<b>Financial Status</b>	<b>at June 30, 2018</b>	<b>at March 31, 2019</b>	<b>Change</b>
Total Assets	\$12,991,027	\$11,324,219	(\$1,666,808)
Total Liabilities	\$1,598,780	\$1,270,050	(\$328,731)
Net Assets (Fund Balances)	\$11,392,247	\$10,054,169	(\$1,338,078)
Undesignated Net Assets	\$3,275,114	\$2,096,703	(\$1,178,411)
Designated Net Assets	\$8,117,135	\$7,957,466	(\$159,669)

### **Current Year Financial Performance** at 9 months / 75% of annual revenue and expense

	<b>Actual Year to Date</b>	<b>YTD Budget</b>	<b>% Actual to YTD Budget</b>	<b>Annual Budget</b>	<b>% Actual to Annual Budget</b>
<b>Revenues</b>					
State/Medicaid Funds	\$9,817,836	\$10,126,782	96.9%	\$13,822,144	71.0%
Vocational Income	217,971	190,791	114.2%	254,388	85.7%
Public Support	175,072	156,550	111.8%	209,200	83.7%
Larimer County Mill Levy	1,862,203	1,853,038	100.5%	4,150,956	44.9%
Other	475,002	319,595	148.6%	322,460	147.3%
<b>Total Revenue</b>	<b>\$12,548,084</b>	<b>\$12,646,756</b>	<b>99.2%</b>	<b>\$18,759,148</b>	<b>66.9%</b>
<b>Expenses</b>					
Salaries, Taxes & Benefits - Staff	\$8,686,626	\$8,935,223	97.2%	\$11,950,081	72.7%
Salaries, Taxes & Ben - Individuals in Svcs	231,781	203,553	113.9%	271,404	85.4%
Vocational/Contract Supplies	18,350	17,050	107.6%	24,600	74.6%
Supplies, Equipment & Building Expense	767,715	876,163	87.6%	1,168,855	65.7%
Vehicle Expense	296,921	323,074	91.9%	429,991	69.1%
Program Related Expense	2,268,402	2,198,940	103.2%	2,915,762	77.8%
Purchase of Service	1,339,047	1,330,494	100.6%	1,787,244	74.9%
Other	277,319	303,413	91.4%	465,452	59.6%
<b>Total Expenses</b>	<b>\$13,886,162</b>	<b>\$14,187,910</b>	<b>97.9%</b>	<b>\$19,013,389</b>	<b>73.0%</b>
<b>Revenue Over (Under) Expense</b>	<b>(\$1,338,078)</b>	<b>(\$1,541,154)</b>	<b>86.8%</b>	<b>(\$254,241)</b>	<b>526.3%</b>

Foothills Gateway  
Statement of Financial Condition  
Sunday, March 31, 2019  
Unaudited

**ASSETS**

Current Assets	
Cash	\$1,253,438.27
Certificates of deposit	
Investments - Short Term	3,488,599.08
Sub Total Cash & Equivalents	<u>4,742,037.35</u>
Receivables	
Fees and grants from governmental agencies	2,082,289.87
Vocational contracts	27,359.82
Notes Receivable	
Other	68,588.13
Sub Total Receivables	<u>2,178,237.82</u>
Inventory	
Prepaid expense and other	50,566.19
Total Current Assets	<u>6,970,841.36</u>

Other Investments 2,641,070.01

Land, Building & Equipment, net 1,712,307.36

**Total Assets** 11,324,218.73

**LIABILITIES AND NET ASSETS**

Current Liabilities	
Accounts Payable and Accrued Expense	1,254,174.78
Current portion of Long-Term Debt	
Deferred Revenue	15,875.10
Total Current Liabilities	<u>1,270,049.88</u>

Long Term Debt  
Notes Payable (less current portion)

**Total Liabilities** 1,270,049.88

**NET ASSETS (FUND BALANCES)**

Unrestricted Funds	
Designated Memorial Funds	166,171.08
Designated Capital Repair & Replacement	76,000.00
Designated YMCA Camp	7,500.00
Designated Other Purposes	192,369.22
Net Investment in Land, Bldg & Equipment	1,712,307.36
Undesignated	7,839,810.65
Total Unrestricted Funds	<u>9,994,158.31</u>

Temporarily Restricted Funds 60,010.54

**Total Net Assets (Fund Balances)** 10,054,168.85

**Total Liabilities and Fund Balances** 11,324,218.73

Foothills Gateway, Inc.  
Fund Detail  
March 31, 2019

**DONOR DESIGNATED:**

Cash in Bank	97,038.04
Accounts Payable	(37,027.50)
<b>Total</b>	<b>60,010.54</b>

**FUND BALANCES:**

Miscellaneous Restricted Donations	58,394.62
CMS Mechanical Services - Residential Home Repairs	6,451.62
Colorado Gives Day - FSS Program	100.00
New Belgium - EI Services	697.20
Comm Found - Boone - Supported Employment	1,000.00
CLCI / United Way - Adult Respite	4,362.69
Hair Farmers Contest - Individual's Hygeine	458.89
Foothills Gateway Foundation - Adult Needs	14,984.91
Foothills Gateway Foundation - Children / Family Needs	3,456.02
Fort Collins Breakfast Rotary Charitable	
Foundation - FSS Activity	1,000.00
Foothills Service League - FSS Activity	738.45
FSS - Prior years fundraisers	6,637.74
FSS - Flying Pig 5k Run/Walk Current Year	18,507.10
Foothills Service League	1,615.92
Parent Training	1,112.29
Supported Employment	503.63
<b>Total</b>	<b>60,010.54</b>

Foothills Gateway, Inc.  
Fund Detail  
March 31, 2019

**BOARD DESIGNATED:**

Cash in Bank	167,076.01
Due (To) / From General Fund	(904.93)
	<u>166,171.08</u>

**FUND BALANCES:**

Memorial Fund	166,171.08
<i>Total</i>	<u>166,171.08</u>



Foothills Gateway  
Statement of Revenue and Expense  
Preliminary - UNAUDITED  
Consolidated  
For the Nine Months Ending Sunday, March 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
<b>REVENUES</b>					
<b>State General Fund</b>					
4010... Infant/Toddler	100,244	932,857	1,183,684	(250,827)	78.8%
4040... Supported Living Services	48,247	471,166	667,572	(196,406)	70.6%
4050 Family Support Services-Direct	30,537	323,744	366,444	(42,700)	88.3%
4060 Case Management	56,488	576,259	680,608	(104,349)	84.7%
4071 Management Fees	44,336	408,913	534,959	(126,046)	76.4%
4062 PASRR - State	207	1,897	1,832	65	103.5%
4067 IDD Determination	2,860	22,357	32,134	(9,777)	69.6%
4063 Special Purpose Funds	5,096	116,900	139,776	(22,876)	83.6%
<b>Total State General Fund</b>	<b>288,014</b>	<b>2,854,093</b>	<b>3,607,009</b>	<b>752,916</b>	<b>79.1%</b>
<b>Part C</b>					
4090... Part C - Direct Services			162,500	(162,500)	0.0%
4092 Part C - Private Ins Trust Fund	9,020	76,397	108,000	(31,603)	70.7%
4093 Part C - Private Ins Broker Fee	1,533	13,006	18,360	(5,354)	70.8%
4096 Part C - Service Coordination	0	0	73,243	(73,243)	0.0%
4097 Part C - Private Ins Serv Coord	3,713	33,961	45,864	(11,903)	74.0%
4098 Part C - Management Fee	0	0	76,423	(76,423)	0.0%
<b>Total Part C</b>	<b>14,266</b>	<b>123,365</b>	<b>484,390</b>	<b>(361,025)</b>	<b>25.5%</b>
<b>Medicaid Waiver</b>					
4110 CES Program	47,193	461,476	560,708	(99,232)	82.3%
4111 EPSDT	654	4,209		4,209	0.0%
4112 HCBS	4,186	42,466	41,940	526	101.3%
4114 Day Services - Non-Integrated	114,468	1,285,184	1,832,819	(547,635)	70.1%
4120 Day Services - Integrated	40,895	457,330	782,139	(324,809)	58.5%
4130 Residential Services	208,345	1,794,214	2,568,951	(774,737)	69.8%
4140 Supported Living Services	74,603	709,217	1,039,460	(330,243)	68.2%
4162 Targeted Case Management	142,166	1,565,565	2,104,255	(538,690)	74.4%
4163 Util Review/BUS Assmnt/SEP	4,912	51,038	70,040	(19,002)	72.9%
4165 Quality Assurance	19,817	175,590	222,424	(46,834)	78.9%
4166 Case Management -SIS	1,910	13,368	18,621	(5,253)	71.8%
4180 Transportation	25,808	280,722	389,388	(108,666)	72.1%
<b>Total Medicaid Waiver</b>	<b>684,959</b>	<b>6,840,378</b>	<b>9,630,745</b>	<b>(2,790,367)</b>	<b>71.0%</b>
<b>Other Service Related Revenue</b>					
4215 Room & Board	2,085	18,441	24,616	(6,175)	74.9%
4230 NVP	0	12,864	12,000	864	107.2%
4245 Private Pay Revenue	1,468	21,526	30,156	(8,630)	71.4%
4250 Billing Agent Fees	1,364	11,870	8,400	3,470	141.3%
<b>Total Other Service Related Revenue</b>	<b>4,917</b>	<b>64,701</b>	<b>75,172</b>	<b>(10,471)</b>	<b>86.1%</b>
<b>Other Gov't Fees &amp; Grants</b>					
4320 Larimer County Mill Levy	235,720	1,862,203	4,150,956	(2,288,753)	44.9%
4350 Colo Division of Housing	3,673	32,822	44,028	(11,206)	74.5%
4360 Division of Vocational Rehabilitation - DD	3,988	33,015	32,280	735	102.3%
4365 CSCR Crisis Grant	0	56,544	100,000	(43,456)	56.5%
<b>Total Other Gov't Fees &amp; Grants</b>	<b>243,381</b>	<b>1,984,584</b>	<b>4,327,264</b>	<b>(2,342,680)</b>	<b>45.9%</b>

Foothills Gateway  
Statement of Revenue and Expense  
Preliminary - UNAUDITED  
Consolidated  
For the Nine Months Ending Sunday, March 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
<b>Vocational Income</b>					
4402 CIE - Res & Comm'l Cleaning	1,657	24,660	34,200	(9,540)	72.1%
4404 CIE - Enclave	1,017	14,147	21,672	(7,525)	65.3%
4406 CIE - Other	77	7,385	13,716	(6,331)	53.8%
4410 Vocational Contracts	18,962	171,779	184,800	(13,021)	93.0%
<b>Total Vocational Income</b>	<b>21,713</b>	<b>217,971</b>	<b>254,388</b>	<b>(36,417)</b>	<b>85.7%</b>
<b>Public Support</b>					
4510 United Way	0	2,769	5,000	(2,231)	55.4%
4530 Donor Restricted Contributions	11,623	76,091	83,600	(7,509)	91.0%
4560 Donations - Unrestricted	2,605	87,227	100,000	(12,773)	87.2%
4580 In Kind Revenue	3,951	8,985	20,600	(11,615)	43.6%
<b>Total Public Support</b>	<b>18,179</b>	<b>175,072</b>	<b>209,200</b>	<b>34,128</b>	<b>83.7%</b>
<b>Other Income</b>					
4810 Rent Income	1,200	9,600	14,400	(4,800)	66.7%
4811 Rent of Space - Meeting Rooms	0	68		68	0.0%
4820 Grant Income	0	17,700	17,000	700	104.1%
4850 Interest Income	11,938	112,427	102,000	10,427	110.2%
4855 Change in Market Value	50,492	76,530		76,530	0.0%
4870 Dividend Income	15,559	50,895	380	50,515	13,393.3%
4880 Miscellaneous Income	700	9,878	7,200	2,678	137.2%
4896 (Gain)/Loss on Sale of Assets	0	10,822	10,000	822	108.2%
<b>Total Other Income</b>	<b>79,889</b>	<b>287,919</b>	<b>150,980</b>	<b>136,939</b>	<b>190.7%</b>
<b>TOTAL REVENUE</b>	<b>1,355,318</b>	<b>12,548,084</b>	<b>18,739,148</b>	<b>(6,191,064)</b>	<b>67.0%</b>

Foothills Gateway  
Statement of Revenue and Expense  
Preliminary - UNAUDITED  
Consolidated  
For the Nine Months Ending Sunday, March 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
<b>EXPENSES</b>					
<b>Salaries &amp; Wages</b>					
5010 Full Time Wages	672,851	6,213,596	8,456,844	2,243,248	73.5%
5011 Part Time Wages	46,221	492,127	709,249	217,122	69.4%
5012 Bonus	3,059	34,438	51,479	17,041	66.9%
5509 PTO	19,095	7,413	33,942	26,529	21.8%
5015 Full Time Wages-Overtime	6,437	51,707	45,317	(6,390)	114.1%
5016 Part Time Wages-Overtime	11	1,149	1,547	398	74.3%
<b>Total Salaries &amp; Wages</b>	<b>747,675</b>	<b>6,800,431</b>	<b>9,298,378</b>	<b>2,497,947</b>	<b>73.1%</b>
<b>Wages - Individuals in Services</b>					
5020 Vocational Wages	13,723	148,348	163,920	15,572	90.5%
5030 Janitorial Wages	1,070	17,373	15,360	(2,013)	113.1%
5031 Aide Wages	3	257	780	523	33.0%
5041 Res & Comm'l Cleaning Wages	2,344	20,822	30,720	9,898	67.8%
5044 Enclave Wages	1,304	13,869	21,888	8,019	63.4%
5060 Outside Contract Wages	489	6,905	12,156	5,251	56.8%
<b>Total Wages - Individuals in Svcs</b>	<b>18,932</b>	<b>207,575</b>	<b>244,824</b>	<b>37,249</b>	<b>84.8%</b>
<b>Contract Wages</b>					
5105 Contract Wages			150	150	0.0%
5110 Consulting	5,478	27,292	69,320	42,028	39.4%
5120 Professional Fees	21,040	55,621	82,150	26,529	67.7%
<b>Total Contract Wages</b>	<b>26,518</b>	<b>82,913</b>	<b>151,620</b>	<b>68,707</b>	<b>54.7%</b>
<b>Staff Payroll Taxes</b>					
310 Staff FICA	53,530	503,652	685,807	182,155	73.4%
315 Worker's Comp	11,196	125,601	145,846	20,245	86.1%
<b>Total Staff Payroll Taxes</b>	<b>64,726</b>	<b>629,253</b>	<b>831,653</b>	<b>202,400</b>	<b>75.7%</b>
<b>Payroll Taxes - Individuals in Svcs</b>					
5320 FICA - Vocational	1,048	11,358	12,540	1,182	90.6%
5325 W/Comp - Vocational	562	5,866	5,220	(646)	112.4%
5330 FICA - Janitorial	82	1,330	1,176	(154)	113.1%
5331 Aide FICA	0	20	60	40	32.9%
5335 W/Comp - Janitorial	36	907	504	(403)	180.0%
5336 Aide W/Comp	0	11	24	13	45.0%
5341 FICA - Res & Comm'l Cleaning	179	1,595	2,352	757	67.8%
5344 FICA - Enclave	100	1,062	1,680	618	63.2%
5346 W/Comp - Res & Comm'l Cleaning	80	757	984	227	76.9%
5349 W/Comp - Enclave	60	511	720	209	71.0%
5360 Outside Contract FICA	37	529	924	395	57.2%
5365 Outside Contract W/Comp	14	262	396	134	66.0%
<b>Total Payroll Taxes - Indiv in Svcs</b>	<b>2,199</b>	<b>24,207</b>	<b>26,580</b>	<b>2,373</b>	<b>91.1%</b>
<b>Staff Benefits</b>					
5500 CUC	0	276	3,541	3,265	7.8%
5510 Health Insurance	107,695	940,624	1,307,527	366,903	71.9%
5515 Dental Insurance	4,960	43,535	60,260	16,725	72.2%
5520 Disability	6,950	62,485	93,011	30,526	67.2%
5530 Life Insurance	947	8,502	12,696	4,194	67.0%
5540 Retirement	29,964	201,520	343,015	141,495	58.7%
<b>Total Staff Benefits</b>	<b>150,516</b>	<b>1,256,941</b>	<b>1,820,050</b>	<b>563,109</b>	<b>69.1%</b>



Foothills Gateway  
Statement of Revenue and Expense  
Preliminary - UNAUDITED  
Consolidated  
For the Nine Months Ending Sunday, March 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
<b>Supplies</b>					
5700 Office Supplies	341	27,963	44,704	16,741	62.6%
5720 Center Supplies	1,892	18,435	25,620	7,185	72.0%
5725 Nursing Supplies	4	2,800	3,660	860	76.5%
5730 Janitorial Supplies	640	6,148	5,640	(508)	109.0%
5740 Unit Supplies	300	5,903	15,896	9,993	37.1%
5750 Postage	2,141	12,334	26,645	14,311	46.3%
<b>Total Supplies</b>	<b>5,318</b>	<b>73,583</b>	<b>122,165</b>	<b>48,582</b>	<b>60.2%</b>
<b>Vocational/Contract Supplies</b>					
5810 Contract Materials	(2)	2,093	600	(1,493)	348.9%
5815 Contract Postage	(53)	16,257	24,000	7,743	67.7%
<b>Total Vocational/Contract Supplies</b>	<b>(56)</b>	<b>18,350</b>	<b>24,600</b>	<b>6,250</b>	<b>74.6%</b>
<b>Occupancy</b>					
5900 Telephone	1,512	13,593	18,768	5,175	72.4%
5903 Cell / Digital Phones	9,133	80,468	113,648	33,180	70.8%
5910 Board & Liability Insurance	8,289	79,302	102,630	23,328	77.3%
5920 Building Maintenance	13,131	82,815	157,840	75,025	52.5%
5925 Grounds Maintenance	2,793	16,009	30,240	14,231	52.9%
5930 Taxes & Licenses	0	1,261	1,325	64	95.1%
5940 Depreciation	17,714	165,637	220,331	54,694	75.2%
5950 Security	825	9,856	12,720	2,864	77.5%
5960 Utilities	8,142	77,969	101,940	23,971	76.5%
5965 Refuse Collection	816	10,613	17,880	7,267	59.4%
5971 Rent	1,450	10,425	17,625	7,200	59.1%
985 Moving Exp	546	3,219	2,160	(1,059)	149.0%
<b>Total Occupancy</b>	<b>64,349</b>	<b>551,165</b>	<b>797,107</b>	<b>245,942</b>	<b>69.1%</b>
<b>Equipment</b>					
6100 Equip Maint & Repair	0	2,038	6,268	4,230	32.5%
6110 Equip under \$3000	7,792	34,768	62,055	27,287	56.0%
6125 Equipment Lease Expense	2,234	23,248	29,640	6,392	78.4%
<b>Total Equipment</b>	<b>10,025</b>	<b>60,055</b>	<b>97,963</b>	<b>37,908</b>	<b>61.3%</b>
<b>Professional Growth</b>					
6300 Travel	2,447	11,625	25,604	13,979	45.4%
6310 Meetings & Conferences	648	14,258	36,045	21,787	39.6%
6320 Professional Dues & Publications	446	31,393	45,334	13,941	69.2%
6330 Staff Recognition	0	23,530	27,050	3,520	87.0%
6340 Staff Training	1,908	17,887	30,691	12,804	58.3%
6341 Computer Training	0	4,002	2,200	(1,802)	181.9%
6342 PCT Training	486	12,237	11,673	(564)	104.8%
6350 Employee Relations	851	6,598	10,990	4,392	60.0%
<b>Total Professional Growth</b>	<b>6,786</b>	<b>121,530</b>	<b>189,587</b>	<b>68,057</b>	<b>64.1%</b>
<b>Vehicle Expense</b>					
6410 Mileage Reimbursement Expense	3,922	44,363	68,534	24,171	64.7%
6420 Fuel & Oil Expense	5,041	58,620	75,480	16,860	77.7%
6430 Vehicle Repair & Maintenance	2,389	47,822	64,370	16,548	74.3%
6450 Vehicle Insurance Expense	3,404	32,044	43,308	11,264	74.0%
6460 Vehicle Licensing Expense	726	4,678	5,700	1,022	82.1%
6465 Vehicle Depreciation	13,922	127,720	172,599	44,879	74.0%
6480 Veh Repair Reimb by Insurance	0	(18,326)		18,326	0.0%
<b>Total Vehicle Expense</b>	<b>29,405</b>	<b>296,921</b>	<b>429,991</b>	<b>133,070</b>	<b>69.1%</b>

Foothills Gateway  
Statement of Revenue and Expense  
Preliminary - UNAUDITED  
Consolidated  
For the Nine Months Ending Sunday, March 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
<b>Other Expense</b>					
6605 Board Expense	590	1,761	2,140	379	82.3%
6610 Public Relations	3,611	11,146	21,050	9,904	52.9%
6616 Misc Fees & Expenses	1,067	9,909	10,830	921	91.5%
6625 Advertising	25	607	3,350	2,743	18.1%
6650 Data Processing	6,615	61,496	68,150	6,654	90.2%
6660 Mill Levy - County Admin Fees	4,714	36,926	87,173	50,247	42.4%
6670 Staff Medical Supplies			60	60	0.0%
6675 Ergonomical Evaluations	300	4,420	4,376	(44)	101.0%
6680 Staff Hep B Shots	87	564	1,259	695	44.8%
6681 CBI Checks	291	4,969	5,077	108	97.9%
6689 In-kind Donations Expense	3,951	8,985	20,600	11,615	43.6%
6690 Contribution	0	15,007	1,800	(13,207)	833.7%
6695 Grants			50,000	50,000	0.0%
<b>Total Other Expense</b>	<b>21,252</b>	<b>155,789</b>	<b>275,865</b>	<b>120,076</b>	<b>56.5%</b>
<b>Direct Exp - Individuals in Svcs</b>					
7010 Supplies	4,587	36,387	44,876	8,489	81.1%
7017 Household Supplies	289	1,900	1,740	(160)	109.2%
7020 Telephone	84	770	780	10	98.7%
7025 Cleaning	26,327	211,361	187,129	(24,232)	112.9%
7040 Recreational Services	428	7,047	16,072	9,025	43.8%
7045 Food & Personal Needs	1,211	11,770	17,340	5,570	67.9%
7046 Medical Supplies	100	467		(467)	0.0%
7048 Clothing Allowance	0	19	120	101	15.6%
7057 Personal Assist - HHA's	2,983	3,487	8,965	5,478	38.9%
060 Transportation	1,270	11,280	9,696	(1,584)	116.3%
070 Family Direct Pmts	40,422	345,825	396,000	50,175	87.3%
/072 Family Training	0	30		(30)	0.0%
7075 Direct Service Payments	102,073	965,224	1,388,115	422,891	69.5%
7078 Home Modification	0	48,760	59,391	10,631	82.1%
7079 Assistive Technology	16,519	102,699	61,630	(41,069)	166.6%
7081 Therapies	27,330	253,098	413,203	160,105	61.3%
7082 Medical Prof Services - Other	601	27,915	66,593	38,678	41.9%
7085 Craft Supplies	22	344	660	316	52.1%
7086 Women's Group	(18)	9		(9)	0.0%
7087 Men's Group	17	127		(127)	0.0%
<b>Total Direct Exp - Indiv in Svcs</b>	<b>224,244</b>	<b>2,028,520</b>	<b>2,672,310</b>	<b>643,790</b>	<b>75.9%</b>
<b>Room &amp; Board Expense</b>					
7205 Property & Liability Insurance	58	518	2,556	2,038	20.2%
7210 Building Maintenance	0	4,081	3,600	(481)	113.3%
7215 Grounds Maintenance	0	898	2,880	1,982	31.2%
7220 Depreciation	913	8,055	10,308	2,253	78.1%
7225 Refuse Collection	168	541	540	(1)	100.2%
7230 Equipment Maint & Repair			480	480	0.0%
7240 Household Supplies	102	1,140	1,440	300	79.2%
7247 Security	0	800	420	(380)	190.5%
7250 Utilities	509	570	1,800	1,230	31.7%
7260 Food	527	4,555	5,760	1,205	79.1%
<b>Total Room &amp; Board Expense</b>	<b>2,276</b>	<b>21,158</b>	<b>29,784</b>	<b>8,626</b>	<b>71.0%</b>

Foothills Gateway  
Statement of Revenue and Expense  
Preliminary - UNAUDITED  
Consolidated  
For the Nine Months Ending Sunday, March 31, 2019

	Current Month Balance	Year to Date Balance	Budget FY18-19	Variance YTD Budget	Percent YTD Budget
<b>Unallowable Expenses</b>					
7310 Unallow - Mental Health	200	94,605	97,404	2,799	97.1%
7313 Unallow - Physicians	0	27		(27)	0.0%
7314 Unallow - Prof Svcs Other	5,734	32,135	30,000	(2,135)	107.1%
7315 Unallow - Dental	225	3,035		(3,035)	0.0%
7316 Unallow - Vision	0	415		(415)	0.0%
7317 Unallow - Medical Equipment	0	3,189		(3,189)	0.0%
7319 Unallow - Pharmaceuticals	0	30		(30)	0.0%
7320 Unallow - Provider Other	832	2,213	1,104	(1,109)	200.4%
7337 Unallow - Transportation	0	63		(63)	0.0%
7339 Unallow - Other	1,666	52,360	46,260	(6,100)	113.2%
<b>Total Unallowable Ex</b>	<b>8,656</b>	<b>188,071</b>	<b>174,768</b>	<b>(13,303)</b>	<b>107.6%</b>
<b>Other Program Related Expense</b>					
7440 NVP	0	12,864	12,000	(864)	107.2%
7450 Provider Training	622	13,923	15,900	1,977	87.6%
7460 Guardianship Expense	500	3,867	11,000	7,133	35.2%
<b>Total Other Program Related Expense</b>	<b>1,122</b>	<b>30,653</b>	<b>38,900</b>	<b>8,247</b>	<b>78.8%</b>
<b>Purchase of Service</b>					
7510 P/S Transportation Other	6,306	71,028	101,560	30,532	69.9%
7524... Program Approved Service Agencies	35,902	303,075	436,484	133,409	69.4%
7590 Host Homes	110,652	964,944	1,249,200	284,256	77.2%
<b>Total Purchase of Service</b>	<b>152,860</b>	<b>1,339,047</b>	<b>1,787,244</b>	<b>448,197</b>	<b>74.9%</b>
<b>TOTAL EXPENSES</b>	<b>1,536,806</b>	<b>13,886,162</b>	<b>19,013,389</b>	<b>5,127,227</b>	<b>73.0%</b>
<b>REVENUE OVER (UNDER) EXP</b>	<b>(181,488)</b>	<b>(1,338,078)</b>	<b>(274,241)</b>	<b>(1,063,837)</b>	<b>487.9%</b>



# 2019-2020 Calendar

July							August							September							October							
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	
1	2	3	4	5	6										1	2	3	4	5	6	7	8	9	10	11	12	13	
7	8	9	10	11	12	13		4	5	6	7	8	9	10		8	9	10	11	12	13	14	15	16	17	18	19	
14	15	16	17	18	19	20		11	12	13	14	15	16	17		15	16	17	18	19	20	21	22	23	24	25	26	
21	22	23	24	25	26	27		18	19	20	21	22	23	24		22	23	24	25	26	27	28	29	30				
28	29	30	31					25	26	27	28	29	30	31		29	30											
July 4-5 – Independence Day							August 5 – Colorado Day							September 2 – Labor Day							October 18 – Fall Intermission							

November							December							January							February								
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S		
					1	2		1	2	3	4	5	6	7				1	2	3	4								November 28-29 - Thanksgiving
3	4	5	6	7	8	9		8	9	10	11	12	13	14			5	6	7	8	9	10	11						December 23-31 Holiday Break
10	11	12	13	14	15	16		15	16	17	18	19	20	21			12	13	14	15	16	17	18						January 1 – New Year's Day
17	18	19	20	21	22	23		22	23	24	25	26	27	28			19	20	21	22	23	24	25						January 20 – Martin Luther King Day
24	25	26	27	28	29	30		29	30	31							26	27	28	29	30	31							February 17 – Presidents Day

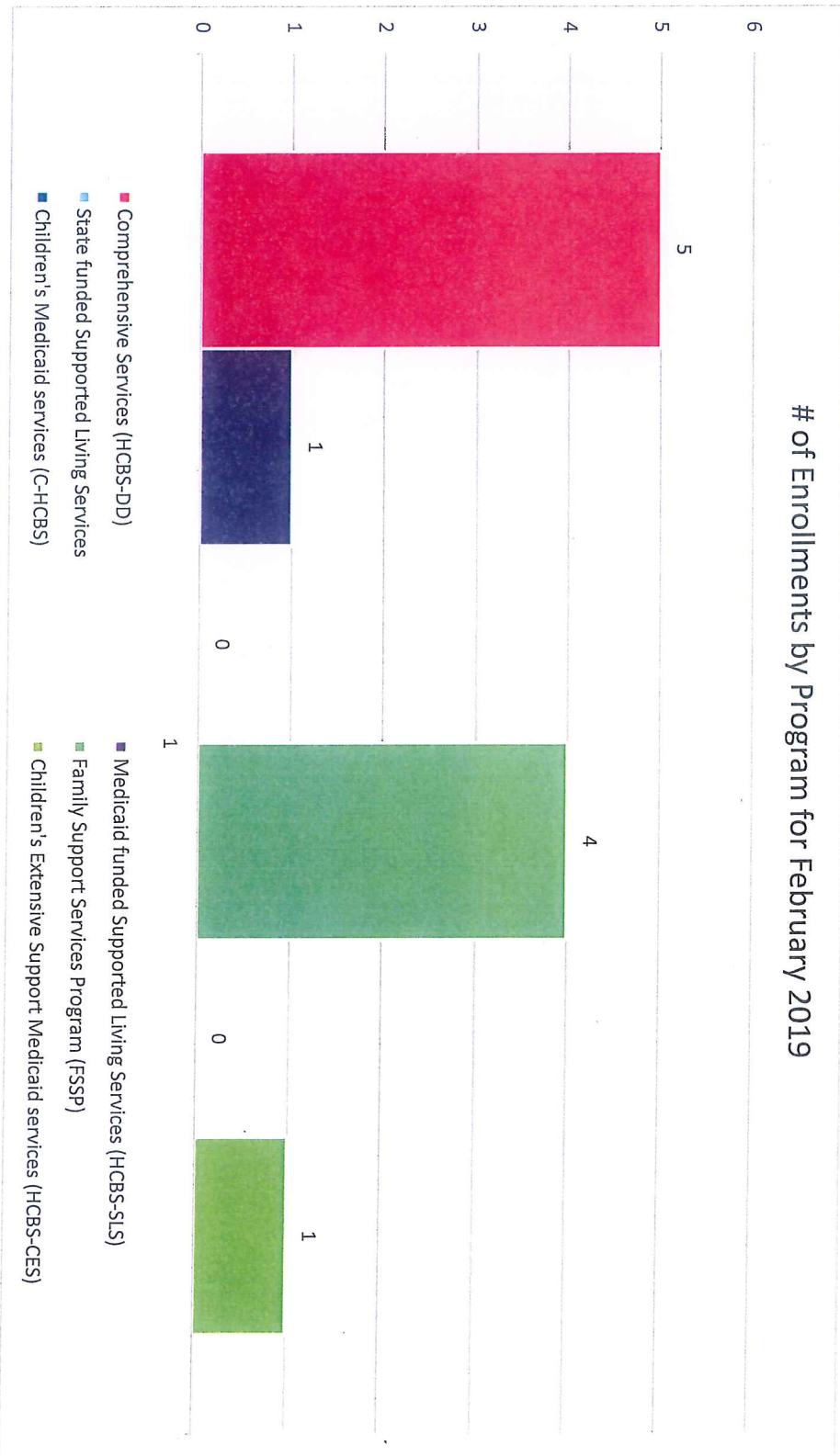
March							April							May							June						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6	7			1	2	3	4			3	4	5	6	7	8	9	10	11	12	13	14	
8	9	10	11	12	13	14	5	6	7	8	9	10	11		3	4	5	6	7	8	9		14	15	16	17	18
15	16	17	18	19	20	21	12	13	14	15	16	17	18		10	11	12	13	14	15	16		21	22	23	24	25
22	23	24	25	26	27	28	19	20	21	22	23	24	25		17	18	19	20	21	22	23		28	29	30	31	
29	30	31					26	27	28	29	30			24	25	26	27	28	29	30		28	29	30			
March 16, 17, 18, 19 and 20 – Spring Break							May 25 – Memorial Day							June 12 - In Service Day													

FGI Closed  
Board Meetings





Comprehensive Services (HCBS-DD)	Feb-19
Medicaid funded Supported Living Services (HCBS-SLS)	5
State funded Supported Living Services	1
Family Support Services Program (FSSP)	0
Children's Medicaid services (C-HCBS)	4
Children's Extensive Support Medicaid services (HCBS-CES)	0
	1



Determinations completed December 2018			
Adult	Eligible	Not Eligible	
FSSP	4	0	
Total	4	0	
	8	0	

# DD Determinations February 2019

ADULT	4		4	
FSSP		0		

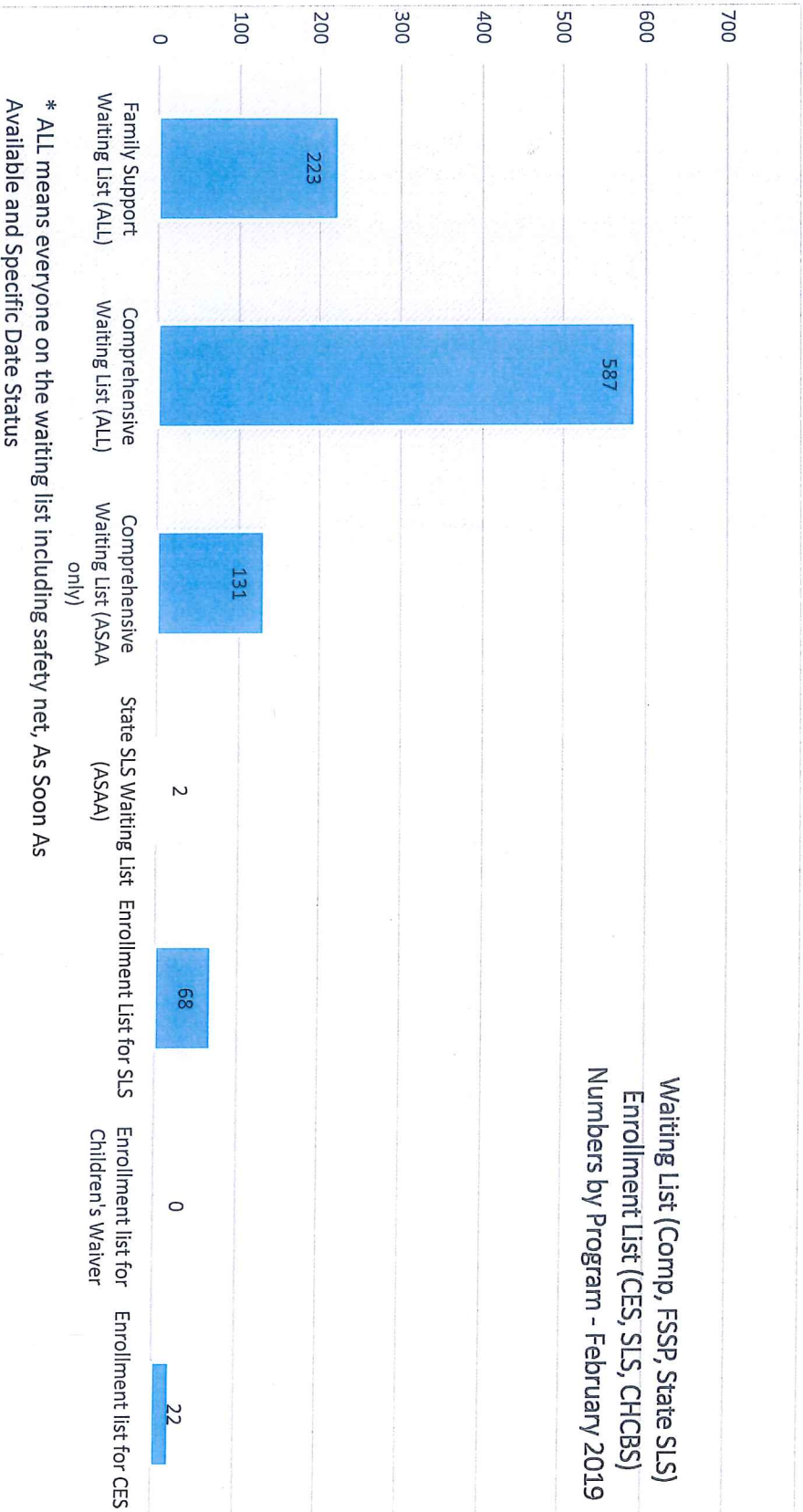
Waiting List numbers

Family Support Waiting List (ALL)  
 Comprehensive Waiting List (ALL)  
 Comprehensive Waiting List (ASAA only)  
 State SLS Waiting List (ASAA)  
 Enrollment List for SLS  
 Enrollment list for Children's Waiver  
 Enrollment list for CES

February

223  
 587  
 131  
 2  
 68  
 0  
 22

Waiting List (Comp, FSSP, State SLS)  
 Enrollment List (CES, SLS, CHCBS)  
 Numbers by Program - February 2019



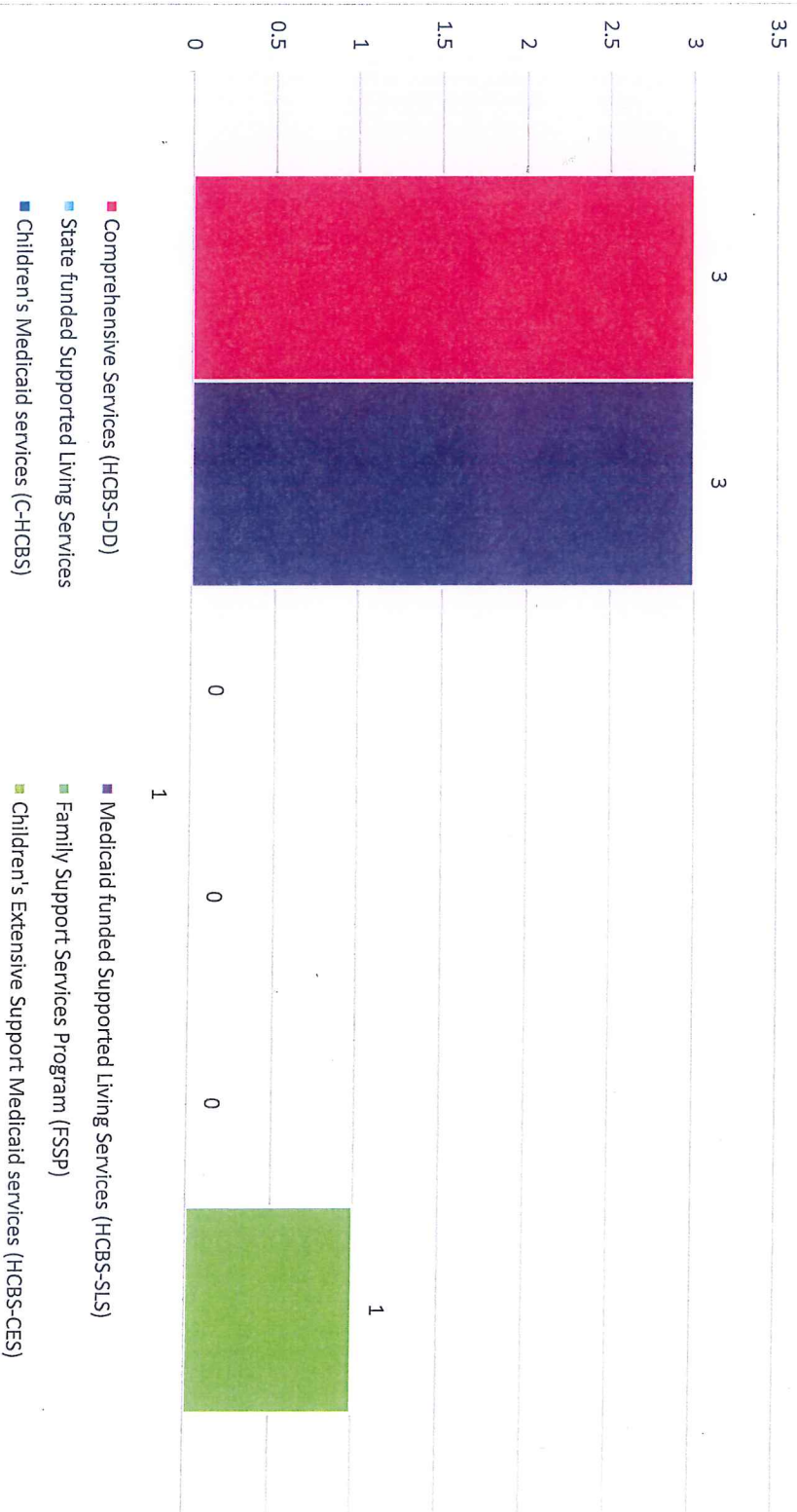
\* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status



Mar-19

Comprehensive Services (HCBS-DD)	3
Medicaid funded Supported Living Services (HCBS-SLS)	3
State funded Supported Living Services	0
Family Support Services Program (FSSP)	0
Children's Medicaid services (C-HCBS)	0
Children's Extensive Support Medicaid services (HCBS-CES)	1

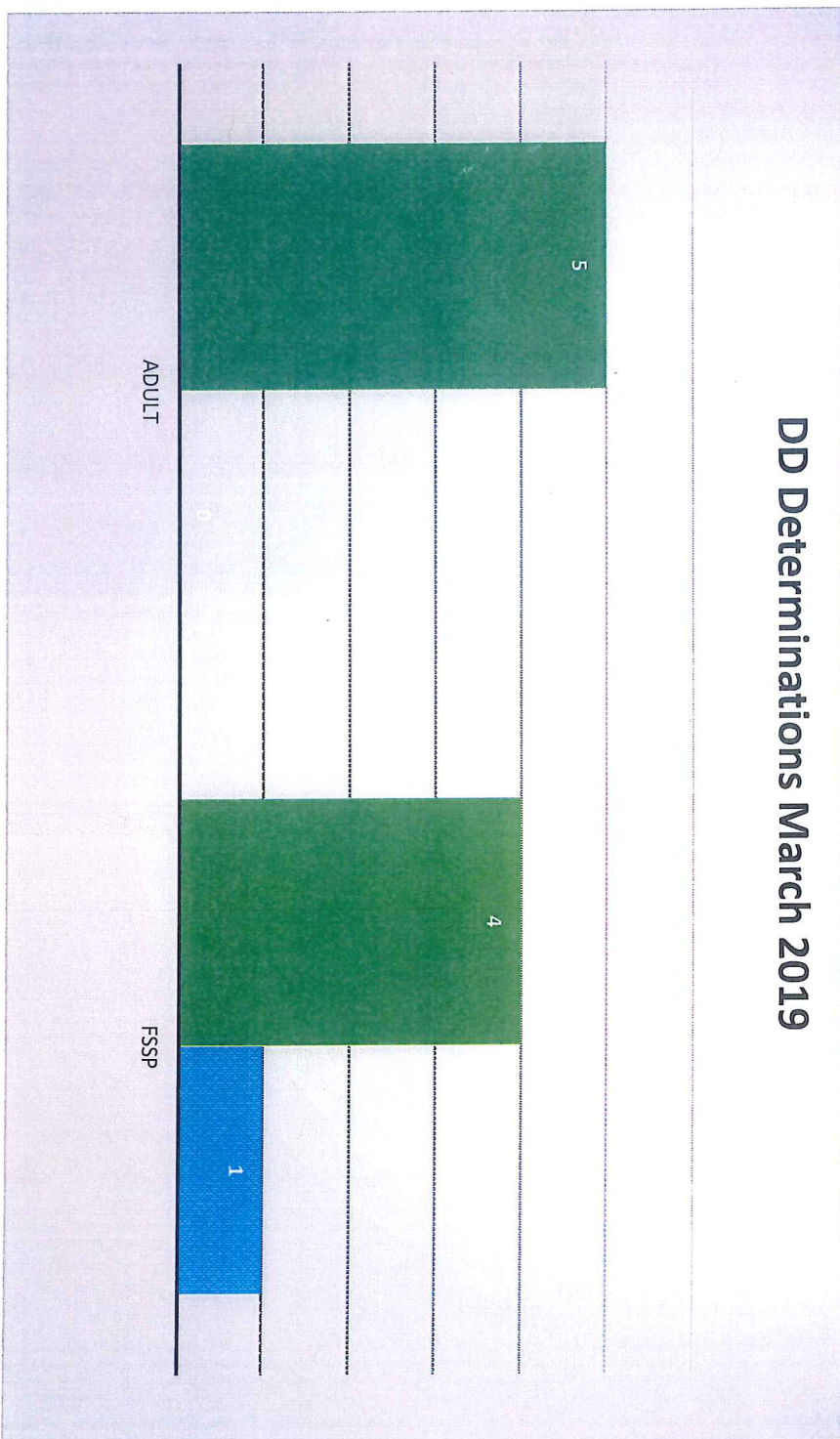
# of Enrollments by Program for March 2019





Determinations completed December 2018		Eligible	Not Eligible
Adult		5	0
FSSP		4	1
Total		9	1

## DD Determinations March 2019



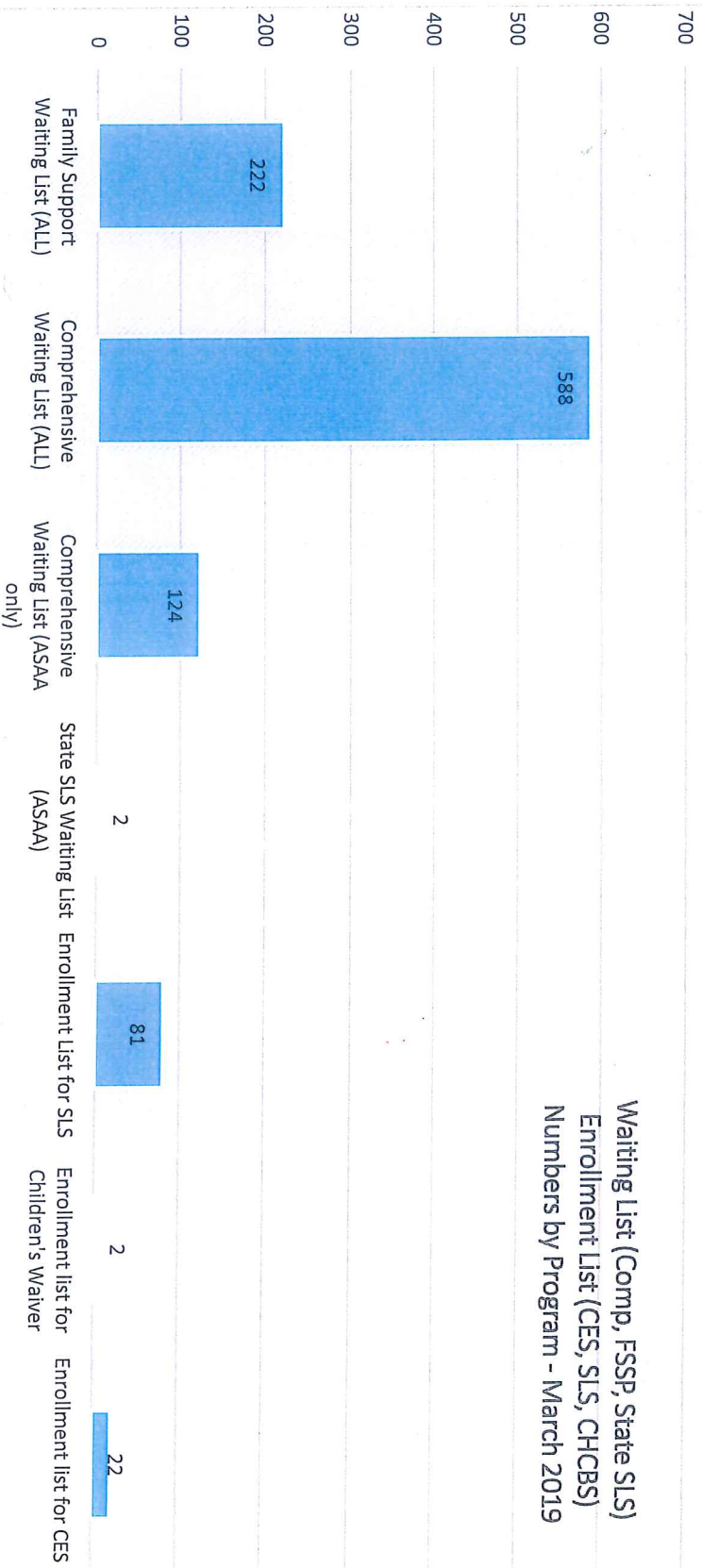
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 State SLS Waiting List (ASAA)  
 Enrollment List for SLS  
 Enrollment list for Children's Waiver  
 Enrollment list for CES

# March

222  
 588  
 124  
 2  
 81  
 2  
 22

# Waiting List (Comp, FSSP, State SLS) Enrollment List (CES, SLS, CHCBS) Numbers by Program - March 2019



\* ALL means everyone on the waiting list including safety net, As Soon As Available and Specific Date Status

# DCSS Prevocational Program Billing Customer List January – March 2019

<u>Company</u>	<u>Job Description</u>
Advertising Development Specialists	Assembly
Alpha Gold	Bindery
American Educational Products	Packaging
Aspen Club	Assembly
Connective Systems	Packaging
Environmental Office Solutions	Packaging
FullPro	Packaging
Jorgensen Lab	Packaging
Mountains and Plains	Assembly
Otterbox	Assembly
Pins and Fins	Assembly
Power Line Sentry	Assembly
Pretty Brainy	Packaging
Ram's Waste	Bindery
Sensitively Yours	Assembly
Stroker	Assembly
Supply Cache/Coyote Camp	Packaging
Walker Manufacturing	Packaging
Wild West Munchies	Packaging
World by the Tail	Assembly
Your True Nature	Packaging

## \*Volunteer Opportunities and Locations

Prevoc; Community Skills Development Program (CSDP); Personal, Social and Community Services (PSCS)

<u>Company</u>	<u>Job Description</u>
American Baptist Church	Pick up donations from Whole Foods and take to the Salvation Army
ARC (Fort Collins/Loveland)	Sort books in the 'book nook', remove colored tags off racks, straighten store, sort toy shelves, hang plastic bags on the hooks and clear/organize the shelves
Everyday Joe's	General cleaning, filling water jugs, and various tasks as needed
Good Will Health	Sorting, organizing and cleaning
Golden Peaks (Fort Collins)	Visit Senior residents
Habitat for Humanity (Loveland)	Sort books/clothing
Matthew's House	Recycle, wipe down counters, sweep and empty trash
Meals on Wheels (Fort Collins/Loveland)	Deliver meals to home bound individuals
Salvation Army	Pick up donated food



## \*Volunteer Opportunities and Locations (Cont.)

### Company

Saturday Morning

### Job Description

Transporting food from food bank for  
Saturday morning breakfast

## Supported Employment Commercial Cleaning

LaPorte Presbyterian Church  
Mosaic

Red Rocks Biofuel

## Supported Employment Diversified Career Services

### Company

1<sup>st</sup> Bank (S. College and Lemay)  
ARC (Fort Collins)  
ARC (Loveland)  
Aspen Grove Vet Clinic  
Big Deal Tire  
Bones du Jour  
Brand Spankin' Used  
Child Advocacy Center  
Chipper's Lanes  
Cinemark Cinemas  
Cinemark Theater and Bistro  
City of Loveland Library  
Colorado State University  
Colorado State University  
Columbine Health Systems  
Columbine Health Systems  
CopperMuse Distillery  
Culver's  
Earle's Loveland Floral  
Fazolis  
Fazolis  
Fiona's Delicatessen and Catering  
Fly High Trampoline Park  
Gib's Bagels (Lemay)  
Gib's Bagels (Shields)  
Goodwill Thrift Store  
Hach  
Hallmark  
High Country Beverage  
Home Depot (Fort Collins/JFK Pkwy)  
Jorgensen Labs  
King Soopers (Timberline)  
King Soopers (Loveland)  
Kohl's (Fort Collins)

### Individual Job Sites

Hospitality  
Merchandising Associate (2)  
Associate  
Groundskeeper/Janitor  
Associate  
Kitchen Asst.  
Associate  
Groundskeeper/Janitor  
Crew Member  
Ticket taker  
Custodian  
Library Page  
Lory Student Center (1)  
Moby Gym (1)  
Laundry Assistant  
Dietary Aide  
Assembly Crewmember  
Dining Room Attendant  
Floral Asst.  
Janitorial/Lobby  
Kitchen/Cashier (2)  
Dishwasher (2)  
Crewmember  
Dining Area Attendant  
Dining Area Attendant  
Associate  
Kitchen Asst.  
Associate/Stocker  
Warehouse Assistant (2)  
Associate (1)  
Assembly/Packaging  
Courtesy Clerk  
Courtesy Clerk  
Maintenance



Kohl's (Loveland)  
LaPorte Hardware  
MacKenzie Place  
Marshall's  
McDonald's (W. Elizabeth)  
Nita Crisp Crackers  
Palmer Flowers  
Panera Bread (Fort Collins)  
PetCo  
Pet City  
Pizza Hut (Loveland)  
Poudre School District  
Red Robin (Fort Collins)  
Rollins Landscaping  
Safeway (Fort Collins)  
Safeway (Loveland)  
Silver Grill  
Summit Construction Supply  
Taco Bell (Loveland)  
The Aggie  
The Rio  
Thompson Valley Schools  
TJ Maxx  
Torchy's Tacos  
Tres Margarita's (Fort Collins)  
Walmart (Mason)  
Walrus Ice Cream  
Wendy's (Loveland)  
Whole Foods

Dock Assistant  
Inventory Specialist  
Dishwasher  
Associate  
Lobby Attendant  
Packagers (11)  
Floral Assistant  
Dining Room Attendant  
Associate  
Associate  
Box Assembler  
Janitor - PHS  
Food Prep/Dining Room Attendant  
Maintenance  
Courtesy Clerk (2)  
Courtesy Clerk (2)  
Dining Room Attendant  
Packaging/Assembly  
Dining Room Attendant  
Janitorial  
Dining Room Attendant  
Dietary/Kitchen Asst.  
Associate  
Kitchen Prep  
Dining Room Attendant  
Courtesy Clerk/Lot Attendant  
Groundskeeper/Janitorial  
Dining Room Attendant (2)  
Cart Attendant