



*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

**Board of Director's
Agenda
April 21, 2015
7:00pm**

MEETING CALLED TO ORDER

Open Forum-Please limit presentations to 10 minutes

CONSENT AGENDA

Approval of Minutes – 2/17/15, 3/2/15 – Annual Meeting, and 3/2/15 – Board Meeting

FINANCIAL REPORT

OLD BUSINESS

NEW BUSINESS

Parents Letter – Susie
Conflict Free Case Management – Sharon/Debbie
TIF - Sharon
Person Centered Thinking – Debbie
Foundation Update – Diana
YMCA Camp – BJ
Board minutes on the website – John

COMMITTEE REPORTS

Executive Committee -
Legislative Affairs –
Prop/Finance –
Joint Resource --

ADJOURNMENT

FOOTHILLS GATEWAY, INC.

Preliminary Financial Reports
for the 9 months ending March 31, 2015

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 5.3% under YTD Budget
- * Expenses are 6.9% under YTD Budget
- * Net Loss is \$333,099 less than YTD Budgeted Net Loss

<u>Financial Status</u>	at June 30, 2014	at March 31, 2015	Incr (Decr)
Total Assets	\$11,937,465	\$11,287,366	(\$650,099)
Total Liabilities	\$1,844,071	\$1,762,398	(\$81,673)
Net Assets (Fund Balances)	\$10,093,394	\$9,524,968	(\$568,426)
Working Capital	\$5,234,720	\$4,959,051	(\$275,669)

Current Year Financial Performance at 9 months / 75.0% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$13,914,286	\$14,800,701	94.0%	\$19,930,765	69.8%
Vocational Income	282,850	248,103	114.0%	330,804	85.5%
Public Support	206,630	196,690	105.1%	241,520	85.6%
Larimer County Mill Levy	1,337,570	1,368,782	97.7%	3,227,095	41.4%
Other	382,275	414,573	92.2%	552,268	69.2%
Total Revenue	\$16,123,610	\$17,028,849	94.7%	\$24,282,452	66.4%
Expenses					
Salaries, Taxes & Benefits - Staff	\$7,529,075	\$8,160,537	92.3%	\$11,035,059	68.2%
Salaries, Taxes & Ben - Individuals in Svcs	216,049	173,493	124.5%	231,324	93.4%
Vocational/Contract Supplies	28,148	26,595	105.8%	35,460	79.4%
Supplies, Equipment & Building Expense	636,973	774,251	82.3%	1,021,443	62.4%
Vehicle Expense	375,035	415,290	90.3%	562,853	66.6%
Program Related Expense	1,704,179	2,094,045	81.4%	2,953,707	57.7%
Purchase of Service	5,966,899	6,011,967	99.3%	8,094,295	73.7%
Other	235,679	274,196	86.0%	416,966	56.5%
Total Expenses	\$16,692,036	\$17,930,374	93.1%	\$24,351,107	68.5%
Revenue Over (Under) Expense	(\$568,426)	(\$901,525)	63.1%	(\$68,655)	827.9%
Less: Other Capital Expenditures	-13,990	-291,521	4.8%	-364,127	3.8%
Less: (Purch)Sell Long Term Invstmts	100,742	0	0.0%	0	0.0%
Plus: Non-Cash Expenses	206,005	279,610	73.7%	366,869	56.2%
Change in Working Capital	(\$275,669)	(\$913,436)	30.2%	(\$65,913)	418.2%

Foothills Gateway
Statement of Financial Condition
 Tuesday, March 31, 2015
 Unaudited

ASSETS	
Current Assets	
Cash	\$1,693,530.36
Certificates of deposit	65,777.41
Investments - Short Term	2,468,745.91
Sub Total Cash & Equivalents	<u>4,228,053.68</u>
Receivables	
Fees and grants from governmental agencies	2,277,811.66
Vocational contracts	36,252.98
Other	48,495.23
Sub Total Receivables	<u>2,362,559.87</u>
Inventory	797.39
Prepaid expense and other	130,037.62
Total Current Assets	<u>6,721,448.56</u>
Other Investments	2,495,706.53
Land, Building & Equipment, net	<u>2,070,210.63</u>
Total Assets	<u><u>11,287,365.72</u></u>
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accounts Payable and Accrued Expense	1,710,230.34
Current portion of Long-Term Debt	
Deferred Revenue	52,167.52
Total Current Liabilities	<u>1,762,397.86</u>
Long Term Debt	
Notes Payable (less current portion)	
Total Liabilities	<u><u>1,762,397.86</u></u>
NET ASSETS (FUND BALANCES)	
Unrestricted Funds	
Designated Memorial Funds	130,536.49
Capital Repair & Replacement	100,000.00
Net Investment in Land, Bldg & Equipment	2,070,210.63
Undesignated	6,968,009.58
Total Unrestricted Funds	<u>9,268,756.70</u>
Temporarily Restricted Funds	<u>256,211.16</u>
Total Net Assets (Fund Balances)	<u><u>9,524,967.86</u></u>
Total Liabilities and Fund Balances	<u><u>11,287,365.72</u></u>

Foothills Gateway, Inc.
Fund Detail
March 31, 2015

BOARD DESIGNATED:

Cash in Bank	63,399.08
Certificate of Deposit	65,777.41
Due From GF	1,385.00
Accounts Payable - CD	(25.00)
	<u>130,536.49</u>

FUND BALANCES:

Memorial Fund	64,784.08
Certificate of Deposit	65,752.41
<i>Total</i>	<u>130,536.49</u>

Foothills Gateway, Inc.
Fund Detail
March 31, 2015

DONOR DESIGNATED:

Cash in Bank	299,366.58
Accounts Payable	(43,155.42)
Total	256,211.16

FUND BALANCES:

Miscellaneous Restricted Donations		191,485.65
Applebee - Staff Training	1,000.00	
Cleaning Crew Bonus	93.92	
CMS - Residential Operations - Home Repairs	1,524.56	
CMS - ACS House Repairs	3,000.00	
Yankey - Residential Program	1,338.60	
Kempert - Memorial	1.21	
FGI Foundation - ACS Hse Respite Scholarships	10,000.00	
FGI Foundation - Clothing Fund	633.28	
FGI Foundation - Children and Family Needs	24,442.01	
FGI Foundation - Adult Consumer Needs	31,490.46	
FGI Foundation - Staff Training	1,000.00	
FGI Foundation - Person Centered Training	5,000.00	
FGI Foundation - Leadership Succession Training	9,800.00	
FGI Foundation - Integrated Playgroup	2,270.00	
FGI Foundation - Workshop Cutter	1,711.00	
FGI Foundation - Resid Houses-Furnishings	1,500.00	
FGI Foundation - Janitorial Supplies-Cleaning Crew	1,500.00	
FGI Foundation - Lakeview flooring	1,600.00	
FGI Foundation - Lakeview Main Bathroom	3,250.00	
High Country Beverage - Fundraising	4,000.00	
CLCI / United Way - Adult Respite	16,421.21	
CLCI / United Way - ACS Hse Respite Scholarships	6,862.09	
Hair Farmers Contest - Individual's Hygeine	1,869.38	
ARC - Guardianship Parent Training	500.00	
Wynens - SI Room	70.00	
Voelkelt - Retirement	57.88	
Rossi - Intensive Supports	66.27	
The People Business / The Wright Life - Pizza Pty	14.84	
D. Precht - Residential Holiday Fund	100.00	
Weiss Family - Gift Cards Basesite	256.93	
FSS - Donations (not council)	17,135.00	
FSS - Prior years fundraisers	34,221.63	
FSS - Flying Pig 5k Run/Walk Current Year	8,755.38	
Foothills Service League		1,000.00
Residential Holiday Fund	1,000.00	
Fort Collins Service League		63,725.51
Adult Care Services - House Repairs	5,785.44	
Healthy Relationships	2,500.00	
ACS House Scholarships	17,462.04	
Personnel Training	5,000.00	
PCT Training	9,000.00	
Parent Training	2,500.00	
Discretionary	1,000.00	
Supported Employment	2,906.96	
Furnishings	995.18	
Residential Operations / Program	32.51	
Sensory Integration	3,654.70	
C/M - Guardianship	2,726.61	
Children/Family Needs	10,162.07	
Total		256,211.16

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2015

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget
REVENUES					
State General Fund					
4010...	84,041	728,531	838,439	(109,908)	86.9%
4040	53,961	431,150	516,515	(85,365)	83.5%
4050	30,306	206,986	330,951	(123,965)	62.5%
4060	24,749	222,743	271,019	(48,276)	82.2%
4071	26,903	243,126	321,240	(78,114)	75.7%
4062	0	794	930	(136)	85.4%
4067	499	8,736	4,763	3,973	183.4%
4063	670	322,554	277,700	44,854	116.2%
Total State General Fund	221,129	2,164,620	2,561,557	396,937	84.5%
ARRA					
Part C					
4090...			343,727	(343,727)	0.0%
4092	7,913	87,877	108,000	(20,123)	81.4%
4093	1,521	14,939	18,360	(3,421)	81.4%
4096	2,554	30,282	69,864	(39,582)	43.3%
4097	3,178	31,444	34,500	(3,056)	91.1%
4098	4,245	38,202	60,527	(22,325)	63.1%
Total Part C	19,411	202,744	634,978	(432,234)	31.9%
Medicaid Waiver					
4110	47,252	358,888	487,473	(128,585)	73.6%
4112	3,113	33,138	45,000	(11,862)	73.6%
4114	162,568	1,646,633	2,292,033	(645,400)	71.8%
4120	123,177	1,189,888	1,662,424	(472,536)	71.6%
4130	561,885	4,788,644	6,620,577	(1,831,933)	72.3%
4140	197,774	1,623,538	2,948,186	(1,324,648)	55.1%
4150	0	(330)		(330)	0.0%
4151	1,196	11,907		11,907	0.0%
4152	106	728		728	0.0%
4162	113,839	1,166,654	1,586,048	(419,394)	73.6%
4163	4,957	45,971	60,012	(14,041)	76.6%
4165	15,274	127,532	160,937	(33,405)	79.2%
4166	917	19,543	38,346	(18,803)	51.0%
4167	998	12,730	51,918	(39,188)	24.5%
4180	51,003	516,735	781,276	(264,541)	66.1%
4185	253	4,723		4,723	0.0%
Total Medicaid Waiver	1,284,312	11,546,922	16,734,230	(5,187,308)	69.0%
Other Service Related Revenue					
4215	7,920	70,500	93,456	(22,956)	75.4%
4225	0	11,848	17,136	(5,288)	69.1%
4230	0	1,801	4,800	(2,999)	37.5%
4245	9,482	93,503	108,108	(14,605)	86.5%
4250	523	4,355	4,956	(601)	87.9%
Total Other Service Related Revenue	17,925	182,007	228,456	(46,449)	79.7%
Other Gov't Fees & Grants					
4320	355,740	1,337,570	3,227,095	(1,889,525)	41.4%
4350	3,984	34,438	40,080	(5,642)	85.9%
4355	1,156	8,168	5,796	2,372	140.9%
4360	673	12,110	15,516	(3,406)	78.0%
Total Other Gov't Fees & Grants	361,553	1,392,286	3,288,487	(1,896,201)	42.3%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2015

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
Vocational Income						
4401	CIE - Federal Bldg Cleaning	9,968	88,910	117,288	(28,378)	75.8%
4402	CIE - Res & Comm'l Cleaning	3,501	35,847	51,600	(15,753)	69.5%
4404	CIE - Enclave	1,184	18,691	23,700	(5,009)	78.9%
4406	CIE - Other	525	12,559	18,216	(5,657)	68.9%
4410	Vocational Contracts	13,462	126,843	120,000	6,843	105.7%
	Total Vocational Income	28,640	282,850	330,804	(47,954)	85.5%
Public Support						
4510	United Way	0	4,091	8,520	(4,429)	48.0%
4530	Donor Restricted Contributions	2,904	130,533	77,500	53,033	168.4%
4560	Donations - Unrestricted	2,955	53,877	145,500	(91,623)	37.0%
4580	In Kind Revenue	12,937	18,128	10,000	8,128	181.3%
	Total Public Support	18,795	206,630	241,520	34,890	85.6%
Other Income						
4810	Rent Income	1,200	10,800	14,400	(3,600)	75.0%
4820	Grant Income	0	19,500	1,500	18,000	1,300.0%
4850	Interest Income	18,443	67,498	106,080	(38,582)	63.6%
4855	Change in Market Value	(21,181)	31,780	100,000	(68,220)	31.8%
4870	Dividend Income	25	191	4,800	(4,609)	4.0%
4880	Miscellaneous Income	50	4,970	25,800	(20,830)	19.3%
4896	(Gain)/Loss on Sale of Assets	(4,888)	10,813	9,840	973	109.9%
	Total Other Income	(6,350)	145,551	262,420	(116,869)	55.5%
	TOTAL REVENUE	1,945,414	16,123,610	24,282,452	(8,158,842)	66.4%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2015

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
EXPENSES						
Salaries & Wages						
5010	Staff Salaries	707,848	5,053,368	7,313,547	2,260,179	69.1%
5011	Staff Wages	85,643	684,135	1,054,307	370,172	64.9%
5012	Bonus	319	11,586	5,000	(6,586)	231.7%
5015	Staff Salaries-Overtime	6,194	47,937	89,690	41,753	53.4%
5016	Staff Wages-Overtime	5,048	13,133	13,492	359	97.3%
	Total Salaries & Wages	805,053	5,810,159	8,476,036	2,665,877	68.5%
Wages - Individuals in Services						
5020	Vocational Wages	11,154	98,334	87,600	(10,734)	112.3%
5030	Janitorial Wages	1,023	7,025	9,480	2,455	74.1%
5031	Aide Wages	70	760	780	20	97.4%
5040	Fed Bldg Wages	3,834	32,112	41,916	9,804	76.6%
5041	Res & Comm'l Cleaning Wages	2,705	24,265	31,512	7,247	77.0%
5044	Enclave Wages	1,822	18,229	20,220	1,991	90.2%
5060	Outside Contract Wages	1,903	13,394	16,308	2,914	82.1%
	Total Wages - Individuals in Svcs	22,512	194,120	207,816	13,696	93.4%
Contract Wages						
5105	Contract Wages			11,248	11,248	0.0%
5110	Consulting	11,984	29,527	27,860	(1,667)	106.0%
5120	Professional Fees	3,578	38,528	67,440	28,912	57.1%
	Total Contract Wages	15,561	68,055	106,548	38,493	63.9%
Staff Payroll Taxes						
3310	Staff FICA	50,515	411,369	630,488	219,119	65.2%
5315	Worker's Comp	13,042	120,700	168,171	47,471	71.8%
	Total Staff Payroll Taxes	63,557	532,069	798,659	266,590	66.6%
Payroll Taxes - Individuals in Svcs						
5320	FICA - Vocational	907	7,389	6,696	(693)	110.4%
5325	W/Comp - Vocational	435	3,542	3,216	(326)	110.1%
5330	FICA - Janitorial	64	513	720	207	71.2%
5331	Aide FICA	5	57	60	3	95.7%
5335	W/Comp - Janitorial	30	246	348	102	70.6%
5336	Aide W/Comp	3	28	24	(4)	114.9%
5340	FICA - Fed Bldg	240	2,386	3,204	818	74.5%
5341	FICA - Res & Comm'l Cleaning	193	1,824	2,412	588	75.6%
5344	FICA - Enclave	120	1,380	1,548	168	89.1%
5345	W/Comp - Fed Bldg	115	1,144	1,536	392	74.4%
5346	W/Comp - Res & Comm'l Cleaning	275	1,328	1,152	(176)	115.3%
5349	W/Comp - Enclave	58	661	744	83	88.9%
5360	Outside Contract FICA	122	968	1,248	280	77.5%
5365	Outside Contract W/Comp	59	464	600	136	77.3%
	Total Payroll Taxes - Indiv in Svcs	2,624	21,929	23,508	1,579	93.3%
Staff Benefits						
5509	PTO	18,457	3,043	(9,920)	(12,963)	(30.7%)
5510	Health Insurance	94,044	834,893	1,205,134	370,241	69.3%
5511	EAP Expense	508	4,389	6,760	2,371	64.9%
5515	Dental Insurance	4,281	37,705	55,573	17,868	67.8%
5520	Disability	4,493	39,457	58,293	18,836	67.7%
5530	Life Insurance	1,524	13,297	20,256	6,959	65.6%
5540	Retirement	28,000	186,007	317,720	131,712	58.5%
	Total Staff Benefits	151,306	1,118,792	1,653,816	535,024	67.6%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2015

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
Supplies						
5700	Office Supplies	4,935	42,271	58,431	16,160	72.3%
5720	Center Supplies	1,655	19,686	25,740	6,054	76.5%
5725	Nursing Supplies	470	5,332	4,704	(628)	113.3%
5730	Janitorial Supplies	138	3,168	6,360	3,192	49.8%
5740	Unit Supplies	1,015	8,788	10,790	2,002	81.4%
5745	Material Purchases - Resale			6,650	6,650	0.0%
5750	Postage	4,375	21,256	36,227	14,971	58.7%
	Total Supplies	12,587	100,501	148,902	48,401	67.5%
Vocational/Contract Supplies						
5810	Contract Materials	(107)	1,436	1,680	244	85.5%
5815	Contract Postage	(1,837)	18,238	23,760	5,522	76.8%
5832	Federal Building Supplies	1,256	8,002	10,020	2,018	79.9%
5875	Bad Debt Expense	0	472		(472)	0.0%
	Total Vocational/Contract Supplies	(688)	28,148	35,460	7,312	79.4%
Occupancy						
5900	Telephone	2,214	16,689	25,764	9,075	64.8%
5903	Cell / Digital Phones	2,310	23,533	33,087	9,554	71.1%
5910	Board & Liability Insurance	9,372	84,291	91,644	7,353	92.0%
5920	Building Maintenance	3,490	37,766	114,528	76,762	33.0%
5925	Grounds Maintenance	1,002	8,028	22,685	14,657	35.4%
5930	Taxes & Licenses	0	0	470	470	0.0%
5940	Depreciation	22,147	201,662	287,716	86,054	70.1%
950	Security	500	5,968	10,800	4,832	55.3%
3960	Utilities	7,302	76,326	101,580	25,254	75.1%
5965	Refuse Collection	1,279	13,488	15,640	2,152	86.2%
5971	Rent	660	5,965	54,270	48,305	11.0%
	Total Occupancy	50,277	473,715	758,184	284,469	62.5%
Equipment						
6100	Equip Maint & Repair	4,359	12,467	17,024	4,557	73.2%
6110	Equip under \$3000	695	38,769	82,933	44,164	46.7%
6125	Equipment Lease Expense	1,703	11,521	14,400	2,879	80.0%
	Total Equipment	6,757	62,757	114,357	51,600	54.9%
Professional Growth						
6300	Travel	416	14,646	40,302	25,656	36.3%
6310	Meetings & Conferences	888	10,893	26,904	16,011	40.5%
6320	Dues & Publications	1,539	31,252	45,709	14,457	68.4%
6330	Staff Inservice			8,000	8,000	0.0%
6340	Staff Training	3,804	22,601	34,000	11,399	66.5%
6342	PCT Training	196	13,558	24,106	10,548	56.2%
6350	Employee Relations	524	5,555	8,000	2,445	69.4%
	Total Professional Growth	7,367	98,505	187,021	88,516	52.7%
Vehicle Expense						
6410	Mileage Reimbursement Expense	5,193	45,935	63,055	17,120	72.8%
6420	Fuel & Oil Expense	5,718	73,857	129,735	55,878	56.9%
6430	Vehicle Repair & Maintenance	3,219	60,567	70,580	10,013	85.8%
6450	Vehicle Insurance Expense	5,468	51,050	78,564	27,514	65.0%
6460	Vehicle Licensing Expense	311	4,998	5,992	994	83.4%
6465	Vehicle Depreciation	15,762	142,867	214,927	72,060	66.5%
6480	Veh Repair Reimb by Insurance	(58)	(4,239)		4,239	0.0%
	Total Vehicle Expense	35,614	375,035	562,853	187,818	66.6%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2015

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
Other Expense						
6605	Board Expense	1,185	14,139	21,860	7,721	64.7%
6610	Public Relations	1,647	4,920	9,062	4,142	54.3%
6612	Newsletter			11,600	11,600	0.0%
6616	Misc Fees & Expenses	(2,136)	7,879	12,245	4,366	64.3%
6625	Advertising	1,504	7,345	14,272	6,927	51.5%
6650	Data Processing	949	19,964	35,300	15,336	56.6%
6660	Mill Levy - County Admin Fees	7,422	28,038	65,698	37,660	42.7%
6670	Staff Medical Supplies	300	1,600	480	(1,120)	333.3%
6680	Staff Hep B Shots	243	1,112	1,520	408	73.1%
6681	CBI Checks	527	4,467	4,308	(159)	103.7%
6682	MVR	0	16		(16)	0.0%
6689	In-kind Donations Expense	12,263	17,455	9,600	(7,855)	181.8%
6690	Contribution	100	16,240	24,000	7,760	67.7%
6695	Grants	4,000	14,000	20,000	6,000	70.0%
	Total Other Expense	28,006	137,174	229,945	92,771	59.7%
Direct Exp - Individuals in Svcs						
7010	Supplies	3,497	25,211	30,525	5,314	82.6%
7017	Household Supplies	183	1,131	1,200	69	94.3%
7020	Telephone	189	1,777	2,400	623	74.0%
7025	Cleaning	5,776	41,961	53,734	11,773	78.1%
7040	Recreational Services	743	11,067	12,780	1,713	86.6%
7045	Food & Personal Needs	1,347	12,498	14,220	1,722	87.9%
7046	Medical Supplies	88	1,437	2,160	723	66.5%
7048	Clothing Allowance			300	300	0.0%
7056	Personal Assist - IC's	0	23,790	233,981	210,191	10.2%
7057	Personal Assist - HHA's	846	14,726	25,436	10,710	57.9%
7060	Transportation	820	9,162	31,916	22,754	28.7%
7070	Family Direct Pmts	35,409	212,088	371,020	158,932	57.2%
7072	Family Training	0	125		(125)	0.0%
7075	Direct Service Payments	83,660	757,356	1,292,202	534,846	58.6%
7078	Home Modification	0	10,175		(10,175)	0.0%
7079	Assistive Technology	6,047	59,649	92,123	32,474	64.7%
7081	Therapies	20,143	144,779	172,419	27,640	84.0%
7082	Medical Prof Services - Other	27,128	190,315	334,664	144,349	56.9%
7085	Craft Supplies	48	411	1,152	741	35.7%
7086	Women's Group	(45)	(759)	300	1,059	(253.1%)
7087	Men's Group	(15)	14	300	286	4.7%
7089	In-kind Donations Expense	120	120		(120)	0.0%
	Total Direct Exp - Indiv in Svcs	185,984	1,517,033	2,672,832	1,155,799	56.8%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2015

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
Room & Board Expense						
7205	Property & Liability Insurance	184	1,658	4,032	2,374	41.1%
7210	Building Maintenance	3,040	14,921	24,996	10,075	59.7%
7215	Grounds Maintenance	0	2,774	6,840	4,066	40.5%
7220	Depreciation	1,175	10,575	14,100	3,525	75.0%
7225	Refuse Collection	182	1,647	2,220	573	74.2%
7230	Equipment Maint & Repair	0	366	1,860	1,494	19.7%
7235	Equipment under \$3000	0	380		(380)	0.0%
7240	Household Supplies	524	3,869	5,220	1,351	74.1%
7247	Security	0	779	840	61	92.7%
7250	Utilities	1,082	6,933	14,880	7,947	46.6%
7255	Rent	1,778	14,683	21,480	6,797	68.4%
7260	Food	886	10,097	17,412	7,315	58.0%
7270	HUD Rent	206	3,174		(3,174)	0.0%
7285	Moving Expense	575	3,540	2,100	(1,440)	168.6%
7289	In-kind Donations Expense	554	554	400	(154)	138.4%
7295	Household Furnishings	0	749		(749)	0.0%
	Total Room & Board Expense	10,186	76,697	116,380	39,683	65.9%
Unallowable Expenses						
7310	Unallow - Mental Health	(200)	63,001	66,366	3,365	94.9%
7314	Unallow - Prof Svcs Other	1,743	14,359	43,984	29,625	32.6%
7315	Unallow - Dental	0	952	1,463	511	65.1%
7316	Unallow - Vision	0	1,371		(1,371)	0.0%
7318	Unallow - Medical Suppl	0	513		(513)	0.0%
7320	Unallow - Provider Other	24	448	2,641	2,193	17.0%
7321	Unallow - Occupancy	0	636	2,026	1,390	31.4%
7337	Unallow - Transportation	13	144		(144)	0.0%
7339	Unallow - Other	1,713	15,565	33,215	17,650	46.9%
	Total Unallowable Ex	3,293	96,988	149,695	52,707	64.8%
Other Program Related Expense						
7440	NVP	0	1,801	4,800	2,999	37.5%
7450	Provider Training	1,865	5,895		(5,895)	0.0%
7460	Guardianship Expense	1,410	5,765	10,000	4,235	57.6%
	Total Other Program Related Expense	3,275	13,460	14,800	1,340	90.9%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Nine Months Ending Tuesday, March 31, 2015

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget
Purchase of Service					
7510 P/S Transportation Other	10,361	99,301	142,748	43,447	69.6%
7533 ABACUS Services	17,344	152,987	206,917	53,930	73.9%
7534 Ability in Motion, LLC.	18,295	108,156	112,895	4,739	95.8%
7535 ALTRA Services	112,854	918,629	1,197,758	279,129	76.7%
7537 Bethesda Lutheran Comm	17,387	154,191	331,896	177,705	46.5%
7545 Carmel	169	1,723	3,231	1,508	53.3%
7524 Chill, LLC	32,582	191,754	243,862	52,108	78.6%
7544 Nicol Colicchio, Psy.D	2,967	13,079	6,226	(6,853)	210.1%
7525 Colorado State University	4,909	35,888	44,818	8,930	80.1%
7540 Community Advantage	11,816	96,093	189,936	93,843	50.6%
7539 Considerate Care, LLC	4,769	39,973	62,050	22,077	64.4%
7546 Desert Springs, LLC.	1,809	16,866	30,895	14,029	54.6%
7548 Dungarvin Colo., LLC	1,229	11,191	19,362	8,171	57.8%
7551 Easter Seals	47,762	375,685	422,908	47,223	88.8%
7552 Elderhaus	7,415	62,033	86,295	24,262	71.9%
7554 Imagine!	0	4,306		(4,306)	0.0%
7556 JRT Services, LLC	3,357	26,935	75,569	48,634	35.6%
7557 Little Acorn Respite, LLC	1,256	5,692		(5,692)	0.0%
7558 Lovell's Support and Respite	9,834	67,326	84,461	17,135	79.7%
7573 Matthew's Hope	5,359	61,040	83,235	22,195	73.3%
7575 Mosaic	683	62,121	105,636	43,515	58.8%
7561 Nick's Hope	15,682	123,506	150,210	26,704	82.2%
7563 Odyssey Support Services, LLC	4,024	30,627	46,130	15,503	66.4%
7562 Otero Corp	179,689	1,595,098	2,126,079	530,981	75.0%
7564 Peak Community Services	38,385	328,075	459,361	131,286	71.4%
7567 Shine, LLC	12,947	83,593	102,462	18,869	81.6%
7568 Smith St LLC	9,007	79,814	121,463	41,649	65.7%
7569 Spears Respite Services	4,381	36,161	73,184	37,023	49.4%
7570 Spectrum	1,665	16,380	10,514	(5,866)	155.8%
7574 Stellar Care and Svcs., LLC	3,074	11,843	2,883	(8,960)	410.8%
7572 Support, Inc.	5,920	24,747	21,998	(2,749)	112.5%
7578 Trailhead Support Svcs, LLC.	4,559	39,923	75,198	35,275	53.1%
7580 Tunglund Corp	25,244	189,959	183,820	(6,139)	103.3%
7582 Variations for People with Disabilities LLC	518	4,554	10,295	5,741	44.2%
7590 Host Homes	97,656	897,650	1,260,000	362,350	71.2%
Total Purchase of Service	714,909	5,966,899	8,094,295	2,127,396	73.7%
TOTAL EXPENSES	2,118,180	16,692,036	24,351,107	7,659,071	68.5%
REVENUE OVER (UNDER) EXP	(172,766)	(568,426)	(68,655)	(499,771)	827.9%

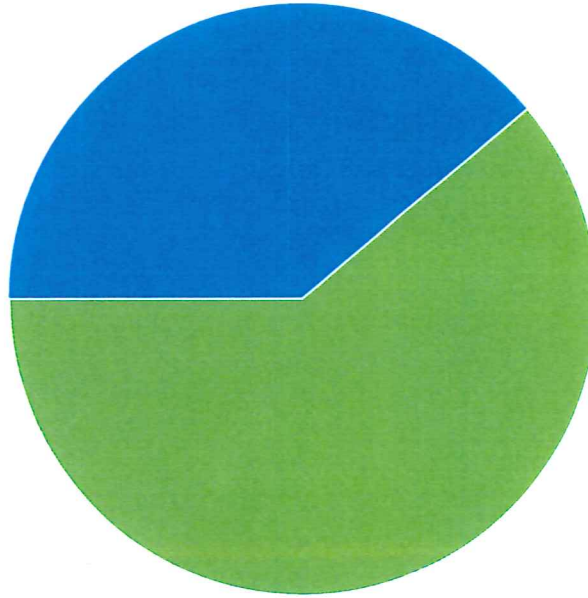
Adult Waiting List Data Effective

March 31, 2015

Total # on Adult Waiting List

591 **

Total # needing services immediately	230
Total # not needing services immediately	361



■ Total # needing services immediately
■ Total # not needing services immediately

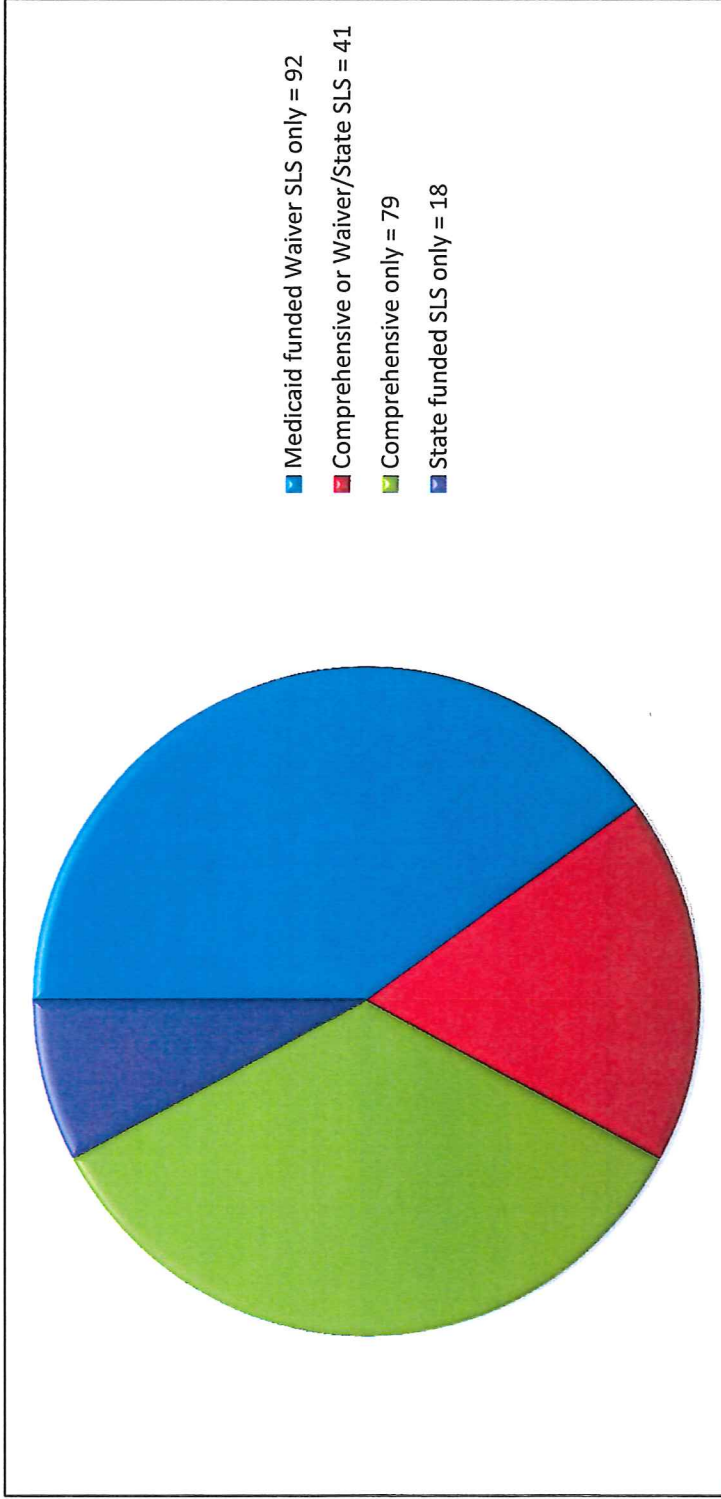
****this number includes all adults (age 14 and older) waiting for Comprehensive services, Medicaid funded Supported Living Services (SLS) and State funded Supported Living Services(SLS)****

Waiting List Data
Effective
March 31, 2015

Immediate Need, or wanting services

As Soon As Available = 230 total *

Medicaid funded Waiver SLS only = 92	92
Comprehensive or Waiver/State SLS = 41	41
Comprehensive only = 79	79
State funded SLS only = 18	18



Waiting list data Effective March 31, 2015

Non-Immediate Need = 361

Safety Net = 240
 school aged kids receiving school services = 97
 residing out of state = 22
 Foster Care (out of home placement through Child Welfare Services) = 2

----->

<u>Non-Immediate Need Safety Net break down</u>	<u>240</u>
Receiving SLS, on the waiting list for Comp as Safety Net	144
On the waiting list for either Comp or SLS as Safety Net	66
Receiving State SLS, on the waiting list for Comp as Safety Net	25
Receiving Comp, on the waiting list for SLS as Safety Net	5

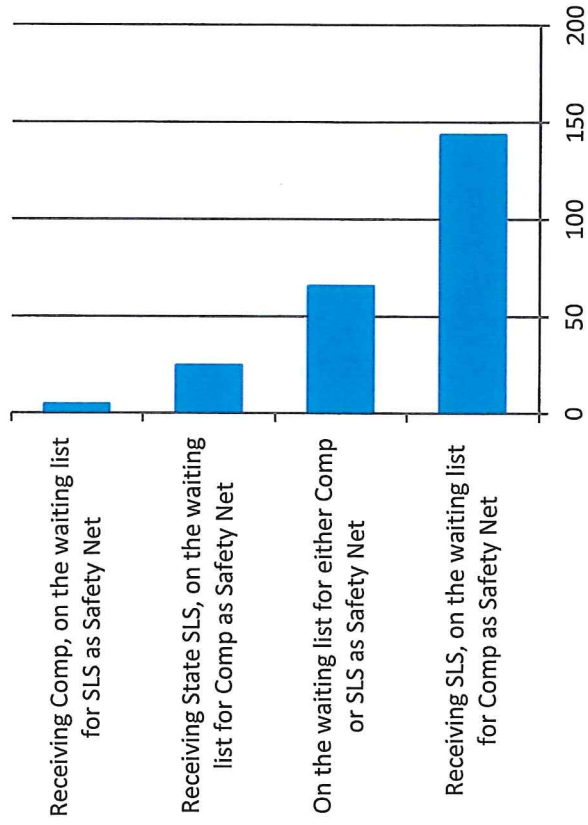
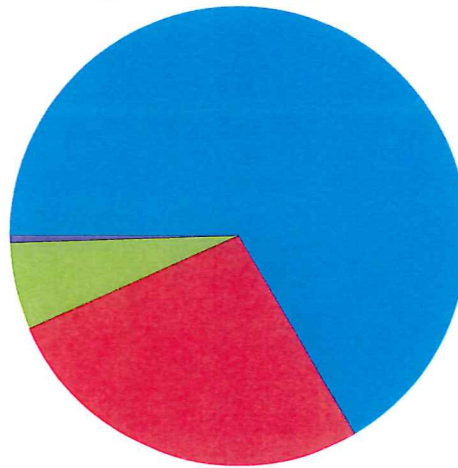
Safety Net - the individual does not want or need the service currently but will if current supports are lost or otherwise change, e.g., loss of primary caretaker, change in medical status.

■ Safety Net = 240

■ school aged kids receiving school services = 97

■ residing out of state = 22

■ Foster Care (out of home placement through Child Welfare Services) = 2



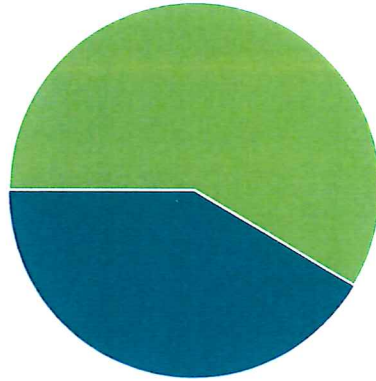
Family Support and Services Program (FSSP) waiting list data
Effective
March 31, 2015

Total # on Family Support and Services

Program (FSSP) Waiting List

Total number FSSP immediate need, or As Soon As Available = 208	<u>356</u>
Total number FSSP non -immediate need, or safety net = 148	<u>148</u>

- Total number FSSP immediate need, or As Soon As Available = 208
- Total number FSSP non -immediate need, or safety net = 148



Additional Information

Total Number of individuals age 14 and older waiting for both FSSP and Adult services = 66

Immediate need for FSSP = 46

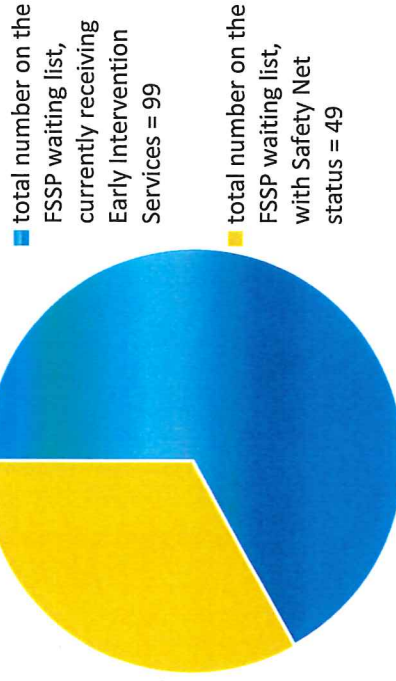
Non-Immediate need for FSSP, Safety Net status = 20

Of the 66 individuals on both waiting lists, 23 have an immediate need for adult services. This # is captured in the Adult list unduplicated total #, thus making the unduplicated FSSP Immediate Need total 185.

FSSP non-immediate need break down

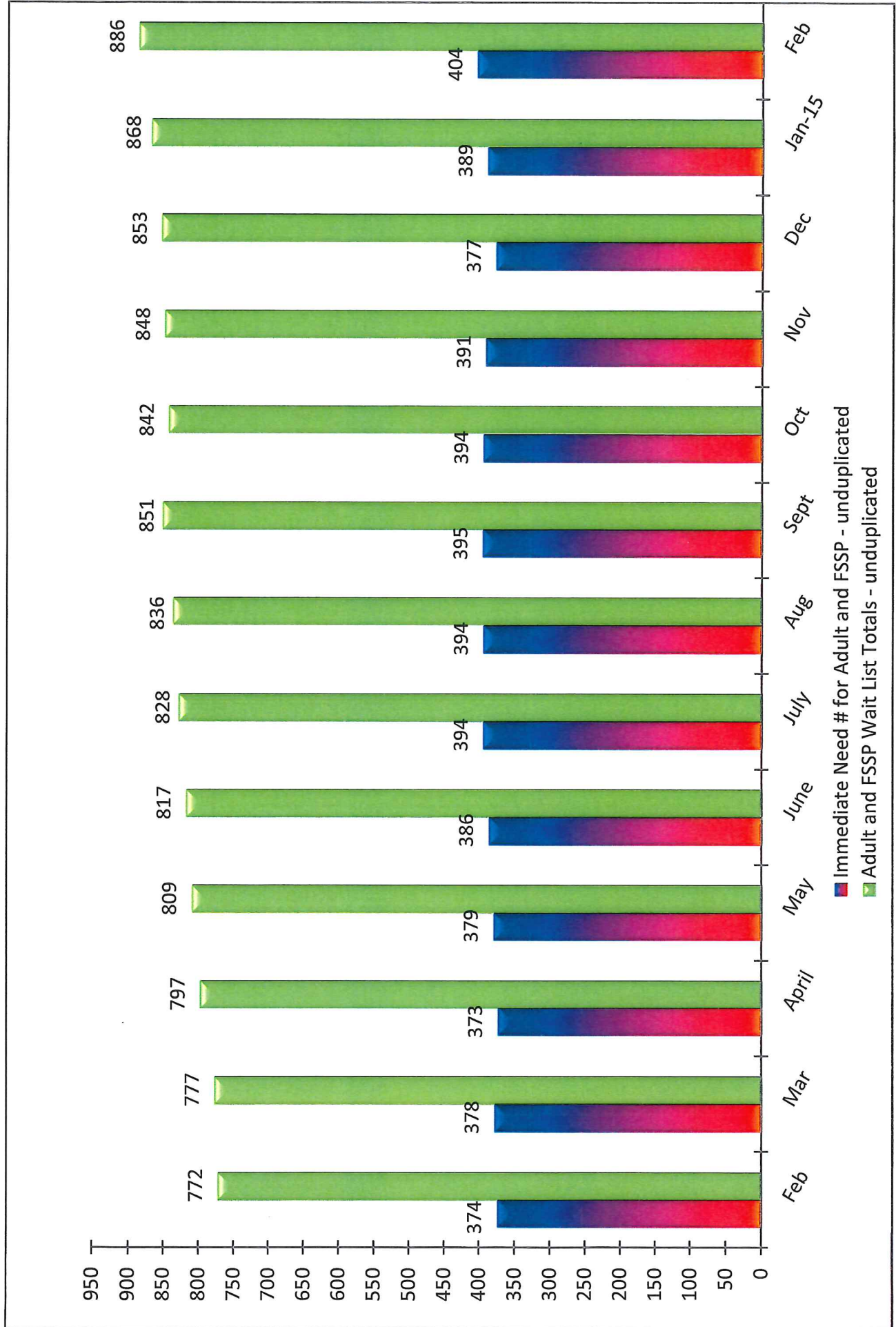
total number on the FSSP waiting list, currently receiving Early Intervention Services = 99	99
total number on the FSSP waiting list, with Safety Net status = 49	49

******Safety Net - the individual does not want or need the service currently but will if current supports are lost or otherwise change, e.g., loss of primary caretaker, change in medical status. ******



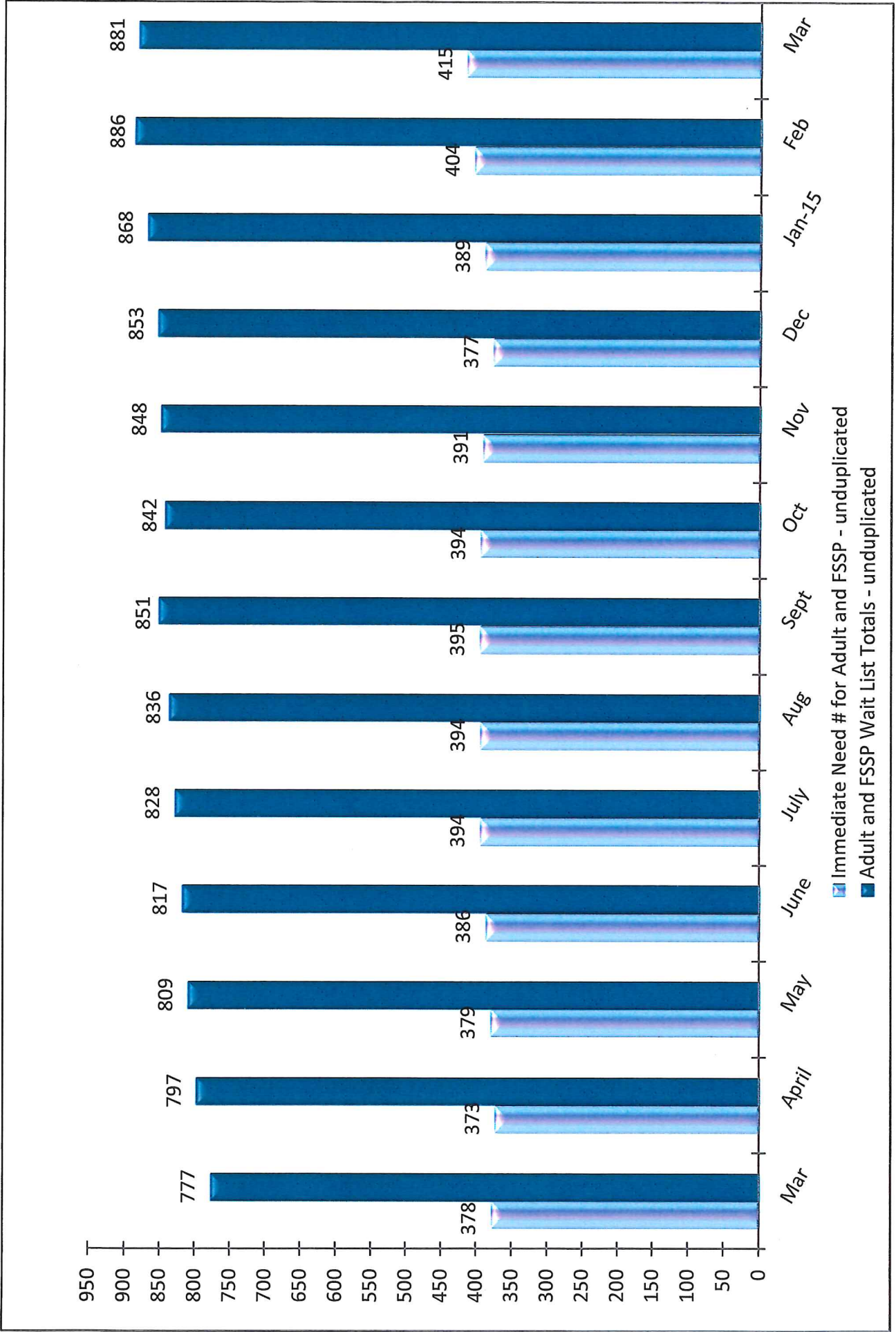
******4 individuals are Safety Net on FSSP list due to being in Foster Care******

FOOTHILLS TEWAY, INC
FEBRUARY 2015
WAITING LIST REPORT



■ Immediate Need # for Adult and FSSP - unduplicated
 ■ Adult and FSSP Wait List Totals - unduplicated

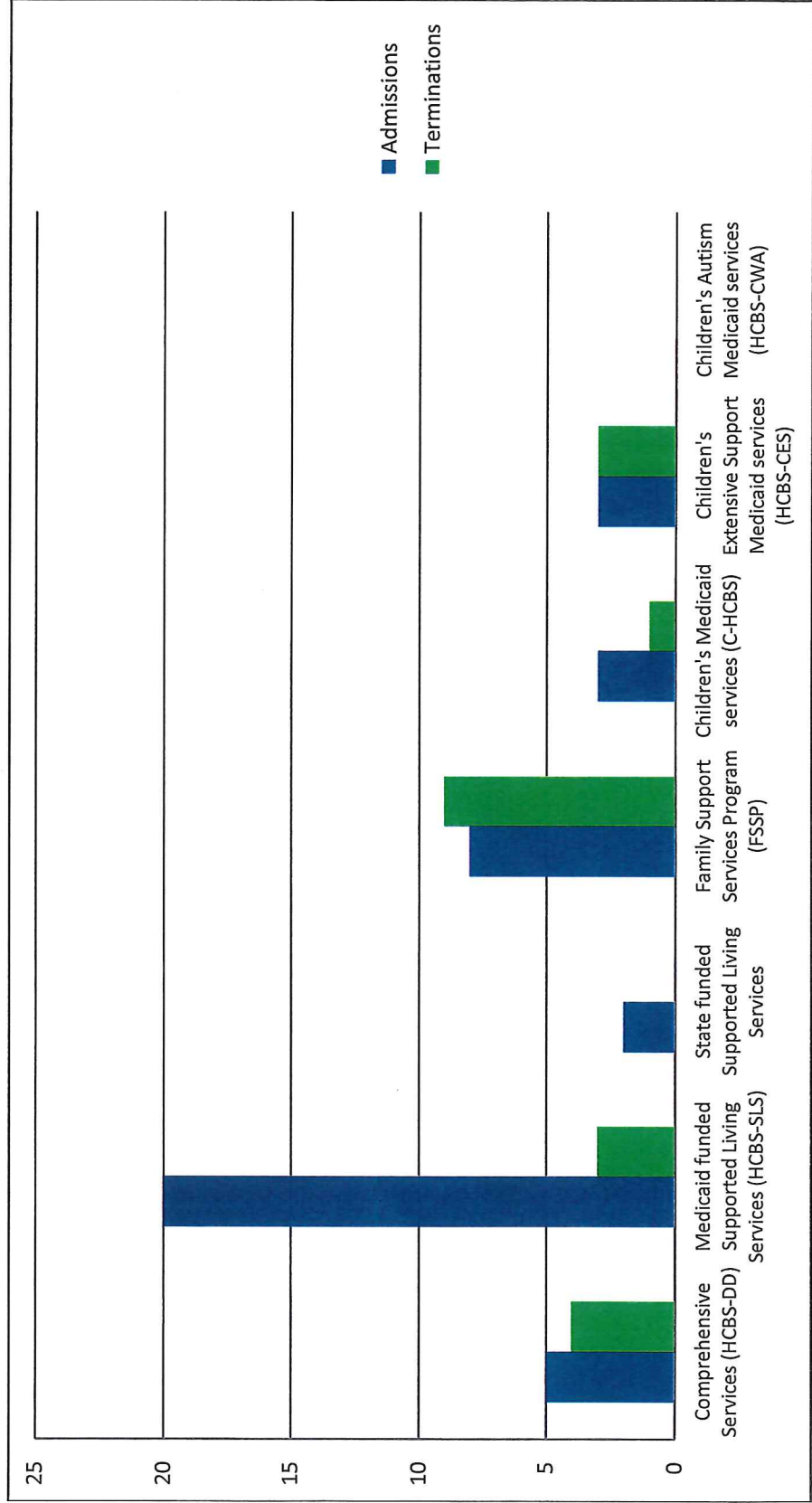
FOOTHILLS STEWAY, INC
MARCH 2015
WAITING LIST REPORT



Fiscal Year 2014-2015
Third Quarter

Admissions and Terminations

	Admissions	Terminations
Comprehensive Services (HCBS-DD)	5	4
Medicaid funded Supported Living Services (HCBS-SLS)	20	3
State funded Supported Living Services	2	0
Family Support Services Program (FSSP)	8	9
Children's Medicaid services (C-HCBS)	3	1
Children's Extensive Support Medicaid services (HCBS-CES)	3	3
Children's Autism Medicaid services (HCBS-CWA)	0	0



WAITING LIST BOARD REPORT
Fiscal Year 2014-2015 Third Quarter
Effective March 31, 2015

CHILDREN'S HCBS WAIVER (CHILDREN'S HCBS)

What is the primary purpose of this waiver?

To provide Medicaid benefits in the home or community for disabled children who would otherwise be ineligible for Medicaid due to excess parental income and/or resources
Children must be at risk of nursing facility or hospital placement.

What ages are served?

Birth through age 17

Who is served?

Disabled children in the home at risk of nursing facility or hospital placement.

What is the active enrollment cap on the program?

No cap – direct enrollment

What is the primary purpose of this waiver?

To provide Medicaid benefits in the home or community for children with a medical diagnosis of Autism who are most in need due to the severity of their disability.
Children must meet additional targeted criteria.

Who is served?

Children medically diagnosed with Autism with intensive behavioral needs that are at risk of institutionalization

What ages are served?

Birth through age 5

Who is served?

Children medically diagnosed with Autism with intensive behavioral needs that are at risk of institutionalization

What is the active enrollment cap on the program?

75 children statewide

What is the primary purpose of this waiver?

To provide Medicaid benefits in the home or community for children with developmental disabilities or delays, that are most in need due to the severity of their disability.
Children must meet additional targeted criteria.

What ages are served?

Birth through age 17

Who is served?

Children with intensive behavioral or medical needs who are at risk of institutionalization.
Children, birth through age 4, must have a developmental delay. Children, 5 through 17, must have a developmental disability.

What is the active enrollment cap on the program?

No cap – direct enrollment

CURRENT C-HCBS ENROLLMENT FIGURES AT Foothills Gateway

Number of Children enrolled in program - 77

Number of Children waiting to enroll - 5

HCBS – CHILDREN WITH AUTISM WAIVER (HCBS-CWA)*

CURRENT HCBS-CWA ENROLLMENT FIGURES AT Foothills Gateway

Number of Children enrolled in program - 2

Number of Children on the waiting list - 21

CHILDREN'S EXTENSIVE SUPPORT WAIVER (HCBS-CES)

CURRENT HCBS-CES ENROLLMENT FIGURES AT Foothills Gateway

Number of Children enrolled in program at Foothills Gateway - 60

Number of Children in process for direct enrollment - 8



Foothills Gateway, Inc.
 July 2015 – June 2016
 Agency Calendar & Scheduled Closings

JULY 2015

S	M	T	W	Th	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Hours of Operation:
 8:00am – 4:30pm
 Monday – Friday

24 Hour
 Accessible Number:
 (970) 226-2345

AUGUST 2015

S	M	T	W	Th	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

SEPTEMBER 2015

S	M	T	W	Th	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

Building Closed 2015

July 3 – Independence Day
 August 3 – Colorado Day
 September 7 – Labor Day
 October 16 – Fall Intermission
 November 26 – 27 – Thanksgiving
 December 23 – 31 – Holiday Break

OCTOBER 2015

S	M	T	W	Th	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOVEMBER 2015

S	M	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

Building Closed 2016

January 1 – New Years Day
 January 18 – Martin Luther King
 Day February 15 – President's Day
 March 14 - 18 – Spring Break
 April 8 – Spring Intermission
 May 30 – Memorial Day
 June 10 – Staff Inservice

DECEMBER 2015

S	M	T	W	Th	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

JANUARY 2016

S	M	T	W	Th	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Board Meetings 2015

July 21
 August 18
 September 15
 October 20
 November 17
 December 15

FEBRUARY 2016

S	M	T	W	Th	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29					

MARCH 2016

S	M	T	W	Th	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Board Meetings 2016

January 19
 February 16
 March 1 Annual Meeting
 April 19
 May 17
 June 21

APRIL 2016

S	M	T	W	Th	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

MAY 2016

S	M	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

- = Board Meetings
- = Staff Inservice
- = Building Closed

JUNE 2016

S	M	T	W	Th	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

*Calendar subject to change