



The Mission of Foothills Gateway, Inc. is to advocate for and empower individuals with disabilities to lead lives of their choice.

**Board of Director's
Agenda
October 21, 2014
7:00pm**

MEETING CALLED TO ORDER

Open Forum-Please limit presentations to 10 minutes

PRESENTATION

Typical Service Plan Meeting – Kendra Kettler

CONSENT AGENDA

Approval of Minutes – September 16, 2014

Joint Board Retreat Reminder

FINANCIAL REPORT

EXECUTIVE DIRECTOR'S REPORT

Statewide PCT Funding

OLD BUSINESS

NEW BUSINESS

Conflict Free Case Management Consultation

COMMITTEE REPORTS

Executive Committee

Succession Planning Workgroup

Legislative Strategy Committee

Joint Resource Committee

ADJOURNMENT

Joint Board Retreat Tuesday, November 18th

Evening Schedule:

4:00pm-5:00pm – Foundation Board’s November Board Meeting

5:00pm-5:30pm – Foundation Board & Operating Board Dinner

5:30pm-7:00pm – Joint Board Retreat (Agenda TBD)

7:00pm-8:00pm – Operating Board’s November Board Meeting



FOOTHILLS GATEWAY, INC.

Preliminary Financial Reports
for the 3 months ending September 30, 2014

MONTHLY FINANCIAL HIGHLIGHTS

- * Revenues are 4.5% under YTD Budget
- * Expenses are 8.0% under YTD Budget
- * Net Loss is \$229,844 less than YTD Budgeted Net Loss

Financial Status	at June 30, 2014	at September 30, 2014	Incr (Decr)
Total Assets	\$11,937,465	\$11,579,101	(\$358,363)
Total Liabilities	\$1,844,071	\$1,676,663	(\$167,407)
Net Assets (Fund Balances)	\$10,093,394	\$9,902,438	(\$190,956)
Working Capital	\$5,234,720	\$5,228,675	(\$6,045)

Current Year Financial Performance at 3 months / 25.0% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$4,915,642	\$5,135,848	95.7%	\$19,930,765	24.7%
Vocational Income	100,649	82,701	121.7%	330,804	30.4%
Public Support	93,071	68,830	135.2%	241,520	38.5%
Larimer County Mill Levy	70,655	90,014	78.5%	3,227,095	2.2%
Other	87,555	137,691	63.6%	552,268	15.9%
Total Revenue	\$5,267,572	\$5,515,084	95.5%	\$24,282,452	21.7%
Expenses					
Salaries, Taxes & Benefits - Staff	\$2,416,137	\$2,615,299	92.4%	\$11,035,059	21.9%
Salaries, Taxes & Ben - Individuals in Svcs	71,666	57,831	123.9%	231,324	31.0%
Vocational/Contract Supplies	11,337	8,865	127.9%	35,460	32.0%
Supplies, Equipment & Building Expense	211,887	284,284	74.5%	1,021,443	20.7%
Vehicle Expense	133,589	136,076	98.2%	562,853	23.7%
Program Related Expense	558,841	671,009	83.3%	2,953,707	18.9%
Purchase of Service	1,977,603	2,076,665	95.2%	8,094,295	24.4%
Other	77,468	85,855	90.2%	416,966	18.6%
Total Expenses	\$5,458,528	\$5,935,884	92.0%	\$24,351,107	22.4%
Revenue Over (Under) Expense	(\$190,956)	(\$420,800)	45.4%	(\$68,655)	278.1%
Less: Other Capital Expenditures	-64,532	-89,856	71.8%	-364,127	17.7%
Less: (Purch)Sell Long Term Invstmnts	180,541	0	0.0%	0	0.0%
Plus: Non-Cash Expenses	68,902	74,289	92.7%	366,869	18.8%
Change in Working Capital	(\$6,045)	(\$436,367)	1.4%	(\$65,913)	9.2%

Foothills Gateway, Inc.
Statement of Financial Condition
9/30/14
Unaudited

Assets	
<i>Current Assets</i>	
Cash	\$2,093,804.62
Certificates of deposit	65,597.71
Investments - Short Term	<u>2,448,514.40</u>
<i>Sub Total Cash</i>	\$4,607,916.73
Receivables	
Fees and grants from governmental agencies	2,096,947.77
Vocational contracts	37,147.54
Other	<u>49,960.85</u>
<i>Sub Total Receivables</i>	2,184,056.16
Inventory	797.39
Prepaid expense and other	<u>112,567.92</u>
<i>Total Current Assets</i>	6,905,338.20
Other investments - Long Term	2,415,907.33
Land, Building & Equipment, net	<u>2,257,855.83</u>
 Total Assets	 <u><u>11,579,101.36</u></u>
LIABILITIES AND NET ASSETS	
<i>Current Liabilities</i>	
Accounts Payable and Accrued Expense	1,619,645.49
Deferred Revenue	<u>57,017.71</u>
<i>Total Current Liabilities</i>	1,676,663.20
Long Term Debt	
Notes Payable	<u> </u>
 Total Liabilities	 <u><u>1,676,663.20</u></u>
NET ASSETS (FUND BALANCES)	
<i>Unrestricted Funds</i>	
Designated Memorial Funds	129,564.42
Designated Capital Repair & Replacement	100,000.00
Net Investment in Land, Bldg & Equipment	2,257,855.83
Undesignated	<u>7,166,114.33</u>
<i>Total Unrestricted Funds</i>	9,653,534.58
Temporarily Restricted Funds	<u>248,903.58</u>
 Total Net Assets (Fund Balances)	 <u><u>9,902,438.16</u></u>
 Total Liabilities and Fund Balances	 <u><u>11,579,101.36</u></u>

Foothills Gateway, Inc.
Fund Detail
September 30, 2014

DONOR DESIGNATED:

Cash in Bank	392,382.36
Accounts Payable	(143,478.78)
Total	248,903.58

FUND BALANCES:

Miscellaneous Restricted Donations		175,275.48
Cleaning Crew Bonus	41.25	
Yankey - Residential Program	1,338.60	
Kempert - Memorial	36.05	
FGI Foundation - To Be Determined	37,686.64	
FGI Foundation - Community Participation	1,259.76	
FGI Foundation - Guardianship	814.21	
FGI Foundation - Healthy Relationship Classes	2,275.00	
FGI Foundation - ACS Hse Respite Scholarships	10,000.00	
FGI Foundation - Clothing Fund	633.28	
FGI Foundation - Children and Family Needs	11,109.98	
FGI Foundation - Adult Consumer Needs	18,609.42	
High Country Beverage - Fundraising	4,000.00	
CLCI / United Way - Adult Respite	17,678.17	
CLCI / United Way - ACS Hse Respite Scholarships	6,862.09	
Hair Farmers Contest - Individual's Hygeine	2,478.61	
ARC - Guardianship Parent Training	500.00	
Voelkelt - Retirement	178.00	
Rossi - Sensory Integration	435.00	
Liddle - Sensory Integration	250.00	
Lange Memorial - Retirement	143.47	
The People Business / The Wright Life - Pizza Pty	50.00	
D. Precht - Residential Holiday Fund	100.00	
Weiss Family - Gift Cards Basesite	109.41	
FSS - Donations (not council)	16,460.00	
FSS - Prior years fundraisers	42,226.54	
Foothills Service League		1,000.00
Residential Holiday Fund	1,000.00	
Fort Collins Service League		72,628.10
Adult Care Services - House Repairs	2,846.36	
Summer Games	200.00	
ACS House Scholarships	11,640.60	
Discretionary	1,000.00	
Supported Employment	3,119.29	
PrarieView Gravel for Driveway	613.09	
Community Particiaption	2,900.00	
Personnel Training	6,000.00	
C/M - Guardianship	4,190.00	
To Be Determined	40,000.00	
Children/Family Needs	118.76	
Total		248,903.58

Foothills Gateway, Inc.
Fund Detail
September 30, 2014

BOARD DESIGNATED:

Cash in Bank	62,931.71
Certificate of Deposit	65,597.71
Due From GF	1,060.00
Accounts Payable - CD	(25.00)
	<u>129,564.42</u>

FUND BALANCES:

Memorial Fund	63,991.71
Certificate of Deposit	65,572.71
<i>Total</i>	<u>129,564.42</u>

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Three Months Ending September 30, 2014

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget
REVENUES					
State General Fund					
4010...	82,499	249,038	838,439	(589,401)	29.7%
4040	47,509	147,155	516,515	(369,360)	28.5%
4050	23,534	51,890	330,951	(279,061)	15.7%
4060	23,783	74,885	271,019	(196,134)	27.6%
4071	27,110	81,622	321,240	(239,618)	25.4%
4062			930	(930)	0.0%
4067	1,498	2,496	4,763	(2,267)	52.4%
4063	46,725	319,809	277,700	42,109	115.2%
Total State General Fund	252,658	926,895	2,561,557	1,634,662	36.2%
ARRA					
Part C					
4090...			343,727	(343,727)	0.0%
4092	10,502	32,063	108,000	(75,937)	29.7%
4093	1,785	5,451	18,360	(12,909)	29.7%
4096	(3,455)	7,662	69,864	(62,202)	11.0%
4097	4,025	11,319	34,500	(23,181)	32.8%
4098	2,437	8,190	60,527	(52,337)	13.5%
Total Part C	15,295	64,685	634,978	(570,293)	10.2%
Medicaid Waiver					
4110	23,021	110,089	487,473	(377,384)	22.6%
112	3,466	8,797	45,000	(36,203)	19.5%
114	200,283	593,984	2,292,033	(1,698,049)	25.9%
4120	139,521	419,310	1,662,424	(1,243,114)	25.2%
4130	526,353	1,611,859	6,620,577	(5,008,718)	24.3%
4140	167,109	518,825	2,948,186	(2,429,361)	17.6%
4151	2,545	2,879		2,879	0.0%
4152	105	105		105	0.0%
4162	142,615	403,871	1,586,048	(1,182,177)	25.5%
4163	5,676	16,949	60,012	(43,063)	28.2%
4165	13,644	40,329	160,937	(120,608)	25.1%
4166	3,460	7,932	38,346	(30,414)	20.7%
4167	1,498	4,493	51,918	(47,425)	8.7%
4180	60,273	181,471	781,276	(599,805)	23.2%
4185	218	3,171		3,171	0.0%
Total Medicaid Waiver	1,289,787	3,924,062	16,734,230	(12,810,168)	23.4%
Other Service Related Revenue					
4215	7,788	23,364	93,456	(70,092)	25.0%
4225	1,422	4,266	17,136	(12,870)	24.9%
4230			4,800	(4,800)	0.0%
4245	9,905	29,612	108,108	(78,496)	27.4%
4250	463	1,393	4,956	(3,564)	28.1%
Total Other Service Related Revenue	19,578	58,634	228,456	(169,822)	25.7%
Other Gov't Fees & Grants					
4320	7,373	70,655	3,227,095	(3,156,440)	2.2%
4350	3,528	10,765	40,080	(29,315)	26.9%
4355	96	760	5,796	(5,036)	13.1%
4360	1,478	3,118	15,516	(12,398)	20.1%
Total Other Gov't Fees & Grants	12,475	85,298	3,288,487	(3,203,189)	2.6%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Three Months Ending September 30, 2014

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
Vocational Income						
4401	CIE - Federal Bldg Cleaning	9,835	29,506	117,288	(87,782)	25.2%
4402	CIE - Res & Comm'l Cleaning	4,744	14,041	51,600	(37,559)	27.2%
4404	CIE - Enclave	2,514	6,493	23,700	(17,207)	27.4%
4406	CIE - Other	1,577	4,479	18,216	(13,737)	24.6%
4410	Vocational Contracts	12,212	46,130	120,000	(73,870)	38.4%
	Total Vocational Income	30,883	100,649	330,804	(230,155)	30.4%
Public Support						
4510	United Way	0	1,038	8,520	(7,482)	12.2%
4530	Donor Restricted Contributions	320	78,077	77,500	577	100.7%
4560	Donations - Unrestricted	1,740	11,318	145,500	(134,182)	7.8%
4580	In Kind Revenue	2,638	2,638	10,000	(7,362)	26.4%
	Total Public Support	4,698	93,071	241,520	148,449	38.5%
Other Income						
4810	Rent Income	1,200	3,600	14,400	(10,800)	25.0%
4820	Grant Income	0	1,500	1,500	0	100.0%
4850	Interest Income	10,660	25,302	106,080	(80,778)	23.9%
4855	Change in Market Value	(30,540)	(25,524)	100,000	(125,524)	(25.5%)
4870	Dividend Income			4,800	(4,800)	0.0%
4880	Miscellaneous Income	80	3,401	25,800	(22,399)	13.2%
4896	(Gain)/Loss on Sale of Assets	2,000	6,000	9,840	(3,840)	61.0%
	Total Other Income	(16,600)	14,279	262,420	(248,141)	5.4%
	TOTAL REVENUE	1,608,773	5,267,572	24,282,452	(19,014,880)	21.7%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Three Months Ending September 30, 2014

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
EXPENSES						
Salaries & Wages						
5010	Staff Salaries	550,502	1,633,334	7,313,547	5,680,213	22.3%
5011	Staff Wages	71,699	229,168	1,054,307	825,138	21.7%
5012	Bonus	797	3,740	5,000	1,260	74.8%
5015	Staff Salaries-Overtime	5,792	19,020	89,690	70,670	21.2%
5016	Staff Wages-Overtime	(182)	1,027	13,492	12,465	7.6%
	Total Salaries & Wages	628,608	1,886,290	8,476,036	6,589,746	22.3%
Wages - Individuals in Services						
5020	Vocational Wages	10,802	32,744	87,600	54,856	37.4%
5030	Janitorial Wages	675	2,280	9,480	7,200	24.1%
5031	Aide Wages	69	202	780	578	26.0%
5040	Fed Bldg Wages	3,570	11,028	41,916	30,888	26.3%
5041	Res & Comm'l Cleaning Wages	2,640	8,070	31,512	23,442	25.6%
5044	Enclave Wages	2,180	6,513	20,220	13,707	32.2%
5060	Outside Contract Wages	1,529	4,232	16,308	12,076	26.0%
	Total Wages - Individuals in Svcs	21,464	65,070	207,816	142,746	31.3%
Contract Wages						
5105	Contract Wages			11,248	11,248	0.0%
5110	Consulting	1,260	4,984	27,860	22,876	17.9%
5120	Professional Fees	11,133	14,789	67,440	52,651	21.9%
	Total Contract Wages	12,393	19,773	106,548	86,775	18.6%
Staff Payroll Taxes						
5310	Staff FICA	42,634	125,552	630,488	504,937	19.9%
5315	Worker's Comp	12,843	36,093	168,171	132,078	21.5%
	Total Staff Payroll Taxes	55,477	161,644	798,659	637,015	20.2%
Payroll Taxes - Individuals in Svcs						
5320	FICA - Vocational	722	2,231	6,696	4,465	33.3%
5325	W/Comp - Vocational	346	1,069	3,216	2,147	33.2%
5330	FICA - Janitorial	48	159	720	561	22.1%
5331	Aide FICA	4	14	60	46	23.7%
5335	W/Comp - Janitorial	23	76	348	272	21.9%
5336	Aide W/Comp	2	7	24	17	28.6%
5340	FICA - Fed Bldg	251	762	3,204	2,442	23.8%
5341	FICA - Res & Comm'l Cleaning	187	568	2,412	1,844	23.6%
5344	FICA - Enclave	159	449	1,548	1,099	29.0%
5345	W/Comp - Fed Bldg	120	365	1,536	1,171	23.8%
5346	W/Comp - Res & Comm'l Cleaning	89	272	1,152	880	23.6%
5349	W/Comp - Enclave	76	215	744	529	28.9%
5360	Outside Contract FICA	95	275	1,248	973	22.1%
5365	Outside Contract W/Comp	46	132	600	468	22.0%
	Total Payroll Taxes - Indiv in Svcs	2,170	6,596	23,508	16,912	28.1%
Staff Benefits						
5509	PTO	(16,213)	(17,867)	(9,920)	7,947	180.1%
5510	Health Insurance	91,466	267,456	1,205,134	937,677	22.2%
5511	EAP Expense	470	1,389	6,760	5,371	20.5%
5515	Dental Insurance	4,095	12,019	55,573	43,554	21.6%
5520	Disability	4,269	12,594	58,293	45,700	21.6%
5530	Life Insurance	1,426	4,221	20,256	16,035	20.8%
5540	Retirement	22,894	68,618	317,720	249,102	21.6%
	Total Staff Benefits	108,407	348,429	1,653,816	1,305,386	21.1%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Three Months Ending September 30, 2014

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
Supplies						
5700	Office Supplies	8,388	17,406	58,431	41,025	29.8%
5720	Center Supplies	885	4,551	25,740	21,189	17.7%
5725	Nursing Supplies	0	745	4,704	3,959	15.8%
5730	Janitorial Supplies	329	1,149	6,360	5,211	18.1%
5740	Unit Supplies	1,206	2,194	10,790	8,596	20.3%
5745	Material Purchases - Resale			6,650	6,650	0.0%
5750	Postage	3,331	7,645	36,227	28,582	21.1%
	Total Supplies	14,139	33,691	148,902	115,211	22.6%
Vocational/Contract Supplies						
5810	Contract Materials	(19)	888	1,680	792	52.8%
5815	Contract Postage	1,271	8,225	23,760	15,535	34.6%
5832	Federal Building Supplies	735	2,224	10,020	7,796	22.2%
	Total Vocational/Contract Supplies	1,987	11,337	35,460	24,123	32.0%
Occupancy						
5900	Telephone	2,002	5,486	25,764	20,278	21.3%
5903	Cell / Digital Phones	2,581	7,852	33,087	25,235	23.7%
5910	Board & Liability Insurance	9,135	27,482	91,644	64,162	30.0%
5920	Building Maintenance	3,416	10,438	114,528	104,090	9.1%
5925	Grounds Maintenance	414	1,065	22,685	21,620	4.7%
5930	Taxes & Licenses	0	0	470	470	0.0%
5940	Depreciation	22,924	67,388	287,716	220,328	23.4%
5950	Security	1,256	2,234	10,800	8,566	20.7%
5960	Utilities	7,214	24,637	101,580	76,943	24.3%
5965	Refuse Collection	1,525	4,375	15,640	11,265	28.0%
5971	Rent	660	1,980	54,270	52,290	3.6%
	Total Occupancy	51,128	152,938	758,184	605,246	20.2%
Equipment						
6100	Equip Maint & Repair	2,029	3,293	17,024	13,731	19.3%
6110	Equip under \$3000	11,100	18,741	82,933	64,192	22.6%
6125	Equipment Lease Expense	1,201	3,223	14,400	11,177	22.4%
	Total Equipment	14,331	25,257	114,357	89,100	22.1%
Professional Growth						
6300	Travel	1,039	11,604	40,302	28,698	28.8%
6310	Meetings & Conferences	1,865	4,582	26,904	22,322	17.0%
6320	Dues & Publications	2,116	10,821	45,709	34,888	23.7%
6330	Staff Inservice			8,000	8,000	0.0%
6340	Staff Training	5,076	9,844	34,000	24,156	29.0%
6342	PCT Training	3,144	6,187	24,106	17,919	25.7%
6350	Employee Relations	490	1,308	8,000	6,692	16.4%
	Total Professional Growth	13,730	44,346	187,021	142,675	23.7%
Vehicle Expense						
6410	Mileage Reimbursement Expense	4,933	14,902	63,055	48,153	23.6%
6420	Fuel & Oil Expense	10,499	30,647	129,735	99,088	23.6%
6430	Vehicle Repair & Maintenance	11,702	21,004	70,580	49,576	29.8%
6450	Vehicle Insurance Expense	5,816	17,264	78,564	61,300	22.0%
6460	Vehicle Licensing Expense	1,106	2,532	5,992	3,460	42.3%
6465	Vehicle Depreciation	13,461	48,133	214,927	166,794	22.4%
6480	Veh Repair Reimb by Insurance	0	(892)		892	0.0%
	Total Vehicle Expense	47,517	133,589	562,853	429,264	23.7%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Three Months Ending September 30, 2014

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget	
Other Expense						
6605	Board Expense	1,057	1,134	21,860	20,726	5.2%
6610	Public Relations	365	1,341	9,062	7,721	14.8%
6612	Newsletter			11,600	11,600	0.0%
6616	Misc Fees & Expenses	1,549	3,868	12,245	8,377	31.6%
6625	Advertising	603	2,094	14,272	12,179	14.7%
6650	Data Processing	1,211	2,836	35,300	32,464	8.0%
6660	Mill Levy - County Admin Fees	261	1,582	65,698	64,117	2.4%
6670	Staff Medical Supplies	400	400	480	80	83.3%
6680	Staff Hep B Shots	104	417	1,520	1,103	27.4%
6681	CBI Checks	730	1,180	4,308	3,128	27.4%
6682	MVR	0	6		(6)	0.0%
6689	In-kind Donations Expense	2,638	2,638	9,600	6,962	27.5%
6690	Contribution	0	5,627	24,000	18,373	23.4%
6695	Grants	0	10,000	20,000	10,000	50.0%
	Total Other Expense	8,919	33,123	229,945	196,823	14.4%
Direct Exp - Individuals in Svcs						
7010	Supplies	2,623	8,419	30,525	22,106	27.6%
7017	Household Supplies	152	326	1,200	874	27.2%
7020	Telephone	188	565	2,400	1,835	23.6%
7025	Cleaning	4,588	11,818	53,734	41,916	22.0%
7040	Recreational Services	784	3,461	12,780	9,319	27.1%
7045	Food & Personal Needs	1,271	3,905	14,220	10,315	27.5%
7046	Medical Supplies	72	341	2,160	1,819	15.8%
7048	Clothing Allowance			300	300	0.0%
7056	Personal Assist - IC's	(11)	21,075	233,981	212,906	9.0%
7057	Personal Assist - HHA's	2,295	7,062	25,436	18,374	27.8%
7060	Transportation	1,078	2,883	31,916	29,033	9.0%
7070	Family Direct Pmts	23,579	51,935	371,020	319,085	14.0%
7075	Direct Service Payments	88,573	260,761	1,292,202	1,031,441	20.2%
7078	Home Modification	0	930		(930)	0.0%
7079	Assistive Technology	1,606	12,579	92,123	79,544	13.7%
7081	Therapies	13,998	40,547	172,419	131,872	23.5%
7082	Medical Prof Services - Other	26,389	64,775	334,664	269,889	19.4%
7085	Craft Supplies	93	172	1,152	980	14.9%
7086	Women's Group	(40)	(596)	300	896	(198.8%)
7087	Men's Group	(5)	20	300	280	6.6%
	Total Direct Exp - Indiv in Svcs	167,234	490,977	2,672,832	2,181,855	18.4%

Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Three Months Ending September 30, 2014

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget
Room & Board Expense					
7205	184	553	4,032	3,479	13.7%
7210	4,004	7,070	24,996	17,926	28.3%
7215	629	1,782	6,840	5,058	26.1%
7220	1,175	3,525	14,100	10,575	25.0%
7225	182	384	2,220	1,836	17.3%
7230	50	149	1,860	1,711	8.0%
7240	232	1,402	5,220	3,818	26.9%
7247	0	185	840	655	22.0%
7250	(2,401)	280	14,880	14,600	1.9%
7255	1,558	4,674	21,480	16,806	21.8%
7260	920	3,177	17,412	14,235	18.2%
7270	426	1,278		(1,278)	0.0%
7285	638	1,153	2,100	948	54.9%
7289			400	400	0.0%
	7,597	25,610	116,380	90,770	22.0%
Unallowable Expenses					
7310	8,200	27,301	66,366	39,066	41.1%
7314	750	4,000	43,984	39,984	9.1%
7315	0	592	1,463	871	40.4%
7316	0	872		(872)	0.0%
7320	24	179	2,641	2,462	6.8%
7321	636	636	2,026	1,390	31.4%
7337	23	35		(35)	0.0%
7339	2,303	6,338	33,215	26,877	19.1%
	11,935	39,951	149,695	109,744	26.7%
Other Program Related Expense					
7440			4,800	4,800	0.0%
7460	1,400	2,302	10,000	7,698	23.0%
	1,400	2,302	14,800	12,498	15.6%

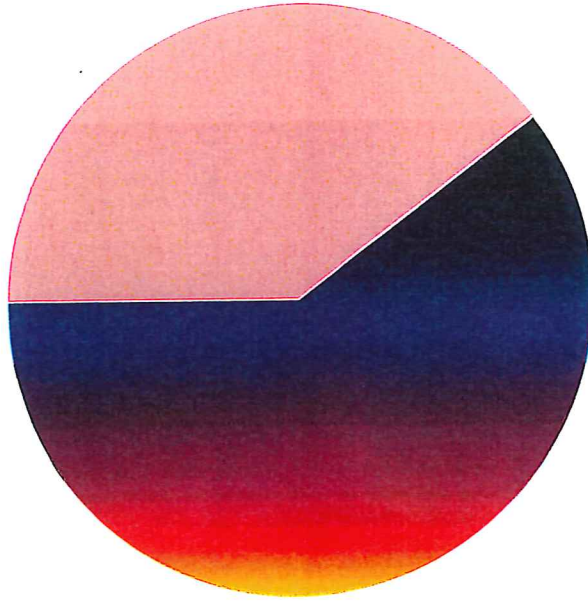
Foothills Gateway
Statement of Revenue and Expense
Preliminary - UNAUDITED
Consolidated
For the Three Months Ending September 30, 2014

	Current Month Balance	Year to Date Balance	Budget FY14-15	Variance YTD Budget	Percent YTD Budget
Purchase of Service					
7510 P/S Transportation Other	10,221	34,527	142,748	108,221	24.2%
7533 ABACUS Services	17,168	51,667	206,917	155,250	25.0%
7534 Ability in Motion, LLC.	9,696	29,628	112,895	83,267	26.2%
7535 ALTRA Services	96,545	294,788	1,197,758	902,970	24.6%
7537 Bethesda Lutheran Comm	16,977	58,338	331,896	273,558	17.6%
7545 Carmel	282	1,017	3,231	2,214	31.5%
7524 Chill, LLC	15,603	45,079	243,862	198,783	18.5%
7544 Nicol Colicchio, Psy.D	2,378	2,878	6,226	3,348	46.2%
7525 Colorado State University	3,588	10,452	44,818	34,366	23.3%
7540 Community Advantage	10,295	31,872	189,936	158,064	16.8%
7539 Considerate Care, LLC	4,248	13,699	62,050	48,351	22.1%
7546 Desert Springs, LLC.	1,816	5,015	30,895	25,880	16.2%
7548 Dungarvin Colo., LLC	1,291	3,979	19,362	15,383	20.6%
7551 Easter Seals	42,130	106,883	422,908	316,025	25.3%
7552 Elderhaus	6,832	22,292	86,295	64,003	25.8%
7554 Imagine!	588	1,791		(1,791)	0.0%
7556 JRT Services, LLC	4,232	6,398	75,569	69,171	8.5%
7558 Lovell's Support and Respite			84,461	84,461	0.0%
7573 Matthew's Hope	7,036	21,356	83,235	61,879	25.7%
7575 Mosaic	1,679	58,689	105,636	46,947	55.6%
7561 Nick's Hope	13,475	40,824	150,210	109,386	27.2%
7563 Odyssey Support Services, LLC	3,543	11,393	46,130	34,737	24.7%
7562 Otero Corp	179,431	548,263	2,126,079	1,577,816	25.8%
7564 Peak Community Services	32,085	111,170	459,361	348,191	24.2%
7567 Shine, LLC	7,174	17,076	102,462	85,386	16.7%
568 Smith St LLC	8,680	26,794	121,463	94,669	22.1%
7569 Spears Respite Services	4,073	11,963	73,184	61,221	16.3%
7570 Spectrum	1,689	5,672	10,514	4,842	53.9%
7574 Stellar Care and Svcs., LLC	929	3,817	2,883	(934)	132.4%
7572 Support, Inc.	3,995	9,518	21,998	12,480	43.3%
7578 Trailhead Support Svcs, LLC.	4,423	14,010	75,198	61,188	18.6%
7580 Tungland Corp	19,206	56,165	183,820	127,655	30.6%
7582 Variations for People with Disabilities LLC	538	1,613	10,295	8,682	15.7%
7590 Host Homes	101,720	318,976	1,260,000	941,024	25.3%
Total Purchase of Service	633,564	1,977,603	8,094,295	6,116,692	24.4%
TOTAL EXPENSES	1,801,998	5,458,528	24,351,107	18,892,579	22.4%
REVENUE OVER (UNDER) EXP	(193,225)	(190,956)	(68,655)	(122,300)	278.1%

Adult Waiting List Data Effective September 30, 2014

Total # on Adult Waiting List 572 **

Total # needing services immediately 226
Total # not needing services immediately 346



■ Total # needing services immediately
■ Total # not needing services immediately

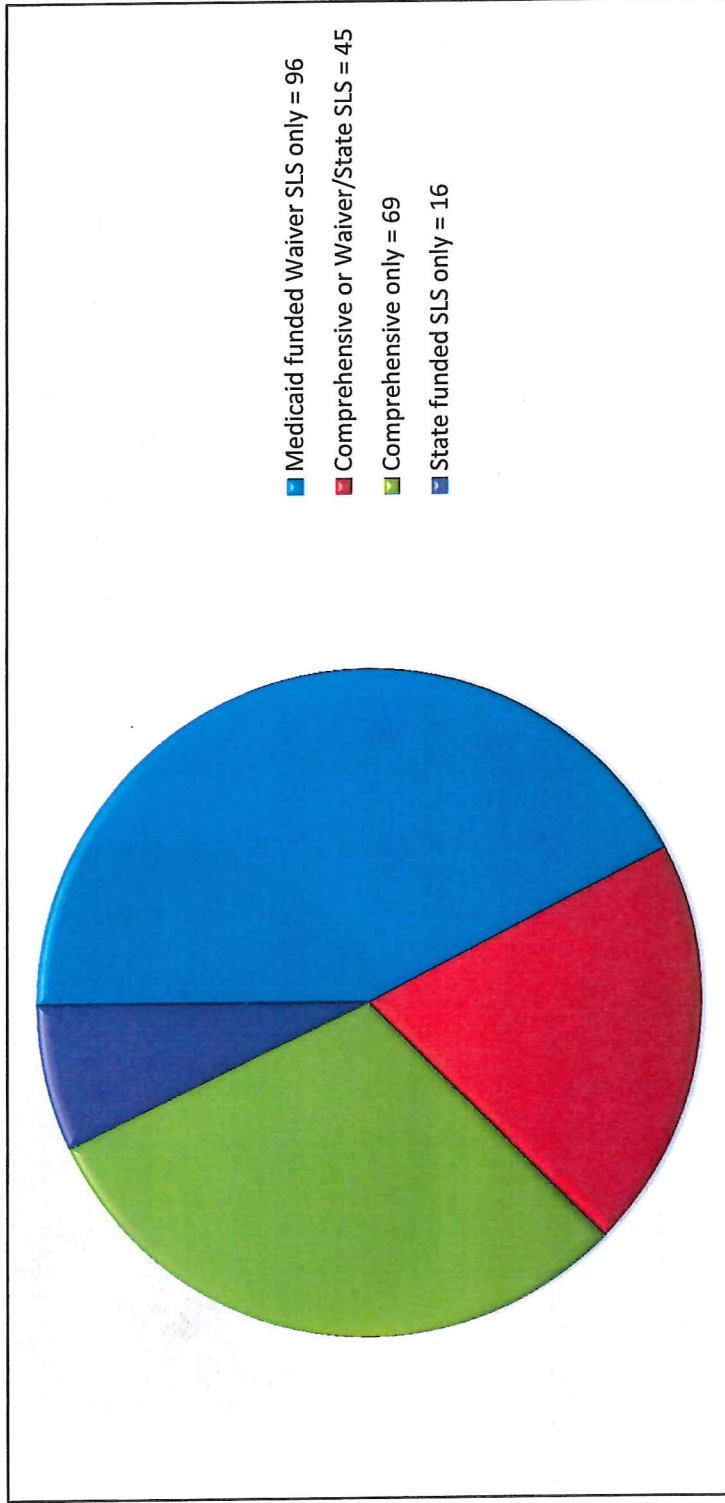
****this number includes all adults (age 14 and older) waiting for Comprehensive services, Medicaid funded Supported Living Services (SLS) and State funded Supported Living Services (SSL) ****

Waiting List Data
Effective
September 30, 2014

Immediate Need, or wanting services

As Soon As Available = 226 total *

Medicaid funded Waiver SLS only = 96	96
Comprehensive or Waiver/State SLS = 45	45
Comprehensive only = 69	69
State funded SLS only = 16	16



Waiting List data Effective September 30, 2014

Non-Immediate Need = 346

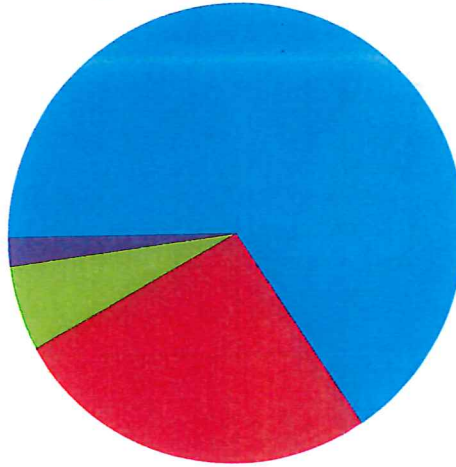
Safety Net = 227	227
school aged kids receiving school services = 91	91
residing out of state = 21	21
Foster Care (out of home placement through Child Welfare Services) = 7	7

■ Safety Net = 227

■ school aged kids receiving school services = 91

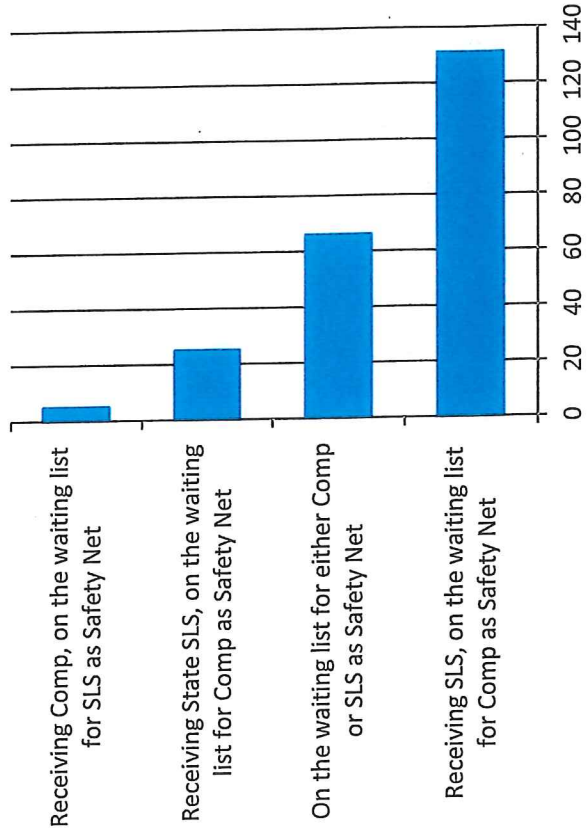
■ residing out of state = 21

■ Foster Care (out of home placement through Child Welfare Services) = 7



<u>Non-Immediate Need Safety Net break down</u>	<u>227</u>
Receiving SLS, on the waiting list for Comp as Safety Net	131
On the waiting list for either Comp or SLS as Safety Net	66
Receiving State SLS, on the waiting list for Comp as Safety Net	25
Receiving Comp, on the waiting list for SLS as Safety Net	5

Safety Net - the individual does not want or need the service currently but will if current supports are lost or otherwise change, e.g., loss of primary caretaker, change in medical status.



Family Support and Services Program (FSSP) waiting list data

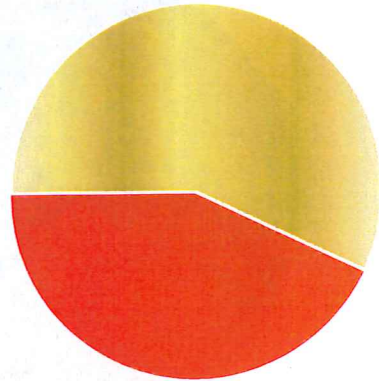
Effective

September 30, 2014

Total # on Family Support and Services

Program (FSSP) Waiting List

Total number FSSP immediate need, or As Soon As Available = 191	335
Total number FSSP non -immediate need, or safety net = 144	144



■ Total number FSSP immediate need, or As Soon As Available = 191

■ Total number FSSP non -immediate need, or safety net = 144

Additional Information

Total Number of individuals age 14 and older waiting for both FSSP and Adult services = 66 (captured in the Adult list unduplicated total #)

Immediate need for FSSP = 48

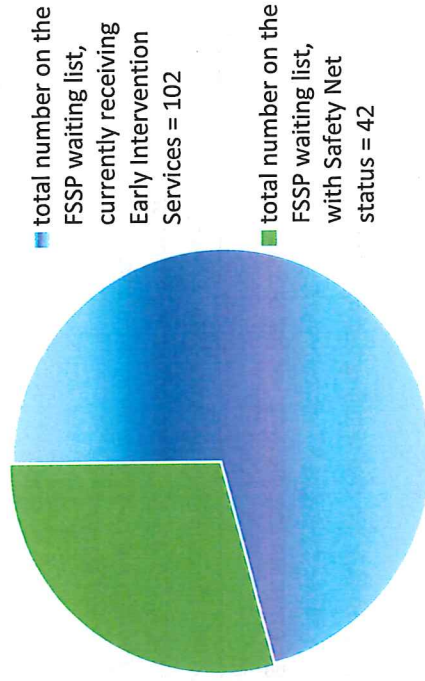
Non-Immediate need for FSSP, Safety Net status = 18

Of the 66 individuals on both waiting lists, 25 are captured as Immediate Need on the Adult Waiting List. 22 of THESE individuals, are in immediate need of FSSP, thus making the unduplicated FSSP Immediate Need total 169

FSSP non-immediate need break down

total number on the FSSP waiting list, currently receiving Early Intervention Services = 102	102
total number on the FSSP waiting list, with Safety Net status = 42	42

Safety Net - the individual does not want or need the service currently but will if current supports are lost or otherwise change, e.g., loss of primary caretaker, change in medical status.

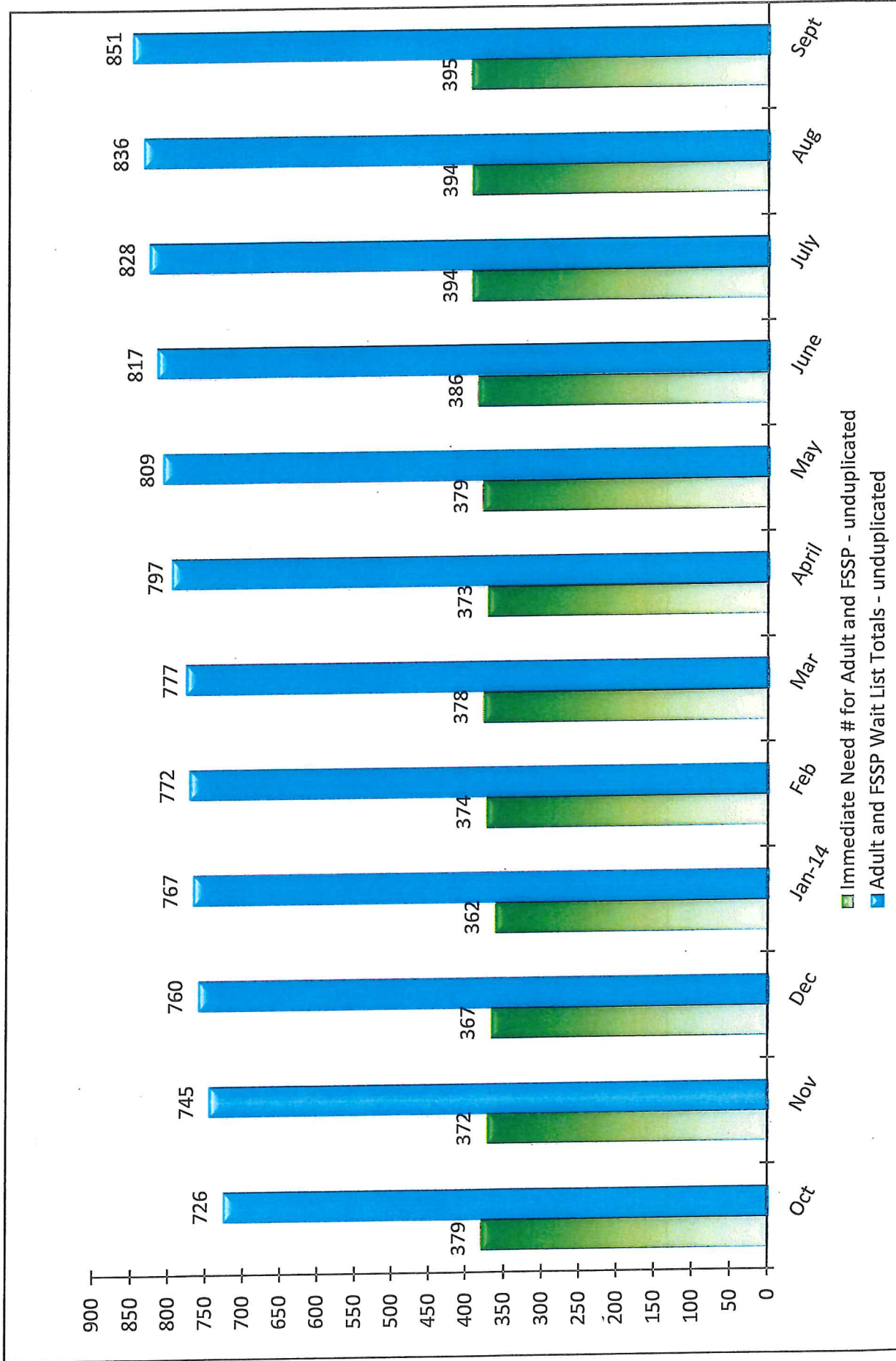


■ total number on the FSSP waiting list, currently receiving Early Intervention Services = 102

■ total number on the FSSP waiting list, with Safety Net status = 42

4 individuals are Safety Net on FSSP list due to being in Foster Care

FOOTHILLS COUNTRYWAY, INC
SEPTEMBER 2014
WAITING LIST REPORT

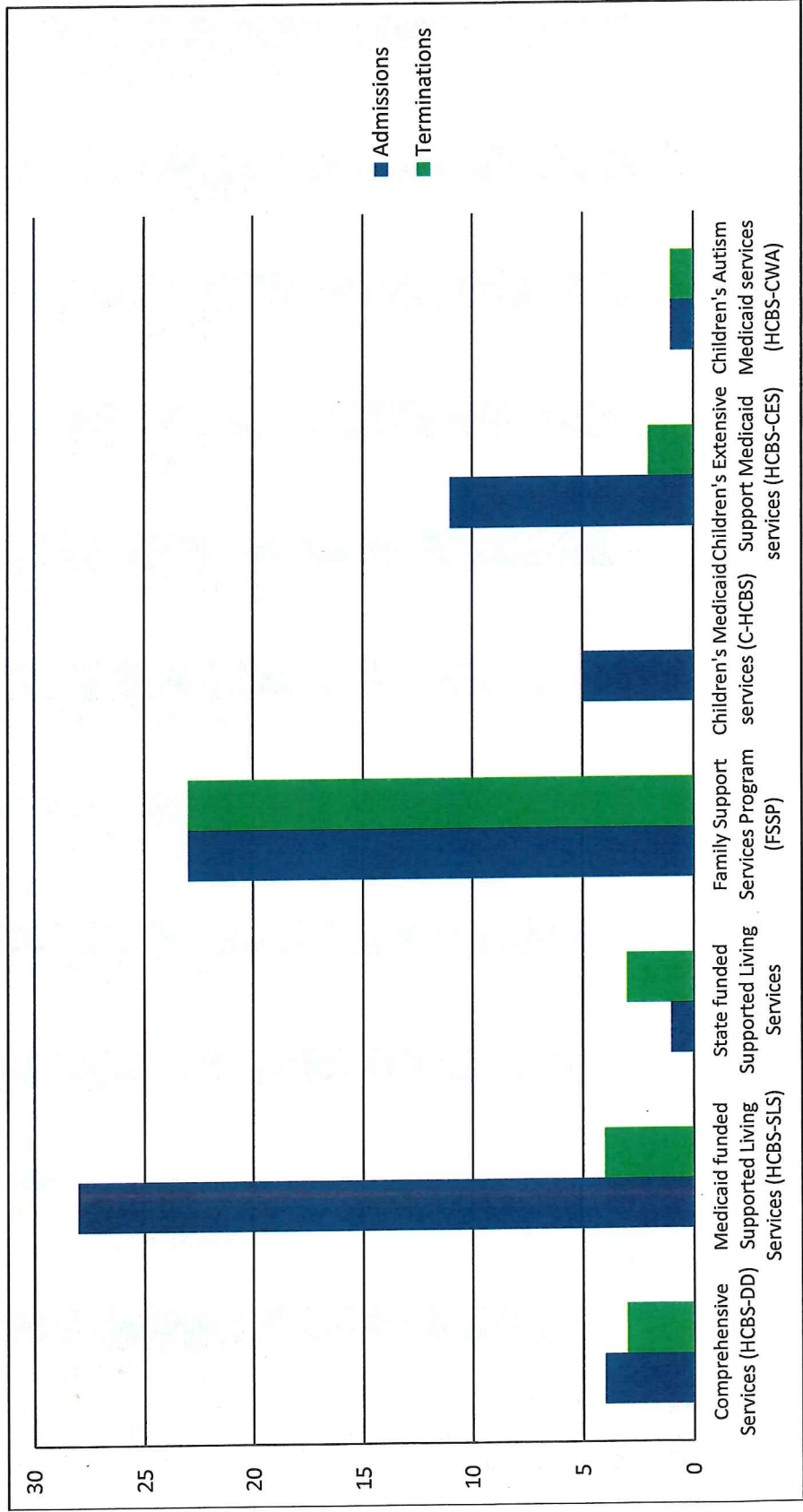


Fiscal Year 2014-2015

First Quarter

Admissions and Terminations

	Admissions	Terminations
Comprehensive Services (HCBS-DD)	4	3
Medicaid funded Supported Living Services (HCBS-SLS)	28	4
State funded Supported Living Services	1	3
Family Support Services Program (FSSP)	23	23
Children's Medicaid services (C-HCBS)	5	0
Children's Extensive Support Medicaid services (HCBS-CES)	11	2
Children's Autism Medicaid services (HCBS-CWA)	1	1



WAITING LIST BOARD REPORT
Fiscal Year 2014-2015 First Quarter
Effective September 30, 2014

CHILDREN'S HCBS WAIVER (CHILDREN'S HCBS)

What is the primary purpose of this waiver?

To provide Medicaid benefits in the home or community for disabled children who would otherwise be ineligible for Medicaid due to excess parental income and/or resources
Children must be at risk of nursing facility or hospital placement.

What ages are served?

Birth through age 17

Who is served?

Disabled children in the home at risk of nursing facility or hospital placement.

What is the active enrollment cap on the program?

1,106 children statewide

What is the primary purpose of this waiver?

To provide Medicaid benefits in the home or community for children with a medical diagnosis of Autism who are most in need due to the severity of their disability.
Children must meet additional targeted criteria.

Who is served?

Children medically diagnosed with Autism with intensive behavioral needs that are at risk of institutionalization

What ages are served?

Birth through age 5

Who is served?

Children medically diagnosed with Autism with intensive behavioral needs that are at risk of institutionalization

What is the active enrollment cap on the program?

75 children statewide

What is the primary purpose of this waiver?

To provide Medicaid benefits in the home or community for children with developmental disabilities or delays, that are most in need due to the severity of their disability.
Children must meet additional targeted criteria.

What ages are served?

Birth through age 17

Who is served?

Children with intensive behavioral or medical needs who are at risk of institutionalization.
Children, birth through age 4, must have a developmental delay. Children, 5 through 17, must have a developmental disability.

What is the active enrollment cap on the program?

375 children statewide

CURRENT C-HCBS ENROLLMENT FIGURES AT FOOTHILLS GATEWAY

Number of Children enrolled in program - 70

Number of Children waiting to enroll - 7

HCBS – CHILDREN WITH AUTISM WAIVER (HCBS-CWA)*

CURRENT HCBS-CWA ENROLLMENT FIGURES AT FOOTHILLS GATEWAY

Number of Children enrolled in program - 3

Number of Children on the waiting list - 23

CHILDREN'S EXTENSIVE SUPPORT WAIVER (HCBS-CES)

CURRENT HCBS-CES ENROLLMENT FIGURES AT FOOTHILLS GATEWAY

Number of Children enrolled in program at Foothills Gateway - 49

Number of Children waiting to enroll - 15

DCSS Contract Work Quarterly Report
July - September 2014

***New Vendors**

<u>Company</u>	<u>Job Description</u>
Abbey of St. Walburga	Mailer
Accent Branding Solutions	Bindery
Advertising Development Specialists	Packaging
Alpha Gold	Bindery/Mailer
Alphagraphics	Assembly
American Educational Products (AMEP)	Assembly
Aspen Club	Packaging
BMW Billiards	Bindery
Bones du Jour	Packaging
Color Pro	Bindery/Boxes
Community Foundation	Bindery
Connective Systems	Assembly
Coyote Camp	Packaging
Crider and Company Ltd.	Packaging
Culinary Adventure	Bindery
Dive Rescue	Bindery
Early Childhood Council	Mailer
FernCreek Confections	Packaging
Flowers for God	Assembly
Foothills Gateway, Inc.	Bindery/Newsletter
Foothills Gateway, Inc. - ACS	Bindery/Newsletter
Foothills Gateway, Inc. - EI	Mailer
Foothills Gateway, Inc. - Foundation	Bindery
Foothills Gateway, Inc. - FSSP	Bindery/Newsletter
Foothills Gateway, Inc. - Human Resources	Bindery/Inserts/Newsletter
Foothills Gateway, Inc. - Public Relations	Bindery/Mailer
Foothills Gateway, Inc. - Transportation	Bindery/Newsletter
Fort Collins Board of Realtors	Bindery/Mailer
Fort Collins Children's Theatre	Bindery
Fort Collins Family Eye Care	Bindery
Fort Collins Service League	Bindery
FullPro	Packaging
Heska	Assembly
Jorgensen Lab	Packaging
Maust Graphics	Bindery
Nita Crisp Crackers	Packaging
Non-Practicing and Part Time Nurses Association	Bindery/Mailer
Norlarco Credit Union	Bindery
Odell Brewing	Packaging
Otterbox	Assembly
Pins and Fins	Assembly
Poudre Valley REA	Bindery

Power Line Sentry
 Pretty Brainy
 Ram Waste
 Ride Kick
 Rocky Mountain Orchard
 Sackits
 Sensitively Yours
 Shadow Cliff
 SMI Creations
The Natural Dog Company
 The Supply Cache, Inc.
 US Forest Service
 United Mailing
Vincero Designs
 Walker Manufacturing
 Waste Management
 Wild West Munchies
 World by the Tail
 Your True Nature

Assembly
 Packaging
 Bindery/Mailer
 Packaging
 Packaging
 Packaging
 Packaging
 Mailer
 Assembly
Packaging
 Packaging
 Packaging
 Bindery
Assembly
 Packaging
 Assembly
 Packaging
 Assembly
 Packaging

***Volunteer Opportunities and Locations**

Work Services (WS); Community Skills Development Program (CSDP); Personal, Social and Community Services (PSCS)

Company

ARC – Fort Collins/Loveland

Food Bank – Fort Collins

Community Kitchen – Loveland

Habitat for Humanity – Loveland
 American Red Cross

American Baptist Church

Salvation Army

Matthew's House

Meals on Wheels – Fort Collins/Loveland

Job Description

Sort books in the 'book nook'
 Remove colored tags off racks,
 straighten store, sort toy shelves,
 hang plastic bags on the hooks and
 clear/organize the shelves
 Label tins for allergy information, date
 food, organize canned foods
 Pick up donations from Starbuck's
 and take to Community Kitchen, sort
 and prepare to be served, make
 snack bags
 Sort books/clothing
 Recycle, pick-up and take to the land-
 fill
 Pick up donations from Whole Foods
 and take to the Salvation Army
 Pick up donations from Red Lobster,
 Olive Garden, Lamar's Donuts, and
 Starbuck's and take to Salvation Army
 Recycle, wipe down counters, sweep
 and empty trash
 Deliver meals to home bound
 individuals

Volunteers of America-Frozen Meal Delivery

Goodwill Industries – Fort Collins
The Gardens on Spring Creek – Fort Collins

Everyday Joe's

High Plains Environment Center
Adopt A Natural Area
Fort Collins Natural Areas Development
Magpie Meander Natural Area
Aveda Salon

Deliver meals to home bound individuals
Organize hangers, hang-up clothing
Cleaning and organizing potting/planting area
Cleaning, filling water jugs, various tasks as needed
Trail beautification
Trail beautification
Trail beautification
Trail beautification
Recycling

Supported Employment Commercial Cleaning

Timnath Presbyterian Church
LaPorte Presbyterian Church
General Services Administration
Mosaic

Supported Employment Diversified Career Services

Company

Pizza Hut – Loveland
Colorado State University

SAM's Wholesale Club – FC
Kohl's FC
 Loveland
Red Robin – Fort Collins
Gib's Bagels - Lemay
 - Shields
Walrus Ice Cream Shop
Trailhead Tavern
Albertson's – Loveland
 - FC
Cinemark Cinemas
Applebee's – FC
McDonald's - E. Mulberry; W. Elizabeth
Johnny Carino's
Whole Foods
Palmer Flowers
Austin's American Grill
PetCo
Nita Crisp Crackers
1st Bank - S. College and Lemay
Buffalo Wild Wings

Individual Job Sites

Box Assembler
Moby Gym (2)
Lory Student Center (1)
Customer Assistance/Maint.
Maintenance
Dock Assistant
Food Prep/Dining Room Attendant (2)
Dining Area Attendant
Dining Area Attendant
Maintenance
Maintenance
Courtesy Clerk
Courtesy Clerk
Ticket taker
Greeter
Lobby Attendant (2)
Silver Roller
Cart Attendant (1)
Floral Assistant
Maintenance
Associate
Packagers (11)
Hospitality
Kitchen Prep

C.B. and Potts - Elizabeth
Fiona's Delicatessen and Catering
Safeway - Estes Park
Safeway - Loveland
Earle's Loveland Floral
Big Deal Tire
Dellenbach Motors
MacKenzie Place
Transfort/City of Fort Collins
Jax - Loveland
ARC - Fort Collins
ARC - Loveland
Northern Colorado Rehab Hospital
Wing Shack
Hallmark
Ensign Power Systems
Rockywoods Outdoor Fabric
Rollins Landscaping
Bones du Jour
Once Again Thrift
Marco's Pizza
Home Depot - Fort Collins/JFK Pkwy
Home Depot - Fort Collins/Magnolia
Home Depot - Loveland
Aspen Grove Vet Clinic
Fazolis
Silver Grill
Chick Fil A - Loveland
City of Loveland - Library
Child Advocacy Center
Fort Collins Brewery
Wendy's - Loveland
Culver's
High Country Beverage
Wilbur's Total Beverage
Goodwill Thrift Store
Columbine Health Systems
Charvat Diesel
Walmart Super Center - Magnolia
Walmart Super Center - Loveland
TJ Maxx
King Soopers - N. College

Food Portioning
Dishwasher
Courtesy Clerk
Courtesy Clerk
Floral Asst.
Associate
Car Detailer
Dishwasher
Ride Checker
Merchandising Associate
Merchandising Associate (2)
Greeter
Dietary Aide (2)
Kitchen Prep/Cleaning
Associate/Stocker
Groundskeeper
Prep/Assembly
Maintenance
Kitchen Asst.
Merchandising Associate
Kitchen Prep/Cleaning
Associate (2)
Associate (1)
Associate
Groundskeeper/Janitor
Janitorial/Lobby
Dining Room Attendant
Lobby Attendant
Library Page
Groundskeeper/Janitor
Warehouse/Packing
Dining Room Attendant
Dining Room Attendant
Warehouse Assistant
Associate
Associate
Laundry Assistant
Shop Attendant/Groundskeeper
Courtesy Clerk/Lot Attendant
Lot Attendant
Sales Associate
Courtesy Clerk