



*We believe in a life of opportunity, of choice, and of dignity
for every individual, regardless of age or ability.*

*The Mission of Foothills Gateway, Inc. is to advocate for and empower
individuals with disabilities to lead lives of their choice.*

**Board of Director's
Agenda
February 18, 2014
7:00pm**

MEETING CALLED TO ORDER

Open Forum-Please limit presentations to 10 minutes

PRESENTATION

Community Skills Development Program – Reni Moreno

CONSENT AGENDA

Approval of Minutes (January 21, 2014)

Awareness Day Reminder– February 19, 2014

Annual Meeting Reminder

FINANCIAL REPORT

EXECUTIVE DIRECTOR UPDATE

DDD/CCB February Meeting Report

Tax Increment Financing Update

OLD BUSINESS

NEW BUSINESS

Elected Official of the Year Award

2013 Annual Board Survey Results

COMMITTEE REPORTS

Community Relations Committee

Fiscal and Property Committee

Executive Committee

Legislative Strategy Committee

Joint Resource Committee

ADJOURNMENT



Please join Alliance, our member Community Centered Boards and Service Provider Organizations, people receiving services, and their families for lunch at the Denver Art Museum. Learn how Person Centered practices deliver on the promise of real community living. It balances personal choice with the need for safe and secure living and desired working arrangements. Person Centered practices deliver the right service, at the right time, in the right place.

Save the Date for...

Awareness Day for Individuals with Intellectual and Developmental Disabilities

When 🍷 Wednesday, February 19, 2014

Where 🍷 Awareness Day Luncheon at the Denver Art Museum
North Building of Ponti Hall, 100 West 14th Avenue Parkway, Denver, CO

Agenda 🍷 9:00am - Two individuals with Intellectual and Developmental Disabilities will lead the Pledge of Allegiance in the House and Senate Chambers at the Colorado State Capitol Building
12:00pm – 1:30pm – Lunch, special guest presentation and the annual Direct Support Professional Award recognition at the Denver Art Museum

RSVP 🍷 by January 31, 2014 to Kylie Kampbell, 303-832-1618 ext 12
or kkampbell@alliancecolorado.org

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Alliance is an association dedicated to strengthening community services and supports for people with intellectual and developmental disabilities by collaboratively advancing innovative policies and practices.



FOOTHILLS GATEWAY, INC. ANNUAL MEETING NOTICE

The annual membership* meeting of Foothills Gateway, Inc.
has been scheduled for

DATE:
Monday, March 3, 2014

TIME:
7:00pm

LOCATION:
Foothills Gateway, Inc.
Everitt Conference Room
301 Skyway Drive
Fort Collins, CO 80525

Agenda Items

- Directors of the Operating Board will be elected.
- Other business may be brought before the membership and discussed.
- Presentation TBA
- A Slide show of Foothills Gateway's 2013 Highlights and Events

*Foothills Gateway's Members consist of any person, club, or business entity that has contributed \$25.00 or 8 hours of volunteer service during the 2013 calendar year. All members are eligible to vote and participate in the business of the meeting.

THIS EVENT IS OPEN TO THE PUBLIC AND ATTENDANCE IS WELCOMED.

If you need special accommodations for this event, please contact Joan Cook @ 970-266-5302.

RSVPs to Joan Cook, joaniec@foothillsgateway.org or 266-5302, are always appreciated.

FOOTHILLS GATEWAY, INC.

Preliminary Financial Reports
for the 7 months ending January 31, 2014

MONTHLY FINANCIAL HIGHLIGHTS

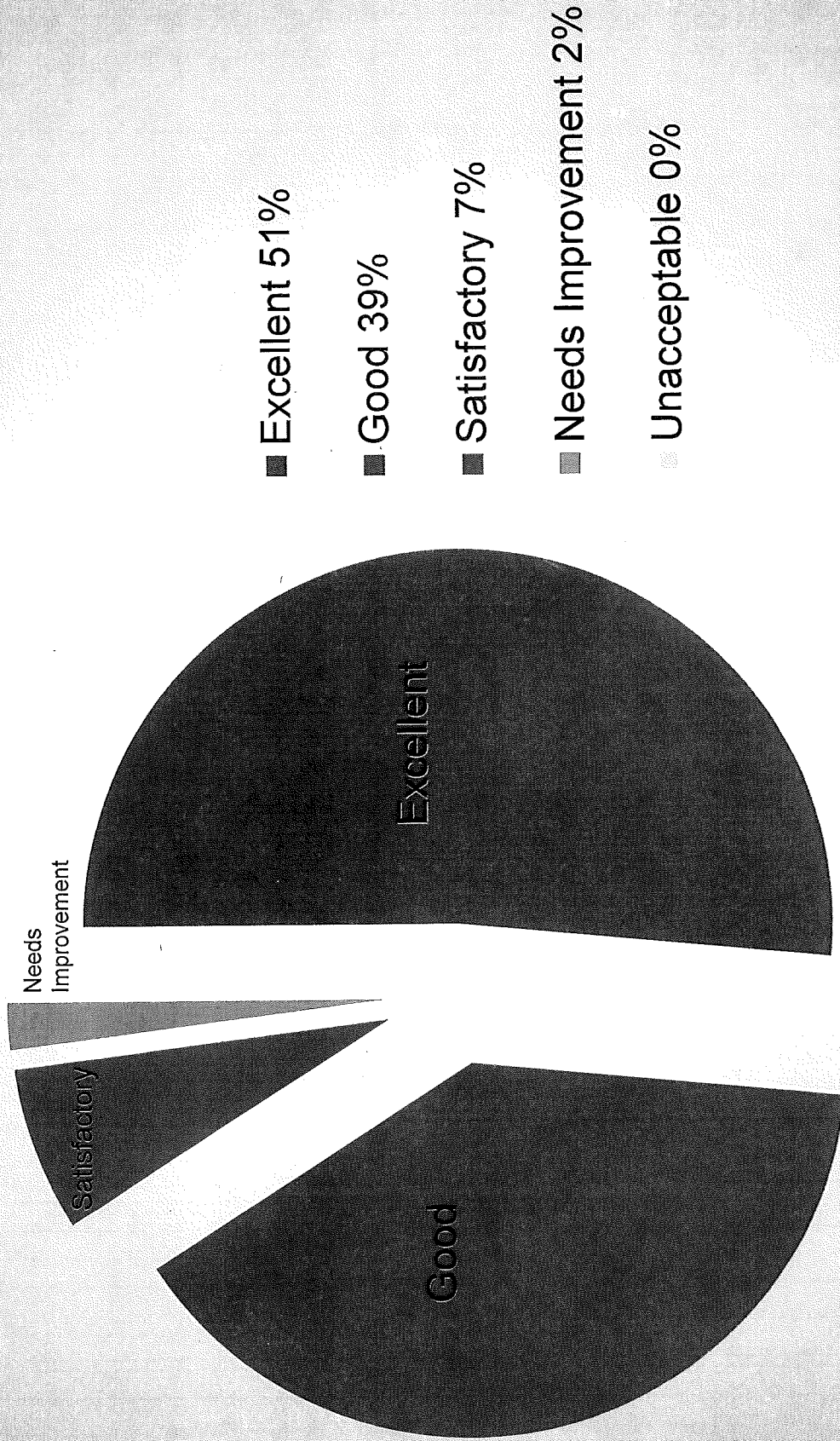
- * Revenues are 0.2% under YTD Budget
- * Expenses are 2.5% under YTD Budget
- * Net Loss is \$293,764 less than YTD Budgeted Net Loss

Financial Status	at June 30, 2013	at January 31, 2014	Incr (Decr)
Total Assets	\$11,520,808	\$10,203,713	(\$1,317,094)
Total Liabilities	\$1,566,771	\$1,513,806	(\$52,965)
Net Assets (Fund Balances)	\$9,954,036	\$8,689,907	(\$1,264,129)
 Working Capital	 \$5,364,543	 \$3,679,587	 (\$1,684,956)

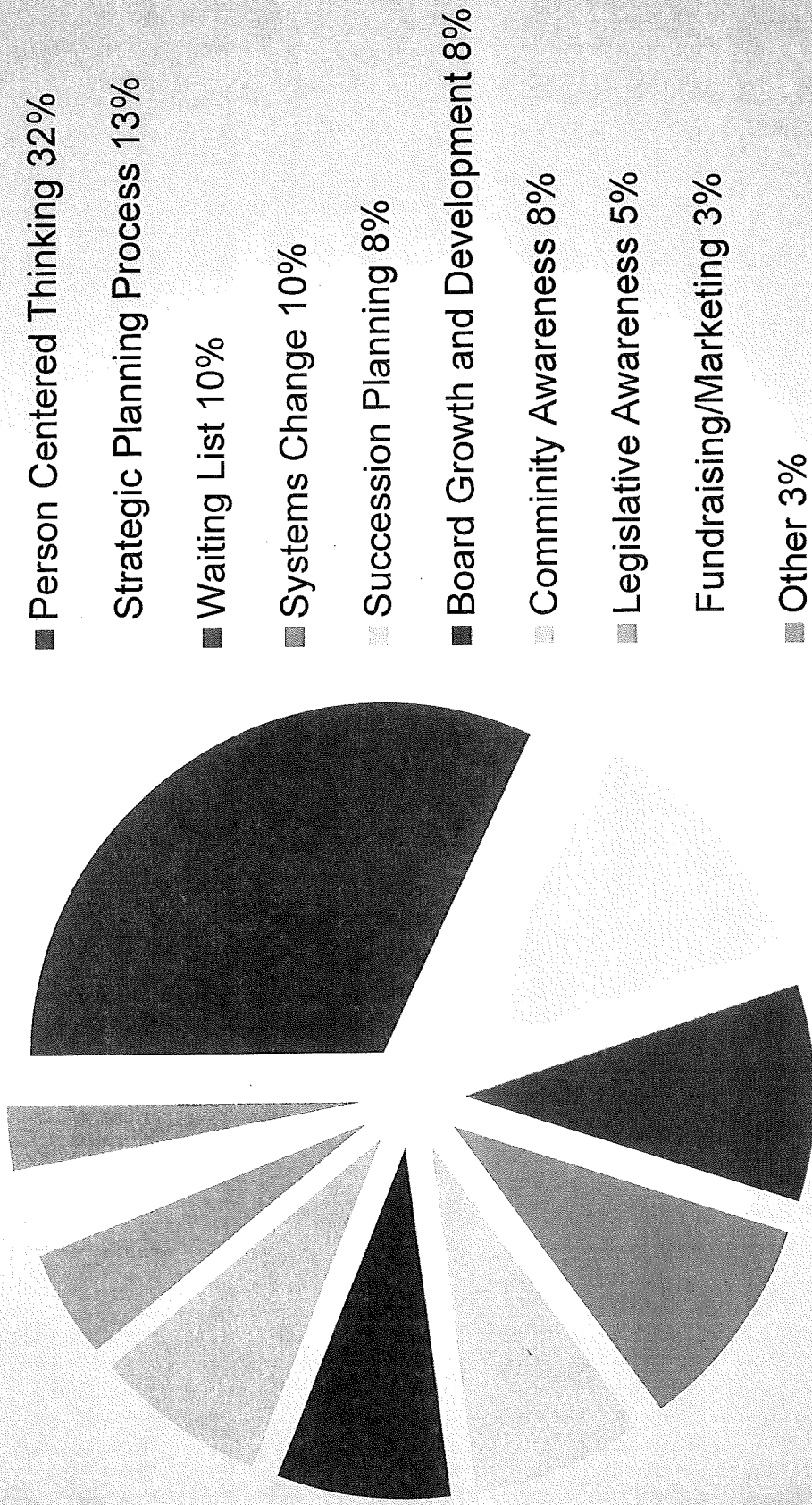
Current Year Financial Performance at 7 months / 58.3% of annual revenue and expense

	Actual Year to Date	YTD Budget	% Actual to YTD Budget	Annual Budget	% Actual to Annual Budget
Revenues					
State/Medicaid Funds	\$9,865,613	\$9,942,032	99.2%	\$16,861,522	58.5%
Vocational Income	206,166	194,353	106.1%	333,393	61.8%
Public Support	189,424	145,700	130.0%	177,375	106.8%
Larimer County Mill Levy	189,346	256,574	73.8%	3,070,750	6.2%
Other	369,990	300,005	123.3%	527,173	70.2%
Total Revenue	\$10,820,538	\$10,838,664	99.8%	\$20,970,213	51.6%
Expenses					
Salaries, Taxes & Benefits - Staff	\$5,504,125	\$5,699,098	96.6%	\$9,706,380	56.7%
Salaries, Taxes & Ben - Individuals in Svcs	141,935	143,318	99.0%	245,688	57.8%
Vocational/Contract Supplies	22,241	19,880	111.9%	34,080	65.3%
Supplies, Equipment & Building Expense	566,374	666,244	85.0%	1,036,442	54.6%
Vehicle Expense	296,844	262,528	113.1%	421,499	70.4%
Program Related Expense	1,519,833	1,641,335	92.6%	2,772,457	54.8%
Purchase of Service	3,822,724	3,688,837	103.6%	6,345,865	60.2%
Other	210,591	275,317	76.5%	451,427	46.7%
Total Expenses	\$12,084,667	\$12,396,557	97.5%	\$21,013,838	57.5%
Revenue Over (Under) Expense	(\$1,264,129)	(\$1,557,893)	81.1%	(\$43,625)	2897.7%
Less: Other Capital Expenditures	-60,488	-216,440	27.9%	-231,621	26.1%
Less: (Purch)Sell Long Term Invstmnts	-593,103	0	0.0%	0	0.0%
Plus: Non-Cash Expenses	232,763	244,324	95.3%	393,599	59.1%
Change in Working Capital	(\$1,684,956)	(\$1,530,009)	110.1%	\$118,353	-1423.7%

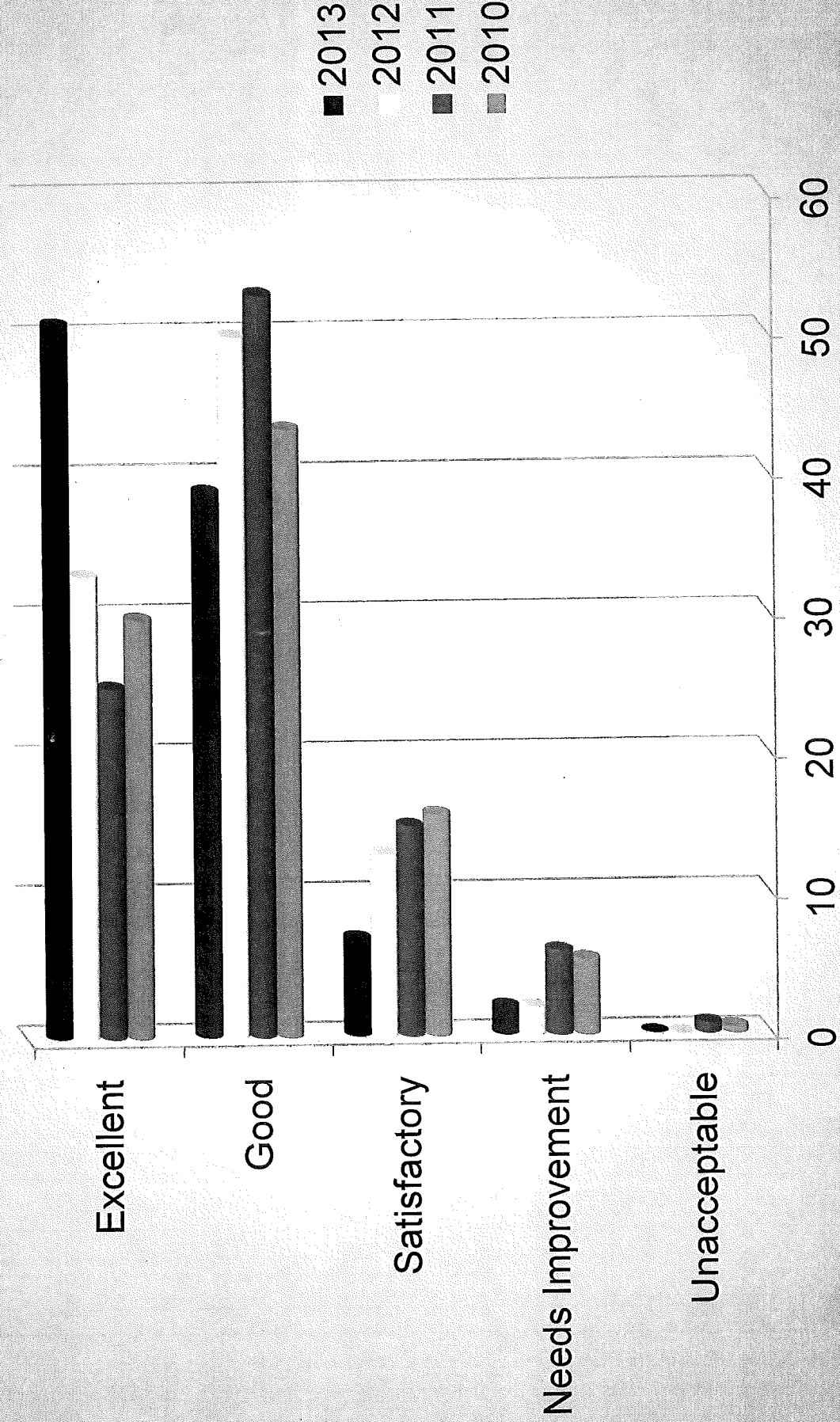
Overall Percentage of Survey Responses



Focus for the Coming Year



Overall Survey Response Comparison 2010 to 2013



Top 4 Focus Categories Comparison 2010 to 2013

	2010	2011	2012	2013
Fundraising/Marketing	40%	Board Growth 28%	Community Awareness 32%	Person Centered Thinking 32%
Miscellaneous Other	28%	Fundraising/Marketing 26%	Person Centered Thinking 18%	Strategic Planning 13%
Systems Change	18%	Systems Change 22%	Systems Change 11%	Waiting List 10% System Change 10%
Strategic Planning	14%	Strategic Planning 20%	Waiting List 11% Legislative Awareness 11%	Succession Planning 8% Community Awareness 8% Board Growth and Development 8%

FOOTHILLS EWAY, INC

JANUARY 2014

WAITING LIST REPORT

