

Foothills Gateway, Inc.
Cost Center Budget
FY 2010 - 2011

SUMMARY

	Proposed Budget FY 10-11	Prior Year Amended Budget FY 09-10
REVENUES		
4000 State General Fund		
4010 Infant/Toddler	394,220	385,650
4040 Supported Living Services	509,626	507,083
4050 Family Support Services	270,851	283,613
4060 Case Management	162,540	228,446
4071 Management Fee	208,995	207,436
4062 PASARR - State	1,125	1,100
4063 Special Purpose Funds	25,000	0
Total State General Fund	1,572,357	1,613,328
ARRA		
4080 ARRA - Direct Services	77,130	119,980
4086 ARRA - Service Coordination	3,800	4,800
4088 ARRA - Management Fees	13,612	21,173
Total ARRA	94,542	145,953
Part C		
4090 Direct Services	175,685	171,400
4091 Private Ins Revenue	5,978	0
4092 Private Insurance Trust Fund	65,491	121,407
4093 Private Insurance Broker Fee	10,097	5,632
4096 Service Coordination	51,212	39,259
4098 Management Fee	31,004	30,248
Total Part C	339,467	367,946
4100 Medicaid Waiver		
4110 CES Program	190,094	385,833
4112 Children's HCBS Case Management	50,000	64,271
4114 Day Services - Non-Integrated	2,803,377	2,943,532
4120 Day Services - Integrated	1,317,592	1,114,048
4130 Residential Services	5,286,556	5,095,453
4140 Supported Living Services	2,165,483	2,104,403
4162 Targeted Case Management	1,220,241	1,063,187
4163 Utilization Review/BUS/SEP	40,308	36,666
4165 Quality Assurance	126,292	128,070
4180 Transportation	484,400	494,706
4181 Medicaid - SLS - Fed Matching Funds	50,000	0
Total Medicaid Waiver	13,734,343	13,430,169
4200 Other Client Related Revenue		
4215 Consumer Room & Board Payments	118,356	119,328
4225 HUD Rent	10,920	12,553
4230 NVP	9,000	9,000
4245 Respite Service Fees	8,700	10,625
4250 Billing Agent Fees	3,660	3,744
Total Other Client Related Rev	150,636	155,250

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4300 Other Gov't Fees & Grants		
4320 Larimer County Mill Levy	3,099,489	2,924,047
4360 Division of Vocational Rehabilitation - DD	48,000	28,800
Total Other Gov't Fees & Grants	3,147,489	2,952,847
4400 Vocational Income		
4401 CIE - Federal Building Cleaning	106,608	105,612
4402 CIE - Res. & Comm'l Cleaning	47,928	49,800
4404 CIE - Enclave Revenue	26,940	26,280
4406 CIE - Outside Consumer Contract Wages	18,072	31,200
4410 Vocational Contracts	108,000	108,000
Total Vocational Income	307,548	320,892
4500 Public Support		
4510 United Way	9,600	9,600
4530 Donor Restricted Contributions	80,000	80,000
4560 Donations - Unrestricted	58,000	52,000
4580 In-kind Revenue	12,150	7,800
Total Public Support	159,750	149,400
4800 Other Income		
4811 Rent of Space	7,200	0
4850 Interest Income	90,000	84,000
4855 Change In Market Value	0	(34,200)
4870 Dividend Income	17,500	42,500
4880 Miscellaneous Income	2,640	2,760
4896 (Gain)/Loss on Sale of Assets	3,000	2,100
Total Other Income	120,340	97,160
TOTAL REVENUES	19,626,472	19,232,945

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EXPENSES		
5000 Salaries & Wages		
5010 Staff Salaries	6,438,674	6,318,632
5011 Staff Wages	643,500	634,692
5012 Bonus / Reserve	17,346	221,152
5015 Staff Salaries - Overtime	40,846	73,656
5016 Staff Wages - Overtime	6,708	12,396
Total Salaries & Wages	7,147,074	7,260,528
Consumer Wages		
5020 Consumer Wages - Vocational	62,856	64,316
5030 Consumer Wages - Janitorial	16,200	11,100
5031 Consumer Aide Wages	9,060	9,300
5040 Consumer Wages - Federal Building	43,464	45,300
5041 Consumer Wages - Res. & Comm'l Cleaning	37,200	37,023
5042 Consumer Wages - Lawn Service	60	600
5044 Consumer Wages - Enclave	19,620	23,700
5060 Outside Consumer Contract Wages	15,792	25,680
Total Consumer Wages	204,252	217,019
5100 Contract Wages		
5105 Contract Wages	840	6,200
5110 Consulting	46,720	76,424
5120 Professional Fees	72,550	86,680
Total Contract Wages	120,110	169,304
5300 Staff Payroll Taxes		
5310 Staff FICA	525,374	536,129
5315 Worker's Comp	181,206	132,104
Total Staff Payroll Taxes	706,580	668,233
Consumer Payroll Taxes		
5320 Consumer FICA - Vocational	4,812	4,920
5325 Consumer Worker's Comp - Vocational	2,352	2,400
5330 Consumer FICA - Janitorial	1,236	852
5331 Consumer Aide FICA	696	708
5335 Consumer Worker's Comp - Janitorial	612	420
5336 Consumer Aide Worker's Comp	324	324
5340 Consumer FICA - Federal Building	3,324	3,468
5341 Consumer FICA - Res. & Comm'l Cleaning	2,844	2,832
5342 Consumer FICA - Lawn Service	0	48
5344 Consumer FICA - Enclave	1,500	0
5345 Consumer Worker's Comp - Federal Building	1,596	1,668
5346 Consumer Worker's Comp - Res. & Comm'l	1,428	1,419
5347 Consumer Worker's Comp - Lawn Service	0	24
5349 Consumer Worker's Comp - Enclave	828	0
5360 Outside Consumer Contract FICA	1,212	1,968
5365 Outside Consumer Contract Worker's Comp	480	768
Total Consumer Payroll Taxes	23,244	21,819

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5500 Staff Benefits		
5500 CUC	28,704	32,488
5509 PTO Accrual Expense	25,743	25,273
5510 Health Insurance	947,856	929,996
5515 Dental Insurance	54,876	56,292
5520 Disability	74,796	76,002
5530 Life Insurance	17,635	17,587
5540 Retirement	294,498	270,913
Total Staff Benefits	1,444,108	1,408,551
5700 Supplies		
5700 Office Supplies	56,220	47,242
5720 Center Supplies	30,340	32,196
5725 Nursing Supplies	4,200	2,244
5730 Janitorial Supplies	7,620	7,320
5740 Unit Supplies	15,038	11,816
5745 Material Purchases - Resale	1,700	3,125
5750 Postage	32,051	32,619
5760 Duplicating	0	4,800
Total Supplies	147,169	141,362
5800 Vocational/Contract Supplies		
5810 Contract Materials	8,040	6,540
5815 Contract Postage	27,900	23,673
5831 Janitorial Supplies/Mobile Crew	0	240
5832 Federal Building Expenses	25,008	27,360
5875 Bad Debt Expense	2,400	0
Total Vocational/Contract Supplies	63,348	57,813
5900 Occupancy		
5900 Telephone (and/or FAX line)	27,444	31,287
5903 Cell/Digital Phones	27,660	29,808
5910 Board & Liab Insurance (individ calc)	83,220	92,132
5920 Building Maintenance	140,772	224,040
5925 Grounds Maintenance	10,620	31,960
5940 Depreciation (individ calc)	263,306	242,658
5950 Security	10,320	12,480
5960 Utilities	134,160	149,520
5965 Refuse Collection	8,460	8,280
5971 Office Rent	36	10
Total Occupancy	705,998	822,175
6100 Equipment		
6100 Equip Maint & Repair	17,940	13,940
6110 Equip under \$3000	54,968	63,394
6125 Equipment Lease Expense	12,000	21,352
Total Equipment	84,908	98,686

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6300 Professional Growth		
6300 Travel	13,496	10,002
6310 Meetings & Conferences	17,053	18,649
6320 Dues & Publications	67,149	72,990
6330 Staff Inservice	4,500	4,500
6340 Staff Training	39,046	44,608
6341 Computer Training	2,000	120
6350 Employee Relations (Wellness)	8,825	8,617
Total Professional Growth	152,069	159,486
6400 Vehicle Expense		
6410 Mileage Reimbursement Expense	43,560	43,982
6420 Fuel & Oil Expense	91,340	131,780
6430 Vehicle Repair & Maintenance	58,468	85,600
6450 Vehicle Insurance Expense	50,688	61,789
6460 Vehicle Licensing Expense	4,995	2,175
6465 Vehicle Depreciation	137,665	152,001
6470 Other Vehicle Expense	2,400	0
Total Vehicle Expense	389,116	477,327
6600 Other Expense		
6605 Board Expense	14,560	12,500
6610 Public Relations	10,976	11,160
6612 Newsletter	2,400	2,200
6616 Misc. Fees & Expenses	9,300	8,400
6620 CARF	10,000	5,000
6625 Advertising	26,488	30,475
6650 Data Processing	19,400	22,000
6660 Mill Levy - Admin. Fees	61,990	58,481
6670 Staff Medical Expense	492	612
6680 Staff Hep B Shots	2,240	2,631
6681 CBI Checks	3,844	5,765
6682 MVR	1,200	1,260
6689 In-Kind Expense	3,600	3,900
6690 Contribution	13,000	1,000
Total Other Expense	179,490	165,384
7000 Consumer Direct Expense		
7010 Consumer Supplies	13,346	11,211
7017 Household Supplies	1,500	3,300
7020 Consumer Telephone	2,220	1,980
7025 Consumer Cleaning	27,657	30,674
7040 Consumer Recreational Services	29,920	24,975
7045 Food & Personal Needs	14,280	11,280
7046 Consumer Medical Supplies	2,160	2,280
7048 Consumer Clothing Allowance	480	696
7050 Consumer Services	29	2,088
7056 Consumer Personal Assist - IC's	881,516	700,766
7057 Consumer Personal Assist - HHA's	1,517	662

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7058 Consumer Personal Assist - Fam Pmts	24,323	56,230
7060 Consumer Transportation	24,598	23,413
7070 Family/Consumer Direct Pmts	322,719	322,114
7073 Misc. Consumer Needs	0	2,620
7075 Direct Service Payments	740,261	776,975
7078 EE - Home Modification	1,378	4,120
7079 EE - Assistive Technology	12,662	32,374
7080 Medical Professional Services	14,760	9,312
7081 Therapies	55,711	57,704
7082 Medical Professional Services - Other	127,343	109,532
7083 Pharmacy	0	2,750
7085 Craft Supplies	3,300	1,380
7089 In-kind Expense	3,600	3,900
Total Consumer Direct Expense	2,305,280	2,192,336
7200 Consumer Room and Board		
7205 Property and Liability Insurance	3,456	3,936
7210 Building Maintenance	9,720	22,800
7215 Grounds Maintenance	7,740	5,640
7220 Depreciation	33,783	37,742
7225 Refuse Collection	1,380	1,440
7230 Equip Maintenance & Repair	660	180
7240 Household Supplies	8,400	6,600
7247 Security	780	552
7250 Consumer Utilities	16,260	22,800
7255 Consumer Rent - Apts	23,640	26,452
7260 Consumer Food	20,640	18,960
7270 HUD Rent	7,920	10,560
7285 Moving Expense	960	720
7289 In-Kind Donations Expense	4,950	0
7290 House Miscellaneous Expense	0	72
7295 Household Furnishings	1,800	600
Total Consumer Room and Board	142,089	159,054
7300 Unallowable Consumer Expenses		
7310 Unallowable Consumer Exp. - Mental Health	59,175	40,340
7314 Unallowable Consumer Exp - Services Other	15,850	1,117
7315 Unallowable Consumer Exp. - Dental	36	180
7318 Unallowable Consumer Exp. - Med Supplies	145	0
7320 Unallowable Consumer Exp - Provider Other	1,844	1,729
7321 Unallowable Consumer Exp - Occupancy	1,716	0
7337 Unallowable Consumer Exp. - Trans Expense	36	352
7338 Unallowable Consumer Exp. - Non Part C	4,213	13
7339 Unallowable Consumer Exp. - Other	86,935	20,267
Total Unallowable Consumer Exp.	169,950	63,998
7400 Other Program Related Exp.		
7440 NVP	9,000	9,000
7450 Provider Training	12,880	0

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7460 Guardianship Expense	15,000	20,000
7499 Department Allocated Overhead	0	0
Total Other Program Related Exp.	36,880	29,000
7500 Purchase of Service		
7510 Transportation - Other	162,694	199,693
7525 State CIE - CSU Expense	48,333	43,370
7533 ABACUS Services	350,967	525,197
7535 Altra Services	739,483	758,360
7537 Bethesda Lutheran Comm	188,946	0
7540 Community Advantage	59,940	102,407
7543 CLCI	271,320	143,388
7545 Carmel	69,173	92,479
7552 Elderhaus	147,849	0
7555 Good Shepherd	0	171,609
7561 Nick's Hope	109,176	0
7562 Otero Corporation	1,265,277	1,110,925
7564 Peak Community Services	130,206	0
7568 Smith Street LLC	96,250	95,728
7570 Spectrum	521,748	641,983
7575 Mosaic	249,877	158,303
7585 Wings	351,823	270,541
7590 Host Homes	844,974	816,000
Total Purchase of Service	5,608,036	5,129,983
TOTAL EXPENSES	19,629,701	19,242,058
REVENUE OVER (UNDER) EXP.	(3,229)	(9,113)